AEROSPACE

MARKET OVERVIEW (1)

- Largest export industry in France (77% of sales, with 70% of the workforce located in France)
- Largest trade surplus (€18 billion)
- Substantial investments in production and R&D (17% of sales)
- 13,000 newly hired employees in 2011 and a 3.2% increase in the total workforce (162,000 people)
- 2011 results confirm the recovery that began in 2010
- 2011 comparable sales increased by 3.3% to €38.5 billion, with €23.5 million in exports and driven by the civil sector, which accounts for 72% of the total
- Space activity remained stable at €4 billion in sales; the commercial sector represents 60% of sales
- More than 50% of European space industry sales

PLAYERS

Civil sector

• AIRBUS established a new delivery record of 534 planes including 26 A380s in 2011.

■ Military sector (2)

- DASSAULT AVIATION delivered 11 Rafale fighter jets; 104 delivered to date
- EADS delivered six Airbus A330 MRTTs including the first one ordered by Great Britain
- EUROCOPTER delivered the 100th NH90 helicopter

(1) GIFAS: Press release (4 April 2012) (2) GIFAS, 2011 Results (27 March 2012).







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INNOVATION CLUSTERS

Global cluster

 Aerospace Valley http://www.aerospace-valley.com/

 Tel: +33 (0)5 61 14 80 30

 Email: contact@aerospace-valley.com

French clusters

ASTECH
 http://www.pole-astech.org/site/pages/index.php
 Sébastien COURRECH – Communication manager
 Email: sebastien.courrech@pole-astech.org
 Mobile: +33 (0)6 20 17 58 89
 Telephone: +33 (0)1 55 64 04 60

• PEGASE http://www.pole-pegase.com/pole-79.html Emmanuelle Del Negro Email: emmanuelle.delnegro@pole-pegase.com Tel: + 33 (0)6 35 29 07 58

PROFESSIONAL ORGANIZATIONS

 GIFAS (French Aerospace Industry Association) https://www.gifas.asso.fr/