

# Construction and Building Materials

Industry in LATVIA



Latvijas Investīciju un attīstības aģentūra  
Investment and Development Agency of Latvia



# Latvia in Facts

International memberships:	EU and NATO since 2004, WTO since 1998
Capital:	Riga
Other major cities:	Daugavpils, Liepāja, Jelgava, Jūrmala, Ventspils
Population (2008):	2.3 million
Area:	64 559 km <sup>2</sup>
Language:	Latvian (official), Russian, English and German are also widely spoken
Currency:	1 'Lats' (LVL) = 100 'santims'
Exchange rate:	1 LVL = 1.42 EUR (fixed rate as of January 1 2005) 1 LVL = 1.98 USD (average in 2009)
GDP growth (2008):	-4.6%
GDP in current prices (2008):	EUR 23.157 billion
GDP per capita (2008):	EUR 10 219
Accumulated FDI (2008):	EUR 8.126 billion
Accumulated FDI per capita (2008):	EUR 3 594

Source: Central Statistical Bureau of Latvia, Bank of Latvia

# Contents

Construction Sector	4
Major Product Lines. Producers	8
Company Profiles. Producers	10
Major Product Lines. Constructors	31
Company Profiles. Constructors	32
Promotion of Entrepreneurship, Investment and Foreign Trade	50
Representative Offices of the Investment and Development Agency of Latvia	51





During the period 2004-2008 the construction sector was a driving force for the national economy. For five years in a row it enjoyed a stable and continuously high demand, which generated positive growth in all related activities – civil engineering, infrastructure development and the production of building materials. This in turn promoted investment in production facilities and new technologies and stimulated sustained growth in the total output of local production in this field. Together with Latvia's strong engineering traditions, this sector also succeeded in attracting significant foreign investment in the development of local technologies for the manufacture of modern, innovative and high quality materials. Most Latvian manufacturers use local raw materials and all products are certified according to Latvian and EU standards.

By the end of 2007 a shortage of qualified workers in the construction sector was recorded for the first time, something that proved to be the first sign of overheating of the property market and the national economy in general. As of 2009 the construction sector has been badly hit by the effects of the economic crisis and it has experienced a sharp decline.

The economic situation in 2008-2009 encouraged Latvian manufacturers to look for new export markets. A combination of high quality and a reasonable price level allowed Latvian manufacturers and construction companies to operate in international markets. The largest export market for building materials and the construction industry is the Baltic region, including the Scandinavian countries, Russia and Poland.

This catalogue presents information about the leading companies and products in the Latvian construction and building materials sector. It is my firm belief that this publication will create even greater interest among potential importers, distributors and users of Latvian building products and construction companies, and that it will result in successful cooperation between Latvian and foreign companies in this sector.

This is an ideal time at which to establish partnerships with Latvian construction companies and manufacturers of building materials and to developing long-term collaborations. We at LIAA will also be glad to help you identify and successfully exploit opportunities in the construction and building materials manufacturing sectors.

A handwritten signature in black ink, appearing to read 'A. Ozols'.

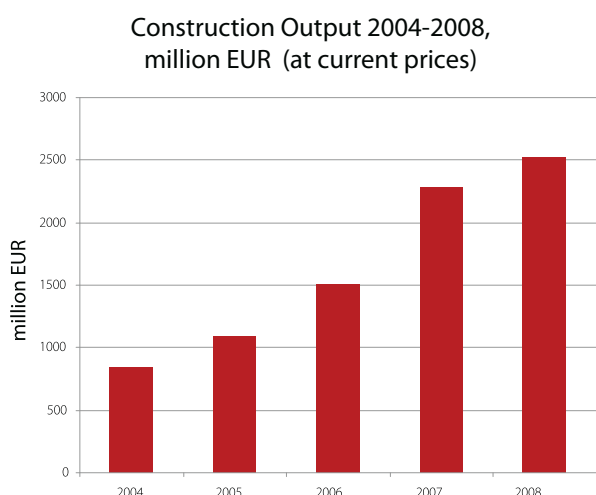
Andris Ozols  
Director

Investment and Development Agency of Latvia

# Construction Sector

The construction sector has been the driving force of the national economy (2004-2008, see Chart 1). For five consecutive years the construction sector has enjoyed stable and continuously high demand, which generated positive growth in all related activities – civil engineering, infrastructure development and production of building materials. The volume of construction has grown threefold from 2000 to 2007.

Chart 1

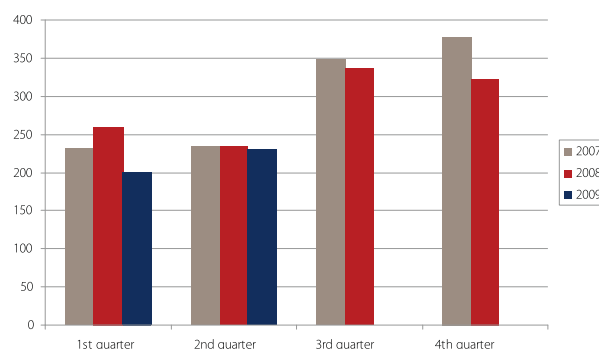


By the end of 2007, for the first time shortages of a qualified work force were recorded, which became the first signs of overheating of the real estate market and the national economy in general. After a four-year growth period, output in construction indicated its first decline in 2008, especially in primary construction, as well as in repairs and renovations. The output of civil engineering exhibited a similar pattern, where growth remained stable up until the third quarter of 2008, when it began to decline, too. In 2009 the construction sector was hit hard by the effects of the economic crisis, and the volume of construction exhibited a sharp decline, which is ongoing.

The volume of construction in the 2<sup>nd</sup> quarter of 2009 decreased by 32.4% compared with the same quarter of 2007. Comparing the 2<sup>nd</sup> quarter of 2009 with the 2<sup>nd</sup> quarter of 2008, the biggest decrease was recorded in construction of administrative buildings - 44.1%; retail and wholesale building construction - 56.4%, private housing - 71.6% and construction of industrial buildings - 78.3% (Chart 2).

Chart 2

**Completed residential buildings by quarter in 2007-2009, thsd m<sup>2</sup>Total**



## EMPLOYMENT TRENDS IN CONSTRUCTION

The period of 2004-2008 also indicated steady growth in the number of people involved in construction (see Chart 3). A relatively large proportion of workers (19%) in the construction sector in Latvia is young people under the age of 25, who joined the fastest-growing sector of the economy in recent years. As a result of increased activity, many small companies were established, the total number reaching 3000 companies. However, only 375 of them had more than 50 employees.

Chart 3



Due to an increase in gross average salary, construction costs grew quickly as well, increasing by 20% in 2008 in comparison to 2007 (Chart 4).

Chart 4



Employment started to decline in the third quarter of 2008 compared to the previous year. Also, the number of job vacancies declined dramatically from 1,044 to 297 positions during the same period. The number of registered unemployed previously working in construction increased from 2,718 in June 2008 to 6,086 in December 2008.

As a result of lower demand for labor in the 2<sup>nd</sup> quarter of 2009, the average salary level and labor cost decreased by 21% in comparison to the same period in 2008.

### EDUCATION IN CONSTRUCTION

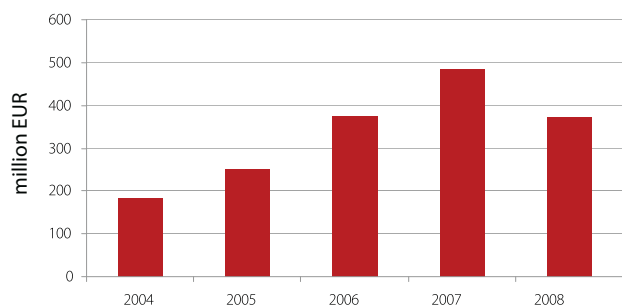
Education in construction is mainly provided by three Latvian educational institutions – Riga Technical University, the Latvian University of Agriculture and Riga Technical College. Two of these educational establishments – Riga Technical University and Riga Construction College – also offer architectural studies. Around 560 students study construction in college with the possibility of continuing engineering studies in university. Currently 377 students study architecture, and 2400 students attain their highest education in construction.

### MANUFACTURING OF BUILDING MATERIALS

Most companies producing building materials use local natural resources, mostly mineral materials such as dolomite, limestone, and clay. The main product groups are inert materials, concrete, reinforced concrete, cement, heat-insulation materials, lime and dolomite materials, gypsum products, ceramic materials, silicate and anti-corrosion materials, glass-fibre products, dry mixtures, aerated concrete, construction chemicals, and metal fittings. In 2008, the total turnover of non-metal mineral production was 370 million EUR (Chart 5).

Chart 5

#### Non-metal mineral production, turnover (EUR million)



In 2007 there were around 400 companies in Latvia producing non-metallic mineral construction materials and employing 7000 employees.

Since the mid-1990's there has been steady growth in the Latvian building-material industry, reaching on average 15-18% growth per annum. Several local producers are currently able to satisfy national and regional demand for their products, for example, JSC Lode (ceramic building materials), and Sakret Ltd and Knauf Ltd (plaster board and dry mixtures). Many others are leaders in their niches, such as Pļaviņu DM Ltd manufacturing dolomite chips, Cemex Ltd – cement, and Tenax Ltd – polystyrene-foam.

After the stagnation and relatively low growth during the 1990's and the period of 2000-2003, the situation in the reinforced-concrete-production sector changed substantially between 2004 and 2006. A number of new production facilities for pre-cast, reinforced concrete were established in Latvia, including Baltijas Betons Ltd, JSC MB Betons and Betonelements Ltd. Earlier, the increased demand had been met by the rapid establishment of facilities producing ready-mix concrete, such as Rudus Ltd, HC-Betons Ltd, ACB Betons Ltd and others.

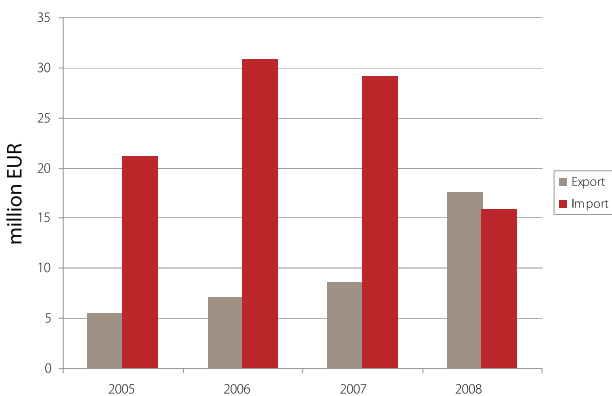
## CEMENT PRODUCTION

Chart 7

To overcome the lack of capacity to meet current Latvian cement demand, the cement production facility at Cemex Ltd was reconstructed in early 2008 — estimated foreign investment over the past two years is 200 million US dollars. After completion of this project, local demand for cement in Latvia has been fully satisfied, and some production could even be exported (Chart 6).

Chart 6

Cement, concrete and artificial stone production. Export-import by year (EUR million)



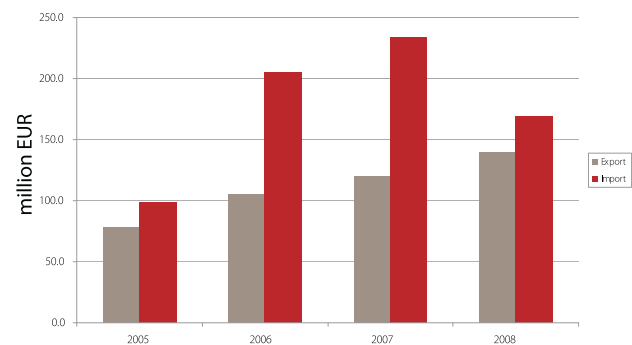
### Imported construction materials

There are a few product groups that are not manufactured in Latvia, such as glass and mineral wool, even though raw materials are available locally and demand is high. In order to increase the output of local building-material production and to decrease the dependence of the construction industry on imported materials in these sectors, there is a potential for industry development locally in those areas where Latvia has raw materials.

### FOREIGN TRADE

Economic decline and low internal demand during 2008-2009 caused a decline also in import of construction materials (Chart 7). Low internal demand also encouraged Latvian producers to seek export markets for their produce. The largest export markets for construction materials are the Baltic Sea region countries, including the Scandinavian countries, Russia and Poland.

Foreign trade of Building materials (EUR million)



Exports of convertible concrete elements enjoy the highest growth record among other products. JSC MB Betons and Betonelements Ltd enjoy a good export position in Sweden, Norway and Denmark. High export growth has also been recorded for wall bricks. The largest brick producer is JSC LODE with its Keraterm factory.

Traditionally, JSC Valmieras stikla šķiedra has had a strong export focus on fiber glass, which is driven by modernized production technologies.

### New projects

Skonto Plan Ltd has opened a modern glass aluminium construction factory. At full capacity, in one day the factory can manufacture products reaching 30 000 EUR in value.

In the beginning of 2009 Norwegian company Bau-How started construction of a new module house production site. Scandinavian countries are the potential export markets for Bau-How.

The Dendrolight project has attracted new investment in 2009. The production site will be developed in Ventspils. Dendrolight's technology will reduce timber weight and increase material strength and insulation capacities. The planned investment is 24 million EUR. Around 80% of production will be exported. It is anticipated to start production in spring, 2010.

Construction of the National Library is continuing. Planned investments for 2010 reach 17 million EUR.



## Business opportunities

Large-scale projects are allocated to companies through public tenders published on the Internet. Opportunities for foreign companies are mainly in specialized building, as the main contractor or as a subcontractor.

There is a huge demand for more advanced building materials. Currently most building equipment and housing installations are imported.

There is still a high demand for new housing in Latvia. Most buildings and houses need renovation and repair. The Soviet era left Latvia with many old houses in need of renovation and better insulation. When you consider the cold winters, it comes as no surprise that the demand for good insulation is also rising. Renovations are particularly in demand in Riga, especially old buildings renovated to Western standards.

## Conclusion and welcome remarks

The current economic downturn and financial crisis will not last for long. This is a unique time to establish a partnership with Latvian construction companies and producers of building materials, and for developing long-term cooperation.

## Additional Information

Ministry of Economics of Latvia – [www.em.gov.lv](http://www.em.gov.lv)

Investment and development agency of Latvia – [www.liaa.gov.lv](http://www.liaa.gov.lv)

The Latvian Builders Association – [www.building.lv/lba](http://www.building.lv/lba)

Construction Development Strategic Partnership (Partnership of: Skonto Būve, RBSSKALS, Re&Re, Arčers, LEC, LX Grupa, Moduls, and Merko)

Association of Latvian Window and Door Manufacturers – [www.lldra.lv](http://www.lldra.lv)

Latvian Union of Civil Engineers - [www.lbs.building.lv](http://www.lbs.building.lv)

Latvian Architects Society - [www.architektura.lv](http://www.architektura.lv)

Latvian Building Materials Traders' Association - [www.lbta.lv](http://www.lbta.lv)

Latvian electricity and energy constructors association - [www.bleea.lv](http://www.bleea.lv)

Latvian Society of the road builder - [www.lcbb.lv](http://www.lcbb.lv)

Data Source:

Central Statistical bureau of Latvia

Latvian Association of Building Material Producers

Latvian Construction Contractors Association

# Major Product Lines Producers

No	Company	Production of concrete																	Production of clay bricks							Technological equ						
		Production of cement	Production of ready mix concrete	Aerated concrete	Reinforced concrete	Concrete blocks	Production of other concrete components				Facade bricks	Building bricks	Paving bricks	Roof tiles	Ceramic building blocks Keratem	Production of lime	Production of gypsum	Production of dolomite materials	Production of chips and gravel	Production of washed sand	Production of quartz sand	Production of dry mixtures	Production of building chemicals	Production of glues	Production of sealing materials							
							Paving	Pillars, balustrades, steps, kerbs	Well sections	Decorative elements																						
1	AEROC, LTD																															
2	ARBO, LTD																															
3	ARČERS, LTD																															
4	CEMEX, LTD																															
5	EKO NAMS, LTD																															
6	ELAKS, LTD																															
7	EMR, LTD																															
8	FLORA, LTD																															
9	FRONTONS PLUSŠ, LTD																															
10	Glaskē Rīga, LTD																															
11	GRODS, LTD																															
12	IZOTERMS, LTD																															
13	JTS, LTD																															
14	KNAUF, LTD																															
15	KRONE - Latvian-German joint venture, LTD																															
16	Līvānu mājas un logi, LTD																															
17	LODE, JSC																															
18	MĀRUPES METĀLMEISTARS, JSC																															
19	MB Betons, JSC																															
20	MELDERI V, LTD																															
21	PAA, LTD																															
22	PLASTIC TECHNOLOGIES, LTD																															
23	RAMEX, LTD																															
24	REATON, LTD																															
25	RIETUMU LOGI, LTD																															
26	RŪKIS LM, LTD																															
27	SAKRET, LTD																															
28	SANDERS ABRASIVES, LTD																															
29	SAULKALNE S, LTD																															
30	SIGULDAS BLOKS, LTD																															
31	SIGULDAS BŪVMEISTARS, JSC																															
32	SKONTO PLAN LTD, LTD																															
33	TENACHEM, LTD																															
34	TENAPORS, LTD																															
35	TMB ELEMENTS, LTD																															
36	UPB, JSC																															
37	VALMIERAS STIKLA ŠĶIEDRA, JSC																															
38	VEKOVER, LTD																															
39	VENTBETONS, LTD																															
40	VMS Group, LTD																															
41	VINCENTS POLYLINE, LTD																															



# Company Profiles Producers



## AEROC

Legal form: Ltd  
Address: Ceļastilbi 1, Saulkalne, Salaspils l.t., Salaspils nov., LV-2117, Latvia  
Phone: + 371 67800580  
Fax: + 371 67800581  
E-mail: aeroc@aeroc.lv  
Website: www.aeroc.lv

Director: Mr Māris Cimmermanis  
Contact: Mr Māris Cimmermanis  
Position of the contact person: Chairman of the Board  
Languages spoken: Latvian, Russian, English  
Number of employees: 50  
Founded in: 2002

Turnover in 2007: EUR 11 048 951  
Main markets: Ukraine, Estonia, Latvia, Lithuania, Poland, Sweden, Denmark, Russia (Kaliningrad)

Business profile: AEROC aerated concrete – energy efficient, inexpensive material with excellent quality indicators. Expert advice on the most appropriate way to use AEROC in construction.

Seeking cooperation in: Export of aerated concrete blocks.

Member of association: Latvian Association of Building Material Producers, Latvian Chamber of Commerce and Industry



## ARBO

Legal form: Ltd  
Address: Kustes dambis 32, Ventspils, LV-3601, Latvia  
Phone: +371 63626109  
Fax: +371 63624518  
E-mail: arbo@arbo.lv  
Website: www.arbo.lv

Director: Mr Jānis Vašuks  
Contact: Mr Edmunds Domkins  
Position of the contact person: Head of Project Department  
Languages spoken: Latvian, Russian, English  
Number of employees: 150  
Founded in: 1991

Turnover in 2007: EUR 9 994 449  
Turnover in 2008: EUR 9 655 694  
Export volume 2007: EUR 444 614  
Export volume 2008: EUR 79 929  
Main markets: Latvia, Norway, Sweden

Business profile: Arbo offers timber Euro- and Scandinavian-profile windows and doors with or without aluminium cladding, sliding systems, glazed facades, conservatories, stairs, etc. Our products are conspicuous thanks to their high quality and elegant design. Mostly, our products are made from pine, oak, ash and prized timbers. For finishing, we use water-based colours and protective varnishes. Our high capacity wood-processing line was developed and supplied by a sector leader, Germany's Weining Gruppe. Our production capacity is 3000 window or door units per month.

Seeking cooperation in: Cooperation with construction companies, architects, real estate developers, manufacturers of timber or prefabricated houses, window and door manufacturers. Cooperation with distributors of timber windows and doors.

Certificates in use: CE Marking according to EN 14351-1, Confirmation about Arbo Ltd. products' compliance with international standards issued by Forest and Wood Products Research and Development Institute

Member of association: Latvian Association of Wood Processing Companies and Exporters



## ARČERS

Legal form: Ltd  
Address: Katlakalna iela 11, Rīga, LV-1073, Latvia  
Phone: + 371 67810599  
Fax: + 371 67810597  
E-mail: [arcers@arcers.lv](mailto:arcers@arcers.lv)  
Website: [www.arcers.lv](http://www.arcers.lv)

Director: Mr Armands Garkāns  
Contact: Mr Uldis Bertulsons  
Position of the contact person: Export Manager  
Languages spoken: Latvian, Russian, English, German  
Number of employees: 250  
Founded in: 1992

Turnover in 2007: EUR 23 389 000  
Turnover in 2008: EUR 39 840 000  
Export volume 2007: EUR 199 778  
Export volume 2008: EUR 62 848  
Main markets: Sweden, Norway, Russia, UK, Austria, Greece

Business profile: Complex construction of new buildings, reconstruction, renovation. We design, manufacture and install windows, doors, facade structures and partition walls with frames made from PVC-u and aluminium profiles and from tempered glass, point fixed and with non-visible frames.

Seeking cooperation in: We are looking for commercial agents, installation service companies, construction companies and property developers who can place orders for glazed structures or would like to provide installation services.

Certificates in use: ISO 9001, ISO 14001, OHSAS 18001



## CEMEX

Legal form: Ltd  
Address: Podraga iela 2, Rīga, LV-1007, Latvia  
Phone: + 371 67033400  
Fax: + 371 67033414  
E-mail: [informacija@cemex.com](mailto:informacija@cemex.com)  
Website: [www.cemex.lv](http://www.cemex.lv)

Director: Mr Jose Luis Seijo Gonzalez  
Contact: Mr Māris Gruzniņš  
Position of the contact person: Commercial Director  
Languages spoken: Latvian, Russian, English  
Number of employees: 329  
Founded in: 2005

Turnover in 2007: EUR 60 800 000  
Turnover in 2008: EUR 57 300 000  
Export volume 2007: EUR 2 100 000  
Export volume 2008: EUR 17 600 000  
Main markets: Russia, Estonia, Lithuania

Business profile: CEMEX offers CEM I and CEM II cement products bagged and in bulk, delivery by rail, sea and road, as well as all types of ready-mix solutions, delivery available throughout Latvia. Our quarry supplies gravel and sand.

Seeking cooperation in: Sales of cement, ready-mix, gravel and sand. Procurement of alternative fuels.

Certificates in use: LVS EN 197

Member of association: Latvian Employers' Confederation, The Foreign Investors Council in Latvia, American Chamber of Commerce, CEMBUREAU, Waste Management Association of Latvia



## EKO NAMS

Legal form: Ltd  
Address: Ķiršu iela 6, Mālpils, Mālpils nov., LV-2152, Latvia  
Phone: + 371 67185954  
Fax: + 371 67925144  
E-mail: info@ekonams.lv  
Website: www.ekonams.lv

Director: Mr Ervīns Poga  
Contact: Mr Ervīns Poga  
Position of the contact person: Chairman of the Board  
Languages spoken: Latvian, Russian, English  
Number of employees: 25  
Founded in: 2000

Turnover in 2007: EUR 3 500 000  
Turnover in 2008: EUR 2 000 000  
Export volume 2007: EUR 3 500 000  
Export volume 2008: EUR 2 000 000  
Main markets: Norway, The Netherland, Sweden, Russia

Business profile: Production of details for log-house walls (Scandinavian type) by industrial milling and by using various heights (240-350mm) of wall beam. As a result, log structures have a handmade appearance, but the framework benefits from industrial accuracy.

Seeking cooperation in: Partnership through distribution of our products in different countries.

Member of association: Latvian Chamber of Crafts



## ELAKS

Legal form: Ltd  
Address: Rencēnu iela 6, Rīga, LV-1073, Latvia  
Phone: + 371 67249747  
Fax: + 371 67249605  
E-mail: info@elaks.lv  
Website: www.elaks.lv

Director: Mr Mikhail Brouk  
Contact: Mr Mikhail Brouk  
Position of the contact person: Chairman of the Board  
Languages spoken: Russian, English  
Number of employees: 50  
Founded in: 1988

Turnover in 2007: EUR 2 500 000  
Turnover in 2008: EUR 1 800 000  
Export volume 2007: EUR 120 000  
Export volume 2008: EUR 200 000  
Main markets: Latvia, Scandinavian countries

Business profile: Steel doors: anti-theft and fire resistant. PVC windows and doors.

Seeking cooperation in: Looking for distributors of steel doors.

Certificates in use: ISO 9001, Anti-theft class 3, Fire-resistance EI-30, Fire-resistance E-45, Fire-resistance E-60

Member of association: Latvian Chamber of Commerce, Association of Latvian Window and Door Manufacturers



## EMR

Legal form: Ltd  
Address: Lielā iela 69A, Rīga, LV-1016, Latvia  
Phone: + 371 67433355  
Fax: + 371 67433701  
E-mail: info@emr.lv  
Website: www.emr.lv

Director: Mr Sergejs Mašjakovs  
Contact: Ms Olga Zvereva  
Position of the contact person: Commercial Director  
Languages spoken: Latvian, Russian, English  
Number of employees: 150  
Founded in: 1996

Turnover in 2007: EUR 4 520 000  
Turnover in 2008: EUR 5 290 000  
Export volume 2007: EUR 1 790 000  
Export volume 2008: EUR 2 850 000  
Main markets: USA, Spain, The Netherlands, Finland, Sweden, Russia, Moldavia, Estonia, Lithuania

Business profile: Product groups: bunkers, silos, pontoons, reservoirs; pressure equipment including ISO UN T50 tanks for the storage and transportation of class 2 liquefied gases; various metal wares for construction, steel structures for construction; tanks for underground and surface storage of oil products; miscellaneous equipment; hoisting and conveying equipment and machinery; grabs and grapples; metal forms for concrete; inter modal equipment: roll trailers, skeletal trailers, goosenecks. Services: engineering and design of technical documentation; blank production using modern technologies; mechanical treatment with use of CNC machinery; welding of various types and assembly services; sand- and shot-blasting processes; material coating; transportation, expediting, loading and unloading; installation services; maintenance and consultancy.

Seeking cooperation in: Mutually advantageous cooperation in manufacturing; purchasing, subcontracting. Cooperation in project execution. Willing to cooperate; open to negotiation.

Certificates in use: ISO 9001

Member of association: Latvian Chamber of Commerce and Industry, Association of Mechanical Engineering and Metalworking Industries of Latvia, Latvian Association of Building Material Producers



## FLORA

Legal form: Ltd  
Address: Tērvetes iela 85, Jelgava, LV-3008, Latvia  
Phone: +371 63026024  
Fax: +371 63026077  
E-mail: flora@flora.lv  
Website: www.flora.lv

Director: Mr Māris Bušs  
Contact: Mr Juris Bušs  
Position of the contact person: Member of the Board  
Languages spoken: Latvian, Russian, English, German  
Number of employees: 60  
Founded in: 1991

Turnover in 2007: EUR 4 357 983  
Turnover in 2008: EUR 1 889 725  
Export volume 2007: EUR 1 367 487  
Export volume 2008: EUR 711 067  
Main markets: EU countries

Business profile: Manufacture of timber windows and doors (interior and exterior); wood window boards; ledges; PVC windows and doors.

Seeking cooperation in: Business profile.

Certificates in use: Latvian Academy of science certification centre (for all products certificates of compliance)

Member of association: Association of Latvian Window and Door Manufacturers, Latvian Chamber of Commerce and Industry



## FRONTONS PLUS

Legal form: Ltd  
Address: Ventpils šoseja 26, Jūrmala, LV-2011, Latvia  
Phone: + 371 67732085  
Fax: + 371 67732086  
E-mail: info@frontonspluss.lv  
Website: www.frontonspluss.lv

Director: Mr Zigurds Šneibe  
Contact: Mr Zigurds Šneibe  
Position of the contact person: Member of the Board  
Languages spoken: Latvian, Russian, English  
Number of employees: 7  
Founded in: 2004

Turnover in 2007: EUR 180 000  
Turnover in 2008: EUR 200 000  
Export volume 2007: EUR 16 000  
Export volume 2008: EUR 20 000  
Main markets: existing market: Estonia, Lithuania; target market: EU countries, Russia and CIS countries

Business profile: Manufacture of wrought iron gates, fences, railings, handrails and other components; decorative fences, concrete pillars (columns); wood fences.

Seeking cooperation in: Clients interested in wrought iron gates, fences, railings, components; decorative fences, concrete pillars. Manufacturers offering door and gate locks, handles, stainless steel-railing components.



## GLASKEK RĪGA

Legal form: Ltd  
Address: "Ceļmalas", Stapiņi, Ādažu nov., LV-2164, Latvia  
Phone: + 371 27843895  
Fax: + 371 29370449  
E-mail: aluminijs@glaskek.lv, glaskek@glaskek.lv  
Website: www.glaskek.lv

Director: Mr Normunds Nerets  
Contact: Ms Elita Ludane  
Position of the contact person: Secretary  
Languages spoken: Latvian, Russian, English  
Number of employees: 91  
Founded in: 1997

Turnover in 2007: EUR 9 290 000  
Turnover in 2008: EUR 5 750 000  
Main markets: Latvia

Business profile: Production of glazed aluminium constructions: windows, doors, facades, conservatories, glazed roofs, sliding doors, partitions. We trade in the products of other Glaskek companies: PVC doors and windows, wood and wood-aluminium doors, windows and constructions. Assembly of all constructions, warranty.

Seeking cooperation in: Business profile.

Member of association: Association of Latvian Window and Door Manufacturers





**CELTNIECĪBAS FIRMA**

**GRODS**

## **GRODS**

Legal form: Ltd  
Address: V. Baloža iela 11C, Valmiera, LV-4200, Latvia  
Phone: + 371 29235783  
Fax: + 371 64229665  
E-mail: siagrods@inbox.lv  
Website: www.grods.lv

Director: Mr Guntis Lapiņš  
Contact: Mr Māris Salenieks  
Position of the contact person: Production Manager  
Languages spoken: Latvian, Russian, English  
Number of employees: 70  
Founded in: 1996

Turnover in 2007: EUR 2 350 000  
Turnover in 2008: EUR 1 684 898  
Main markets: Latvia

Business profile: Production of concrete, ready-mix concrete and concrete components (blocks, manholes, baseliner).

Seeking cooperation in: With manhole manufacturers in Estonia and Lithuania.

Certificates in use: LVS EN 206, LVS EN 1916

Member of association: Latvian Association of Building Material Producers, Latvian Union of Civil Engineers

**IZOTERMS**

## **IZOTERMS**

Legal form: Ltd  
Address: Gaujas iela 24, Vangaži, Inčukalna nov., LV-2136, Latvia  
Phone: + 371 67141288  
Fax: + 371 67113185  
E-mail: office@izoterms.lv  
Website: www.izoterms.lv

Director: Mr Valērijs Kļimovs  
Contact: Mr Andrejs Tišanovs  
Position of the contact person: Commercial Director  
Languages spoken: Latvian, Russian  
Number of employees: 206  
Founded in: 1991

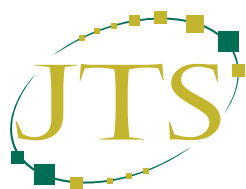
Turnover in 2007: EUR 24 696 730  
Turnover in 2008: EUR 20 063 870  
Export volume 2007: EUR 2 142 850  
Export volume 2008: EUR 1 944 800  
Main markets: Russia, EU countries

Business profile: Steel trade. Design, manufacture and installation of steel constructions for various purposes. Design, manufacture and installation of insulated pipes and fittings for heating mains.

Seeking cooperation in: Looking for potential clients in our business sector.

Certificates in use: ISO 9001, Certificate of conformity (issued by the Republic of Latvia), Certificate of conformity (issued by Russia)

Member of association: Latvian Chamber of Commerce and Industry, Association of Mechanical Engineering and Metalworking Industries of Latvia, Latvian Power and Heat Association



## JTS

Legal form: Ltd  
Address: Peldu iela 7, Jelgava, LV-3002, Latvia  
Phone: + 371 63048744  
Fax: + 371 63048741  
E-mail: info@fibrolits.lv  
Website: www.jts.lv

Director: Mr Matīss Hermanis  
Contact: Mr Matīss Hermanis  
Position of the contact person: Member of the Board  
Languages spoken: Latvian, Russian, English, German, Norwegian  
Number of employees: 25  
Founded in: 2003

Turnover in 2007: EUR 900 000  
Turnover in 2008: EUR 550 000  
Export volume 2007: EUR 600 000  
Export volume 2008: EUR 200 000  
Main markets: Latvia, Lithuania, Holland, Denmark, Switzerland, Spain

Business profile: JTS is a subsidiary of Jelgavas būvniecības sistēmas, the only wood-wool-cement board (WWCB) producer in the Baltic States. JTS supplies products and solutions for sound insulation and absorption, wood-frame buildings, thermal insulation and permanent shuttering. Our main products are wood-wool-cement boards (Fibrolite), acoustic ceiling panels and sandwich panels (obtained by joining one or two panels with other insulating products such as cellular polystyrene).

Seeking cooperation in: sales and distribution all around the world

Certificates in use: EC Nr.1325-CPD-1337, Greenquad certificate.

Member of association: Latvian Association of Building Material Producers, Latvian Chamber of Commerce and Industry



## KNAUF

Legal form: Ltd  
Address: Daugavas iela 4, Saurieši, Stopiņu nov. LV-2118, Latvia  
Phone: + 371 67032999  
Fax: + 371 67032969  
E-mail: info@knauf.lv  
Website: www.knauf.lv; www.knaufmaja.lv

Director: Ms Beatrix Erika Peter-Knauf  
Contact: Mr Jānis Kraulis  
Position of the contact person: Member of the Board  
Languages spoken: Latvian, Russian, English, German  
Number of employees: 204  
Founded in: 1994

Turnover in 2007: EUR 75 553 930  
Turnover in 2008: EUR 70 526 939  
Export volume 2007: EUR 42 606 193  
Export volume 2008: EUR 41 588 356  
Main markets: Latvia, Lithuania, Estonia, Belarus

Business profile: Production and wholesaling of building materials. Main product groups: gypsum boards, gypsum plaster; cement-based tile glues, facade primers; metal profiles for the installation of gypsum boards; primers; decorative plasters; hermetic sealants; silicon; maintenance products; household paints; construction machinery.

Seeking cooperation in: Business profile.

Certificates in use: ISO 9001 certified quality control system



## KRONE LTD

Legal form: Ltd  
Address: Daugavas iela 38, Mārupe, Mārupes nov.,  
LV-2167, Latvia  
Phone: + 371 67810447  
Fax: + 371 67810449  
E-mail: krone@krone.lv  
Website: www.krone.lv

Director: Mr Kalvis Osis  
Contact: Mr Anrijs Meņģelsons  
Position of the contact person: Export Project Manager  
Languages spoken: Latvian, Russian, English  
Number of employees: 50  
Founded in: 1995

Turnover in 2007: EUR 3 930 000  
Turnover in 2008: EUR 2 560 000  
Export volume 2007: EUR 800 000  
Export volume 2008: EUR 750 000  
Main markets: Iceland, Norway, Sweden, Belgium, Russia

Business profile: At the present time, KRONE has 14 years of experience in the design, manufacturing and installation of construction elements for glazed buildings. KRONE has implemented large-scale, international projects in Latvia and abroad. KRONE offers complex solutions based on the competencies acquired through working with international customers and strict adherence to construction standards. Each project is evaluated individually and proposals produced in the shortest possible time. Additionally, we provide technical support for architects at the design stage and incorporate the latest energy- and heat-saving attainments in our products. We execute projects in accordance with the requirements of ISO 9001.

Seeking cooperation in: We offer the design, manufacture and installation of construction elements for glazed buildings.

Certificates in use: ISO 9001, ISO 14001

Member of association: Association of Latvian Window and Door Manufacturers

## LĪVĀNU MĀJAS UN LOGI

Legal form: Ltd  
Address: Celtniecības iela 2, Līvāni, LV-5316, Latvia  
Phone: + 371 65344836  
Fax: + 371 65344728  
E-mail: lml@apollo.lv  
Website: www.livanu-majas.lv

Director: Mr Aleksandrs Surgunts  
Contact: Mr Aivars Vrubļevskis  
Position of the contact person: Project Manager  
Languages spoken: Latvian, Russian, English  
Number of employees: 40  
Founded in: 1992

Turnover in 2007: EUR 1 048 662  
Turnover in 2008: EUR 1 216 562  
Export volume 2007: EUR 346 058  
Export volume 2008: EUR 121 656  
Main markets: Germany, France, Denmark, Latvia

Business profile: We fit timber-frame houses with our own windows and doors throughout the European region. We assemble our products on site. We manufacture and install windows, doors and stairs to specification.

Seeking cooperation in: To find more interesting customers in other European countries and Latvia. To find more appropriate material suppliers.

Certificates in use: Certificate of production process (Nr. BBANC-1290/08)

Member of association: Association of Latvian Window and Door Manufacturers



## LODE

Legal form: JSC  
Address: Lodes iela 1, Liepa, Liepas pag., Priekuļu nov.,  
LV -4128, Latvia  
Phone: + 371 67378020  
Fax: + 371 67378022  
E-mail: info@lode.lv  
Website: www.lode.lv

Director: Mr Jānis Slesars  
Contact: Mr Valdis Zariņš  
Position of the contact person: Member of the Board,  
Marketing and Sales  
Languages spoken: Latvian, Russian, English, Polish  
Number of employees: 419  
Founded in: 1958

Turnover in 2007: EUR 12 600 000  
Turnover in 2008: EUR 13 937 000  
Export volume 2007: EUR 6 000 000  
Export volume 2008: EUR 10 000 000  
Main markets: Latvia, Poland, Russia, Lithuania, Estonia

Business profile: Lode is a very successful manufacturer of ceramic construction materials that was privatised in 1996. The company produces facia bricks, Keraterm ceramic blocks, hollow and solid construction bricks, paving bricks and related products. Lode operates four factories in Latvia, at Liepa, Kalnciems, Āne and Līvāni. Lode sells most of its output in Latvia, but many products are exported to Poland, Russia, Lithuania, Estonia and other countries.

Seeking cooperation in: Business profile.

Certificates in use: LVS EN 771:1

Member of association: Latvian Association of Building Material Producers

## MĀRUPES METĀLMEISTARS

Legal form: JSC  
Address: Aviācijas iela 18, Jelgava, LV-3004, Latvia  
Phone: + 371 67545909  
Fax: + 371 67545906  
E-mail: bruno.kozlovs@metalmaster.lv  
Website: www.metalmaster.lv; www.subcontracting.lv

Director: Mr Andris Skolmeisters  
Contact: Mr Bruno Kozlovs  
Position of the contact person: Business Manager  
Languages spoken: Latvian, Russian, English  
Number of employees: 65  
Founded in: 1999

Turnover in 2007: EUR 6 149 479  
Turnover in 2008: EUR 6 167 077  
Export volume 2007: EUR 1 110 348  
Export volume 2008: EUR 359 412  
Main markets: Latvia, Lithuania, Estonia, Scandinavian countries

Business profile: Steel roof profiles, rain-water systems, steel-frame structures (constructions) for buildings, warehouses, hangars.

Seeking cooperation in: We are interested in being a subcontractor to construction companies to supply steel-frame structures and provide assembly services in accordance with customer specifications.

Member of association: Association of Mechanical Engineering and Metalworking Industries of Latvia, Latvian Chamber of Commerce and Industry



## MB BETONS

Legal form: JSC  
Address: Cukura iela 34, Liepāja, LV-3402, Latvia  
Phone: + 371 63489391  
Fax: + 371 63489392  
E-mail: mbbetons@mbbetons.lv  
Website: www.mbbetons.lv

Director: Mr Normunds Horsts  
Contact: Mr Ojārs Jaksts  
Position of the contact person: Director of Dzelzsbetons MB  
Languages spoken: Latvian, Russian, English  
Number of employees: 175  
Founded in: 1998

Turnover in 2007: EUR 38 270 000  
Turnover in 2008: EUR 29 858 021  
Main markets: Scandinavian countries, CIS countries,  
Latvia, Lithuania

Business profile: MB BETONS Group offers for export: pre-stressed hollow core slabs, beams, columns, solid and sandwich walls, stairs and landings; prefabricated concrete apartment buildings which are high quality prefabricated-concrete structures, perfectly applicable in the construction of residential buildings, so ensuring rapid business development for our customers and exclusive market advantages, we offer two fully developed and completed designs of standard multi-apartment buildings MB BETONS Group has supplied prefabricated concrete structures to a number of significant overseas construction projects, mainly in Scandinavia.

Seeking cooperation in: The company's target market is Scandinavia and CIS countries. MB BETONS Group would gladly provide proposals on the most appropriate solutions for any particular construction site, supplying additional information and advice at your convenience.

Certificates in use: ISO 9001- DZELZSBETONS MB production unit, CEN Standards and Regulations "European Committee for Standardization" ENV 1992 -1 – 1; ENV 1992 -1 – 3., FIP reinforced concrete Manufacturer Alliance – recommendations and regulations to industrially produced reinforced concrete products, DET Norske Veritas Standards of Denmark, European Unions EN Standards and Regulations on specific concrete products



## MELDERI V

Legal form: Ltd  
Address: Margrietas iela 7, Rīga, LV-1046, Latvia  
Phone: + 371 67613546, +371 29124508  
Fax: + 371 67613546  
E-mail: melderiv@melderiv.lv  
Website: www.melderiv.lv

Director: Ms Indra Leveika  
Contact: Mr Pēteris Vanags  
Position of the contact person: Technical Director  
Languages spoken: Latvian, Russian, English, German  
Number of employees: 9  
Founded in: 1994

Turnover in 2007: EUR 780 000  
Turnover in 2008: EUR 500 000  
Export volume 2007: EUR 20 000  
Export volume 2008: EUR 10 000  
Main markets: Lithuania, Estonia, Russia

Business profile: Manufacture of garages and fences, gates, fencing systems, antiseptic timber-treatment - antipirens, rust converter for metals and polymer coatings for floors.

Seeking cooperation in: Export to EU countries.

Certificates in use: ISO 9001 (9001:2000)



## PAA

Legal form: Ltd  
Address: Ūnijas iela 12A, Rīga, LV-1084, Latvia  
Phone: + 371 67830918  
Fax: + 371 67830928  
E-mail: info@paa.lv  
Website: www.paa.lv; www.paabaths.com

Director: Mr Pēteris Treicis  
Contact: Ms Ingura Lipsane  
Position of the contact person: Export Manager  
Languages spoken: Latvian, Russian, English, Swedish, French  
Number of employees: 48  
Founded in: 1993

Turnover in 2007: EUR 4 000 000  
Turnover in 2008: EUR 3 225 000  
Export volume 2007: EUR 1 240 000  
Export volume 2008: EUR 1 290 000  
Main markets: Ukraine, Lithuania, Sweden, Poland, Russia, Belarus, Germany, Estonia

Business profile: PAA's mission is to produce visually attractive bath-tubs and other bathroom equipment of excellent technical quality and in line with contemporary design trends. Our main conceptual idea is to equip entire bathrooms, baths, washbasins and shower bases in the same design and from our uniquely extensive colour range, matching them to tile colours and other accessories.

Seeking cooperation in: Middle- and high-level showrooms, salons, architects and designers, wholesalers, manufacturers of shower enclosures or other sanitary ware.

Certificates in use: Rostest

Member of association: Latvian Chamber of Commerce and Industry



## PLASTIC TECHNOLOGIES

Legal form: Ltd  
Address: Elizabetes iela 41/43, Rīga, LV-1010, Latvia  
Phone: + 371 29335131  
Fax: + 371 67272639  
E-mail: eriks@plastictech.eu  
Website: www.plastictech.eu

Director: Mr Ēriks Kursišs  
Contact: Mr Ēriks Kursišs  
Position of the contact person: Chairman of the Board  
Languages spoken: Latvian, Russian, English  
Number of employees: 10  
Founded in: 2006

Business profile: The wood-plastic composites (WPC) we produce are already used widely in outdoor applications such as decking, cladding, park benches, etc. We are compounding WPC compound based on HDPE as well as producing a wide range of terrace decking. The main benefit of WPC is its environmental friendliness, saving forest resources. The product looks like wood, is moisture resistant and proven to last under salt-water conditions. WPC decking is barefoot-friendly, anti-slip, non-cracking or warping it is weather resistant, termite- and insect-proof. Available in different colours, easy to install and clean are no requires painting or glue and is low maintenance.

Seeking cooperation in: WPC profile producers to offer our compound, partners or dealers to distribute our decking in EU market, custom profile extrusion on your demand.

# Reaton<sup>R</sup>



## Rietumu Logi

### REATON LTD

Legal form: Ltd  
Address: Viskaļu iela 21, Rīga, LV-1026, Latvia  
Phone: +371 67551616  
Fax: +371 67553704  
E-mail: reaton@reaton.lv  
Website: www.reaton.lv

Director: Mr Boris Gluhmans  
Contact: Ms Tatjana Voitenko  
Position of the contact person: Marketing Director  
Languages spoken: Latvian, Russian, English, German  
Number of employees: 500  
Founded in: 1988

Turnover in 2007: EUR 45 100 000  
Turnover in 2008: EUR 40 000 000  
Export volume 2007: EUR 5 203 589  
Export volume 2008: EUR 5 392 155  
Main markets: Target markets - Germany, Switzerland, France, the Netherlands

Business profile: Reaton Door manufacturing is one of the largest and oldest manufacturers of high quality wood doors in Latvia, established in 1991  
Product: the standard range features 200 models, including: wood and glass interior doors; fireproof doors, soundproof doors; extra security doors; entrance doors for apartments; sliding partitions, wall panels. High flexibility in completing special orders. In terms of quality and design, our products have to be positioned in the upmarket, design doors segment. In terms of price, they give our dealers great competitive advantages in terms of price/quality ratio.

Seeking cooperation in: Customers: 1) Wholesalers supplying doors to construction projects, retail networks, individual carpenters; 2) Specialised retail networks (interior, door salons, timber centres) selling design doors.

Certificates in use: ISO 9001, Fire proof doors – EI 30; E60; EW 30, LVS EN 951 and LVS EN 1529, Timber – FSC; IFT Rosenheim

### RIETUMU LOGI

Legal form: Ltd  
Address: Cēsu iela 31, K-1, Rīga, LV-1012, Latvia  
Phone: + 371 67271659; +371 26776868  
Fax: + 371 67845030  
E-mail: info@rlogi.lv  
Website: www.rlogi.lv

Director: Mr Guntis Sihtors  
Contact: Ms Aļona Jurtova  
Position of the contact person: Export Manager  
Languages spoken: Latvian, Russian, English, German  
Number of employees: 10  
Founded in: 2008

Turnover in 2008: EUR 25 000  
Export volume 2008: EUR 25 000  
Main markets: Latvia, Switzerland, France, Germany, Denmark

Business profile: Manufacture PVC windows and doors.

Seeking cooperation in: We are looking for cooperation with construction companies, real estate developers and window and door dealers to offer our best cooperation terms all over the world.

Certificates in use: LVS EN 14351-1

Member of association: Association of Latvian Window and Door Manufacturers



## SAKRET

Legal form: Ltd  
Address: "Ritvari", Stopiņu nov., Rīgas raj., LV-2121, Latvia  
Phone: + 371 67803650  
Fax: + 371 67803651  
E-mail: info@sakret.lv  
Website: www.sakret.lv

Director: Mr Andris Vanags  
Contact: Ms Kristīne Klintsone  
Position of the contact person: Administrator  
Languages spoken: Latvian, Russian, English  
Number of employees: 58  
Founded in: 2004

Turnover in 2007: EUR 5 500 000  
Main markets: Latvia, Lithuania, Estonia, Scandinavian countries, EU countries

Business profile: Dry mixtures, paints, primers and chemicals for building and construction, rental of construction machinery, silos.

Seeking cooperation in: Potential partners: suppliers of raw materials and new distributors of SAKRET products.

Member of association: Latvian Association of Building Material Producers, Latvian Chamber of Commerce and Industry

## SANDERS ABRASIVES

Legal form: Ltd  
Address: Lauku iela 23, Dobele, LV-3701, Latvia  
Phone: + 371 63781246  
Fax: + 371 63781247  
E-mail: info@sandabrasives.com  
Website: www.sandabrasives.com

Director: Mr Ivars Upmalis  
Contact: Mr Ainars Dudars  
Position of the contact person: Export Sales  
Languages spoken: Latvian, Russian, English  
Number of employees: 15  
Founded in: 2007

Main markets: Latvia, Lithuania, Estonia, CIS countries, Eastern Europe, UK

Business profile: Sanders Abrasives produce coated abrasives on different backings (paper and cloth), coated abrasives – jumbo rolls, DIY products (sheets, rolls, disks, belts) and wide belts for woodworking.

Seeking cooperation in: Looking for distributors and abrasive-material convertors in different countries. We can produce under private labels/brands.





## SAULKALNE S

Legal form: Ltd  
Address: Saulkalne, Salaspils l. t., Salaspils nov., LV-2117, Latvia  
Phone: + 371 67948234  
Fax: + 371 67948262  
E-mail: saulkalne@saulkalne.lv  
Website: www.saulkalne.lv

Director: Mr Juris Seilis  
Contact: Ms Gunta Peterkopa  
Position of the contact person: Marketing Manager  
Languages spoken: Latvian, Russian, English  
Number of employees: 70  
Founded in: 1995

Turnover in 2007: EUR 8 860 000  
Turnover in 2008: EUR 5 500 000  
Export volume 2007: EUR 480 000  
Export volume 2008: EUR 510 000  
Main markets: Latvia, Lithuania, Estonia

Business profile: Dolomite mineral fillers, dolomite sand, dolomite aggregate, quartz and natural sand, soil-liming materials, feed limestone.

Seeking cooperation in: Saulkalne S is interested in cooperating with companies building roads, producing asphalt concrete, working with sand-jet blowers and producing dry construction materials. Saulkalne S would like to cooperate with soil-liming companies and producers of bird and animal feeds.

Certificates in use: Certificate of factory production control No 1325-CPD-1427

Member of association: Latvian Association of Building Material Producers



## SIGULDAS BLOKS

Legal form: Ltd  
Address: Vidzemes šosejas 47.km, Inčukalna nov., Rīgas raj., LV-2141, Latvia  
Phone: + 371 67972306  
Fax: + 371 67970116  
E-mail: siguldas.bloks@apollo.lv  
Website: www.siguldasbloks.lv

Director: Mr Vairis Dalke  
Contact: Mr Juris Feldmanis  
Position of the contact person: Member of the Board  
Languages spoken: Latvian, Russian, English  
Number of employees: 54  
Founded in: 1993

Turnover in 2007: EUR 3 316 892  
Turnover in 2008: EUR 2 622 834  
Main markets: Latvia

Business profile: Concrete paving stones, kerbstones, construction blocks.

Seeking cooperation in: New product development. Joint ventures.

Certificates in use: ISO 9001, product certificates

Member of association: Latvian Association of Building Material Producers



## SIGULDAS BŪVMEISTARS

Legal form: JSC  
Address: Gāles iela 27, Sigulda, LV-2150, Latvia  
Phone: + 371 67973896  
Fax: + 371 67970133  
E-mail: info@buvmeistars.lv  
Website: www.buvmeistars.lv

Director: Mr Jānis Libkovskis  
Contact: Ms Ieva Libkovska  
Position of the contact person: Marketing Manager  
Languages spoken: Latvian, Russian, English, German  
Number of employees: 164  
Founded in: 1993

Turnover in 2007: EUR 17 840 000  
Turnover in 2008: EUR 18 080 000  
Main markets: Latvia

Business profile: Construction, construction of ecological-utility structures, apartment house construction.  
Production of construction materials: dolomite materials, chips, gravel, washed sand. Construction material and furniture retail centre Gāles Nams.

Seeking cooperation in: Ecological utility equipment, construction, dolomite quarrying equipment.

Certificates in use: ISO 9001 (9001:2008), Products  
Certificates issued by the Certification Centre of the Latvian Academy of Science

Member of association: Latvian Builders Association, Latvian Association of Building Material Producers, Latvian Chamber of Commerce and Industry



## SKONTO PLAN LTD

Legal form: Ltd  
Address: E. Melngaiļa iela 1A, Rīga, LV-1010, Latvia  
Phone: + 371 67096130  
Fax: + 371 67821171  
E-mail: skontoplan@skontoplan.lv  
Website: www.skontoplan.lv

Director: Mr Guntis Rāvis  
Contact: Mr Ainars Birkmanis  
Position of the contact person: Director  
Languages spoken: Latvian, Russian, English  
Number of employees: 125  
Founded in: 1992

Turnover in 2007: EUR 8 505 838  
Turnover in 2008: EUR 7 479 489  
Export volume 2008: EUR 40 000  
Main markets: Switzerland, Norway, UK, Ireland

Business profile: Manufacturing of glazed aluminium structures, PVC window and door structures, double-glazed windows and metal constructions, assembly and installation of manufactured constructions.

Seeking cooperation in: To expand our export market by taking advantage of our high quality production and short delivery times.

Certificates in use: ISO 9001

Member of association: Association of Latvian Window and Door Manufacturers



## TENACHEM

Legal form: Ltd  
Address: Spodriibas iela 3, Dobele, LV-3701, Latvia  
Phone: + 371 63722390  
Fax: + 371 63707050  
E-mail: info@tenax.lv  
Website: www.tenaglass.eu

Director: Mr Nikolajs Kurma  
Contact: Mr Nikolajs Kurma  
Position of the contact person: Chairman of the Board  
Languages spoken: Latvian, Russian, English, German  
Number of employees: 75  
Founded in: 2007

Turnover in 2007: EUR 11 000 000  
Turnover in 2008: EUR 14 119 571  
Export volume 2007: EUR 10 340 000  
Export volume 2008: EUR 13 058 961  
Main markets: Latvia, Lithuania, Estonia, Poland, Czech Republic, Austria, Hungary, Finland, Greece, Spain, Lebanon, Iran, CIS region - Russia, Belarus, Ukraine

Business profile: As from January 2008, the TENAX GROUP consists of two subsidiaries: TENACHEM which manufactures industrial chemicals and construction sealants, and TENAPORS which manufactures insulating material, sandwich-type panels, stay-in-place construction systems for multi-storey concrete buildings. The TENAX GROUP's activities were separated and organised according to product groups, their technical properties, customer requirements and sales areas. Currently, the group owns several brands known worldwide: TENAPORS, TENAGLASS, OKSIPLASTS, ELURS, DOBELES PANELIS, EP-1K, TENAPLASTS. The export share of Tenachem is 94% and Tenapors 61%, with goods going to Europe, the Middle East, Far East, India, Latin America, etc.

Seeking cooperation in: We are open to new ideas and cooperation possibilities in our existing markets and new regions. We are interested in new products and technical solutions. We look forward to establishing new, and supporting existing, effective and fruitful cooperation with our partners, customers and suppliers.

Certificates in use: ISO 9001, ISO 14001, Separately Product quality certificates with IFT Rosenheim, Germany; TNO Netherlands, VTT Helsinki, CEKAL (CSTB) France, According to LN, EN, DIN, GOST, BBANC Ltd - Conformity assessment centre of construction products



## TENAPORS

Legal form: Ltd  
Address: Spodriibas iela 1, Dobele, LV-3701, Latvia  
Phone: + 371 63720901  
Fax: + 371 63724371  
E-mail: tenapors@tenax.lv; martins.neilands@tenax.lv  
Website: www.tenapors.com

Director: Mr Marats Neverovskis  
Contact: Mr Mārtiņš Neilands  
Position of the contact person: Sales Manager EU countries  
Languages spoken: Latvian, Russian, English  
Number of employees: 90  
Founded in: 2007

Turnover in 2008: EUR 15 224 815  
Export volume 2008: EUR 6 851 166  
Main markets: Latvia, Lithuania, Estonia, CIS countries

Business profile: Our company was established in 1991 in Dobele, Latvia. Its successful market mix which combines high quality, innovative, and affordable solutions for the construction and insulation industries has resulted in exceptional corporate growth. TENAPORS products, such as sandwich panels, standard EPS materials, materials for heated floors, stay-in-place forming systems based on PLASTBAU technology, etc.

Seeking cooperation in: Our Latvian-based company is interested in cooperating with companies providing high quality, energy-efficient building materials such as insulation materials. Cooperation in the field of building companies or product distribution is desired.

Certificates in use: ISO 9001, ISO 14001



## TMB ELEMENTS

Legal form: Ltd  
Address: „Lindes 1”, Salaspils I.t., Salaspils nov., LV-2118, Latvia  
Phone: + 371 67147948  
Fax: + 371 67147949  
E-mail: info@tmb.lv  
Website: www.tmb.lv

Director: Mr Juris Kaļeņuks  
Contact: Mr Juris Kaļeņuks  
Position of the contact person: Director-Chairman of the Board  
Languages spoken: Latvian, Russian, English  
Number of employees: 64  
Founded in: 2003

Turnover in 2007: EUR 7 920 013  
Turnover in 2008: EUR 5 330 089  
Export volume 2007: EUR 1 204 587  
Export volume 2008: EUR 1 231 261  
Main markets: Europe (Latvia, Estonia, Lithuania, Poland), Sweden

Business profile: TMB Elements was founded in 2003 as a subsidiary of Estonia's Tartu Maja Betoontooted which manufactures concrete products (pillars, crossbeams, walls and steps Terazzo, piles, TT slabs, HCS slabs, HI beams, tribunes) for use in building residential, public or engineering constructions.

Seeking cooperation in: Business profile.

Certificates in use: LVS EN 1168 - EC Factory production control certificate, Hollow core slabs, LVS EN 13225 - EC Factory production control certificate, Linear elements, LVS EN\_14992 - EC Factory production control certificate, Wall elements, LVS EN 14843 - EC Factory production control certificate, Stairs

Member of association: Latvian Association of Building Material Producers



## UPB

Legal form: JSC  
Address: Dzintaru iela 17, Liepāja, LV-3401, Latvia  
Phone: + 371 63427009  
Fax: + 371 63481185  
E-mail: upb@upb.lv  
Website: www.upb.eu.com

Director: Mr Uldis Pīlēns  
Contact: Mr Uģis Grīnbergs  
Position of the contact person: Head of Export Department  
Languages spoken: Latvian, Russian, English  
Number of employees: 1200  
Founded in: 1991

Turnover in 2007: EUR 112 100 000  
Turnover in 2008: EUR 103 000 000  
Export volume 2007: EUR 23 541 000  
Export volume 2008: EUR 26 780 000  
Main markets: EU countries (mainly Scandinavia, Germany, Switzerland), CIS countries

Business profile: The UPB holding company is one of the leading construction and building-material manufacturing companies in Latvia. Export is a strategically important priority for UPB. The group incorporates more than 35 companies and production units, joined in independently operating groups of companies, the largest of which are AILE Group, MB BETONS Group, RK METĀLS Group, UPB ENERGY Group. Over recent years, several UPB subsidiaries have been established in Germany, Switzerland, Denmark, Iceland and Sweden and successful operations launched. The main export products of UPB are steel, glass, prefabricated-concrete structures and co-generation stations. As a special advantage, we offer complex solutions within all product groups. Design, manufacture, assembly and advantageous logistics are provided as a package.

Seeking cooperation in: The main cooperation areas for UPB are steel, glass, prefabricated-concrete structures and co-generation stations. The ability to offer products in a complex way is of particular advantage – design, manufacturing, assembly and advantageous logistics.

Certificates in use: ISO 9001, ISO 14001, OHSAS 18001, DS/EN 206-1:2002 - Denmark Certificate of Standards for prefabricated concrete elements, DS 2426:2004 - Denmark Certificate of Standards for prefabricated concrete elements, Kunskapsintyg TR-stal-N - Sweden certificate for steel construction production, assembly, DVC - Danish Windows Certification, DS/EN 1279.1 - Denmark Certificate of Standards for insulating glass units and other certificates

Member of association: UPB holding company UPB GmbH is a member of Germany Cogeneration Association



## VALMIERAS STIKLA ŠĶIEDRA

Legal form: JSC  
Address: Cempu iela 13, Valmiera, LV-4201, Latvia  
Phone: + 371 64202216  
Fax: + 371 64281216  
E-mail: glassfibre@vss.lv  
Website: www.vss.lv

Director: Mr Andris Oskars Brutāns  
Contact: Ms Inita Martinsone  
Position of the contact person: Marketing Department  
Languages spoken: Latvian, Russian, English, German  
Number of employees: 820  
Founded in: 1963

Turnover in 2007: EUR 54 000 000  
Turnover in 2008: EUR 55 000 000  
Export volume 2007: EUR 51 000 000  
Export volume 2008: EUR 52 200 000  
Main markets: EU, North America, Canada, CIS countries

Business profile: Valmieras stikla šķiedra is the only enterprise in the Baltic States producing glass fibre and it is one of the largest companies in the chemical and textile industries within the Baltic States. Valmieras stikla šķiedra was founded in 1963. Through investment in the development of new technologies it has maintained its position as a competent and reliable partner in Europe and the rest of the world. Producing and offering various glass-fibre products – E glass yarns, textured rovings, fabrics, nettings, non-wovens; high-silica glass-fibre fabrics, nettings, non-wovens for: the automotive industry; the construction industry; shipbuilding; electronics; aerospace industry; household appliances; medical appliances; the chemical industry. Valmieras stikla šķiedra exports more than 95% of its production.

Seeking cooperation in: European and Middle East markets; Technical and thermal insulation markets; Home-renovation market.

Certificates in use: ISO 9001

Member of association: Latvian Chamber of Commerce and Industry, Latvian Association of Building Material Producers

## VEKOVER

Legal form: Ltd  
Address: Abula iela 6A, Valmiera, LV-4201, Latvia  
Phone: + 371 64221269  
Fax: + 371 64221268  
E-mail: info@vekover.lv  
Website: www.vekover.lv

Director: Mr Jānis Meisters  
Contact: Mr Didzis Eglītis  
Position of the contact person: Business Manager  
Languages spoken: Latvian, Russian, English, German  
Number of employees: 10  
Founded in: 2007

Turnover in 2007: EUR 315 002  
Turnover in 2008: EUR 863 749  
Export volume 2007: EUR 42 259  
Export volume 2008: EUR 218 339  
Main markets: Latvia, Estonia, Lithuania, Poland, Hungary, Romania, Finland

Business profile: Eco-wool VEKOVER is a high-quality, ecological construction material used for thermal insulation. It is made from cellulose fibres with the addition of natural salts.

Seeking cooperation in: Cellulose-fibre insulation contractors.

Certificates in use: BBANC-1408/09



## VENTBETONS

Legal form: Ltd  
Address: Lāčplēša iela 9, Ventspils, LV-3601, Latvia  
Phone: + 371 63624586  
Fax: + 371 63624571  
E-mail: ventbetons@ventbetons.lv  
Website: www.ventbetons.lv

Director: Mr Andris Kivilands  
Contact: Mr Andris Kivilands  
Position of the contact person: Chairman of the Board  
Languages spoken: Latvian, Russian, English, German  
Number of employees: 52  
Founded in: 1992

Turnover in 2007: EUR 3 373 712  
Turnover in 2008: EUR 4 998 394  
Main markets: Latvia

Business profile: Production of concrete paving stones and kerbs. Small-scale landscaping jobs, concrete paving.

Seeking cooperation in: Business profile.

Certificates in use: ISO 9001

Member of association: Latvian Association of Building Material Producers



## VINCENTS POLYLINE

Legal form: Ltd  
Address: Cīruļu iela 29, Kalngale, Carnikavas nov., LV-2163, Latvia  
Phone: + 371 67903272  
Fax: + 371 67903370  
E-mail: poliline@poliline.vincents.lv  
Website: www.polyline.lv

Director: Mr Andris Plociņš  
Contact: Ms Karīna Odeņļuka  
Position of the contact person: Public Relations Expert  
Languages spoken: Latvian, Russian, English  
Number of employees: 15  
Founded in: 1997

Turnover in 2007: EUR 1 233 870  
Turnover in 2008: EUR 1 020 461  
Export volume 2007: EUR 342 306  
Export volume 2008: EUR 338 864  
Main markets: Baltic States, Russia

Business profile: Vincents Polyline produces construction chemicals, concrete additives and waterproofing materials. The company sells products in the Baltic States - Latvia, Lithuania, Estonia and in the Russian market. Every year, the company presents more and more new products to our customers.

Seeking cooperation in: The company is interested in cooperation with distributors of construction materials and building companies.

Member of association: Latvian Chamber of Commerce and Industry



## **VMS GROUP**

Legal form: Ltd  
Address: Rencēnu iela 21, Rīga, LV-1073, Latvia  
Phone: + 371 67247147  
Fax: + 371 67247117  
E-mail: vms@vms.lv  
Website: www.vms.lv

Director: Mr Edgars Svarinskis  
Contact: Mr Edgars Svarinskis  
Position of the contact person: Member of the Board  
Languages spoken: Latvian, Russian, English  
Number of employees: 30  
Founded in: 2009

Main markets: Latvia, Finland, Sweden, Norway, Estonia, Lithuania, Russia

Business profile: Reinforcement bars, wire, welded reinforcement, steel-plate cutting, manufacture of steel constructions, reinforcement bar cages for pile and framework constructions, Lenton stick, reinforcement roll mats.

Seeking cooperation in: Building companies, reinforced concrete companies.

Certificates in use: Certificate for cutting, bending and 50 stockist of reinforcing steel. Globe Cert AB, Certificate for manufacture of reinforcement (cutting, bending). INSPECTA







# Company Profiles Constructors



## ABORA

Legal form: Ltd  
Address: Dunties iela 10, Rīga, LV-1013, Latvia  
Phone: + 371 67339033  
Fax: + 371 67339037  
E-mail: abora@abora.lv  
Website: www.abora.lv

Director: Mr Juris Kravalis  
Contact: Mr Arnis Grīnbergs  
Position of the contact person: Administrator of Information Systems  
Languages spoken: Latvian, Russian  
Number of employees: 120  
Founded in: 1994

Turnover in 2007: EUR 30 010 041  
Turnover in 2008: EUR 16 304 337  
Main markets: Latvia

Business profile: Construction and renovation of commercial, residential, public and industrial sites.

Seeking cooperation in: Business profile.

Certificates in use: ISO 9001, ISO 14001, OHSAS 18001

Aqua - Brambis



## AQUA-BRAMBIS

Legal form: Ltd  
Address: Skolas iela 21-412, Rīga, LV-1010, Latvia  
Phone: + 371 67332087  
Fax: + 371 67278765  
E-mail: info@aqua-brambis.lv  
Website: www.aqua-brambis.lv

Director: Mr Aivars Brambis  
Contact: Mr Guntars Maļina  
Position of the contact person: Member of the Board, Deputy Managing Director  
Languages spoken: Latvian, Russian, English  
Number of employees: 45  
Founded in: 1991

Turnover in 2007: EUR 1 258 679  
Turnover in 2008: EUR 2 315 871  
Export volume 2007: EUR 38 581  
Export volume 2008: EUR 26 446  
Main markets: Latvia

Business profile: Aqua-Brambis is a private engineering company, a group of consulting engineers and designers. It was established in 1991 and employs a number of experienced, highly qualified specialists. We base our activities on many years of successful business experience in consulting, providing feasibility studies, the preparation and running of tenders, design of water supply and sewerage facilities, supervision of projects at the construction stage and during guarantee periods, cost calculation and control, coordination of local and foreign specialists. The design process involves extensive use of sophisticated software for hydraulic modelling, pump capacity calculations, etc. All data, including drawings and images, is stored and processed digitally. Modern computer technologies are put to work to speed up the design process, to refine the quality of the final output and to simplify international collaboration. Aqua-Brambis is a water and wastewater engineering consultancy. Our corporate objective is to provide optimal solutions and engineering designs to the benefit of our clients and the community. We are able to offer a professional team, well supported and trained in the latest technologies.

Seeking cooperation in: Water supply and sewerage. Consulting, design, expertise, project management and supervision.

Certificates in use: ISO 9001

Member of association: Latvian Association of Engineering Consultants (since 2003)



## **ASPIROS**

Legal form: Ltd  
Address: Margrietas iela 7, Rīga, LV-1046, Latvia  
Phone: + 371 67804190  
Fax: + 371 67804191  
E-mail: info@aspiros.lv  
Website: www.aspiros.lv

Director: Mr Andris Baltiņš  
Contact: Mr Andris Baltiņš  
Position of the contact person: Presidency  
Languages spoken: Latvian, Russian, English  
Number of employees: 15  
Founded in: 2002

Turnover in 2007: EUR 1 175 651  
Turnover in 2008: EUR 1 191 272  
Main markets: Latvia

Business profile: Round and rectangular ventilation ducts and fittings.

Seeking cooperation in: Business profile.

## **BAUER Latvia**

Legal form: Ltd  
Address: Lāčplēša iela 14-509, Rīga, LV-1011, Latvia  
Phone: + 371 67283547  
Fax: + 371 67283548  
E-mail: info@bauer-latvia.lv  
Website: www.bauer.de

Director: Ms Petra Peter  
Contact: Ms Petra Peter  
Position of the contact person: Member of the Board  
Languages spoken: Latvian, Russian, English, German  
Number of employees: 3  
Founded in: 2006

Turnover in 2007: EUR 325 000  
Turnover in 2008: EUR 215 000  
Main markets: Latvia

Business profile: BAUER Latvia, a subsidiary of BAUER Spezialtiefbau (Germany), carries out specialist engineering projects on building foundations. These operations can include large-format bored piling and diaphragm walling, anchoring and high-pressure grout injection, sheet piling and sealing bases, vibro and small-format bored piling. We also carry out development work. Projects are executed by expert technical staff.

Seeking cooperation in: Business profile.



## **BGS**

Legal form: Ltd  
Address: Ūnijas iela 8/9, Rīga, LV-1084, Latvia  
Phone: + 371 67568363  
Fax: + 371 67568353  
E-mail: info@bgslatvija.lv  
Website: www.bgslatvija.lv

Director: Mr Jānis Tērauds  
Contact: Ms Kristīne Poikāne  
Position of the contact person: Project Manager  
Languages spoken: Latvian, Russian  
Number of employees: 146  
Founded in: 1992

Turnover in 2007: EUR 9 963 376  
Turnover in 2008: EUR 11 590 981  
Main markets: Latvia

Business profile: Hydro-technical construction, retaining walls, wood-pole embankments, anchoring, pile injection and drilled micro-pile systems, renovation of inland waters, diving works, trawling, environmental monitoring.

Seeking cooperation in: Hydro-technical construction, retaining walls, wood-pole embankments, anchoring, pile injection and drilled micro-pile systems, renovation of inland waters, diving works, trawling, environmental monitoring.

Member of association: Latvian Builders Association

## **BŪVENERGOSERVISS**

Legal form: Ltd  
Address: Kārķu iela 14, Daugavpils, LV-5401, Latvia  
Phone: + 371 65432689  
Fax: + 371 65447058  
E-mail: buvenergoserviss@buvenergoserviss.lv

Director: Mr Mihails Paladijs  
Contact: Ms Ineta Danileviča  
Position of the contact person: Secretary  
Languages spoken: Latvian, Russian, English  
Number of employees: 65  
Founded in: 2005

Turnover in 2007: EUR 2 400 000  
Turnover in 2008: EUR 2 040 000  
Main markets: Latvia

Business profile: Management and supervision of the execution of works involving the design, construction and installation of overhead lines and electrical transmission cable lines and electrical facilities (electrical devices); monitoring, measuring and adjustment of technical parameters of electrical facilities (electrical devices); internal installation of power and lighting electrical devices and facilities for electrical supply to consumers.

Seeking cooperation in: Business profile.

Certificates in use: ISO 9001, ISO 14001

Member of association: Latvian Electricity and Energy Constructors Association

SIA CELMIŅA BŪVKONSTRUKCIJU PROJEKTĒŠANAS BIROJS



## **CELMIŅA BŪVKONSTRUKCIJU PROJEKTĒŠANAS BIROJS**

Legal form: Ltd  
Address: Skolas iela 21, Rīga, LV-1010, Latvia  
Phone: + 371 67273417  
Fax: + 371 67273417  
E-mail: birojs@cbpb.lv

Director: Mr Valters Celmiņš  
Contact: Mr Valters Celmiņš  
Position of the contact person: Head of Office  
Languages spoken: Latvian, Russian, English  
Number of employees: 19  
Founded in: 1991

Turnover in 2007: EUR 595 604  
Turnover in 2008: EUR 660 468  
Main markets: Latvia

Business profile: Design of buildings' upper underground structures. Foundations.

Seeking cooperation in: Business profile.



## **CITRUS SOLUTIONS**

Legal form: Ltd  
Address: Ūnijas iela 52, Rīga, LV-1084, Latvia  
Phone: + 371 67056011  
Fax: + 371 67055038  
E-mail: info@citrus.lv  
Website: www.citrus.lv

Director: Mr Uldis Tatarčuks  
Contact: Ms Elīna Ceiča  
Position of the contact person: Secretary  
Languages spoken: Latvian, Russian, English  
Number of employees: 488  
Founded in: 2005

Turnover in 2007: EUR 31 330 000  
Turnover in 2008: EUR 31 220 000  
Main markets: Latvia

Business profile: Citrus Solutions is one of the leading telecommunication and other low-intensity current-system construction enterprises in Latvia employing highly qualified engineers, technical specialists and project managers with unique experience in the development and implementation of solutions of various degrees of complexity. Citrus Solutions' spheres of activities are telecommunication infrastructure solutions, building management systems solutions, solutions for all types of security systems, solutions for external and internal electric networks, production-automation solutions, and other technical solutions connected with low current or electrical networks, their equipment and general management.

Seeking cooperation in: Business profile.

Certificates in use: ISO 9001, Industrial security certificate



## CVS

Legal form: Ltd  
Address: "Gruntnieki", Laidzes pag., Talsu raj.,  
LV-3201, Latvia  
Phone: + 371 63291274  
Fax: + 371 63291339  
E-mail: cvs@apollo.lv

Director: Mr Ilmārs Sakniņš  
Contact: Mr Gatis Norenbergs  
Position of the contact person: Electrical Foreman  
Languages spoken: Latvian, Russian, English, German  
Number of employees: 89  
Founded in: 1992

Turnover in 2007: EUR 3 086 932  
Turnover in 2008: EUR 3 622 508  
Main markets: Latvia

Business profile: The company's main activities are electrical and construction. Electrical assembly work to 20kV. Construction works on the site planning works to key buildings.

Seeking cooperation in: The company's core activities in accordance with legislation and environmental requirements, are offering customers services that meets the high quality level of work meeting set time limits, so satisfying customers' requirements. The qualifications, competence, staff systematic training.

Certificates in use: ISO 9001, ISO 14001



## DCM-MONTĀŽA

Legal form: JSC  
Address: Kustes dambis 8/10, Ventspils, LV-3602, Latvia  
Phone: + 371 63621797, +371 67204048  
Fax: + 371 63680041, +371 67204049  
E-mail: dcmoffice@dcm.lv  
Website: www.dcm.lv

Director: Mr Pāvels Abramovs  
Contact: Mr Ivans Dimitrovs  
Position of the contact person: Technical Director  
Languages spoken: Latvian, Russian, English, Bulgarian  
Number of employees: 160  
Founded in: 1997

Turnover in 2007: EUR 6 700 000  
Turnover in 2008: EUR 8 700 000  
Main markets: Latvia

Business profile: Installation of industrial facilities: General construction and installation works; Manufacture of steel structures, anti-corrosion treatment and installation; Installation of technological equipment and pipelines. Engineering networks and landscaping.

Seeking cooperation in: Seeking general contractors for subcontracting in the manufacturing of steel structures and installation of steel oil-storage tanks, technological equipment and pipelines.

Certificates in use: ISO 9001

Member of association: Association of Mechanical Engineering and Metalworking Industries of Latvia, Latvian Chamber of Commerce and Industry



## DEPROM

Legal form: Ltd  
Address: Eduarda Smilgas iela 26-2, Rīga, LV-1002, Latvia  
Phone: + 371 67290957  
Fax: + 371 67290958  
E-mail: office@deprom.lv  
Website: www.deprom.lv

Director: Mr Artūrs Kanajevs  
Contact: Mr Artūrs Kanajevs  
Position of the contact person: Member of the Board  
Languages spoken: Latvian, Russian, English  
Number of employees: 15  
Founded in: 2006

Turnover in 2007: EUR 613 000  
Turnover in 2008: EUR 792 000  
Export volume 2008: EUR 500 000  
Main markets: Sweden

Business profile: Deprom is a construction project management and structural engineering company whose main activity is the delivery of concrete, steel, wood and other construction structures to construction projects outside the Baltic States. Deliveries vary from single elements to complex framework structures that include engineering, production, delivery and assembly.

Seeking cooperation in: Real estate developers, general contractors, construction engineers.

Certificates in use: ISO 9001

Member of association: Association of Latvian Consulting Engineers

## DITTON BŪVE

Legal form: Ltd  
Address: Lāčplēša iela 10, Daugavpils, LV-5401, Latvia  
Phone: + 371 65407299  
Fax: + 371 65407418  
E-mail: info@dittonbuve.lv

Director: Mr Jurijs Deņisovs  
Contact: Ms Ilona Bogdane  
Position of the contact person: Secretary  
Languages spoken: Latvian, Russian, English  
Number of employees: 290  
Founded in: 1993

Turnover in 2007: EUR 29 230 000  
Turnover in 2008: EUR 23 130 000  
Main markets: Latvia, Europe

Business profile: General construction work and management thereof. Construction and assembly of heating, water supply, sewage systems and the management of this work. Carrying out and management of rural road, street and square construction. Construction and assembly of ventilation and heat supply systems. Roadway construction and management thereof.

Seeking cooperation in: Construction materials manufacturers and suppliers; investors who can finance construction.

Certificates in use: ISO 9001, ISO 14001

Member of association: Latvian Builders Association



## **ELSANA**

Legal form: Ltd  
Address: Aleksandra Čaka iela 118, Rīga, LV-1012, Latvia  
Phone: + 371 67272875  
Fax: + 371 67844549  
E-mail: [elsana@elsana.lv](mailto:elsana@elsana.lv)  
Website: [www.elsana.lv](http://www.elsana.lv)

Director: Mr Mārtiņš Pūce  
Contact: Mr Mārtiņš Pūce  
Position of the contact person: Chairman of the Board  
Languages spoken: Latvian, Russian, English  
Number of employees: 100  
Founded in: 1991

Turnover in 2007: EUR 4 419 749  
Turnover in 2008: EUR 5 514 845  
Main markets: Latvia, Europe

Business profile: Construction and reconstruction of overhead power transmission lines, cable networks, transformer substations and distribution units with voltage up to 330 kV. Design and installation of indoor and outdoor electrical networks. Electrical equipment manufacture, assembly, maintenance, repair and technical service. Design of electrical equipment, networks and facilities (up to 20 kV). Performance of electrical measurements. Equipment sales. Sauna installation and sale of accessories.

Seeking cooperation in: Building, construction, trade.

Certificates in use: ISO 9001, ISO 14001, Industrial Security Certificate

Member of association: Latvian Builders Association, Latvian Electricity and Energy Constructors Association, Latvian Chamber of Commerce and Industry



## **JUMIKS**

Legal form: Ltd  
Address: A. Deglava iela 166A, Rīga, LV-1021, Latvia  
Phone: + 371 67800190  
Fax: + 371 67800194  
E-mail: [jumiks@jumiks.lv](mailto:jumiks@jumiks.lv)  
Website: [www.jumiks.lv](http://www.jumiks.lv)

Director: Mr Radions Manuilovs  
Contact: Ms Juta Siliņa  
Position of the contact person: Assistant  
Languages spoken: Latvian, Russian, English  
Number of employees: 149  
Founded in: 1992

Turnover in 2007: EUR 5 342 317  
Turnover in 2008: EUR 8 925 101  
Main markets: Latvia

Business profile: Design, construction and maintenance of engineering systems; property management and maintenance services; switchboard construction and manufacturing.

Seeking cooperation in: Sub-contracting services in construction projects; utility system design services; property management and maintenance services; switchboard construction and manufacturing.

Certificates in use: ISO 9001, Construction Merchant Registration Certificate

Member of association: Latvian Builders Association, Latvian Electricity and Energy Constructors Association





## KEMEK ENGINEERING

Legal form: Ltd  
Address: Uriekstes iela 3, Rīga, LV-1005, Latvia  
Phone: + 371 67455600  
Fax: + 371 67097997  
E-mail: info.lv@kemek.eu  
Website: www.kemek.eu

Director: Mr Elmārs Pētersons  
Contact: Mr Elmārs Pētersons  
Position of the contact person: Chairman of the Board  
Languages spoken: Latvian, Russian, English  
Number of employees: 16  
Founded in: 1995

Turnover in 2007: EUR 2 473 000  
Turnover in 2008: EUR 2 376 000  
Main markets: Latvia

Business profile: Engineering solutions, industrial automation, weighing, dosing. Testing laboratories for the construction industry.

Seeking cooperation in: Business profile.

## LATUS SARDZE

Legal form: Ltd  
Address: Marijas iela 8, Ventspils, LV-3601, Latvia  
Phone: + 371 63622986  
Fax: + 371 63629129  
E-mail: latuss@inbox.lv  
Website: www.latus-sardze.lv

Director: Mr Andrejs Kamenskis  
Contact: Mr Ēriks Rjabinins  
Position of the contact person: Vice Director  
Languages spoken: Latvian, Russian, English, Lithuanian  
Number of employees: 90  
Founded in: 1993

Turnover in 2007: EUR 9 025 227  
Turnover in 2008: EUR 8 139 002  
Main markets: Latvia

Business profile: Since its foundation, the company has been engaged in the following activities:

- electrical installations up to 20 kV (engineering and design up to 20 kV, operation, repair and servicing up to 20 kV, measurement and adjustment up to 10 kV);
- security and automatic fire alarm systems (engineering and design, installation and servicing);
- video surveillance systems (engineering and design, installation and servicing);
- access control systems (engineering and design, installation and servicing);
- telecommunications networks, notification systems (engineering and design, installation and servicing);
- broadcasting and television networks, computer and data-processing networks (engineering and design, installation and servicing).

Seeking cooperation in: The company has had various cooperation enquiries. For example, for three years we successfully worked in collaboration with a Finnish company.

Certificates in use: ISO 9001

Member of association: Latvian Electricity and Energy Constructors Association



## LATVIJAS ENERGOCELTNIEKS

Legal form: Ltd  
Address: Lubānas iela 43, Rīga, LV-1073, Latvia  
Phone: + 371 67241260  
Fax: + 371 67241503  
E-mail: lec@lec.lv  
Website: www.lec.lv

Director: Mr Andris Asars-Asarovskis  
Contact: Ms Laila Braza  
Position of the contact person: Office Administrator  
Languages spoken: Latvian, Russian, English  
Number of employees: 364  
Founded in: 1992

Turnover in 2007: EUR 63 434 498  
Turnover in 2008: EUR 66 504 781  
Main markets: Latvia

Business profile: Latvijas Energoceļtnieks offers its customers a full range of construction services, from the research and design stage to the delivery of completely finished buildings to customers. The services provided by LEC can be divided into three main groups: construction, the power industry and telecommunications infrastructure.

Seeking cooperation in: Cooperation in power-industry and telecommunications-infrastructure projects outside Latvia.

Certificates in use: ISO 9001, ISO 14001, OHSAS 18001



## MERKS

Legal form: Ltd  
Address: Skanstes iela 13, Rīga, LV-1013, Latvia  
Phone: + 371 67373380  
Fax: + 371 67373379  
E-mail: merks@merks.lv  
Website: www.merks.lv

Director: Mr Ivars Geidāns  
Contact: Mr Oskars Ozoliņš  
Position of the contact person: Member of the Board  
Languages spoken: Latvian, Russian, English  
Number of employees: 150  
Founded in: 1996

Turnover in 2007: EUR 85 804 961  
Turnover in 2008: EUR 59 057 380  
Main markets: Latvia

Business profile: General and civil construction, development of commercial and residential projects.

Seeking cooperation in: Investment in real estate projects in Riga's New Business District SKANSTE and other development sites close to the centre of Riga.

Certificates in use: ISO 9001, ISO 14001, OHSAS 18001



## MPS

Legal form: Ltd  
Address: Maskavas iela 100/102, Rīga, LV-1003, Latvia  
Phone: + 371 67204265  
Fax: + 371 67204265  
E-mail: birojs@mpsmaja.lv; tame@mpsmaja.lv  
Website: www.mpsmaja.lv

Director: Mr Povils Misjus  
Contact: Mr Povils Misjus  
Position of the contact person: Chairman of the Board  
Languages spoken: Latvian, Russian, English, Lithuanian  
Number of employees: 35  
Founded in: 1993

Turnover in 2007: EUR 2 677 014  
Turnover in 2008: EUR 1 366 568  
Main markets: Latvia

Business profile: Residential and public housing. Design, construction, renovation. Design, manufacture and installation of wood stairs. Manufacturing of windows and doors.

Seeking cooperation in: Business profile.

Certificates in use: Quality Management System

Member of association: Latvian Builders Association, Latvian Chamber of Crafts

## NORDECON INFRA

Legal form: Ltd  
Address: Pakalniņu iela 4, Tīraine, Mārupes nov., LV-2167, Latvia  
Phone: + 371 67499119  
Fax: + 371 67499118  
E-mail: infra.lv@nordecon.com  
Website: <http://infra.nordecon.lv>

Director: Mr Marko Aalberg  
Contact: Mr Kārlis Grāmatnieks  
Position of the contact person: Technical Director  
Languages spoken: Latvian, Russian  
Number of employees: 105  
Founded in: 2005

Turnover in 2007: EUR 6 440 618  
Turnover in 2008: EUR 19 835 103  
Main markets: Latvia, Lithuania, Estonia

Business profile: Design; project management; supervision; construction of engineering structures and regulation of technological equipment; earth-works; real estate development, landscaping, creation of parks; road construction and rental of machinery.

Seeking cooperation in: Baltic States, Russia, Belarus.

Certificates in use: ISO 9001, ISO 14001, OHSAS 18001



## OLIMPS

Legal form: Rigas Ltd  
Address: Turaidas iela 10B, Rīga, LV-1039, Latvia  
Phone: + 371 67045670  
Fax: + 371 67045671  
E-mail: olimps@olimps.lv  
Website: www.olimps.lv

Director: Mr Ilja Basins  
Contact: Mr Dmitrijs Omeljanovičs  
Position of the contact person: Manager of Information Services Department  
Languages spoken: Latvian, Russian, English  
Number of employees: 185  
Founded in: 1991

Turnover in 2007: EUR 19 333 252  
Turnover in 2008: EUR 9 570 966  
Export volume 2007: EUR 3 595 509  
Export volume 2008: EUR 4 768 959  
Main markets: Latvia, Russia, Belorussia, Estonia

Business profile: Architectural design and development of general layouts for industrial facilities. Development of technological processes for the oil and gas industry along with accompanying processes, such as automated fire-fighting, water supply, sewerage, etc. Design and construction of tank farms and terminals, pump stations, compressor and gas-distribution stations, main oil and oil-product pipelines, loading/unloading railway platforms, purification plants, accounting units, operation buildings and constructions, etc. Creation, on the basis of microprocessor technology, of technological-process automated control systems (SCADA), commercial accounting systems and process automation systems for the chemical and petrochemical industry, oil refining and trans-shipment, pulp and paper industry, for domestic and industrial purification plants, engineering industry, power engineering, medicine, etc. Creation of operational dispatch control systems for industrial companies, power engineering facilities, purification plants, oil & gas facilities including oil and oil-product transportation, storage and trans-shipment facilities. Development of information technologies.

Seeking cooperation in: The company seeks partners in energy projects.

Certificates in use: DIN EN ISO 9001 : 2008, DIN EN ISO 14001 : 2004, OHSAS 18001:2007, Permission issued by the Ministry of Emergency situations of Republic of Belarus (Industrial supervision department)

Member of association: Association of Latvian Energy Builders, International Associations of Petrochemical and Gas Industry, Latvian Chamber of Commerce and Industry



„ORIONS CELTNIECĪBAS KOMPĀNIJA”

## ORIONS CELTNIECĪBAS KOMPĀNIJA

Legal form: Ltd  
Address: Celtnieku iela 37, Ogre, LV-5001, Latvia  
Phone: + 371 65067672  
Fax: + 371 65022300  
E-mail: orions.ck@apollo.lv  
Website: www.orions-ck.lv

Director: Mr Igors Tarkovs  
Contact: Mr Igors Tarkovs  
Position of the contact person: Member of the Board  
Languages spoken: Latvian, Russian, English  
Number of employees: 59  
Founded in: 1998

Turnover in 2007: EUR 6 048 595  
Turnover in 2008: EUR 9 465 592  
Main markets: Latvia

Business profile: Orions was founded in January 1992. In 1998, after the restructuring of Orions, the construction branch was detached from the parent company and Construction Company Orions was founded, keeping the employees – engineers, workers, administration etc. Construction Company Orions is a building company carrying out all civil engineering works on the Latvian market, providing such services as: concreting and bricklaying, assembly of prefabricated concrete and steel constructions, etc.; CC Orions has also carried out the renovation of old buildings. Our company has significant experience erecting industrial buildings, shopping centres, multi-stage residential and office buildings. In 2003, CC Orions obtained a special permit to working with radioactive materials and we have taken part in different important environmental projects such as radioactive waste storage and conservation works at the Salaspils nuclear reactor. We have taken part in different projects involving hydro-insulation works, for example, concrete-construction renovation and protection works at hydro power stations. These works have been carried out using the materials and technology of USA company ICS/ Penetron International and CC Orions has been the official dealer of these products in Latvia for many years now. Our leading specialists have been trained and certified by ICS/ Penetron to work with their materials. Since August 2001, CC Orion's quality management system has been certified according to ISO 9001:2000. We are expanding our horizons by also taking part in projects abroad.

Seeking cooperation in: We are open to the idea of cooperating in different projects such as industrial buildings, shopping centres, multi-stage buildings, and environment projects, as well as projects abroad (Sweden, Norway, Finland, etc.).

Certificates in use: ISO 9001

Member of association: Latvian Association of Civil Engineers



## PREISS BŪVE

Legal form: Ltd  
Address: Granīta iela 6, Rīga, LV-1057, Latvia  
Phone: + 371 67898777  
Fax: + 371 67542177  
E-mail: info@preiss.lv  
Website: www.preissbuve.lv

Director: Mr Ingus Vanags  
Contact: Mr Jānis Priednieks  
Position of the contact person: Construction Manager  
Languages spoken: Latvian, Russian, English  
Number of employees: 146  
Founded in: 2002

Turnover in 2007: EUR 8 595 207  
Turnover in 2008: EUR 9 340 880  
Export volume 2007: EUR 10 634  
Export volume 2008: EUR 13 887  
Main markets: Latvia, Poland, Lithuania

Business profile: With several years of accumulated experience, qualified staff and technical support, Preiss Būve is able to offer a high level of service, even for short periods, in construction – starting from project preparation to fully finished buildings; installation of metal constructions and grain-handling and storage systems; sales and installation of fences, gates, industrial doors and dock systems. The company has its own production unit which is located in Lielvarde, approximately 50km from Riga, where Preiss Būve manufactures metal constructions for sheds and other industrial buildings.

Seeking cooperation in: Business profile.

Member of association: Latvia Building Materials Traders' Association



## PRIMEKSS

Legal form: Ltd  
Address: Šmerļa iela 3, Rīga, LV-1006, Latvia  
Phone: + 371 67801120  
Fax: + 371 67801123  
E-mail: info@primekss.com  
Website: www.primekss.com

Director: Mr Jānis Ošlejs  
Contact: Ms Māriete Seile  
Position of the contact person: HR Director  
Languages spoken: Latvian, Russian, English, German  
Number of employees: 130  
Founded in: 1997

Turnover in 2007: EUR 15 000 000  
Turnover in 2008: EUR 18 800 000  
Export volume 2007: EUR 4 200 000  
Export volume 2008: EUR 6 660 000  
Main markets: Latvia, Sweden, Finland, Estonia, Lithuania, Poland, Norway, Denmark

Business profile: Primekss has developed warehouse, logistics, industrial, factory and shop concrete floors which are stronger, tougher and therefore more economical than traditional solutions. These have been successfully installed across Scandinavia, Northern Europe and worldwide. Our concrete floors are flatter, more durable and reduce CO2 emissions by up to 30% compared to traditional solutions.

Seeking cooperation in: For investors in industrial real estate: proven economic and ecological solutions for floors, accepted by industry leaders, including ProLogis. We are looking worldwide for franchise licensees in large-scale industrial flooring.

Certificates in use: ISO 9001 (in process)

Member of association: Swedish Concrete Society, Finnish Concrete Society, Estonian Concrete Society, Latvian Concrete Society, International Union of Laboratories and Experts in Construction Materials, Systems and Structures, American Concrete Society, Latvian Builders Association, Latvian Association of Personnel Management





## RE & RE

Legal form: Ltd  
Address: K. Ulmaņa gatve 119, Mārupe, Mārupes nov.,  
LV-2167, Latvia  
Phone: + 371 67063700  
Fax: + 371 67063707  
E-mail: info@rere.lv  
Website: www.rere.lv

Director: Mr Ainārs Pauniņš  
Contact: Ms Mārīte Straume-Cerbule  
Position of the contact person: Project Coordinator  
Languages spoken: Latvian, Russian, English, German  
Number of employees: 200  
Founded in: 1993

Turnover in 2007: EUR 50 925 000  
Turnover in 2008: EUR 69 622 000  
Main markets: Latvia, Europe, Middle East

Business profile: General contractor, full-scope project management, turn-key projects, design & build projects. Consultancy/general contractor services for project management from its initial development phase, ensuring the utmost efficiency possible – by providing experienced and professional teams covering more than just technical issues, including Technical Due Diligence, value engineering, development of detail planning and coordination with authorities.

Seeking cooperation in: Construction, reconstruction and restoration work requiring highly qualified staff.

Certificates in use: ISO 9001, ISO 14001, Occupational Health and Safety Management System Standard OHSAS 18 001:1999

# REMUS

## REMUS

Legal form: Ltd  
Address: Krustpils iela 119, Rīga, LV-1057, Latvia  
Phone: + 371 67725809  
Fax: + 371 67139903  
E-mail: info@remus.lv  
Website: www.remus.lv

Director: Mr Genadijs Grots  
Contact: Mr Artūrs Andrejevs  
Position of the contact person: Market Research Analyst  
Languages spoken: Latvian, Russian, English  
Number of employees: 278  
Founded in: 1961

Turnover in 2007: EUR 27 600 000  
Turnover in 2008: EUR 19 300 000  
Main markets: Latvia

Business profile: Construction: construction of industrial and residential buildings; Power supplies: construction of electro-transmission raised electrical lines; construction, repair and reconstruction of sub-stations; repair and reconstruction of HES and TEC structures; repair and reconstruction of distribution points. Utilities: construction of heating mains; construction of water-pipe and sewerage systems; planning of gas networks; construction of arterial gas lines with pressure up to 55 bar; construction of gas-distribution networks; installation of electrical wiring; planning and construction services for mobile-communication base stations ; planning and construction of non-standard metal constructions; laying of pipelines and communication channels with trenchless technology; passenger, cargo transport and construction-equipment rental.

Seeking cooperation in: Ready to work as general contractor or subcontractor in construction, power supply or utilities.

Certificates in use: ISO 9001, ISO 14001

Member of association: Latvian Electricity and Energy Constructors Association



## RĪGAS PILSĒTBŪVNIĒKS

Legal form: Ltd  
Address: Baznīcas iela 19/23, Rīga, LV-1010, Latvia  
Phone: + 371 67105106  
Fax: + 371 67105109  
E-mail: rpb@riga.lv  
Website: www.rigaspilsetbuvnieks.lv

Director: Mr Ivars Gaters  
Contact: Mr Valdis Hofmarks  
Position of the contact person: International Project Manager  
Languages spoken: Latvian, Russian, English, German  
Number of employees: 92  
Founded in: 2002

Turnover in 2007: EUR 11 865 280  
Turnover in 2008: EUR 32 885 424  
Main markets: Latvia

Business profile: General construction of buildings and civil engineering works.

Seeking cooperation in: Business profile.

Member of association: Latvian Union of Civil Engineers, Latvian Builders Association



## RĪGA PRO

Legal form: Ltd  
Address: Brīvības gatve 214B -304, Rīga, LV-1039, Latvia  
Phone: + 371 67227197  
Fax: + 371 67887198  
E-mail: girts@rigapro.lv  
Website: www.rigapro.lv

Director: Mr Andrejs Garders  
Contact: Mr Andrejs Garders  
Position of the contact person: Chairman of the Board  
Languages spoken: Latvian, Russian, English, German  
Number of employees: 18  
Founded in: 2006

Turnover in 2007: EUR 74 218  
Turnover in 2008: EUR 427 716  
Main markets: Latvia

Business profile: Rīga PRO is an utility network design office which develops domestic, public and industrial building utility projects, offering optimal, good quality and functional solutions. Since Rīga PRO was established in 2006, the company has developed utility projects for various types of building – starting from multi-stage apartment blocks, both newly erected buildings and renovations, schools, kindergartens, medical institutions, sports and recreation centres, to the construction of production facilities, shopping centres and banks.

Seeking cooperation in: Rīga PRO is looking for cooperation with design offices, offering their knowledge, innovative solutions, optimization in engineering network solutions.

**SALDUS CEĻNIEKS**  
road building



## SALDUS CEĻNIEKS

Legal form: Ltd  
Address: Brīvības iela 11A, Saldus, LV-3801, Latvia  
Phone: + 371 63807060  
Fax: + 371 63807067  
E-mail: info@sc.lv  
Website: www.sc.lv

Director: Mr Valdis Karols  
Contact: Mr Gints Karols  
Position of the contact person: Member of the Board  
Languages spoken: Latvian, Russian, English, German  
Number of employees: 177  
Founded in: 1991

Turnover in 2007: EUR 18 027 164  
Turnover in 2008: EUR 45 610 754  
Main markets: Latvia

Business profile: Saldus ceļnieks is the holding company for five other companies: Talce, SC Kuldīga, SC Dobeļe, Mērnīeks J and SC Transports – together called the SC Group. Saldus ceļnieks main activities are land surveying, the planning and construction of roads, squares, bridges, streets, aerodromes, pavements and other sites. SC Group owns units producing mineral materials with several crushers, four factories for the production of bituminous concrete situated in Saldus, Talsi, and the Jēkabpils district, and three laboratories for the inspection of mineral materials.

Seeking cooperation in: The company seeks cooperation in road construction projects and with mineral material suppliers.

Certificates in use: ISO 9001, EC certificate of factory production control

Member of association: Latvian Chamber of Commerce and Industry, Latvian Society of the road builder

## SKONTO BŪVE

Legal form: Ltd  
Address: Rūpniecības iela 6, Tukums, LV-3101, Latvia  
Phone: + 371 67821170  
Fax: + 371 67217948  
E-mail: sb@skontobuve.lv  
Website: www.skontobuve.lv

Director: Mr Guntis Rāvis  
Contact: Ms Ilze Jaudzema  
Position of the contact person: Secretary  
Languages spoken: Latvian, Russian, English  
Number of employees: 131  
Founded in: 1995

Turnover in 2007: EUR 107 600 377  
Turnover in 2008: EUR 86 052 010  
Main markets: Latvia

Business profile: A variety of construction and design works are carried out by Skonto būve, including the following: construction and reconstruction of industrial, residential, civil, and hydroelectric structures; installation, maintenance, and repair of reservoirs and warehouses for caustic, poisonous, inflammable, and explosive substances; construction of bridges and pedestrian tunnels; territorial planning, design of landscape architecture; all types of design, including the design of bridges, maritime hydro-technical structures and fairways; design assessment, project management, site and engineering supervision. The company also develops conservation designs for architectural monuments, restoration works and the supervision thereof.

Seeking cooperation in: All types of construction and design works.

Certificates in use: ISO 9001, ISO 14001





## **SPECENERGO**

Legal form: Ltd  
Address: Krustpils iela 12, Rīga, LV-1073, Latvia  
Phone: + 371 67142800  
Fax: + 371 67142799  
E-mail: antikorozijs@specenergo.lv  
Website: www.specenergo.lv

Director: Mr Dmitrijs Parfonovs  
Contact: Ms Jekaterina Parfonova-Čerņiha  
Position of the contact person: Commercial Director  
Languages spoken: Latvian, Russian, English  
Number of employees: 50  
Founded in: 1996

Turnover in 2007: EUR 934 011  
Turnover in 2008: EUR 1 142 255  
Export volume 2007: EUR 76 536  
Export volume 2008: EUR 55 038  
Main markets: Latvia, Estonia, Lithuania, Russia - Sankt-Petersburg region

Business profile: Building, repair and reconstruction of chimneys, cooling towers, and other high-rise constructions; design and repair of anti-corrosive protection for steel constructions, equipment and constructions; thermal protection of buildings, facades, equipment; waterproofing-concrete designs for buildings, high-rise constructions. We have at our disposal a wide range of modern metal-cutting equipment, including a gas-cutting machine and a 2x12m plasma-cutting table, a 2x6m water-jet-cutting table with 3D head, plasma cutting of pipes, bending, welding equipment, turning and milling machine tools, etc. We offer a wide spectrum of services in metalworking and equipment design. We manufacture both components and complex finished articles.

Seeking cooperation in: Planning, construction, adjustment and commissioning of chimneys and any height buildings. cooperation in the field of metalworking; cutting of components from any material (stone, metal, cardboard, plastics, etc.).



## **STATS PROJEKTS**

Legal form: Ltd  
Address: Bērzaunes iela 11A, Rīga, LV-1039, Latvia  
Phone: + 371 67032500  
Fax: + 371 67185570  
E-mail: girts.cudars@stats.lv  
Website: www.statsprojekts.lv

Director: Mr Ģirts Čudars  
Contact: Mr Ģirts Čudars  
Position of the contact person: Chairman of the Board  
Languages spoken: Latvian, Russian, English, German  
Number of employees: 14  
Founded in: 2001

Turnover in 2007: EUR 709 654  
Turnover in 2008: EUR 1 218 010  
Main markets: Latvia

Business profile: STATS Projekts is an architectural and design office developing residential, public and industrial building projects, offering optimal, high-quality and functional solutions. Since the company was established in 2001 we have done the construction design for a wide range of buildings, for instance new multi-storey residential buildings and renovations, schools, medical, sports and recreation projects, as well as production plants.

Seeking cooperation in: STATS Projekts is looking for cooperation with design offices, offering their knowledge, innovative solutions, and optimisation in utility network solutions.



## VIDZEMES ENERGOCELTNIEKS

Legal form: Ltd  
Address: Ausekļa iela 31, Valmiera, LV-4201, Latvia  
Phone: + 371 64225468  
Fax: + 371 64222858  
E-mail: vec@vec.lv

Director: Mr Jānis Bikiņš  
Contact: Mr Jānis Bikiņš  
Position of the contact person: Chairman of the Board  
Languages spoken: Latvian, Russian, German  
Number of employees: 232  
Founded in: 1995

Turnover in 2007: EUR 8 330 691  
Turnover in 2008: EUR 8 874 403  
Main markets: Latvia

Business profile: Design of electrical installations, installation, fitting, operation, inspection of technical parameters, adjustment of devices with a permitted voltage up to 110kV. Performance and management of general construction works, inspection of construction works. Assembly of corner-jointed building. Design of telecommunications systems, performance and management of power installations for telecommunication systems. Performance, management and supervision of water-supply and sewerage networks. Performance, management and supervision of heat supply and ventilation system projects.

Seeking cooperation in: Design and installations of electrical equipment, general construction works and telecommunication systems, installation of water-supply, sewerage-network, heat-supply and ventilation systems.

Certificates in use: ISO 9001, ISO 14001

Member of association: Latvian Builders Association



## VELVE-AE

Legal form: Ltd  
Address: Tallinas iela 94, Rīga, LV-1009, Latvia  
Phone: + 371 67313731  
Fax: + 371 67276389  
E-mail: velve-ae@velve-ae.lv  
Website: www.velve-ae.lv

Director: Mr Egils Elksnis  
Contact: Mr Edgars Elksnis  
Position of the contact person: Member of the Board  
Languages spoken: Latvian, Russian, English  
Number of employees: 60  
Founded in: 1992

Turnover in 2007: EUR 4 550 000  
Turnover in 2008: EUR 4 060 000  
Main markets: Latvia

Business profile: Our services: design services, general contractor services, full-scale building, renovation and restoration, design and construction of steel-frame buildings, real estate development.

Seeking cooperation in: To represent new products related to the construction business.

Certificates in use: ISO 9001

Member of association: Latvian Builders Association, Latvian Real Estate Developers Association



## VENCEB

Legal form: JSC  
Address: Tārgales iela 13, Ventspils, LV-3602, Latvia  
Phone: + 371 63665510  
Fax: + 371 63665417  
E-mail: office@venceb.lv  
Website: www.venceb.lv

Director: Ms Valentīna Jegorova  
Contact: Ms Indra Veckāgane  
Position of the contact person: Marketing Director  
Languages spoken: Latvian, Russian, English  
Number of employees: 84  
Founded in: 1993

Turnover in 2007: EUR 26 630 487  
Turnover in 2008: EUR 28 122 519  
Main markets: Latvia

Business profile: General contractor in the design and construction works of the following: residential buildings, factory buildings, reservoirs, bunkers, storage buildings, office buildings, various municipal buildings, engineering-technical solutions, harbours, wharfs, hydraulic structures, streets, roads and squares, elevated roads, waste disposal sites, waste-water treatment plants, utilities, etc.

Seeking cooperation in: Western and Central/Eastern European countries.

Certificates in use: ISO 9001

Member of association: Latvian Builders Association, Latvian Chamber of Commerce and Industry



## VIDZEMES BŪVNIKS

Legal form: Ltd  
Address: Aleksandra Čaka iela 147, Rīga, LV-1012, Latvia  
Phone: + 371 64471912  
Fax: + 371 64497665  
E-mail: vidzmes.buvnieks@vb.lv  
Website: www.vb.lv

Director: Mr Jānis Bokta  
Contact: Ms Lāsma Augstkalne  
Position of the contact person: Foreign Relation Coordinator  
Languages spoken: Latvian, Russian, English  
Number of employees: 140  
Founded in: 1997

Turnover in 2007: EUR 3 128 025  
Turnover in 2008: EUR 3 311 056  
Main markets: Latvia

Business profile: Drainage works, earth works, building and construction, hydro-construction, construction and building supervision.

Seeking cooperation in: All works related to our main types of operation; sub-contracting.

Certificates in use: ISO 9001, SO 14001

# Promotion of Entrepreneurship, Investment and Foreign Trade



Investment and Development Agency of Latvia  
Address: Pērses iela 2, Rīga, LV-1442, Latvia  
Phone: +371 67039410  
Fax: +371 67039401  
E-mail: [liao@liao.gov.lv](mailto:liao@liao.gov.lv)  
Websites: [www.liao.gov.lv](http://www.liao.gov.lv), [www.exim.lv](http://www.exim.lv), [www.een.lv](http://www.een.lv)

The mission of the Investment and Development Agency of Latvia (LIAA) is to promote growth of the economy of Latvia. Accordingly, the objective of LIAA is to promote business development by facilitating increased foreign investment, while elevating the competitiveness of Latvian entrepreneurs in both domestic and foreign markets.

Having more than 15 years experience in the attraction of foreign direct investment to Latvia and the promotion of foreign trade, the Agency has worked continually to improve the business environment and provide services appropriate to the needs of business.

Following Latvia's accession to the EU in 2004 the Agency needed to adopt new methods and tools, including the effective utilisation of resources from EU Structural funds. Today LIAA offers an integrated solution – it supports companies in Latvia trading internationally as well as overseas businesses seeking partners or locations in Latvia and administers state support programmes for entrepreneurs co-financed from EU Structural funds.

To ensure high quality communications with customers the Agency has representative offices in London (UK), Berlin (Germany), Warsaw (Poland), Stockholm (Sweden), Paris (France), Amsterdam (the Netherlands), Oslo (Norway), Copenhagen (Denmark), Moscow (Russia) and Tokyo (Japan).

An ability to anticipate the rapidly changing needs of businesses and markets by offering new services characterises the Agency's own competitiveness, built on the knowledge and competencies of our experienced specialists. LIAA pays close attention to the quality of performance, comparing it with world best practices, and subsequently introducing new services and solutions for our customers.

In recognition of LIAA's competitive and high quality services, the Agency was recently named one of the top 10 performing national Investment Promotion Intermediaries (IPI's) in the world according to the Global Investment Promotion Benchmarking published by the World Bank. LIAA finished 7th in the fierce competition of 213 investment promotion agencies.

# Representative Offices of the Investment and Development Agency of Latvia

Representative Office in Denmark  
Embassy of the Republic of Latvia  
Rosbæksvej 17, DK-2100,  
Copenhagen Ø, Denmark  
Phone: +45 3927 6009  
Fax: +45 3927 6173  
E-mail: dk@liaa.gov.lv

Representative Office in France  
Ambassade de Lettonie  
6, villa Saïd 75116 Paris, France  
Phone: +33 1 53 64 58 15  
Fax: +33 1 53 64 5819  
E-mail: fr@liaa.gov.lv

Representative Office in Germany  
Botschaft der Republik Lettland  
Reinerzstr. 40-41, D-14193 Berlin, Germany  
Phone: +49 (0) 162 98 11075  
E-mail: de@liaa.gov.lv

Representative Office in Japan  
37-11 Kamiyama-cho, Shibuya-ku,  
Tokyo, 150-0047, Japan  
Phone: +81 3 3467 6888  
Fax: +81 3 3467 6897  
Mob.: +81 90 8016 5023  
E-mail: jp@liaa.gov.lv

Representative Office in the Netherlands  
Visitors' address:  
Havengebouw, 11th floor  
De Ruyterkade 7  
1013 AA Amsterdam  
Postal address:  
P.O. Box 94261  
1090 GG AMSTERDAM  
The Netherlands  
E-mail: nl@liaa.gov.lv  
Website: www.liaa.nl

Representative Office in Norway  
Bygdøy Allé 76, Post Box 3163  
Elisenberg, 0208 Oslo, Norway  
Phone: +47 22 542 286  
Fax: +47 22 546 426  
E-mail: no@liaa.gov.lv

Representative Office in Poland  
Embassy of the Republic of Latvia  
19, Królowej Aldony Str.  
03-928 Warszawa, Poland  
Phone: +48 22 617 11 05  
Fax: +48 22 617 42 89  
E-mail: pl@liaa.gov.lv

Representative Office in the Russian Federation  
Embassy of the Republic of Latvia  
Ul. Chapligina 3, 103062 Moscow  
Russian Federation  
Phone/Fax: +(7 495) 7301834  
Mob.: +7 926 66 530 80  
E-mail: ru@liaa.gov.lv

Representative Office in Sweden  
Odengatan 5, Box 19167,  
10432 Stockholm, Sweden  
Phone: +46 8 7006311  
Mob.: +46 704956849  
Fax: +46 8 140 151  
E-mail: se@liaa.gov.lv

Representative Office in the United Kingdom  
72 Queensborough Terrace,  
London, W2 3SH  
United Kingdom  
Phone: +44 (0)20 7229 8173  
Fax: +44 (0)20 7727 7397  
Mob.: +44 (0)79 9060 5422  
E-mail: uk@liaa.gov.lv



# Exim

Latvian Export Import Directory  
[www.exim.lv](http://www.exim.lv)

## The Latvian Export Import Directory

- The online database that will jumpstart your business in Latvia.

With online company promotion, search features and details freely available, **EXIM** helps companies to connect.

With **EXIM** you can:

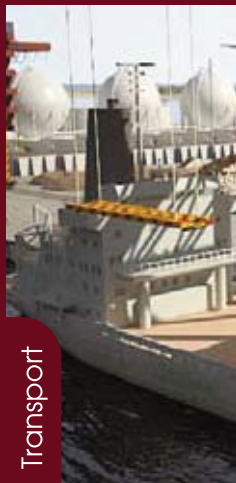
- Promote your products or find new ones on Latvia's B2B trade website;
- Create an online business proposal and advertise your products;
- Find new business partners and find out about actual events in Latvia;
- Access all the business news from Latvia.

The main sections of the portal:

- Companies – a database of Latvian companies;
- Proposals – business advertisements and commercial ideas;
- Events – a list of events in Latvia and abroad;
- Market Info - information about the Latvian economy, industry and commerce.

**We make it easy for international businesses to find the right contacts in Latvia!**

## WORLDWIDE SERVICES OF GEOSPATIAL SOLUTIONS, LAND SURVEYING AND TERRITORIAL PLANNING



- Full service
- Latest technology
- Approved quality standard ISO 9001:2000
- Innovation Award 2009





Latvijas Investīciju un attīstības aģentūra  
Investment and Development Agency of Latvia

