



Food Industry

in LATVIA

Latvia in Facts

International memberships:	EU and NATO since 2004, WTO since 1998
Capital:	Riga
Other major cities:	Daugavpils, Liepāja, Jelgava, Jūrmala, Ventspils
Population (as of 1st January, 2012):	2.0 million
Area:	64 559 km ²
Language:	Latvian (official); Russian, English and German are also widely spoken
Currency:	1 'Lats' (LVL) = 100 'santims'
Exchange rate:	1 LVL = 1.42 EUR (fixed rate as of January 1, 2005) 1 LVL = 1.98 USD (average in 2011)
GDP growth (2011):	5.5%
GDP in current prices (2011):	EUR 20.312 billion
GDP per capita (2011):	EUR 9,873
FDI stock (2011):	EUR 9.360 billion
FDI stock per capita (2011):	EUR 4,585

Source: Central Statistical Bureau of Latvia, Bank of Latvia

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Food processing is one of Latvia's oldest and most important industries. Combining the natural products of one of Europe's cleanest environments with modern manufacturing technologies enables us to produce delicious, safe, and healthy foods. Our food processing companies have developed and upgraded their production facilities to guarantee that our food products are of a high, stable quality. Their safety is ensured by international standards such as ISO, HACCP, IFS, and BRC, as well as eco- and bio-certificates. Latvia's government, in close cooperation with the European Union, makes sure that all quality standards are met and consumers can enjoy their meals.

18% of Latvia's territory is arable land. Most ingredients are locally grown, which means our companies can easily track quality from field to table. Our eastern neighbours have always considered Latvia a part of Western Europe, whereas western countries see us as an entry point to eastern markets, which means our culture has been influenced by both points of the compass. This truly helps us understand both cultures and cuisines, and we are justly proud that these diverse influences are present in our high-quality products.

If you asked me to sum up Latvians in one word, I would say: meticulous. But because of this self-inflicted fastidiousness, we often make things hard for ourselves, as we feel the need to be the best at everything we do. In the end, however, we can always be proud of what we have achieved. Our food producers are no exception. Only high-quality products are sold in the market, only the finest packaging materials are used, and only the best prices are offered. It follows that our products have achieved awareness and recognition globally through their high quality and great taste.

This catalogue is intended to give potential customers and business partners an idea of the leading Latvian food processing companies, their production capabilities, and the range of products they offer. The Investment and Development Agency of Latvia trusts that the catalogue will help you find reliable and lasting cooperation partners in Latvia. We will be glad to help both local and foreign entrepreneurs adapt to the evolving economic situation, allowing them to benefit from all that Latvia has to offer.

A handwritten signature in black ink, appearing to read 'A. Ozols', written in a cursive style.

Andris Ozols
Director

Investment and Development Agency of Latvia

Food Industry in Latvia

Throughout their long history, Latvians have always been a nation of skilled farmers and livestock keepers for whom the rhythms of life were dictated by the changing seasons and daily farm chores. The country's proximity to the sea created a climate and conditions favorable for farming and motivated coastal dwellers to become excellent fishermen.

Today, Latvia is one of the greenest countries in the world (according to the influential Environmental Performance Index, published by Yale and Columbia Universities in 2012). Milk from Vidzeme dairy farms, fresh meat from Latgale and Kurzeme, fresh fish from the Baltic Sea, grain from Latvia's granaries in Zemgale, berries, fruits, and vegetables from our forests, market gardens, and fields – taken together, these ingredients guarantee our high-quality natural products.

Latvia's food producers have embraced the challenge of meeting the demand for food that is fresh and natural, while taking advantage of modern technologies to ensure consistency, availability, and safety.

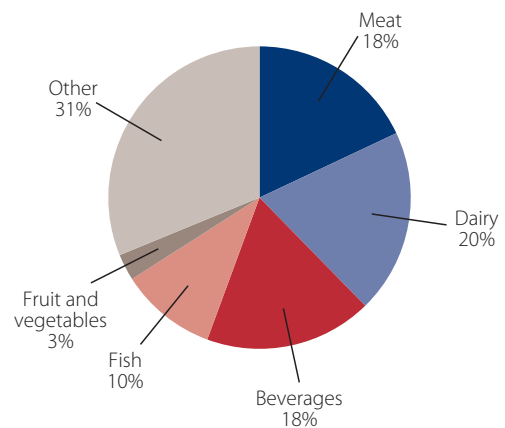
The food and beverage industry is the largest industrial sector in Latvia, producing around 22% of the value added in manufacturing in 2011. More than 780 companies and registered private merchants are active in the food processing industry.

Each year more than 100 food specialists graduate from colleges and universities in Latvia, supplying our food processing companies with a highly qualified workforce.

In 2011, 22% of all the people employed in manufacturing worked in the food industry.

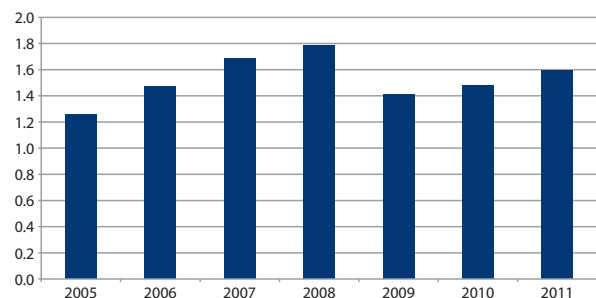
- Sector output in 2011 – EUR 1.6 billion
- Export proportion of total sector's turnover in 2011 – 27%

Share of Food and Beverage Sector Turnover, 2011



Source: Central Statistical Bureau of Latvia

Food and Beverage Output, billion of EUR



Source: Central Statistical Bureau of Latvia

As shown in this graphic, Latvia's food sector has enjoyed steady and stable growth over an extended period. However, the global financial crisis was also felt in the food industry, which clearly affected industry output in 2009. Nevertheless, it is obvious that the industry has overcome these difficulties and changed its focus to more actively developing export markets, which allowed the industry not only to maintain stable output, but also to increase output almost to the levels of 2007.

DAIRY

Dairy farming is one of the oldest and largest agricultural sectors in Latvia, rich in traditions. In 2011, the dairy sector's output totaled around EUR 325 million. In 2011, dairy sector exports reached EUR 80 million. In terms of products, traditional wisdom and recipes have been collected and adjusted to innovative technologies. High-quality raw materials and the creativity and great care of our specialists have allowed us to offer our consumers original, wholesome products of high quality.

Dairy processing companies produce a wide range of products: cheese, butter, yoghurts, milk, kefir, sour cream, ice cream, etc. Since the 1930s, Latvia's butter has been internationally recognized for having exceptional quality. In addition to offering traditional, generally mild cheeses, Latvia also has diverse new types of cheeses with rich flavors and aromas. Latvia's food processors work closely with scientists to create new and different products.

MEAT PROCESSING AND EGG PRODUCTION

Latvia has a well-structured meat sector, which has adopted EU methods to be in line with other member states. In 2011, sector output was EUR 299 million. Latvia's meat processors have strong traditions in producing naturally smoked meats and sausages. The largest frankfurter and dumpling-producing plant in the Baltic states is located in Jelgava.

High-quality products are made by our poultry processing companies. The excellence of Latvia's chicken products has been recognized far beyond our borders and proven by international certification systems.

In addition to our high-quality meat products, Latvia is proud to have one of Europe's largest, most modern high-quality egg production facilities, where eggs and a wide range of egg products have been produced for more than 30 years.

BEVERAGES

Latvia's traditional strength lies in producing beer. Almost 20 breweries are registered in Latvia; only a few of them export their products, as the majority of their output is consumed on the local market. Total sector output reached EUR 278 million in 2011.

Recently we have invested time and knowledge to build up modern strong alcoholic beverages factories, whose products are exported all over the world. Strong alcohol is made from the highest quality grain, which is highly demanded all over the world.

As Latvia has rich supplies of such high-quality berries as sea buckthorn, blueberries, and cranberries, entrepreneurs produce juice from local raw materials and export it to neighboring markets.

FISH PROCESSING

The long, sandy beaches along the Baltic Sea are a clear indicator that this is a land of fishermen. Latvia's fish processing plants combine considerable experience, long traditions, and modern technological equipment. Professional fish-processing technologists develop new and improve traditional recipes to please customers. In 2011, the sector's output reached EUR 160 million.

Sprats have become the most requested and recognizable Latvian fish product and are made at a number of plants. Riga Sprats in oil are known far beyond the country's borders, as the product has received high appraisals at many food industry exhibitions and fairs.

Latvians are great consumers of our fisheries' products, but these products are also exported to western Europe, Australia, Asia and South Africa, and Central Asian countries. In 2011, fish product exports were worth about EUR 86 million.

BAKED GOODS

Bread and grains, in different forms, have long formed the foundation of the Latvian diet. Rye and barley are the most popular grains grown in the region. The successful sowing, growing, and harvesting of grains requires profound knowledge and experience, which our farmers have acquired over centuries. Meeting current quality and environmental requirements, grain growers are improving their professional knowledge and employing modern technology to ensure that first-rate raw materials are used to produce our famous rye breads and related delicacies. Cereal growers and bread producers work closely with scientists and nutritionists to develop products of the highest quality.

Latvia is famous for its rye breads made according to age-old recipes and techniques. Our bakeries also produce many kinds of white bread, and more and more ecological products are being introduced into the market. In addition to tasty and healthy breads, our bakers also create delicious cakes and tarts which can be eaten fresh, or they can be frozen to ensure a longer shelf life. Many types of biscuits, waffles, and rusks are also produced.

Utilizing buckwheat and oats, our grain processing companies offer an extensive and varied range of products – dietary, tasty, healthy ecological variants on traditional porridges and mueslis.

FRUIT AND VEGETABLES

Latvia’s location makes it perfect for growing many types of fruit and vegetables. We are justly famous for our berry fruits, in particular blueberries, cranberries, and sea buckthorn – all full of important vitamins needed by the human body. The use of new technologies in the canning and processing of fruit and vegetables allows producers to use fewer additives, to preserve the nutrients in fresh fruit, and to offer reduced calorie and diabetic products. Industry output in 2011 was EUR 46 million.

SECTOR EXPORTS

For obvious geographic reasons, the main export markets for Latvian food processing companies are Lithuania and Estonia. Europe is a large market that consumes many products produced in Latvia: hard cheeses, butter, milk and milk powder, canned fish, fruit and berry preparations, pickles, various grains, meat products, confectionery, and alcoholic and non-alcoholic beverages. Latvian fruit and berry preparations are exported and used in the further production of yoghurts, ice creams, and cakes.

Latvian products are in high demand in CIS countries. The quality and taste of our products are highly evaluated here; they have a good reputation that has been established over a long period. Riga Sprats, dairy products, canned meat, and vegetables are particularly well known and in demand because of their excellent quality.

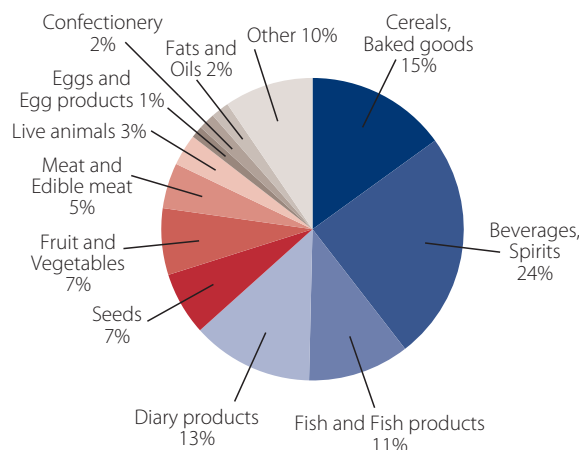
In addition to the export markets above, Latvian products are also sold in the UAE, South Africa, US, Israel, etc. Our products can be found all over the world under our own labels, different private labels, and as ingredients in diverse foods.

Food Sector Exports, million of EUR

	2005	2006	2007	2008	2009	2010	2011
EU-15	136.1	149.6	205.6	267.8	242.9	303.8	267.8
CIS	105.6	130.4	170.7	236.9	192.6	286.5	380.6
Baltic states	177.6	245.1	336.8	380.7	327.7	428.9	581.2
Others	82.3	93.7	113.9	181.1	189.9	174.9	168.1
TOTAL	501.7	619.0	827.0	1,066.5	953.1	1,194.1	1,397.7

Source: Central Statistical Bureau of Latvia; exports of live animals and animal products, vegetable products, fats and oils, and prepared foodstuffs included

Exports by Product Groups, 2011



Source: Central Statistical Bureau of Latvia

2011 saw high growth in exports of beverages and spirits (a growth of 7% in comparison with year 2010) mainly due to an increase in strong alcoholic beverage exports to Russia. In addition, a rather high export growth was observed in the dairy sector (a growth of 3% in comparison with 2010). This is mainly due to increased demand in the world market, as well as price increases in the world market. A boost in export volumes has been possible thanks to cooperation between dairy farms and production optimization.

In recent years, strong farmer co-ops such as Latvijas piens (Milk of Latvia) and Piena ceļš (Milky Way) have been established. Both of these co-ops own their own processing factories, where high-quality cheeses, sour cream, and curd are produced and exported all over the world.

Talented, creative, clever, and promising people are the pride of our nation. We are proud of our gifted athletes, musicians, opera and ballet performers, actors, and writers, whose success has resonated globally. But what elevates professionalism and provides the strength and focus to fully develop talent? Naturally, our home, our roots, and our very own “power foods” – products that fortify us physically and mentally, and bring the contentment needed for creative energy to express itself.

We are proud of our products and are glad to present the best we have in this catalogue.

Major Product Lines

No.	Company	Meat Products	Fresh Meat	Dairy	Fish Products	Grain and Baked Goods	Processed Fruit and Vegetables	Confectionery	Beverages	Spirits	Eggs and Egg Products
1	ADUGS										
2	ALDARIS										
3	ALOJA-STARKELSEN										
4	ANATOLS										
5	ANDRITO COFFEE ROASTERY										
6	ARDEKS										
7	ARIOLS										
8	ATLANTIKSTARS										
9	BALTĀS NAKTIS										
10	BALTEZERA AVOTI										
11	BALTIC MEAT STANDARD										
12	BALTICOVO										
13	BALTIJAS ZIVIS-97										
14	BALTTUR-R										
15	BAUSKAS ALUS										
16	BERLAT GRUPA										
17	BĒRZCIEMS										
18	BIO2YOU										
19	BONA DEA										
20	BRĪVAIS VILNIS										
21	CĒSU ALUS										
22	CIDO GRUPA										
23	DAIVA										
24	DAUDZNOZARU KOMPĀNIJA "DAUGAVA"										
25	DIENVIDI PLUS										
26	DIMDIŅI										
27	DOBELES DZIRNAVNIKS										
28	DOKTUS										
29	DRUVA FOOD										
30	ELPA										
31	EVI & JO										
32	FOREVERS										
33	GAĻAS PĀRSTRĀDES UZŅĒMUMS NĀKOTNE										
34	GC GRAND										
35	GRĀVENDĀLE										
36	HANZAS MAIZNĪCAS										
37	HERBE										
38	ILGEZEEM										

No.	Company	Meat Products	Fresh Meat	Dairy	Fish Products	Grain and Baked Goods	Processed Fruit and Vegetables	Confectionery	Beverages	Spirits	Eggs and Egg Products
39	INVEST 68										
40	JAUNALKO										
41	JAUNKALĒJI										
42	JAUNPAGASTS PLUS										
43	JAUNPILS PIENOTAVA										
44	JELGAVAS GAĻAS KOMBINĀTS										
45	KALNA SMĪDES 1										
46	KOLUMBIJA LTD										
47	KRONIS										
48	KULDĪGAS MAIZES CEPTUVE										
49	KURŠU ZEME										
50	LĀČI										
51	LATFOOD										
52	LATTEPS ECOFOOD										
53	LATVIJAS BALZAMS										
54	LATVIJAS PIENS										
55	LAZDONAS PIENSAIMNIEKS										
56	LEATUS										
57	LIELZELTIŅI										
58	LIEPĀJAS KAFIJAS FABRIKA										
59	LIEPKALNI										
60	LIPO										
61	LIVONIA										
62	MAIZNĪCA FLORA										
63	MĀLPILS PIENSAIMNIEKS										
64	MARNO										
65	MELNĀ KAFIJA										
66	MILDA KM										
67	N. BOMJA MAIZNĪCA LIELEZERS										
68	NISSI										
69	NP FOODS (brand GUTTA)										
70	NP FOODS (brand LAIMA)										
71	PIEBALGAS ALUS										
72	POĻU NAMS										
73	PURATOS LATVIA										
74	PURE CHOCOLATE										
75	PUTNU FABRIKA ĶEKAVA										
76	RAGĀRES										

No.	Company	Meat Products	Fresh Meat	Dairy	Fish Products	Grain and Baked Goods	Processed Fruit and Vegetables	Confectionery	Beverages	Spirits	Eggs and Egg Products
77	RĒZEKNES GAĻAS KOMBINĀTS										
78	RICBERRY										
79	RITAL D										
80	RĪGAS DZIRNAVNIKS										
81	RĪGAS MIESNIEKS										
82	RĪGAS PIENA KOMBINĀTS										
83	RĪGAS PIENSAIMNIEKS										
84	RĪGAS ŠPROTES										
85	RŪJIENAS SALDĒJUMS										
86	SABIEDRĪBA IMS										
87	SALAS ZIVIS										
88	SALDUS GAĻAS KOMBINĀTS										
89	SALDUS PĀRTIKAS KOMBINĀTS										
90	SATORI ALFA										
91	SERVILAT										
92	SKRĪVERU SALDUMI										
93	SMILTENES PIENS										
94	SPILVA										
95	STABURADZES KONDITOREJA										
96	SUNCRISP										
97	TALSU GAĻA										
98	TRIKĀTA KS										
99	TUKUMA PIENS										
100	UNDA										
101	VALEŽS										
102	VALMIERAS PIENS										
103	VALMIERMUIŽAS ALUS										
104	VECKŪKURI										
105	VELTE L										
106	VENDEN										
107	VERY BERRY										
108	VILATTRANS										
109	VINNIS										
110	ZAKSI										
111	ZEMITĀNI										
112	ZIEMEĻOGA										
113	ZILĀ LAGŪNA										

Company Profiles

Meat Products





ARDEKS

Legal form: Ltd
Address: Dārza iela 19, Saldus, Saldus nov., LV-3801, Latvia
Phone: +371 63881728
Fax: +371 63825055
E-mail: ardeks@apollo.lv
Website: www.ardeks.lv

Member of the Board: Mr Jurijs Gromovs
Contact: Mr Juozaps Zubavičs
Position of the contact person: Manager
Languages spoken: Latvian, English, Russian
Number of employees: 155
Founded in: 1996

Turnover in 2011: EUR 10 899 106
Turnover in 2010: EUR 10 405 174
Main markets: Latvia

Business profile: The main activities of the Ardeks company are the processing of meat and production of canned meats.

Seeking cooperation in: We are looking for new partners, distributors, etc.

Certificates in use: LR PVD Food Production Certificates A002626, A002625, 21-1-13/2344



ARIOLS

Legal form: Ltd
Address: Rūpniecības iela 14A/16, Ludza, Ludzas nov., LV-5701, Latvia
Phone: +371 65707226, +371 65707224
Fax: +371 65707228, +371 65707224
E-mail: ariols@inbox.lv
Website: www.ariols.lv

Member of the Board: Mr Jakovs Locovs
Contact: Mr Aleksejs Enikovs
Position of the contact person: Sales Specialist
Languages spoken: Latvian, English, Russian
Number of employees: 86
Founded in: 1993

Turnover in 2011: EUR 4 553 738
Turnover in 2010: EUR 4 521 157
Export volume 2011: EUR 2 609 637
Export volume 2010: EUR 1 987 431
Main markets: Latvia, Lithuania, Estonia, Germany, Spain, Portugal, Greece, UK

Business profile: Ariols produces frozen food products (pelmeņi (traditional filled dumplings), meat preparations, pancakes, dumplings, chebureki (lamb dumplings)). Currently, Ariols sells its products in the Baltic states and a number of EU countries as well.

Seeking cooperation in: We are looking for new customers, meat, packaging, and industrial equipment suppliers.

Certificates in use: HACCP



FOREVERS

Legal form: Ltd
Address: Granīta iela 9A, Rīga, LV-1057, Latvia
Phone: +371 67844565
Fax: +371 67844564
E-mail: info@forevers.lv
Website: www.forevers.lv

Member of the Board: Mr Andrejs Ždans
Contact: Ms Sanita Liepiņa
Position of the contact person: Head of Marketing Department
Languages spoken: Latvian, English, Russian
Number of employees: 250
Founded in: 1996

Turnover in 2011: EUR 17 105 720
Turnover in 2010: EUR 14 929 079
Main markets: Latvia

Business profile: Forevers is a meat processing company that offers its clients sausages, frankfurters, smoked meat, etc.

Seeking cooperation in: We are seeking potential partners in Russia.

Certificates in use: HACCP



GAĻAS PĀRSTRĀDES UZŅĒMUMS NĀKOTNE

Legal form: Ltd
Address: Grīvas, Nākotne, Jelgavas nov., LV-3040, Latvia
Phone: +371 63084691
Fax: +371 63077126
E-mail: agnese@gpu.lv
Website: www.gpu.lv

Chairman of the Board: Mr Alekšis Jankūns
Contact: Mr Aigars Jankūns
Position of the contact person: Import Export Director
Languages spoken: Latvian, English, German, Russian
Number of employees: 238
Founded in: 2000

Turnover in 2011: EUR 15 557 142
Turnover in 2010: EUR 12 085 738
Export volume 2011: EUR 159 270
Export volume 2010: EUR 168 100
Main markets: Latvia, Lithuania, Estonia

Business profile: Gaļas Pārstrādes Uzņēmums Nākotne (Meat Processing Company Nākotne) runs full-cycle meat processing. The company has its own high-capacity abattoir, where high-quality fresh meat is produced daily. On average, around 250 pigs and 5 bovine animals are slaughtered daily. In general, the company purchases animals raised by Latvia's larger breeders who can provide regular volume, quality, and competitive prices compared to their European competitors. Consumers value the company's smoked products and sausages under the Mājas kūpinājumi (Home smoked) brand. The technology of this production utilises traditional Latvian recipes that have been passed down from generation to generation. With the special aroma and taste of these smoked products, the company has attracted a loyal customer base. Highly esteemed products include Mājas desa (Home sausage), Saimnieka gaļa (Landlord's meat), etc.

Seeking cooperation in: The company is interested in finding new markets and distribution channels throughout Europe.



GC GRAND

Legal form: Ltd
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Website: www.gcgrand.lv

Member of the Board: Ms Inese Melļe
Contact: Ms Maira Melļe
Position of the contact person: HACCP Manager
Languages spoken: Latvian, English, Polish, Russian
Number of employees: 80
Founded in: 2009

Turnover in 2011: EUR 1 001 073
Turnover in 2010: EUR 428 030
Main markets: Latvia

Business profile: Meat products, naturally smoked meat, pork meat, beef meat, seeds, nuts, seed nut mixtures.

Seeking cooperation in: Store chains, other processors, wholesale bases.

Certificates in use: HACCP



GRĀVENDĀLE

Legal form: Ltd
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Website: www.gravendale.lv

Member of the Board: Ms Gunta Pļavniece
Contact: Mr Dainis Vitkalovs
Position of the contact person: Sales Representative
Languages spoken: Latvian, Russian
Number of employees: 75
Founded in: 1991

Turnover in 2011: EUR 4 435 785
Turnover in 2010: EUR 3 983 611
Export volume 2011: EUR 1 541 407
Export volume 2010: EUR 98 049
Main markets: Latvia, other EU countries, Russia

Business profile: Prepared meat products.

Seeking cooperation in: See Business profile!



JELGAVAS GAĻAS KOMBINĀTS

Legal form: JSC
Address: Savienības iela 8, Jelgava, LV-3001, Latvia
Phone: +371 67368643
Fax: +371 67339180
E-mail: miesnieks@miesnieks.lv
Website: www.jgk.lv, www.miesnieks.lv

Member of the Board: Mr Janek Kalbin
Contact: Mr Janek Kalbin
Position of the contact person: Member of the Board
Languages spoken: English, Russian
Number of employees: 98
Founded in: 1991

Turnover in 2011: EUR 11 226 878
Turnover in 2010: EUR 8 051 552
Export volume 2011: EUR 326 367
Export volume 2010: EUR 285 743
Main markets: Latvia, Lithuania, Estonia, Russia

Business profile: Products: cooked sausages, grill sausages, frankfurters, cold and half-smoked sausages, smoked meats, semi-finished meat products, dumplings.

Seeking cooperation in: Jelgavas Gaļas Kombināts offers export of products to wholesale and retail businesses. Contract manufacturing of meat products for private labels.

Certificates in use: ISO 9001, ISO 22000



KURŠU ZEME

Legal form: Ltd
Address: Cerības, Pūres pag., Tukuma nov., LV-3124, Latvia
Phone: +371 67914740
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Website: www.kursuzeme.lv

Chairman of the Board: Mr Juri Lepp
Contact: Ms Marina Klaučena
Position of the contact person: Sales Manager
Languages spoken: Latvian, English, Russian
Number of employees: 158
Founded in: 2000

Turnover in 2011: EUR 6 026 821
Turnover in 2010: EUR 5 918 584
Export volume 2011: EUR 3 991 922
Export volume 2010: EUR 4 675 760
Main markets: EU, CIS

Business profile: The company Kuršu Zeme produces canned fish and seafood products, as well as canned meat and poultry products with the trademarks Amber of Riga and Kurland Food.

Seeking cooperation in: We are looking for new cooperation partners in the EU and CIS.

Certificates in use: HACCP



LIELZELTIŅI

Legal form: Ltd
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Bauskas nov., LV-3901, Latvia
Phone: +371 63960770
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E-mail: dmitrijs@lielzeltini.lv
Website: www.lielzeltini.lv

Chairman of the Board: Mr Igors Zolotarjovs
Contact: Mr Dmitrijs Zolotarjovs
Position of the contact person: Export Manager
Languages spoken: Latvian, English, Russian
Number of employees: 300
Founded in: 1994

Turnover in 2011: EUR 24 894 116
Turnover in 2010: EUR 23 261 439
Export volume 2011: EUR 4 598 445
Export volume 2010: EUR 2 654 010
Main markets: Latvia, Lithuania, Estonia, Sweden

Business profile: Fresh and frozen broiler meat; fast food products.

Seeking cooperation in: To promote our products on foreign markets.



MARNŌ

Legal form: Ltd
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Website: www.marno.lv

Member of the Board: Mr Sergejs Izotovs
Contact: Mr Sergejs Izotovs
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 96
Founded in: 1991

Turnover in 2011: EUR 4 483 821
Turnover in 2010: EUR 4 201 309
Export volume 2011: EUR 106 834
Export volume 2010: EUR 100 271
Main markets: Latvia, Lithuania, Estonia

Business profile: Processing of meat and production of canned meats.

Seeking cooperation in: We are looking for new partners, distributors, etc.



• LABI AUDZINĀTAS VISTAS •

PUTNU FABRIKA ĶEKAVA

Legal form: JSC
Address: Putnu fabrika Ķekava, Ķekavas pag.,
Ķekavas nov., LV-2123, Latvia
Phone: +371 67874000
Fax: +371 67874001
E-mail: info@pfkekava.lv
Website: www.vistas.lv

Chairman of the Board: Mr Andris Vilcmeiers
Contact: Mr Eduards Kovalko
Position of the contact person: Sales Director
Languages spoken: Latvian, English, Russian
Number of employees: 607
Founded in: 1967

Turnover in 2011: EUR 28 522 162
Turnover in 2010: EUR 28 477 574
Export volume 2011: EUR 6 481 598
Export volume 2010: EUR 7 434 080
Main markets: Latvia, Lithuania, Estonia, Scandinavia, etc.

Business profile: JSC Putnu Fabrika Ķekava is currently the major producer of poultry (chicken) products in Latvia, with a full production circle including the purchase of chickens, the company's own egg and chick production, broiler raising and slaughtering, meat processing, the production of fresh meat and further processing into goods with higher value added. The company has modernized and adapted to EU requirements, and its production is one of the powerful in Eastern Europe. Assortment of products offered at retail stores Ķekava:
A Fresh idea – fresh chicken meat:
Picnic chicken - marinated chicken meat and sausages for cooking on the grill
Marinated chicken - marinated chicken meat for cooking on the grill and at home
Smoked chicken - smoked chicken meat and rolls
Chicken sausages - boiled chicken meat sausage with different flavors
Chicken frankfurters - chicken frankfurters with different flavors
Delicatessen - prepared products for easy use
Barbecue chicken - marinated chicken meat for grilling

Seeking cooperation in: We are looking for export of products to wholesale and retail businesses. Contract manufacturing of meat products for private labels.



RĒZEKNES GAĻAS KOMBINĀTS

Legal form: Ltd
Address: Rīgas iela 22, Rēzekne, LV-4600, Latvia
Phone: +371 64607300
Fax: +371 64628050
E-mail: sekretare@inbox.lv
Website: www.rgk.lv

Chairman of the Board: Mr Vladimirs Jegorčenko
Contact: Ms Julita Burova
Position of the contact person: Sales Manager
Languages spoken: Latvian, English, Russian
Number of employees: 344
Founded in: 2001

Turnover in 2011: EUR 30 797 861
Turnover in 2010: EUR 26 345 489
Export volume 2011: EUR 5 656 130
Export volume 2010: EUR 2 822 202
Main markets: Latvia, Lithuania, Estonia, Germany, UK, Greece, Russia, etc.

Business profile: Rēzeknes Gaļas Kombināts was founded in 2001. Today, the company's finished production volume is one of the highest in Latvia. Rēzeknes Gaļas Kombināts is a full-cycle meat processing company. Following a modernization process in 2006, the company has turned into a European Union-compliant manufacturing facility with a modern slaughterhouse, which allows us to offer high-quality products. The company's range of products will satisfy any gourmand's wishes! Our assortment includes more than 300 products. We offer a wide range of frankfurters, scalded sausages, boiled sausages, half-smoked sausages, cold-smoked sausages, smoked meat, chicken products, canned food, frozen products, etc.
Our product advantages:
· high-quality raw materials;
· meat is prepared in a natural environment;
· products made of fresh, chilled meat, so they keep the most valuable properties;
· original recipes;
· attractive appearance of products;
· wide choice of products.

Seeking cooperation in: We are interested in cooperating with retail chains, distributors, and wholesalers.



RITAL D

Legal form: Ltd
Address: Drujas iela 16, Daugavpils, LV-5404, Latvia
Phone: +371 65476512
Fax: +371 65476512
E-mail: rital-d@apollo.lv
Website: www.rital-d.lv

Member of the Board: Mr Viktors Radilovecs
Contact: Ms Margarita Piotrovica
Position of the contact person: Sales Manager
Languages spoken: Latvian, English, Russian
Number of employees: 47
Founded in: 1998

Turnover in 2011: EUR 1 365 759
Turnover in 2010: EUR 1 158 515
Export volume 2011: EUR 335 994
Export volume 2010: EUR 89 584
Main markets: Latvia, Estonia, Lithuania, Germany, Sweden, Greece, Russia

Business profile: Company Rital D was founded in 1998. It is located in the second largest city in Latvia – Daugavpils – and is engaged in meat processing, starting from the preparation of raw materials and ending with the distribution of meat products and canned food to large commercial networks.

The high quality of Rital D products is testified not only by the recognition the company has received, but also the loyalty of our customers, the number of which is constantly increasing. Therefore, Rital D continuously improves and develops new products, adjusting to the needs of customers and the latest trends of the market. Our range: smoked products; cold-smoked sausages and meat; home-smoked products; canned meat; semi-smoked sausages; bacon; boiled rolls; boiled sausages; small sausages; frankfurters.

Seeking cooperation in: The company is interested in finding new markets and distribution channels throughout Europe and EurAsEC Customs Union (Russia, Belarus, Kazakhstan).

Certificates in use: LR PVD Food Production Certificate A002138



RĪGAS MIESNIEKS

Legal form: JSC
Address: Atlasa iela 7, Rīga, LV-1026, Latvia
Phone: +371 67368643
Fax: +371 67339180
E-mail: miesnieks@miesnieks.lv
Website: www.miesnieks.lv

Member of the Board: Mr Janek Kalbin
Contact: Mr Janek Kalbin
Position of the contact person: Member of the Board
Languages spoken: English, Russian
Number of employees: 87
Founded in: 1992

Turnover in 2011: EUR 38 756 882
Turnover in 2010: EUR 34 431 881
Export volume 2011: EUR 695 381
Export volume 2010: EUR 708 506
Main markets: Latvia, Lithuania, Estonia

Business profile: Largest producer of processed meats in Latvia. Products: cooked sausages, grill sausages, frankfurters, cold and half-smoked sausages, smoked meats, semi-finished meat products, dumplings. Logistics services for food products.

Seeking cooperation in: Rīgas Miesnieks offers export of products to wholesale and retail businesses. Contract manufacturing of meat products for private labels.

Certificates in use: ISO 9001



SALDUS GAĻAS KOMBINĀTS

Legal form: Ltd
Address: Kuldīgas šoseja 96, Saldus pag., Saldus nov.,
LV-3801, Latvia
Phone: +371 26127744
Fax: +371 63881714
E-mail: sgk@apollo.lv
Website: www.sgk.lv

Member of the Board: Mr Sandis Stibe
Contact: Mr Sandis Stibe
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 43
Founded in: 1997

Turnover in 2011: EUR 3 447 538
Turnover in 2010: EUR 3 177 971
Export volume 2011: EUR 3 102 784
Export volume 2010: EUR 2 542 377
Main markets: Latvia, Lithuania, Czech Republic, Russia,
Kazakhstan, Kyrgyzstan

Business profile: The company produces canned meat
and fish, as well as sausages, smoked meat, and other
meat products.

Seeking cooperation in: See Business profile!



SERVILAT

Legal form: Ltd
Address: Parka iela 12, Valka, Valkas nov., LV-4701, Latvia
Phone: +371 64725053, +371 22326658
Fax: +371 64724543
E-mail: servilats@inbox.lv
Website: www.servilat.lv

Chairwoman of the Board: Ms Inese Semjonova
Contact: Ms Svetlana Dilba
Position of the contact person: Manager
Languages spoken: Latvian, Russian
Number of employees: 50
Founded in: 1999

Turnover in 2011: EUR 2 007 566
Turnover in 2010: EUR 1 722 652
Export volume 2011: EUR 638 250
Export volume 2010: EUR 400 128
Main markets: Latvia, other EU countries

Business profile: Fresh meat, meat products.

Seeking cooperation in: Production, recycling, services,
trade.



TALSU GAĻA

Legal form: JSC
Address: Zāliša iela 1-28, Rīga, LV-1039, Latvia
Phone: +371 63291554
Fax: +371 63291554
E-mail: talsugala@inbox.lv
Website: www.talsugala.lv

Member of the Board: Mr Oskars Grīnbergs
Contact: Mr Andis Holsts
Position of the contact person: Commercial Director
Languages spoken: Latvian, English, Russian
Number of employees: 30
Founded in: 1991

Turnover in 2011: EUR 9 006 227
Turnover in 2010: EUR 7 014 892
Export volume 2011: EUR 2 690 016
Export volume 2010: EUR 11 641
Main markets: Latvia, other EU countries

Business profile: Talsu Gaļa is a meat processing company that provides and offers a consistently high product quality and range. Dried products (brisket, bacon, ham), cold-smoked dried, sausages (doctor's, milk, ham sausages), semi-dried sausages (salami), cold smoked sausages, dried small sausages.

Seeking cooperation in: Export - EU. Import - meat, spices.

Fresh Meat





BALTIC MEAT STANDARD

Legal form: Cooperative society of agricultural services
Address: Valki, Snēpeles pag., Kuldīgas nov., LV-3328, Latvia
Phone: +371 63354097, +371 26100979
Fax: +371 63354099
E-mail: info@balticmeatstandard.eu
Website: www.balticmeatstandard.eu

Chairman of the Board: Mr Vidmantas Jonika
Contact: Ms Inga Āboliņa
Position of the contact person: Export Manager
Languages spoken: Latvian, Lithuanian, English, German, Russian
Number of employees: 37
Founded in: 2009

Turnover in 2011: EUR 3 184 646
Turnover in 2010: EUR 1 775 542
Export volume 2011: EUR 3 093 573
Export volume 2010: EUR 1 415 172
Main markets: EU

Business profile: Cows, bulls, heifers.

Seeking cooperation in: Purchase of livestock, slaughtering, carcasses exports.

Certificates in use: ISO 9001, ISO 14001



VILATTRANS

Legal form: Ltd
Address: "Dvīņi" lit. 43, Silakrogs, Ropažu nov., LV-2135, Latvia
Phone: +371 67901108
Fax: +371 67901106
E-mail: info@mdm.lv
Website: www.mdm.lv

Member of the Board: Mr Vsevolods Maščenko
Contact: Mr Aivars Meija
Position of the contact person: Expert
Languages spoken: Latvian, Russian
Number of employees: 30
Founded in: 1997

Turnover in 2011: EUR 2 234 995
Turnover in 2010: EUR 2 503 826
Export volume 2011: EUR 801 870
Export volume 2010: EUR 523 234
Main markets: Latvia, Lithuania, Estonia, Belarus, Russia, Kazakhstan

Business profile: The company produces mechanically deboned chicken meat. Vilatrans also provides logistics services.

Seeking cooperation in: We are looking for distributors and buyers of our products.

Certificates in use: HACCP



ZEMITĀNI

Legal form: Farm

Address: Ojāra Vācieša iela 13, Rīga, LV-1004, Latvia

Phone: +371 67805100, +371 20039217

Fax: +371 67805101

E-mail: zemitani@gmail.com

Website: www.zemitani.lv

Owner: Mr Artūrs Belēvičs

Contact: Ms Vija Belēviča

Position of the contact person: Finance Director

Languages spoken: Latvian, English, German, Russian

Number of employees: 18

Founded in: 2006

Main markets: Latvia, Lithuania, Estonia, other EU countries, Russia

Business profile: The Zemitāni farm offers the highest quality Latvian free-range meat products, including a variety of sausages, salamis, smoked and fresh meats, as well as specialty pâtés, prosciuttos, and bouillons, for both retail and wholesale customers. All of our products are produced at our own abattoir, with the utmost care and attention paid to quality. Our products are made from deer and wild pig raised in organic, free-range conditions at the Zemitāni farm in Latvia.

Seeking cooperation in: Local market expansion, export opportunities.

Certificates in use: Certificate of biological agriculture, Food and veterinary surveillance institution certificate for farm-raised wild animal meat production.

Dairy





DAUDZNOZARU KOMPĀNIJA „DAUGAVA”

Legal form: Ltd
Address: Tērbatas iela 46-21, Rīga, LV-1011, Latvia
Phone: +371 65128301
Fax: +371 65121309
E-mail: daugava@daugavadvk.lv
Website: www.daugavadvk.lv

Chairman of the Board: Mr Aigars Vaivars
Contact: Mr Aigars Vaivars
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, Russian
Number of employees: 137
Founded in: 1995

Turnover in 2011: EUR 4 313 522
Turnover in 2010: EUR 2 725 507
Main markets: Latvia

Business profile: Dairy, bakery, and confectionery production. Healthy, natural products without chemical additives.

Seeking cooperation in: We are looking for cooperation partners to distribute our healthy, natural dairy and bakery products. We also offer contract manufacturing of private brand products.



DRUVA FOOD

Legal form: JSC
Address: Kuldīgas šoseja 4, Druva, Saldus pag., Saldus nov., LV-3862, Latvia
Phone: +371 63839154
Fax: +371 63839258
E-mail: aldis@druvassaldejumi.lv
Website: www.druvassaldejumi.lv

Chairman of the Board: Mr Aldis Ošenieks
Contact: Ms Sandra Ošeniece
Position of the contact person: Chairwoman of the Advisory Board, Production Director
Languages spoken: Latvian, Russian
Number of employees: 46
Founded in: 1986

Turnover in 2011: EUR 1 298 604
Turnover in 2010: EUR 1 946 218
Export volume 2011: EUR 139 832
Export volume 2010: EUR 617 187
Main markets: Latvia, Lithuania, Estonia, UK

Business profile: JSC Druva Food produces a wide range of flavors for the retail and catering sectors using fresh milk. Druva Food uses only fresh milk from Latvian cows in our products. The high quality of our ice cream is ensured by combining fresh milk with carefully selected ingredients. Druva Food manages a warehouse and distribution to Latvian retailers of frozen products – ice creams, dumplings, fish, vegetables, pizza, potatoes, and others.

Seeking cooperation in: We are looking for cooperation partners to distribute our brand of ice cream. We also offer contract manufacturing of private brand ice creams.

Certificates in use: HACCP, Latvian Certificate of Conformity



ELPA

Legal form: Ltd
Address: Bērzu gatve 4, Kazdanga, Kazdangas pag.,
Aizputes nov., LV-3457, Latvia
Phone: +371 63448097, +371 63448367
Fax: +371 63449416
E-mail: ritvars@siaelpa.lv
Website: www.siaelpa.lv

Chairman of the Board: Mr Gundars Sisenis
Contact: Mr Ritvars Roga
Position of the contact person: Commercial Director
Languages spoken: Latvian, English, German, Russian
Number of employees: 50
Founded in: 1993

Turnover in 2011: EUR 4 122 640
Turnover in 2010: EUR 3 003 004
Export volume 2011: EUR 5 500
Main markets: Latvia, Lithuania, Germany

Business profile: Milk processing, trade and delivery of
dairy milk products.

Seeking cooperation in: See Business profile!



JAUNPILS PIENOTAVA

Legal form: JSC
Address: Jaunpils pienotava, Jaunpils pag., Jaunpils nov.,
LV-3145, Latvia
Phone: +371 63107102, +371 20272776
Fax: +371 63107102
E-mail: info@jaunpilspienotava.lv,
sale@jaunpilspienotava.lv
Website: www.jaunpilspienotava.lv

Chairman of the Board: Mr Jānis Ruskis
Contact: Ms Inga Opolniece
Position of the contact person: Sales Manager
Languages spoken: Latvian, English, Russian
Number of employees: 66
Founded in: 1997

Turnover in 2011: EUR 8 333 519
Turnover in 2010: EUR 6 381 643
Export volume 2011: EUR 5 223 702
Export volume 2010: EUR 4 108 822
Main markets: Latvia, Lithuania, Germany, UK, Russia, USA

Business profile: The main activity of the Jaunpils
Pienotava is the manufacture of semi-hard cheese. The
Jaunpils Pienotava products are natural, healthy, and
free of food preservatives, and without any substitutes of
natural products.

Seeking cooperation in: We are looking for distributors of
our products in the European market.

Certificates in use: Latsert, LR PVD Food Production
Certificate A001975, Sanitary-epidemiological certificate
issued by the Russian Federation, Certificate of
Conformity issued by the Russian Federation



LATVIJAS PIENS

Legal form: Ltd
Address: Langervaldes iela 7, Jelgava, LV-3002, Latvia
Phone: +371 63013988
Fax: +371 63013996
E-mail: info@lvpiens.lv
Website: www.lvpiens.lv, www.latvianmilk.com

Member of the Board: Mr Raimonds Freimanis
Contact: Mr Gatis Jurisons
Position of the contact person: Sales Director
Languages spoken: Latvian, English, German, Russian
Number of employees: 50
Founded in: 2010

Business profile: Latvijas Piens is a Latvian farmer co-operative enterprise which aims to produce high-quality dairy products from milk collected in Latvia, promoting the welfare of the Latvian countryside. The main products are cheeses: – the most popular Swiss type cheese, flavored soft cheese Snow Balls, classic cheeses Tilsiter and Edam, skimmed milk concentrate and cream, and others.

Seeking cooperation in: Chain stores, cheese wholesalers, restaurants, cafes, hotels, and also skimmed milk concentrate buyers. Suppliers of spices, cheese making equipment manufacturers, cheese packaging manufacturers.



LAZDONAS PIENSAIMNIEKS

Legal form: JSC
Address: Klētis, Lazdonas pag., Madonas nov., LV-4824, Latvia
Phone: +371 64825167
Fax: +371 64825199
E-mail: lazdonaspiens@apollo.lv

Chairwoman of the Board: Ms Elvīra Utināne
Contact: Ms Elvīra Utināne
Position of the contact person: Chairwoman of the Board
Languages spoken: Latvian, Russian
Number of employees: 74
Founded in: 1993

Turnover in 2011: EUR 5 713 919
Turnover in 2010: EUR 3 866 887
Main markets: Latvia

Business profile: The company produces:
Milk 2% fat in polyethylene packaging
Milk 2.5% fat in elopak, in 1 litre, 1.5 litre, and 0.5 litre glass bottles
Milk 3.5% fat in elopak, in 1 litre bottle, in 0.5 litre polyethylene packaging
Skimmed milk, whole milk, and breakfast curds
Sour cream 10%, 20%, and 25% fat
Fermented milk products (kefir, rjazenka, buttermilk, tīrkultūra)
Desserts (rice cream, sour cream dessert, sweat cream dessert)
Various yoghurts

Seeking cooperation in: See Business profile!

Certificates in use: HACCP



MĀLPILS PIENSAIMNIEKS

Legal form: Ltd
Address: Pienotava, Mālpils nov., LV-2152, Latvia
Phone: +371 29495439
Fax: +371 67970812
E-mail: malpils.siers@inbox.lv
Website: www.malpilspiens.lv

Chairman of the Board: Mr Imants Stepāns
Contact: Mr Imants Stepāns
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, Russian
Number of employees: 35
Founded in: 1993

Turnover in 2011: EUR 1 572 732
Turnover in 2010: EUR 1 898 627
Main markets: Latvia

Business profile: The company produces semi-hard, soft-fresh, salted, smoked cheese, milk, cream, yoghurt.

Seeking cooperation in: Cheese trade.

Certificates in use: HACCP



RĪGAS PIENA KOMBINĀTS

Legal form: JSC
Address: Bauskas iela 180, Rīga, LV-1004, Latvia
Phone: +371 67066887
Fax: +371 67860037
E-mail: rpk@rpk.lv
Website: www.rpk.lv

Chairman of the Board: Mr Raimonds Misa
Contact: Ms Olena Zakharchenko
Position of the contact person: Office Manager
Languages spoken: Latvian, English, Russian
Number of employees: 684
Founded in: 1927

Turnover in 2011: EUR 75 400 000
Turnover in 2010: EUR 72 600 000
Export volume 2011: EUR 20 000 000
Export volume 2010: EUR 11 300 000
Main markets: Latvia, Germany, Netherlands; Russia and other CIS countries, Singapore

Business profile: Founded in 1927, Rīgas Piensaimnieks is one of the largest manufacturers of dairy products in the Baltic states, providing full range of services: collection, processing, production, and distribution of dairy products. The company serves all major product categories: fresh dairy products, ice-cream, cheese, industrial, and export products. Rīgas Piensaimnieks is the owner of strong dairy brand names such as Mana Saime, Lāse, Rasa, and Limbažu Piens, as well as ice cream brands such as Pols, Ekselence, TIO, etc. Today, Rīgas Piensaimnieks exports to Russia, Azerbaijan, Germany, Netherlands, Singapore, etc., but we aim to grow our market share and export volumes in general. The amount of purchased raw milk in 2011 was 132.4 thousand tons, while turnover in 2011 exceeded EUR 75 million.

Seeking cooperation in: Rīgas Piensaimnieks focuses on building strong partnerships with providers of the latest technological solutions and sales partners to expand and enter export markets with a variety of products.

Certificates in use: ISO 9001, ISO 22000





RĪGAS PIENSAIMNIEKS

Legal form: Ltd
Address: Valmieras iela 2, Rīga, LV-1009, Latvia
Phone: +371 67046400
Fax: +371 67315605
E-mail: rp@рпиens.lv
Website: www.karums.eu

Member of the Board: Mr Neeme Jōgi
Contact: Ms Varvara Krivkina
Position of the contact person: Export Manager
Languages spoken: Latvian, English, Russian
Number of employees: 247
Founded in: 1993

Turnover in 2011: EUR 28 140 825
Turnover in 2010: EUR 26 473 634
Export volume 2011: EUR 6 820 233
Export volume 2010: EUR 4 808 762
Main markets: Latvia, Lithuania, Estonia, Sweden, Benelux, Russia, Israel, USA

Business profile: Rīgas Piensaimnieks is one of the largest dairy producers in the Baltic countries, supplying a wide range of products to the retail and food service sectors. Products include milk, kefir, butter, sour cream, fresh and processed cheeses, cottage cheese, sweet curd snacks, dairy desserts, yoghurts, aseptic drinks, UHT cream and coffee milk, juice ice lollies.

Seeking cooperation in: Rīgas Piensaimnieks is interested in exporting the following products: fresh and processed cheeses, sweet curd snacks, dairy desserts, aseptic drinks, UHT cream and coffee milk, juice ice lollies. Private label production.

Certificates in use: ISO 9001, ISO 14001, HACCP, Rostest



RŪJENAS SALDĒJUMS

Legal form: Ltd
Address: Upes iela 5, Rūjiena, Rūjienas nov., LV-4240, Latvia
Phone: +371 64263526
Fax: +371 64268631
E-mail: rujienassaldejums@apollo.lv
Website: www.rujienassaldejums.lv

Chairman of the Board: Mr Igors Miežis
Contact: Ms Indra Puķīte
Position of the contact person: Client Manager
Languages spoken: Latvian, English, Russian
Number of employees: 36
Founded in: 2009

Turnover in 2011: EUR 2 201 577
Turnover in 2010: EUR 2 172 762
Main markets: Latvia

Business profile: Production and wholesale of ice cream.

Seeking cooperation in: See Business profile!

Certificates in use: Latsert



SMILTENES PIENS

Legal form: JSC
Address: Mūrnieku iela 2, Smiltene, Smiltenes nov.,
LV-4729, Latvia
Phone: +371 64707606
Fax: +371 64707600
E-mail: smiltenespiens@smiltenespiens.lv
Website: www.smiltenespiens.lv

Chairwoman of the Board: Ms Gita Mūrniece
Contact: Mr Egils Mūrnieks
Position of the contact person: Manager
Languages spoken: Latvian, English, Russian
Number of employees: 87
Founded in: 1993

Turnover in 2011: EUR 10 026 916
Turnover in 2010: EUR 7 928 546
Export volume 2011: EUR 2 802 658
Export volume 2010: EUR 2 263 827
Main markets: Latvia, Lithuania, Estonia, Germany, Russia,
Moldova, Israel, USA

Business profile: Semi-hard cheeses, whey protein concentrates (WPC 35 liquid, WPC 60 liquid), 20% lactose liquid, glucose-galactose syrup 75%.

Seeking cooperation in: We are looking for trade partners interested in the distribution of our new product, glucose-galactose syrup 75%, and our basic product: semi-hard cheese, type Gouda, Tilsiter.

Certificates in use: ISO 9001

TRIKĀTA KS

Legal form: Agricultural cooperative of dairy producers
Address: Cempu iela 8, Valmiera, LV-4201, Latvia
Phone: +371 64707217
Fax: +371 64707240
E-mail: info@kooperativstrikata.lv
Website: www.kooperativstrikata.lv

Chairman of the Board: Mr Uldis Krievārs
Contact: Ms Egija Zīvere
Position of the contact person: Office Administrator
Languages spoken: Latvian, English, Russian
Number of employees: 26
Founded in: 2003

Turnover in 2011: EUR 3 720 000
Turnover in 2010: EUR 3 710 717
Main markets: Latvia, Lithuania

Business profile: The agricultural cooperative of dairy producers Trikāta KS is an organization whose main task is to collect milk from farms and sell it for the best price. The cooperative also offers members to purchase feed and other goods necessary for milk production, accounting and other assistance in solving problems, and representation of farmers' point of view on topical issues. The company is one of the founders and owners of Latvijas Piens Ltd.

Seeking cooperation in: Cooperation – selling the produced milk in accordance with the principle of equality, joint procurement of goods necessary for production activities. Focus on stable long-term relationships among the members of the cooperative and with cooperation partners.
Openness and proactivity – members of the cooperative receive regular and timely information. Open and clear decision making, coordinated financial control and monitoring.
Loyalty – the cooperative's operations are based on the interests of members as co-owners. Nobody's interests – neither employees' and suppliers' nor buyers' – may be placed above the needs of the members.
Cooperation among cooperatives – organization of common events, joint actions on behalf of the farmers' interests, creation of joint processing.

Certificates in use: HACCP



TUKUMA PIENS

Legal form: JSC
Address: Jelgavas iela 7, Tukums, Tukuma nov., LV-3101, Latvia
Phone: +371 63122222
Fax: +371 63181011
E-mail: tukumapiens@baltais.lv
Website: www.baltais.lv

Director: Mr Ints Poškus
Contact: Mr Armands Artihovičs
Position of the contact person: Head of Marketing Department
Languages spoken: Latvian, English, Russian
Number of employees: 220
Founded in: 1996

Turnover in 2011: EUR 34 618 026
Turnover in 2010: EUR 29 551 367
Export volume 2011: EUR 2 976 592
Export volume 2010: EUR 3 253 204
Main markets: Latvia, Lithuania, Estonia, Russia

Business profile: Main product groups are yoghurts, yoghurt drinks, milk, kefir, sour cream, cream, butter, sour cream products, milk and vegetable fat mixes, curds, curd snack, and juice.

Seeking cooperation in: See Business profile!

Certificates in use: ISO 9001, ISO 22000



VALMIERAS PIENS

Legal form: JSC
Address: Rīgas iela 93, Valmiera, LV-4201, Latvia
Phone: +371 64222420
Fax: +371 64229879
E-mail: valmieras.piens@vpiens.lv
Website: www.valmieraspiens.lv, www.vpiens.lv

Chairman of the Board: Mr Harijs Panke
Contact: Ms Linda Petrova
Position of the contact person: Export Manager
Languages spoken: Latvian, English, German, Russian
Number of employees: 174
Founded in: 1971

Turnover in 2011: EUR 36 170 000
Turnover in 2010: EUR 41 610 000
Export volume 2011: EUR 12 300 000
Export volume 2010: EUR 15 600 000
Main markets: Latvia, Estonia, Germany, Netherlands, Russia, Kazakhstan

Business profile: Valmieras Piens is located in Latvia's greenest region, enabling us to produce fresh, natural, and high-quality dairy products from natural raw materials. We manufacture the full range of milk products: pasteurized milk, yoghurts, curd cheeses, and cheeses, cream, sour cream, and milk powder. We supply our products in a variety of packaging, from small one-time use to industrial packs for bakeries, chocolate, and other manufacturers.

Seeking cooperation in: We are interested in finding manufacturers requiring milk powders for processing. We are also interested in finding retail chains, importers, and distributors who could help Valmieras Piens to develop export markets in European and other countries.

Certificates in use: ISO 9001, ISO 14001, ISO 22000:2005



VECKŪKURI

Legal form: Farm

Address: Veckūkuri, Plāņu pag., Strenču nov., LV-4727,
Latvia

Phone: +371 28617969, +371 25619959

E-mail: manspiens@inbox.lv

Website: www.mans-piens.lv

Owner: Ms Ilvija Jakovina

Contact: Ms Skaidrīte Judeika

Position of the contact person: Marketing Manager

Languages spoken: Latvian, English, Russian

Number of employees: 6

Founded in: 1995

Turnover in 2011: EUR 337 437

Turnover in 2010: EUR 257 268

Main markets: Latvia

Business profile: Raw 4% fat milk and sweet and salty
yoghurt produced by milk.

Seeking cooperation in: Searching for new markets.

Fish Products





ATLANTIKSTARS

Legal form: Ltd
Address: Surimi, Mucenieki, Ropažu nov., LV-2137, Latvia
Phone: +371 67113746
Fax: +371 67702096
E-mail: atlantika@atlantika.lv
Website: www.atlantika.lv

Chairwoman of the Board: Ms Ludmila Bērza
Contact: Mr Māris Bakanovskas
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, German, Russian
Number of employees: 53
Founded in: 2002

Turnover in 2011: EUR 2 010 871
Turnover in 2010: EUR 1 652 748
Export volume 2011: EUR 1 474 880
Export volume 2010: EUR 953 628
Main markets: Latvia, Lithuania, Estonia, Sweden,
Denmark, Germany, UK, Belgium, Spain, France, Italy,
Russia

Business profile: Manufacturer of chilled and frozen surimi products, chunks, bites, shredded and sticks – soya-free, gluten-free, GMO-free products.

Seeking cooperation in: Looking for cooperation partners in Europe.

Certificates in use: HACCP

SIA BALTIJAS ZIVIS-97

BALTIJAS ZIVIS-97

Legal form: Ltd
Address: Ikriņi, Mandegas, Skultes pag., Limbažu nov., LV-4025, Latvia
Phone: +371 64065175
Fax: +371 64065287
E-mail: baltijaszivis97@apollo.lv
Website: www.bz97.lv

Director: Ms Antoņina Moisejenko
Contact: Mr Romāns Dončenko
Position of the contact person: Commercial Director
Languages spoken: Latvian, English, Polish, Russian
Number of employees: 33
Founded in: 1997

Turnover in 2011: EUR 851 135
Turnover in 2010: EUR 596 864
Main markets: Latvia

Business profile: Fish products (canned in oils, marinades, mayonnaise (plastic or glass jars)), cold/hot-smoked, fish salads.

Seeking cooperation in: We are looking for trade partners or distributors in European countries.

Certificates in use: HACCP



BĒRZCIEMS

Legal form: Ltd
Address: Bērziema ceļš, Bērziems, Engures pag.,
Engures nov., LV-3113, Latvia
Phone: +371 63154323
Fax: +371 63235873
E-mail: info@berzciems.lv
Website: www.berzciems.lv

Member of the Board: Mr Uģis Krauklis
Contact: Mr Uģis Krauklis
Position of the contact person: Member of the Board
Languages spoken: Latvian, Russian
Number of employees: 37
Founded in: 1992

Turnover in 2011: EUR 975 081
Turnover in 2010: EUR 444 831
Export volume 2011: EUR 357 516
Export volume 2010: EUR 96 792
Main markets: Latvia, Lithuania, Germany, USA

Business profile: The most popular Bērziems product is unsterilized fish preserves, preserved with salt, sugar, and other additives. In general, Bērziems offers a variety of fish processing products: fish in marinade, oil, sauce, or spicy brine.

Seeking cooperation in: The company is looking for wholesale companies, agents, and distributors to cooperate with. Bērziems offers private label cooperations as well as promotion of branded products.

Certificates in use: HACCP



BRĪVAIS VILNIS

Legal form: JSC
Address: Ostas iela 1, Salacgrīva, Salacgrīvas nov., LV-4033,
Latvia
Phone: +371 64000210
Fax: +371 64071331
E-mail: bv@brivaisvilnis.lv
Website: www.brivaisvilnis.lv

Chairman of the Board: Mr Arnolds Babris
Contact: Mr Māris Trankalis
Position of the contact person: Executive Director
Languages spoken: Latvian, English, Russian
Number of employees: 400
Founded in: 1949

Turnover in 2011: EUR 12 259 372
Turnover in 2010: EUR 10 148 205
Export volume 2011: EUR 11 290 539
Export volume 2010: EUR 9 371 942
Main markets: Latvia and more than 30 export markets including Lithuania, Estonia, Finland, Sweden, Poland, Germany, Slovakia, Czech Republic, UK, Greece, Norway, Russia, Moldova, Ukraine, Georgia, Armenia, Kazakhstan, Israel, Mongolia, USA, etc.

Business profile: We produce more than 70 brands of canned fish and a wide range of products: smoked sprats, roasted fish, Atlantic fish in oil, tomato sauce, and their own juices. The company provides raw fish sorting, freezing, and storage services to the fisheries industry, as EU regulations impose a new procedure on the acceptance, sorting, and storage of raw fish.

Seeking cooperation in: Private labels, products under our own label, ethnic markets, retail chains.

Certificates in use: IFS, Kosher, Rostest, etc.



KOLUMBIJA LTD

Legal form: Ltd of Liepāja SEZ
Address: Roņu iela 6D, Liepāja, LV-3401, Latvia
Phone: +371 63401698
Fax: +371 63401698
E-mail: office@fish-pk.lv
Website: www.fish-pk.com

Director: Mr Igor Krupnik
Contact: Ms Tatjana Kovrova
Position of the contact person: Marketing Specialist
Languages spoken: Latvian, English, Russian
Number of employees: 350
Founded in: 2001

Turnover in 2011: EUR 1 997 111
Turnover in 2010: EUR 1 616 639
Export volume 2011: EUR 547 753
Export volume 2010: EUR 474 970
Main markets: EU, Russia and other CIS countries

Business profile: The company produces a wide range of canned seafood products. The current range offered by the company includes more than 160 types of lake and oceanic fish in oil, tomato sauce, and jelly. Our products are made under the trademark Libau, and we are the sales leader in many countries around the world.

Seeking cooperation in: Supplying canned fish products to stable wholesale partners, distributors, importers, retailers, and retail chains. Stable supplies with all required certificates guaranteed. Purchasing frozen fish from trusted suppliers.

Certificates in use: HACCP, Kosher



RĪGAS ŠPROTES (Riga Sprats)

Legal form: Association (Unda Ltd, Rānda Ltd, Sabiedrība IMS Ltd, JSC Brīvais vilnis, Gamma-A Ltd, Licis-93 Ltd, Karavela Ltd)
Address: Brīvības iela 90-28, Rīga, LV-1001, Latvia
Phone: +371 67294389, +371 29135899
Fax: +371 67294389
E-mail: imants@rigassprotes.lv
Website: www.rigassprotes.lv

Director: Mr Imants Cīrulis
Contact: Mr Imants Cīrulis
Position of the contact person: Director
Languages spoken: Latvian, English, Russian
Founded in: 1996

Turnover in 2011: EUR 83 750 000
Turnover in 2010: EUR 64 046 000
Export volume 2011: EUR 70 360 000
Export volume 2010: EUR 47 038 000

Main markets: EU, CIS, Asia, USA

Business profile: Production of canned fish.

Seeking cooperation in: Supply of fish, distribution of canned fish.



SABIEDRĪBA IMS

Legal form: Ltd
Address: Silarāju iela 3, Piņķi, Babītes pag., Babītes nov.,
LV-2107, Latvia
Phone: +371 67336054
Fax: +371 67336024
E-mail: kvs@ims.lv
Website: www.pure-sea.com

General Director: Mr Vjacheslav Kochetkov
Contact: Ms Helena Gritskevich
Position of the contact person: Sales Manager
Languages spoken: Latvian, Lithuanian, English, German,
Czech, Russian
Number of employees: 288
Founded in: 2001

Turnover in 2011: EUR 4 700 619
Turnover in 2010: EUR 4 616 574
Export volume 2011: EUR 6 449 892
Export volume 2010: EUR 4 157 512
Main markets: EU, Russia, Ukraine, Mongolia, Kazakhstan,
Uzbekistan, USA, Japan, etc.

Business profile: Canned fish in own juice, oil, or
tomato sauce. Fish pâté.

Seeking cooperation in: Looking for new partners and
new export markets.

Certificates in use: HACCP, IFS, BRC, Rostest, Ukrtest



SALAS ZIVIS

Legal form: Ltd
Address: Daugavgrīvas iela 83, Rīga, LV-1007, Latvia
Phone: +371 67314409
Fax: +371 67314410
E-mail: info@salas-zivis.com
Website: www.salas-zivis.com

Chairman of the Board: Mr Juris Bezmeļņickis
Contact: Ms Jūlija Sergutina-Leitāne
Position of the contact person: Head of Marketing
Department
Languages spoken: Latvian, English, Russian
Number of employees: 211
Founded in: 1993

Turnover in 2011: EUR 36 643 735
Turnover in 2010: EUR 23 641 395
Export volume 2011: EUR 21 455 619
Export volume 2010: EUR 11 936 470
Main markets: Latvia, Lithuania, Estonia

Business profile: Salas Zivis provides fast, flexible,
and professional service. Every day, more than 60
professional refrigerated trucks deliver our products to
7,000 customers across the Baltic states. Our assortment
includes products such as frozen fish, seafood, potatoes,
vegetables, berries, mushrooms, dumplings, and
varenyky, as well as ice cream and ice. We produce
products for customers who use private label. And we
provide customer service to clients from the retail and
HoReCa sectors, and also to wholesale customers.

Seeking cooperation in: We are interested in market
expansion and looking for new partners. We offer
competitive prices for high-quality products, and we
believe that every one of our clients is unique. That is why
our specialists adapt a range of products and services to
the clients' needs!

Certificates in use: HACCP



UNDA

Legal form: Ltd
Address: Jūras iela 60, Engure, Engures pag., Engures nov.,
LV-3113, Latvia
Phone: +371 63181117
Fax: +371 63161277
E-mail: info@unda.lv

Chairman of the Board: Mr Juris Bubišs
Contact: Ms Daiga Ozoliņa
Position of the contact person: Assistant
Languages spoken: Latvian, English, Russian
Number of employees: 306
Founded in: 1992

Turnover in 2011: EUR 8 015 000
Turnover in 2010: EUR 6 910 517
Export volume 2011: EUR 7 854 700
Export volume 2010: EUR 6 841 412
Main markets: Germany, Russia, Kazakhstan, USA, Australia

Business profile: Canned fish: smoked Riga sprats in oil, fried sprats in tomato sauce. Oceanic fish: herring, sardine, sardinella in its own juice and in tomato sauce. Herring filets in own juice, etc.

Seeking cooperation in: See Business profile!

Certificates in use: IFS, HACCP, FDA, Rostest



ZILĀ LAGŪNA

Legal form: Ltd
Address: Mellužu iela 1C-2, Rīga, LV-1067, Latvia
Phone: +371 65476945
Fax: +371 65476949
E-mail: zila-laguna@apollo.lv
Website: www.latis.eu, www.hum-hum.lv

Member of the Board: Mr Igors Širšons
Contact: Ms Elina Sigal
Position of the contact person: Financial Analyst
Languages spoken: Latvian, English, Russian
Number of employees: 136
Founded in: 1997

Turnover in 2011: EUR 12 852 084
Turnover in 2010: EUR 9 886 496
Export volume 2011: EUR 5 804 382
Export volume 2010: EUR 1 976 447
Main markets: Latvia, Lithuania, Estonia, Israel, USA

Business profile: We produce pelagic fish products and salmon family delicacies in preserves, thermo-vacuum and vacuum packaging. The company's assortment includes more than 100 different products, which are sold under the brands Latis, Mr. Fish, and Hum-Hum. Zilā Lagūna has achieved high-quality standards through its use of state-of-the-art production equipment and the highest grade fish from Iceland and Norway, gaining a reputation among its customers as a reliable supplier. Our partners consider us a very reliable partner and supply us with their best graded fish. We offer our customers a solid product range of high-quality products, delivery by our own transport department, supply chain control, and total traceability.

Seeking cooperation in: Export buyers worldwide, private label owners, retail chains.

Certificates in use: Kosher

Grain and Baked Goods





ADUGS

Legal form: Ltd
Address: Brekši, Ķekavas pag., Ķekavas nov., LV-2111, Latvia
Phone: +371 65307188
Fax: +371 65307194
E-mail: adugs@adugs.lv
Website: www.adugs.lv

Chairman of the Board: Mr Jāzeps Zukuls
Contact: Mr Jāzeps Zukuls
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 260
Founded in: 1997

Turnover in 2011: EUR 18 300 000
Turnover in 2010: EUR 18 700 000
Export volume 2011: EUR 8 300 000
Export volume 2010: EUR 8 150 000
Main markets: Latvia, Lithuania, Estonia, other EU countries, USA

Business profile: Production and export of biscuits, crackers, gingerbreads, and butter cookies.

Seeking cooperation in: Production and export of biscuits, private label projects.

Certificates in use: Baltsert, HACCP



BALTĀS NAKTIS

Legal form: Ltd
Address: Bērzū iela 14, Baloži, Ķekavas nov., LV-2112, Latvia
Phone: +371 67602189, +371 67602190
Fax: +371 67622665, +371 67602190
E-mail: export@mario.lv, info@mario.lv
Website: www.mario.lv

Chairman of the Board: Mr Andrejs Magomedovs
Contact: Ms Ksenija Magomedova
Position of the contact person: Export Manager
Languages spoken: Latvian, English, Russian
Number of employees: 75
Founded in: 1995

Turnover in 2011: EUR 2 785 406
Turnover in 2010: EUR 1 762 090
Export volume 2011: EUR 586 437
Export volume 2010: EUR 479 631
Main markets: Latvia, Lithuania, Estonia, Poland, Germany, Greece, UK, Ireland, Russia, Israel, USA, Canada, Australia

Business profile: Baltās Naktis is a confectionery and bread manufacturer that exports products to more than ten countries worldwide. Our customers can choose from a list of over 150 products, including 14 types of gingerbreads, marshmallows (original, colored, with and without fillings, and in various shapes and sizes), numerous varieties of bread rings (standard and bite-sized, bundled, loose, and in standard packaging, with various added flavors), extruded snacks, breakfast cereals, and crispbreads. Our products have been awarded gold medals for quality and innovation several times at international trade fairs. The Mario trademark, owned by Baltās Naktis, stands for quality, consistency, and excellent customer service.

Seeking cooperation in: Joint ventures, production or export activities, distributors, investors.

Certificates in use: Latsert



DAIVA

Legal form: Cooperative society of agricultural services
Address: Kalntemekas, Jeru pag., Rūjienas nov., LV-4234, Latvia
Phone: +371 29425042
Fax: +371 64221686
E-mail: ksdaiva@inbox.lv

Chairman of the Board: Mr Arnis Ķibers
Contact: Mr Arnis Ķibers
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, Russian
Number of employees: 6
Founded in: 1993

Turnover in 2011: EUR 1 383 943
Turnover in 2010: EUR 1 054 067
Main markets: Latvia

Business profile: Grain handling and distribution.

Seeking cooperation in: Grain exports.



DOBELES DZIRNAVNIKS

Legal form: JSC
Address: Spodribas iela 4, Dobele, Dobeles nov., LV-3701, Latvia
Phone: +371 63723289
Fax: +371 63781329
E-mail: dzirnavnieks@dzirnavnieks.lv
Website: www.dzirnavnieks.lv

Chairman of the Board: Mr Kristaps Amsils
Contact: Mr Kristaps Amsils
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 155
Founded in: 1991

Turnover in 2011: EUR 80 886 812
Turnover in 2010: EUR 50 221 902
Export volume 2011: EUR 32 848 227
Export volume 2010: EUR 15 915 491
Main markets: Latvia, Lithuania, Estonia, Poland, Germany, Netherlands, Denmark, Ireland, Israel, Angola, Gambia, Guinea, Thailand

Business profile: The production of all types of flour and flour mixtures, flakes of different cereals, semolina, groats, pearl-barleys, food-grade bran, and pasta. The packaging of rice, buckwheat, beans, peas, and other products. The production and sale of wholesome animal feed, supplementary fodder, mineral fodder, concentrates, premixes, and raw materials for different animal groups. Storage, processing, cleaning, and drying of a great amount of grain in grain silo. Sales in Latvia, and the export of products for wholesale, which have been processed, packed, and stored via road or rail transport.

Seeking cooperation in: See Business profile!

Certificates in use: ISO 9001:2008, ISO 22000:2005, GMP+B2, GMP+B4.1





HANZAS MAIZNĪCAS

Legal form: JSC
Address: Ventpils iela 51, Rīga, LV-1002, Latvia
Phone: +371 67805815
Fax: +371 67805825
E-mail: hm@hm.lv
Website: www.hm.lv

Chairman of the Board: Mr Vesa Jalava
Contact: Mr Edijs Vegners
Position of the contact person: Sales and Marketing Director
Languages spoken: Latvian, English, Russian
Number of employees: 494
Founded in: 1994

Turnover in 2011: EUR 25 759 902
Turnover in 2010: EUR 26 833 200
Export volume 2011: EUR 1 839 257
Export volume 2010: EUR 2 757 681
Main markets: Latvia, Lithuania, Estonia, Finland

Business profile: Every day Hanzas Maiznīca bakeries produce about 80 tons of bread products. The company provides its customers with approximately 45 different types of bread and 15 frozen bake-off products.

Seeking cooperation in: Bakery product export partners.

Certificates in use: ISO 9001, ISO 22000



JAUNKALĒJI

Legal form: Farm
Address: Jaunkalēji, Ošupes pag., Madonas nov., LV-4833, Latvia
Phone: +371 29104869
E-mail: kaleji@tvnet.lv

Owner: Mr Andrejs Broks
Contact: Mr Andrejs Broks
Position of the contact person: Owner
Languages spoken: Latvian, English, Russian
Number of employees: 5
Founded in: 1999

Main markets: Latvia

Business profile: Homemade bread.

Seeking cooperation in: See Business profile!



KULDĪGAS MAIZES CEPTUVE

Legal form: Ltd
Address: Graudu iela 14, Kuldīga, Kuldīgas nov., LV-3301, Latvia
Phone: +371 63322186
Fax: +371 63350357
E-mail: birojs@krpb.lv

Director: Mr Māris Šternbergs
Contact: Mr Māris Šternbergs
Position of the contact person: Director
Languages spoken: Latvian, English, Russian
Number of employees: 123
Founded in: 2011

Turnover in 2011: EUR 762 991
Main markets: Latvia

Business profile: The scope of Kuldīgas Maizes Ceptuve is the production and realization of bread and bakery products. Kuldīgas Maizes Ceptuve is a separate subsidiary company that has inherited more than fifty-year-old traditions and recipes. The company prides itself on baking delicious products and preserving the ancestral taste and qualities of bread. A large proportion of manual labor is preserved in the bread baking process; it is fermented from natural leaven, the bread has no additives, and the total preparation time may be up to 36 hours. The products have an excellent flavor and aroma. The company has established solid positions in the Latvian market.

Seeking cooperation in: Company is looking for product export partners.



LĀČI

Legal form: Ltd
Address: Benūžu Skaugi, Babītes pag., Babītes nov., LV-2107, Latvia
Phone: +371 66047555
Fax: +371 67708666
E-mail: maize@laci.lv
Website: www.laci.lv

Member of the Board: Mr Normunds Skaugis
Contact: Ms Ilona Šeršņova
Position of the contact person: Head of Marketing and Sales Assistant in Export
Languages spoken: Latvian, English, Russian
Number of employees: 252
Founded in: 1993

Turnover in 2011: EUR 5 876 278
Turnover in 2010: EUR 4 749 138
Export volume 2011: EUR 122 217
Export volume 2010: EUR 95 398
Main markets: Latvia, Lithuania, Estonia, Poland, Russia, Azerbaijan, USA, Australia, Japan

Business profile: Lāči bakery specialises in the baking of the highest quality rye bread and confectionery products. Lāči real rye bread is baked according to age-old baking traditions, some of the most complicated bread-making methods in the world. The bread is leavened for a long time using natural yeast. Every loaf is meticulously handcrafted and baked in a wood-fired oven. Total production time for the bread can be up to 36 hours. The production process uses only natural, Latvian-grown ingredients containing no additives. The main confectionery products are cakes, cookies and marmalades. Products are created from carefully selected and finest ingredients. Lāči confectionery products are created by hand following our own, original recipes.

Seeking cooperation in: Looking for new markets and wholesalers.

Certificates in use: Food and Veterinary Service (FVS), Russian Federation bread and toast certificates, Organic bread certificate



LATTEPS ECOFOOD

Legal form: Ltd
Address: Lociki, Daugavpils nov., LV-5458, Latvia
Phone: +371 65474601, +371 29464117
Fax: +371 65426176
E-mail: sergey@latteps.lv
Website: www.latteps.lv

Member of the Board: Mr Mihails Kuzņecovs
Contact: Mr Sergey Kiselyov
Position of the contact person: Sales Director
Languages spoken: Russian
Number of employees: 16
Founded in: 2011

Turnover in 2011: EUR 49 647
Export volume 2011: EUR 16 784
Main markets: Latvia, Lithuania, Estonia

Business profile: Grain crops rice, buckwheat, wheat crackers. A unique technology (duration of thermal treatment – 5 seconds; whole grains are used only in the production of crackers without yeast, dyes, and preservatives) gives the product a quality combination, which is important to supporters of healthy feed.

Seeking cooperation in: Selling products under our brand name. Manufacturing of products under private label.



LIEPKALNI

Legal form: Ltd
Address: Mūrmuižas iela 16D, Valmiera, LV-4201, Latvia
Phone: +371 64221624, +371 28328803
Fax: +371 64221611
E-mail: liepkalni@liepkalni.lv
Website: www.liepkalni.lv

Member of the Board: Mr Dagnis Čākurs
Contact: Mr Aigars Veldre
Position of the contact person: Director
Languages spoken: Latvian, Russian
Number of employees: 170
Founded in: 1992

Turnover in 2011: EUR 4 500 000
Turnover in 2010: EUR 4 233 741
Export volume 2011: EUR 80 000
Export volume 2010: EUR 10 000
Main markets: Latvia, Estonia

Business profile: Bread and confectionery production and trade. Our production follows the Mendziņi family's bread baking traditions, which can be traced back more than 80 years. The Liepkalni bakery has inherited these valuable traditions and continues to improve and apply them successfully. At the Liepkalni bakery, the entire process of baking brown bread – from preparation to baking – lasts up to thirty hours. This is the period in which real home-made brown bread is created. This masterstroke, based in past traditions, makes our bread very special and marks its quality and taste.

Seeking cooperation in: Rye bread and cookies.

Certificates in use: ISO 9001, ISO 22000, HACCP



MAIZNĪCA FLORA

Legal form: Ltd
Address: Vecvaltes, Krimuldas pag., Krimuldas nov.,
LV-2144, Latvia
Phone: +371 67521291
Fax: +371 67818178
E-mail: flora@maiznica.lv
Website: www.maiznica.lv

Member of the Board: Mr Juris Zilgalvis
Contact: Mr Jānis Tumens
Position of the contact person: Export Manager
Languages spoken: Latvian, English, German, Russian
Number of employees: 80
Founded in: 1997

Turnover in 2011: EUR 2 046 588
Turnover in 2010: EUR 1 906 448
Export volume 2011: EUR 92 185
Export volume 2010: EUR 28 363
Main markets: Latvia, Estonia, Scandinavia, Germany,
Netherlands, UK

Business profile: The bakery produces high-quality products from first-class ingredients, with no preservatives added in the production process. Manual work ensures high product quality.

Our range:

- ORGANIC (BIO) biscuits
- ORGANIC (BIO) bread
- Bread
- Oat-flake biscuits
- Shortbread biscuits
- Savoury biscuits
- Cakes
- Pastry shells
- Gingerbread
- Rusks

Seeking cooperation in: Looking for export partners. We are open to different cooperation models.

Certificates in use: LR PVD Food Production Certificate A011448, HACCP, BIO Certificate



N. BOMJA MAIZNĪCA LIELEZERS

Legal form: Ltd
Address: Steklji, Limbaži, Limbažu nov., LV-4001, Latvia
Phone: +371 64023391
Fax: +371 64070653
E-mail: lielezers@lielezers.lv, inga@lielezers.lv
Website: www.lielezers.lv

Member of the Board: Mr Normunds Bomis
Contact: Ms Inga Rakecka
Position of the contact person: Sales Manager
Languages spoken: Latvian, English, Russian
Number of employees: 100
Founded in: 1991

Turnover in 2011: EUR 1 889 480
Turnover in 2010: EUR 1 758 708
Export volume 2011: EUR 12 140
Export volume 2010: EUR 8 947
Main markets: Latvia, Germany, USA

Business profile: The Lielezers bakery was founded in 1991 as a family enterprise with 16 employees. Our products received more and more appreciation and, as of 2009, the bakery has 132 employees organised in three continuous shifts. Our speciality is bread baking using age-old recipes and methods with manual labour. The baking process we follow could not be called innovative or efficient. On the contrary, the slow-baking process is not a concern to us and we do not use any enhancers to speed things up. Because this is the only way it is possible to obtain natural, wholesome and tasty bread – bread with an exquisite and rich flavour.

Our speciality is rye breads – the source of strength and energy!

The Lielezers bakery has become one of Latvia's leading rye bread producers. We are most proud of our real rye bread, baked by age-old methods and recipes. The scalded dough is prepared and ripened for twenty four hours in our hand-made aspen-tree tubs, which guarantee high quality and a unique taste. In order to bake scalded bread, flour of special quality is needed, which we supply from our own mill. No appliances are used to divide and form the rye dough.

Seeking cooperation in: Fresh or frozen rye-scalded, sweet-sour bread for the catering, retail chain, wholesale sectors.

Certificates in use: Latsert



POĻU NAMS

Legal form: Ltd
Address: Agrāri, Jauncode, Codes pag., Bauskas nov.,
LV-3901, Latvia
Phone: +371 29140036
Fax: +371 63924353
E-mail: polanams@inbox.lv

Member of the Board: Mr Uldis Dvinskis
Contact: Ms Gunita Pole
Position of the contact person: Member of the Board
Languages spoken: Latvian, Russian
Number of employees: 12
Founded in: 2002

Turnover in 2011: EUR 100 000
Turnover in 2010: EUR 140 000
Export volume 2011: EUR 30 000
Main markets: Latvia, Lithuania, Estonia

Business profile: The bakery produces high-quality products from first-class ingredients, with no preservatives added in the production process. Manual work ensures high product quality.

Seeking cooperation in: Looking for export partners. New markets, new distributors, private labels.



RĪGAS DZIRNAVNIĒKS

The best from each grain!

RĪGAS DZIRNAVNIĒKS

Legal form: JSC
Address: Lizuma iela 5, Rīga, LV-1006, Latvia
Phone: +371 67014450
Fax: +371 67014410
E-mail: info@rigas-dzirnavnieks.lv
Website: www.rigas-dzirnavnieks.lv, www.axaclub.lv

Managing Director: Mr Sandis Jansons
Contact: Mr Kārlis Mišinskis
Position of the contact person: Sales and Logistics Director
Languages spoken: Latvian, English, Russian
Number of employees: 92
Founded in: 1946

Turnover in 2011: EUR 25 600 000
Turnover in 2010: EUR 20 200 000
Export volume 2011: EUR 4 713 000
Export volume 2010: EUR 5 300 000
Main markets: Latvia, Lithuania, Estonia, Finland, Russia

Business profile: The company produces and sells grain products – all types of wheat and rye flours, flour mixes, flakes, and other grain products for bakeries and confectioners, as well as products in small packages for individual consumers: traditional flakes, muesli bars, breakfast cereals, and instant porridges.

Seeking cooperation in: New partners for industrial and consumer products.

Certificates in use: BRC, ISO 22000:2005



STABURADZES KONDITOREJA

Legal form: Ltd

Address: Sporta iela 2, Rīga, LV-1013, Latvia

Phone: +371 67080301

Fax: +371 67080332

E-mail: npfoods@npfoods.lv

Website: www.staburadze.lv, www.pedro.lv

Chairman of the Board: Mr Rolands Gulbis

Contact: Ms Ieva Jonsone

Position of the contact person: Export Sales Director

Languages spoken: Latvian, English, Swedish, Russian

Number of employees: 230

Founded in: 1999

Turnover in 2011: EUR 10 834 057

Turnover in 2010: EUR 9 106 918

Export volume 2011: EUR 363 630

Export volume 2010: EUR 29 748

Main markets: Latvia, other EU countries

Business profile: We have two main product groups with the strong brands Pedro and Staburadze:

1. Pedro – ready meals including sandwiches, submarines, wraps, pizzas, salads, pancakes, sauces, and ready meals.
2. Staburadze – Pastries including tarts, fancy cakes, plum cakes, cupcakes, profiteroles, muffins.

Seeking cooperation in: We are interested in cooperation with retailers and other producers to manufacture private labels, or the contract manufacturing of customers' recipes.

Certificates in use: ISO 9001:2008, ISO 22000:2005

Processed Fruit and Vegetables





ALOJA-STARKELSEN

Legal form: Ltd
Address: Joglas iela 2, Ungurpils, Alojas pag., Alojas nov., LV-4064, Latvia
Phone: +371 64031730
Fax: +371 64031735
E-mail: info.culinar@culinar.lv
Website: www.culinar.lv

Managing Director: Mr Jānis Garančs
Contact: Mr Raitis Sarkovskis
Position of the contact person: Sales Manager
Languages spoken: Latvian, English, Russian
Number of employees: 47
Founded in: 1991

Turnover in 2011: EUR 4 486 944
Turnover in 2010: EUR 2 080 649
Export volume 2011: EUR 3 277 426
Export volume 2010: EUR 1 356 230
Main markets: Latvia, Lithuania, Estonia, Sweden, Belarus

Business profile: Production of potato starch, organic potato starch, instant desserts, vanilla sugar, baking powder, dry and liquid spices and seasonings. Development and manufacturing of food product solutions for the snack and bakery industries, manufacturing of dairy, meat, and fish products and various sauces and condiments.

Seeking cooperation in: Sales of consumer packs of potato starches, organic starches, jelly powders, water gels, gelatine, vanilla sugar, and baking powder as our own brands or private/own labels.

Certificates in use: BRC, Organic certificate

ANATOLS

Legal form: Ltd
Address: Kitiņi, Siguldas pag., Siguldas nov., LV-2150, Latvia
Phone: +371 67973114, +371 67973119
Fax: +371 67973119
E-mail: anatols@anatols.lv
Website: www.anatols.lv

Member of the Board: Mr Anatolijs Kitins
Contact: Mr Normunds Bērziņš
Position of the contact person: Manager
Languages spoken: Latvian, English, Russian
Number of employees: 19
Founded in: 1992

Turnover in 2011: EUR 959 209
Turnover in 2010: EUR 943 358
Export volume 2011: EUR 228 927
Export volume 2010: EUR 171 531
Main markets: Latvia, Lithuania, Estonia, Sweden

Business profile: The company Anatols offers our clients spice and seasoning. All spice mixtures are prepared on demand within a few days, from our table to freshly ground and packed spices. This can be seen when you open a pack and feel the pleasant aroma of our product. To ensure the superior quality of the product, all the process such as cleaning, processing, filling, weighing, and packing are done under personal supervision.

Seeking cooperation in: We are open to work with private labels from start to end. We can meet any requirement and any spice mixture, because our company makes all its spice seasoning with our own technology. Whether your order is small or large, simple or complicated, we guarantee your satisfaction.

Certificates in use: ISO 22000:2005



ANDRITO COFFEE ROASTERY

Legal form: Ltd
Address: Mūkusalas iela 73, Rīga, LV-1004, Latvia
Phone: +371 26577798
E-mail: coffee@andritocoffee.lv
Website: www.andritocoffee.lv

Member of the Board: Mr Andris Petkēvičs
Contact: Mr Andris Petkēvičs
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, German, Russian
Number of employees: 2
Founded in: 2010

Turnover in 2011: EUR 30 000
Main markets: Latvia

Business profile: Andrito Coffee Roastery produces and offers its customers fresh roasted coffee. We purchase green coffee from the most recent season's harvest in Brazil, Ethiopia, Colombia, etc., thus ensuring the high quality of the coffee. In addition, our coffee is harvested by hand, thus ensuring that each bean is fully mature and has a great potential of aroma and flavor. The coffee is roasted in small quantities, so customers always get fresh coffee, because only fresh roasted coffee provides a huge "explosion" of flavor and taste. Our clients basically are from the HoReCa sector, but also we supply coffee shops and offices.

Seeking cooperation in: We are interested in exporting our coffee to Russia, Belarus, and Ukraine for medium and large HoReCa chains and retail. We also offer private label manufacture.

Certificates in use: Rostest



BALTTUR-R

Legal form: Ltd
Address: Matīsa iela 13, Rīga, LV-1001, Latvia
Phone: +371 67459188
Fax: +371 67450713
E-mail: info@francis.lv
Website: www.francis.lv

Chairman of the Board: Mr Evgeny Khinevich
Contact: Mr Oļegs Novikovs
Position of the contact person: Commercial Director
Languages spoken: Latvian, Russian
Number of employees: 65
Founded in: 1993

Turnover in 2011: EUR 6 744 387
Turnover in 2010: EUR 6 169 042
Export volume 2011: EUR 47 456
Export volume 2010: EUR 49 179
Main markets: Latvia, UK

Business profile: Mayonnaise production.

Seeking cooperation in: We are looking for wholesalers of mayonnaise.

Certificates in use: Latsert



DIENVIDI PLUS

Legal form: Ltd
Address: Aspazijas laukums 3, Auce, Auces nov., LV-3708, Latvia
Phone: +371 63745111
Fax: +371 63745111
E-mail: info@dplus.lv
Website: www.dplus.lv

Director: Mr Juris Eglītis
Contact: Mr Mārtiņš Eglītis
Position of the contact person: Export Manager
Languages spoken: Latvian, English, Russian
Number of employees: 7
Founded in: 1996

Turnover in 2011: EUR 241 000
Turnover in 2010: EUR 245 000
Export volume 2011: EUR 40 000
Export volume 2010: EUR 20 000
Main markets: Latvia

Business profile: Dienvidi Plus produces natural sea buckthorn products (different kind of sea buckthorn juices, different kind of marmalades, sea buckthorn tea, sea buckthorn oil, jams, sea buckthorn wine, etc.). In the production process, we focus on raw materials. Our products are of high quality.

Seeking cooperation in: We are looking for new markets, trading partners, and dealers throughout Europe and worldwide.

Certificates in use: Organic certificate



DIMDIŅI

Legal form: Ltd
Address: Dimdiņi, Lizuma pag., Gulbenes nov., LV-4425, Latvia
Phone: +371 64471317
Fax: +371 64471255
E-mail: info@dimdini.lv
Website: www.dimdini.lv

Member of the Board: Mr Normunds Audzišs
Contact: Ms Elina Kostigova
Position of the contact person: Sales and Marketing Manager
Languages spoken: Latvian, English, Russian
Number of employees: 65
Founded in: 1992

Turnover in 2011: EUR 2 746 193
Turnover in 2010: EUR 1 993 868
Export volume 2011: EUR 474 219
Export volume 2010: EUR 214 985
Main markets: Latvia, Lithuania, Estonia, UK, Russia

Business profile: Trade of fresh vegetables, processing and trade of fresh cabbage, sauerkraut, and pickled cabbage in various packaging.

Seeking cooperation in: We are looking for distributors of our products.

Certificates in use: GlobalG.A.P., HACCP, Zaļā karotīte (Green Spoon)



DOKTUS

Legal form: Farm
Address: Pāvila iela 22, Cēsis, LV-4101, Latvia
Phone: +371 29484457
Fax: +371 64122134
E-mail: arturs_teresko@inbox.lv
Website: www.fitoterapija.lv

Owner: Mr Artūrs Tereško
Contact: Ms Baiba Tereško
Position of the contact person: Business Manager
Languages spoken: Latvian, English, Russian
Number of employees: 10
Founded in: 1995

Turnover in 2011: EUR 342 369
Turnover in 2010: EUR 392 777
Export volume 2011: EUR 950
Main markets: Latvia

Business profile: Dr. Tereško teas are Latvia's most popular, most recognised and valued health improvement herbal teas (30 varieties of teas in total, for stomach, liver, or kidney ailments, immunity, women, men, etc.). The teas are prepared with herbs growing in natural habitats (meadows, forests, etc.) and with herbs that have been ecologically cultivated by local growers. Our range also includes different herb species sold separately (for example, nettles, chicory root, St. John's wort, etc.).

Seeking cooperation in: Dr. Tereško tea products have received a European quality standard certificate and are available for export. As the enterprise continues to grow, the owners are looking forward to the challenge of entering new markets outside Latvia.

Certificates in use: European quality standard certificate (EC Regulation No. 1881/2006)



EVI & JO

Legal form: Ltd
Address: Tirgus iela 10, Durbe, Durbes nov., LV-3440, Latvia
Phone: +371 29119051
E-mail: evija@lrp.lv
Website: www.durbesveltes.lv

Member of the Board: Ms Evija Kopštāle
Contact: Ms Evija Kopštāle
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 5
Founded in: 2001

Turnover in 2011: EUR 35 000
Turnover in 2010: EUR 21 144
Main markets: Latvia

Business profile: Durbes Veltes (Gifts of Durbe) is a Latvian food processing enterprise with classical values and traditional methods of preparing food.

Delicious jams and compotes, spicy salted salads, and pickled products are made from food raw materials grown in Latvia.

Some of the fruit, vegetables, and berries are grown right here in Kurzeme, on local farms or in local forests, and some of them come from other, more distant places in Latvia. But what they all have in common is a taste that will remind you of your mother's or grandmother's homemade jams and salads.

The natural taste of the fruit and vegetables used in our products is preserved as much as possible; no synthetic preserving agents and artificial sweeteners are added. This can be achieved only by using traditional heating methods, meaning that each jar is handmade and prepared with care.

Currently Durbes Veltes offers five product lines: jams, compotes, vegetable salads, pickled products, and fruit and berry wines.

The variety of fruit and vegetable products will become a delicious side dish for any meal. Fruit and berry wines will warm you up on cold nights, while the light birch sap wine will quench your thirst during the hot summer.

Seeking cooperation in: Product purchase, buying of packing materials – bottles and jars.



HERBE

Legal form: Ltd
Address: Aleksandra Čaka iela 107, Rīga, LV-1011, Latvia
Phone: +371 26534562
Fax: +371 67298033
E-mail: herbe@herbe.lv
Website: www.herbe.lv

Director: Mr Aigars Ercmanis
Contact: Mr Aigars Ercmanis
Position of the contact person: Director
Languages spoken: Latvian, English, Russian
Number of employees: 4
Founded in: 2001

Turnover in 2011: EUR 44 661
Turnover in 2010: EUR 48 849
Main markets: Latvia

Business profile: Dried vegetables, berries, mushrooms, herbs. Prepackages in tea, the manufacture of food supplements.

Seeking cooperation in: We can offer dried vegetables, berries, mushrooms, herbs.



KRONIS

Legal form: Ltd
Address: Ozoli, Codes pag., Bauskas nov., LV-3910, Latvia
Phone: +371 63960113
Fax: +371 63960666
E-mail: kronisfood@apollo.lv
Website: www.kronis.lv

Member of the Board: Mr Aivars Svarenieks
Contact: Mr Aivars Svarenieks
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 38
Founded in: 1993

Turnover in 2011: EUR 1 707 527
Turnover in 2010: EUR 1 690 215
Export volume 2011: EUR 96 287
Main markets: Latvia, Lithuania, Estonia

Business profile: Kronis is a fruit and vegetables processing company that produces a variety of vegetable soups, pickled vegetables, juices, nectars, jams, and other preserves.

Seeking cooperation in: Product sales and creation of a joint venture.

Certificates in use: Certificate of Conformity issued by Baltsert, Certificate of Conformity issued by POCC CH. 0001



LATFOOD

Legal form: JSC
Address: Jaunkūlas 2, Ādaži, Ādažu nov., LV-2164, Latvia
Phone: +371 67709200
Fax: +371 67709201
E-mail: latfood@latfood.lv
Website: www.cipsi.lv

Chairman of the Board: Mr Valdis Blūms
Contact: Mr Vilnis Vorobjovs
Position of the contact person: Sales Director
Languages spoken: Latvian, English, Russian
Number of employees: 140
Founded in: 1993

Turnover in 2011: EUR 15 934 741
Turnover in 2010: EUR 14 247 215
Export volume 2011: EUR 5 731 726
Export volume 2010: EUR 6 863 820
Main markets: Latvia, Lithuania, Estonia, Russia, Azerbaijan, Kazakhstan

Business profile: Latfood is a Latvian snack production company with no limits on what it can produce in crisps/potato chips, pellets, and extruded products under the complementary Ādažu čipsi and Taffel brands. Equipped with modern production facilities and following all business process and quality system requirements, Latfood always guarantees high product quality, safety, and full service. Latfood has considerable experience in product development, including private label production. In addition, the company supplies coated nuts and dip sauces.

Seeking cooperation in: New export opportunities.

Certificates in use: Orkla Food Safety Standard, EU Certificate of Conformity, Latvian Certificate of Conformity, RST (Gosstandart RF)



LEATUS

Legal form: Ltd
Address: Lazdu iela 1, Jāņmuiža, Priekuļu pag., Priekuļu nov., LV-4154, Latvia
Phone: +371 22334079
Fax: +371 67500417
E-mail: info@hortusfruit.lv
Website: www.hortusfruit.lv

Chairwoman of the Board: Ms Lelde Garosa
Contact: Ms Lelde Garosa
Position of the contact person: Chairwoman of the Board
Languages spoken: Latvian, English, German, Russian
Number of employees: 3
Founded in: 2010

Turnover in 2011: EUR 53 231
Turnover in 2010: EUR 7 291
Main markets: Latvia

Business profile: We have developed a business with very good prospects, in cooperation with Latvia's State Institute of Fruit-Growing, the country's leading fruit-growing research institution. We manufacture high-quality sweetened dried fruits, berries, and vegetables (trademark Hortus) produced without artificial preservatives, colorings, or flavorings: dried sweetened carrots, pumpkins; cranberries, blackcurrants, and cherries. We also offer a unique product: dried, sweetened quinces. These candied fruit products are also known as succades and make an ideal healthy snack with excellent flavor! We also produce delicious fruit and berry syrups free of colorings, flavorings, and artificial preservatives: Cherry, Blackcurrant, Quince, mixed Quince-Carrot, Quince-Pumpkin, and Cranberry. We have also developed cooperation with chocolatiers, dairy manufacturers, and bakeries who use our products to enhance their own yoghurts, confectionery, etc. This entails drying all kinds of fruit and vegetables, tailored to customers' specific needs.

Seeking cooperation in: Looking for export opportunities:
- Partners and/or sales representatives to present our products in their local markets on a commission basis.
- Importing distributors to purchase our products in their own right and resell them in their local markets to wholesalers, retailers, or both.
- Export merchants – wholesale companies buying unpackaged products for resale under their own brand names.



LIEPĀJAS KAFIJAS FABRIKA

Legal form: Ltd
Address: Piedrujas iela 5, Rīga, LV-1073, Latvia
Phone: +371 67113640, +371 63481473
Fax: +371 67113641, +371 63481707
E-mail: dikk@apollo.lv, likaffa@apollo.lv
Website: www.likaffa.lv

Chairwoman of the Board: Ms Zofija Kuļika
Contact: Ms Ludmila Korlova
Position of the contact person: Member of the Board
Languages spoken: Latvian, Russian
Number of employees: 8
Founded in: 2001

Turnover in 2011: EUR 651 958
Turnover in 2010: EUR 497 415
Main markets: Latvia

Business profile: The company Liepājas Kafijas Fabrika produces Liepāja instant coffee and instant coffee drink.

Seeking cooperation in: We are looking for business partners.

Certificates in use: ISO 9001



Part of the Löffberg group

MELNĀ KAFIJA

Legal form: Ltd
Address: Vecsili, Ķekavas pag., Ķekavas nov., LV-2123, Latvia
Phone: +371 67100922
Fax: +371 67100929
E-mail: melnakafija@melnakafija.lv
Website: www.melnakafija.lv

Director: Mr Mārtiņš Čakste
Contact: Mr Valdis Vipulis
Position of the contact person: Sales Director
Languages spoken: Latvian, English, Russian
Number of employees: 47
Founded in: 2006

Turnover in 2011: EUR 10 349 235
Turnover in 2010: EUR 7 609 018
Export volume 2011: EUR 7 310 756
Export volume 2010: EUR 5 852 203

Main markets: Latvia, Lithuania, Estonia, Finland, Russia, Belarus

Business profile: Coffee manufacturer, production of natural ground coffee and coffee beans, packing of natural instant coffee. Wholesaling. Retail.

Seeking cooperation in: Coffee export, coffee production for private labels.

Certificates in use: ISO 22000, Latsert, Rostest



MILDA KM

Legal form: Ltd
Address: Jaunliberti, Kocēnu pag., Kocēnu nov., LV-4220, Latvia
Phone: +371 64281894
Fax: +371 64281894
E-mail: birojs@milda.lv
Website: www.milda.lv

Chief Executive Officer: Mr Andris Briķšis
Contact: Mr Māris Daude
Position of the contact person: Sales and Marketing Director
Languages spoken: Latvian, English, Russian
Number of employees: 53
Founded in: 1985

Turnover in 2011: EUR 3 031 854
Turnover in 2010: EUR 2 512 896
Export volume 2011: EUR 777 830
Export volume 2010: EUR 778 661
Main markets: Latvia, Lithuania, Estonia, Germany, UK, Ireland, Russia

Business profile: Milda KM is a highly qualified manufacturer of tomato sauces, ketchups, mayonnaise, and preserved foods.
Our product portfolio consists of over 100 products designed for a wide range of customer profiles, adapted for different markets.

Seeking cooperation in: We are looking for trade partners or distributors for our brands and cooperation in manufacturing of private labels products.

Certificates in use: ISO 22000:2005



NISSI

Legal form: Ltd
Address: Mazā Krasta iela 83, Rīga, LV-1003, Latvia
Phone: +371 67140160
Fax: +371 67160161
E-mail: kaspars@nissi.lv
Website: www.nissi.lv

Chairwoman of the Board: Ms Ilona Āboliņa
Contact: Mr Kaspars Solims
Position of the contact person: Sales Manager
Languages spoken: Latvian, English, Russian
Number of employees: 18
Founded in: 1994

Turnover in 2011: EUR 895 709
Turnover in 2010: EUR 956 863
Export volume 2011: EUR 232 280
Export volume 2010: EUR 199 169
Main markets: Latvia, Lithuania, Estonia

Business profile: Nissi is a company founded in 1994. Until 2007 we mainly pre-packed spices and greens. After successful strengthening our position in the Baltic market and becoming a leading company in the vegetable processing sector, Nissi bought a vegetable processing unit. At present, we offer more than 100 different items. The company's major customers are supermarket chains and a variety of salad production units. Our assortment, which greatly facilitates the work of our clients, includes pre-packed greens, processed vegetables, and steamed and cut vegetables. At the end of 2011 the company equipped a new processing unit, which currently is the strongest unit of this kind in the Baltics. The processed vegetables are good for up to six months; therefore, the company's Sales Department is not only actively working on the acquisition of the Scandinavian market, but has already initiated a successful co-operation with Russia.

Seeking cooperation in: The potential export customers are retail chains and their suppliers in the sector. The company is interested in new co-operation partners delivering greens, spices, and a variety of salads.

Certificates in use: LR PVD Food Production Certificate, HACCP



PURATOS LATVIA

Legal form: Ltd
Address: Daigones iela 22, Pūre, Pūres pag., Tukuma nov., LV-3124, Latvia
Phone: +371 63101200
Fax: +371 63101202
E-mail: puratos@puratos.lv
Website: www.puratos.lv

General Manager: Mr Aigars Balodis
Contact: Ms Anžela Hmeļova
Position of the contact person: Sales Manager
Languages spoken: Latvian, English, Russian
Number of employees: 168
Founded in: 1994

Turnover in 2011: EUR 22 006 032
Turnover in 2010: EUR 17 898 300
Export volume 2011: EUR 15 928 736
Export volume 2010: EUR 12 113 658
Main markets: Latvia, Lithuania, Estonia, Finland, Sweden, Poland, Romania, Russia, Belarus, Ukraine, Azerbaijan

Business profile: The Puratos Latvia core business is producing fruit and berry ingredients for bakery and dairy companies. The company produces high-quality jams and syrups for the retail sector.

Seeking cooperation in: Dairy producers, distributors for confectionery products, distributors for retail products.

Certificates in use: ISO 9001, ISO 22001, BRC

RAGĀRES

Legal form: Farm
Address: Ragāres, Skrīveru nov., LV-5126, Latvia
Phone: +371 29229588
E-mail: eco@ragares.com
Website: www.ragares.com

Owner: Mr Jānis Vaivars
Contact: Mr Jānis Vaivars
Position of the contact person: Owner
Languages spoken: Latvian, English
Number of employees: 1
Founded in: 1992

Turnover in 2011: EUR 17 600
Turnover in 2010: EUR 5 000
Main markets: Latvia

Business profile: Certified organic herbal teas sold under the locally well-known brand name Ragāres. Produced using more than 100 different plants and herbs, the teas are sold in over 15 different unique herbal tea mixes and as single-packed herbs and flowers, like peppermint or marigold. We also produce organic spices and dried soup mixes. Ragāres products are available in specialized organic shops, local eco markets, and organic friendly cafes and restaurants, as well as for corporate clients. Finally, we offer health and nature tours to our visitors.

Seeking cooperation in: We are looking for specific organic friendly market chains for product realization, especially foreign; tour operators, as we are a very special place to visit; and organic vegetable producers.



RICBERRY

Legal form: Ltd
Address: Zvejnieki, Vārves pag., Ventpils nov., LV-3623, Latvia
Phone: +371 26590995
E-mail: info@ricberry.eu, export@ricberry.eu
Website: www.ricberry.eu

Member of the Board: Ms Ieva Viļuma
Contact: Mr Edgars Viļums
Position of the contact person: Export and Marketing Director
Languages spoken: Latvian, English, Russian
Number of employees: 11
Founded in: 2011

Turnover in 2011: EUR 7 258
Main markets: Latvia, Lithuania, Estonia, Russia

Business profile: We produce a broad assortment of 100% natural and healthy products that have a unique and very pleasant taste. Our main products include fruit and berry chocolates, dried fruit and berries, syrups with low sugar content, healthy lemonades and jams.

We have pushed our technology forward and use a gentle temperature in our drying process to ensure great taste and little to no loss of natural vitamins, antioxidants, and other valuable ingredients found in raw fruit and berries. All of our products have a low sugar content and we never use any preservatives. Most of our products are unique in terms of taste and value, and will not be mistaken for other manufacturers' products.

Seeking cooperation in: Looking for local distributors and shop chains that would be interested in distributing or adding our products to their assortment, as well as food manufacturers interested in raw materials.

Certificates in use: HACCP

SATORI ALFA

Legal form: Ltd
Address: Santas, Tumes pag., Tukuma nov., LV-3139, Latvia
Phone: +371 28677677
E-mail: info@satorialfa.lv
Website: www.satorialfa.lv

Member of the Board: Mr Māris Selga
Contact: Mr Māris Selga, Ms Modra Selga
Position of the contact person: Member of the Board, Sales Manager
Languages spoken: Latvian, English, Russian
Number of employees: 12
Founded in: 2004

Turnover in 2011: EUR 192 770
Turnover in 2010: EUR 201 148
Main markets: Latvia

Business profile: The company produces Sea-Buckthorn Nectar Goldberry. The special processing method ensures the preservation of biologically active ingredients in pasteurized Nectar Goldberry. For easier consumption Nectar Goldberry is available in two sizes – 108 ml and 235 ml.

Seeking cooperation in: See Business profile!



SPILVA

Legal form: Ltd
Address: Zvaigžņu iela 1, Spilve, Babītes pag., Babītes nov.,
LV-2101, Latvia
Phone: +371 67063000
Fax: +371 67063005
E-mail: spilva@spilva.lv
Website: www.spilva.lv

Member of the Board: Ms Lolita Bemhena
Contact: Ms Zane Āboltiņa
Position of the contact person: Office Administrator
Languages spoken: Latvian, English, Russian
Number of employees: 129
Founded in: 1992

Turnover in 2011: EUR 17 100 000
Turnover in 2010: EUR 15 800 000
Export volume 2011: EUR 2 700 000
Export volume 2010: EUR 2 500 000
Main markets: Latvia, Lithuania, Estonia, Finland, Russia

Business profile: Tomato sauces and ketchups,
mayonnaise, salad dressings, horseradish and mustard,
desserts and other sweet food additives, soups and ready
meals, canned vegetables, juices, teas, and spices.

Seeking cooperation in: Sales and purchasing.

Certificates in use: Orkla Food Safety Standard, Rostest



SUNCRISP

Legal form: Ltd
Address: Strandas, Gātciems, Salas pag., Babītes nov.,
LV-2105, Latvia
Phone: +371 67708800
Fax: +371 67708796
E-mail: post@suncrisp.eu
Website: www.suncrisp.eu

General Manager: Mr Harold Bulmanis
Contact: Ms Gunita Bergmane
Position of the contact person: Sales Manager
Languages spoken: Latvian, English, German, Russian
Number of employees: 25
Founded in: 2008

Turnover in 2011: EUR 762 302
Turnover in 2010: EUR 203 220
Export volume 2011: EUR 603 808
Export volume 2010: EUR 142 254
Main markets: Latvia, Lithuania, Estonia, Sweden, Norway,
Russia

Business profile: Suncrisp is the grower and washer of
premium, ready-to-eat small snack carrots packed in
plastic cups or bags. These whole carrots have the skin
intact for maximum nutritional value and a shelf life of up
to 3 weeks if properly stored (+2 to +4 °C). A healthy, fast,
convenient, and mess-free snack item for kids and adults.

Seeking cooperation in: We continue to look for new
markets and channels of distribution, focused on petrol
and convenience, and supermarkets— particularly in and
around the Baltic Sea Basin.

Certificates in use: GlobalG.A.P.



VALEŽS

Legal form: Ltd
Address: Matīsa iela 143, Rīga, LV-1009, Latvia
Phone: +371 67813286, +371 67813281, +371 29228066
Fax: +371 67278640
E-mail: valerij@valezs.lv
Website: www.valezs.lv

Member of the Board: Mr Valērijs Judins
Contact: Mr Valērijs Judins
Position of the contact person: Member of the Board
Languages spoken: Russian
Number of employees: 8
Founded in: 1993

Turnover in 2011: EUR 821 000
Turnover in 2010: EUR 847 600
Export volume 2011: EUR 76 000
Export volume 2010: EUR 82 000
Main markets: Latvia, Estonia, Germany, USA

Business profile: The production-auction company Valežs was created in 1993. Our initial activity was the production and sales of dry seasonings. In time, having gained recognition and popularity in the Latvian market, the company extended its sphere of activity and began to produce and sell its own combinations of herbs and spices.

Seeking cooperation in: Valežs products are sold in many countries around the world. As we are a fast-growing company, we are seeking partners worldwide.

Certificates in use: HACCP

VELTE L

Legal form: Ltd
Address: Maskavas iela 116, Rīga, LV-1003, Latvia
Phone: +371 67113310
Fax: +371 67113310
E-mail: velte_l@inbox.lv
Website: www.evald.lv

Chairman of the Board: Mr Viktors Jefimovs
Contact: Mr Viktors Jefimovs
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 19
Founded in: 1996

Turnover in 2011: EUR 325 250
Turnover in 2010: EUR 307 102
Export volume 2011: EUR 157 836
Export volume 2010: EUR 150 954
Main markets: Latvia, Germany, Russia, Ukraine, Belarus, etc.

Business profile: Products for those who love themselves! Since 1996, Velte L has produced delicate sauces and spices. The distinctive feature of the products under the trademark EVALD is that they are produced without colouring agents, thickeners, or aromatizers. They are made of only natural vegetables and fruits. There are 20 different sauces in the collection; each one is unique.

Seeking cooperation in: See Business profile!



VERY BERRY

Legal form: Ltd
Address: Kalna Purvs, Gaujienas pag., Apes nov., LV-4339, Latvia
Phone: +371 67286608
Fax: +371 67827939
E-mail: info@veryberry.lv
Website: www.veryberry.lv

Chairwoman of the Board: Ms Gundega Sauškina
Contact: Ms Baiba Melece
Position of the contact person: Business Development Manager
Languages spoken: Latvian, English, Russian
Number of employees: 22
Founded in: 1998

Turnover in 2011: EUR 326 122
Turnover in 2010: EUR 273 078
Export volume 2011: EUR 19 781
Main markets: Latvia, Poland, Germany, UK, Russia

Business profile: Very Berry is one of the largest berry growers and processing companies in Latvia. The company currently manages 22 ha of cranberry, 20 ha of blueberry, and 15 ha of raspberry plantations. In addition to the berry plantations, a natural juice production unit has been created. Modern refrigeration equipment enables the provision of fruit and berry freezing and storage services.

Very Berry Ltd. offers:

- Fresh and frozen berries - cranberries, blueberries, raspberries.
- Natural 100% juices - extracted using the mechanical pressing and gentle pasteurization method, allowing us to retain as much of the nutritional benefits of the berries as possible. The juices have no added sugar, preservatives, and flavorings.
- Drinks and syrups - made from natural berry juices. Preservatives and flavorings are not used in the production process.
- Snacks (cranberry raisins, cranberries in powdered sugar). Preservatives and flavorings are not used in the production process.

Seeking cooperation in: Partners and distributors in new markets; food manufacturers interested in raw materials; partners interested in private label production; and tour operators, as we are a very special place to visit. We are open to different cooperation models.

Certificates in use: GLOBALG.A.P., HACCP



ZIEMEĻOGA

Legal form: Cooperative society of agricultural services
Address: Lejas iela 3, Pūre, Pūres pag., Tukuma nov., LV-3124, Latvia
Phone: +371 26440154
Fax: +371 3101202
E-mail: lielogas@inbox.lv

Chairwoman of the Board: Ms Zanda Brālīte
Contact: Ms Zanda Brālīte
Position of the contact person: Chairwoman of the Board
Languages spoken: Latvian, Russian
Number of employees: 3
Founded in: 2004

Turnover in 2011: EUR 284 140
Turnover in 2010: EUR 359 280
Export volume in 2011: EUR 4 976
Export volume in 2010: EUR 1 858
Main markets: Latvia, Lithuania

Business profile: The main activity of the Ziemeļoga company is supplying the domestic market with fresh and frozen cultivated cranberries, bilberries, sea buckthorn berries, etc. Our suppliers – berry growers – utilise organic farming methods to cultivate their berries. We manufacture juices, raisins, jellies, and other products from cultivated berries. In addition, we offer a tourism route to berry-grower farms including the degustation of berry products. We provide information and consultancy on methods for establishing cranberry fields and utilising suitable agricultural machinery.

Seeking cooperation in: We are looking for investors interested in developing novel pharmaceutical products utilising the high antioxidant effect of cranberries.

Certificates in use: HACCP

Confectionery





BONA DEA

Legal form: Ltd
Address: Višķu iela 21B, Daugavpils, LV-5410, Latvia
Phone: +371 65442606
Fax: +371 65442616
E-mail: departaments@bonadea.lv
Website: www.bonadea.lv

Member of the Board: Mr Andrejs Fjodorovs
Contact: Ms Jevgēnija Ļapunova
Position of the contact person: Commercial Manager
Languages spoken: Latvian, English, French, Russian
Number of employees: 67
Founded in: 1996

Turnover in 2011: EUR 976 193
Turnover in 2010: EUR 1 358 431
Export volume 2011: EUR 23 815
Export volume 2010: EUR 46 733
Main markets: Latvia, Estonia, Germany, UK

Business profile: The main specialisation is the production of Eastern sweets – such products as halva, kozinaki, milk sherbet, pahlava, and different kinds of nuts. Also the production of confectionery products and cakes and biscuits.

Seeking cooperation in: The company is interested in cooperating with suppliers of chocolate, nuts, different kind of oil, and sunflower seeds. We are also interested in cooperation with confectionery products buyers.

Certificates in use: HACCP



INVEST 68 (brand EMILS GUSTAVS CHOCOLATE)

Legal form: Ltd
Address: Šampētera iela 2, Rīga, LV-1045, Latvia
Phone: +371 26383961
Fax: +371 67288502
E-mail: info@gustavschocolate.com
Website: www.gustavschocolate.com

Member of the Board: Ms Laura Sebre
Contact: Ms Ingrida Gavare
Position of the contact person: Export Manager
Languages spoken: Latvian, English, German, Russian
Number of employees: 25
Founded in: 2009

Turnover in 2011: EUR 500 000
Turnover in 2010: EUR 595 919
Export volume 2011: EUR 350 000
Export volume 2010: EUR 357 551
Main markets: Latvia, Scandinavia

Business profile: Invest 68 Ltd. represents the Emils Gustavs Chocolate brand founded in 2003. Core activities: production and distribution of high-quality, handmade chocolate products, franchising.

Main product groups: Luxury chocolate truffles, chocolate bars, chocolate fillings, chocolate slabs, chocolate figurines.

Seeking cooperation in: Medium and large importers and wholesalers whose product portfolio includes tea, coffee, sweets, confectionery, and souvenirs. Medium and large HoReCa chains with a focus on sweets (chocolate products) and confectionery. Franchising clients (investors) for Emils Gustavs Chocolate brand.

Certificates in use: HACCP



KALNA SMĪDES 1

Legal form: Farm
Address: Kalna Smīdes, Drabešu pag., Amatas nov.,
LV-4101, Latvia
Phone: +371 26435206
Fax: +371 64129547
E-mail: info@biomedus.lv
Website: www.biomedus.lv

Owner: Mr Jānis Sietiņšons
Contact: Mr Jānis Sietiņšons
Position of the contact person: Owner
Languages spoken: Latvian, English, Russian
Number of employees: 2
Founded in: 1991

Turnover in 2011: EUR 87 953
Turnover in 2010: EUR 45 500
Export volume 2010: EUR 470
Main markets: Latvia

Business profile: Latvia's geographic location – northern Europe, eastern coast of the Baltic Sea, and a relatively short period of vegetation – gives the nectar of flowering plants a particularly dense structure and biological activity. Our honey is harvested in one of the most significant protected areas – Gauja National Park. The primeval natural habitat of Gauja National Park and the bio-diversity of its flora is the basis on which Kalna Smīdes 1 honey products have been developed: Forest Honey – traditionally mild tasting, harvested from a variety of wild trees, shrubs, and copse and glade flowers. Buckwheat-Sweet Clover Honey – a unique honey with a specific flavor. Harvested in July in the nearby fagopyrum esculentum fields and melilotus officinalis meadows. Creamy Honey – a peculiarly lithe consistency and agreeable, mild flavor nuances. Awarded "Latvia's Best Honey" in 2007. Heather-Blossom Honey – maroon tint, pleasantly acrid, and bitter flavored honey with minor bubbles and valuable micro-capsules of alveoli, pollen, propolis, and ambrosia. Selections based on these varieties: Cēsis Duet – a set of two of these popular honeys in different combinations. Cēsis Trio – three most popular honeys in one set.

Seeking cooperation in: Product distribution and processing. Research & Development.

Certificates in use: Certificate of organic farming according to EC Regulations No. 834/2007 and No. 889/2008



LIPO

Legal form: Ltd
Address: Pionieru iela 91A, Jaunolaine, Olaines pag.,
Olaines nov., LV-2127, Latvia
Phone: +371 67964055
Fax: +371 67964055
E-mail: info@sexyjelly.com, lipo@lipocandy.com
Website: www.sexyjelly.com, www.lipocandy.com

Chairman of the Board: Mr Sergejs Skoblovs
Contact: Mr Viktors Zajacs
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 7
Founded in: 2002

Turnover in 2011: EUR 85 000
Turnover in 2010: EUR 70 295
Export volume 2011: EUR 62 500
Export volume 2010: EUR 54 500
Main markets: Latvia, Lithuania, Russia, Ukraine

Business profile: Confectionery (jelly sweets) manufacturing.

Seeking cooperation in: We are looking for new cooperation partners in the EU and Russia in the adult industry and confectionery distribution.

Certificates in use: LR PVD Food Production Certificate AO 16541, Sanitary-epidemiological certificate issued by the Russian Federation.



1870
Laima



NP FOODS (brand LAIMA)

Legal form: Ltd
Address: Sporta iela 2, Rīga, LV-1013, Latvia
Phone: +371 67080301
Fax: +371 67080332
E-mail: npfoods@npfoods.lv
Website: www.npfoods.eu, www.laima.lv

Chairman of the Board: Mr Rolands Gulbis
Contact: Ms Ieva Jonšone
Position of the contact person: Export Sales Director
Languages spoken: Latvian, English, Swedish, Russian
Number of employees: 139
Founded in: 2009

Turnover in 2011: EUR 56 553 794
Turnover in 2010: EUR 75 874 266
Export volume 2011: EUR 19 892 889
Export volume 2010: EUR 18 473 103
Main markets: EU, Russia, Israel, USA, Canada

Business profile: NP Foods is the front office for the Laima and Gutta brands. Laima is the largest confectionery producer in the Baltic states, with origins that can be traced back to 1870. NP Foods has taken over a number of functions to ease the sales, marketing, and purchasing processes.

Seeking cooperation in: NP Foods is interested in finding potential partners and distributors in new markets, and in securing its positions in existing markets.

Certificates in use: ISO 9001, Rostest, Kosher for Laima chocolate, HALAL

PURE CHOCOLATE

Legal form: Ltd
Address: Pūre 9, Pūre, Pūres pag., Tukuma nov., LV-3124, Latvia
Phone: +371 63180253
Fax: +371 63180251
E-mail: info@purechocolate.lv
Website: www.purechocolate.eu.com

Chairman of the Board: Mr Pēteris Žimants
Contact: Mr Mārtiņš Rasmanis-Koks
Position of the contact person: Export Manager
Languages spoken: Latvian, English, German, Russian
Number of employees: 29
Founded in: 2007

Turnover in 2011: EUR 1 250 700
Turnover in 2010: EUR 870 635
Export volume 2011: EUR 468 825
Export volume 2010: EUR 172 535
Main markets: Latvia, Lithuania, Estonia, Finland, Sweden, Germany, Denmark, Netherlands, Norway, Russia, Australia

Business profile: Pure Chocolate produces a wide range of different chocolate truffles of excellent tastes and different kinds of packaging – for retail, HoReCa & private label – for corporate clients.

Seeking cooperation in: We are searching for a long-time relationship with a customer who is strong in the chocolate business.

Certificates in use: ISO 9001, ISO 22000, Rostest



SALDUS PĀRTIKAS KOMBINĀTS

Legal form: Ltd
Address: Lielā iela 9A, Saldus, Saldus nov., LV-3801, Latvia
Phone: +371 63881440
Fax: +371 63881440
E-mail: saldusgotina@inbox.lv
Website: www.saldusgotina.lv

Member of the Board: Ms Līga Grīšle
Contact: Ms Agnese Patrašanu
Position of the contact person: Sales and Marketing Manager
Languages spoken: Latvian, English, Russian
Number of employees: 93
Founded in: 1960

Turnover in 2011: EUR 1 046 798
Turnover in 2010: EUR 1 486 497
Export volume 2011: EUR 351 228
Export volume 2010: EUR 425 183
Main markets: Latvia, Lithuania, Estonia, Poland, Germany, UK, Ireland, Russia, Azerbaijan, USA

Business profile: Saldus Pārtikas Kombināts mainly produces milk-based Gotiņa candies, toffees, sherbets, soft fruit jellies (from natural juices and berries), and candy creams, all made from natural ingredients. Our milk-based Gotiņa candy is a fully natural product without any food additives.

Seeking cooperation in: Distributors, large retail chains, small chains, eco stores, ferry lines, hotels (souvenir-shelf), airlines.



SKRĪVERU SALDUMI

Legal form: Ltd
Address: Daugavas iela 82, Skrīveri, Skrīveru nov., LV-5125, Latvia
Phone: +371 65197280
Fax: +371 65197280
E-mail: info@skriverusaldumi.lv
Website: www.skriverusaldumi.lv

Member of the Board: Ms Iveta Audziša
Contact: Ms Iveta Audziša
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 66
Founded in: 2006

Turnover in 2011: EUR 1 567 785
Turnover in 2010: EUR 1 144 848
Export volume 2011: EUR 115 561
Export volume 2010: EUR 85 680
Main markets: Latvia, Estonia, Germany, UK, Russia

Business profile: Manufacturing of milk-based Skriveru Gotiņa candy, milk toffees, foamed toffees, marzipan in chocolate, as well as chocolate-coated prunes and apricots.

Seeking cooperation in: New markets, new distributors, private labels.

Certificates in use: HACCP, Certificate of Conformity issued by the Russian Federation



VINNIS

Legal form: Ltd

Address: Lāču iela 10, Cēsis, Cēsu nov., LV-4101, Latvia

Phone: +371 64122527

Fax: +371 64122866

E-mail: birojs@vinnis.lv

Website: www.vinnis.lv

Chairman of the Board: Mr Uldis Rudmiezis

Contact: Ms Liene Zariņa

Position of the contact person: Export Manager

Languages spoken: Latvian, English, Russian

Number of employees: 10

Founded in: 1997

Turnover in 2011: EUR 1 754 455

Turnover in 2010: EUR 1 938 752

Export volume 2011: EUR 327 022

Export volume 2010: EUR 479 075

Main markets: Latvia, Lithuania, Estonia, Germany, UK, Ireland, etc.

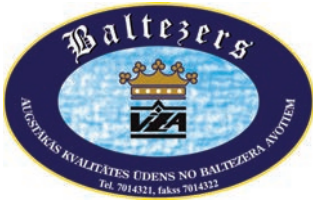
Business profile: Honey packing, different kinds of natural honey, honey products, honey delicacies, bath and sauna honey, beekeeping equipment.

Seeking cooperation in: See Business profile!

Certificates in use: ISO 22000

Beverages





BALTEZERA AVOTI

Legal form: Ltd
Address: Cēsu iela 31, Rīga, LV-1012, Latvia
Phone: +371 67014321, +371 67014318, +371 29354027
Fax: +371 67014322
E-mail: info@baltezeraavoti.lv
Website: www.baltezeraavoti.lv

Chairwoman of the Board: Ms Žaneta Givoina
Contact: Mr Vladimirs Givoins
Position of the contact person: President
Languages spoken: Latvian, English, Russian
Number of employees: 14
Founded in: 2000

Turnover in 2011: EUR 161 971
Turnover in 2010: EUR 161 167
Main markets: Latvia

Business profile: For more than 10 years the company Baltezera Avoti has extracted pure, crystal clear Baltezers drinking water from a unique underground water aquifer first discovered in 1902. Since that time the surrounding territory of 20 km² has been isolated and preserved. At the 1904 European Exhibition, water from this aquifer was voted the second best in Europe; first place went to the famous Viennese water from the Alpine mountains. The drinking water Baltezers is available in polycarbonate bottles with a volume of 18.9 litres, as well as 0.5 L, 1.0 L, 1.5 L, and 2.0 L PET bottles.

Seeking cooperation in: See Business profile!

BIO₂YOU

BIO2YOU

Legal form: Ltd
Address: Bieķensalas iela 6, Rīga, LV-1004, Latvia
Phone: +371 29250765
E-mail: info@bio2you.lv
Website: www.bio2-you.com

Member of the Board: Mr Māris Kaijaks
Contact: Ms Rita Strazinska
Position of the contact person: Chief Executive Officer
Languages spoken: Latvian, English, Russian
Number of employees: 1
Founded in: 2009

Turnover in 2011: EUR 157 375
Turnover in 2010: EUR 135 087
Main markets: Latvia, Poland, Germany, Hungary, France, UK

Business profile: We provide healthy sea buckthorn-apple juice. Sea buckthorn is unique. It contains 190 active biological substances, including many antioxidants, 18 amino acids, 14 vitamins, pro vitamins 4, Omega 3-9, etc. Sea buckthorn may be called an "elixir of youth", because it regenerates and rejuvenates cells, prevents age-related diseases, etc. It grants energy and health.

Seeking cooperation in: See Business Profile!

Certificates in use: ICEA: eco-bio certificate for cosmetics



CIDO GRUPA

Legal form: Ltd
Address: Ostas iela 4, Rīga, LV-1005, Latvia
Phone: +371 67023401
Fax: +371 67023459
E-mail: cido.export@royalunibrew.com
Website: www.cidogrupa.lv

Member of the Board: Mr Marijus Valdas Kirstukas
Contact: Mr Vjacheslav Ignatenko
Position of the contact person: Export Manager
Languages spoken: Latvian, English, Russian
Number of employees: 367
Founded in: 1994

Turnover in 2011: EUR 47 286 611
Turnover in 2010: EUR 44 143 310
Export volume 2011: EUR 9 160 430
Export volume 2010: EUR 7 126 874
Main markets: Latvia, Lithuania, Estonia, Poland, Scandinavia, Germany, UK, Ireland; Russia, Ukraine, Belarus, and other CIS countries, USA

Business profile: Brewing and production of non-alcoholic beverages (juices, nectars, juice drinks, carbonated and non-carbonated soft drinks, mineral and drinking water, flavoured waters).

Seeking cooperation in: Contact with customers and distributors of beer and non-alcoholic beverages.

Certificates in use: ISO 9001, ISO 22000, Rostest, FDA (USA)



ILGEZEEM

Legal form: Ltd
Address: Daugavgrīvas iela 82/84, LV-1007, Rīga, Latvia
Phone: +371 67450696
Fax: +371 67458986
E-mail: info@ilg.lv
Website: www.ilgezeem.lv, www.kvass.lv

Chairman of the Board: Mr Viktors Ogņanovs
Contact: Ms Dace Skulte
Position of the contact person: Export and Project Development Manager
Languages spoken: Latvian, English, Russian
Number of employees: 115
Founded in: 1995

Turnover in 2011: EUR 5 471 383
Turnover in 2010: EUR 5 374 814
Export volume 2011: EUR 1 954 939
Export volume 2010: EUR 1 760 996
Main markets: Latvia, Estonia, Lithuania, Poland, Slovakia, Germany, Ireland, Russia, USA

Business profile: Ilgezeem produces and supplies two product lines:
- Production of malt extract and natural non-alcoholic beverages on a malt base – kvass and malt beverages. Ilgezeem kvass is made from barley and rye malt by the process of fermentation without preservatives.
- Mayonnaise, tomato sauces, ketchups under private labels and the Ilgezeem brand.

Seeking cooperation in: Ilgezeem is interested in finding an investor(s) to construct a new soft drink factory; the company is open to the distribution of our products in other countries with our or private labels. If you have any ideas for new malt-based soft drinks, Ilgezeem is willing to assist.

Certificates in use: ISO 9001, Latsert, Kosher, Russian Certificate of Origin



LIVONIA

Legal form: Ltd
Address: Lāču iela 10, Cēsis, Cēsu nov., LV-4101, Latvia
Phone: +371 64122527
Fax: +371 64122866
E-mail: birojs@vinnis.lv
Website: www.livonia.lv

Member of the Board: Mr Uldis Rudmiezis
Contact: Ms Liene Zariņa
Position of the contact person: Export Manager
Languages spoken: Latvian, English, Russian
Number of employees: 10
Founded in: 1994

Turnover in 2011: EUR 1 075 454
Turnover in 2010: EUR 995 868
Export volume 2011: EUR 88 108
Export volume 2010: EUR 43 418
Main markets: Latvia, Lithuania, Estonia, Ireland, Belarus, Russia, Azerbaijan

Business profile: Production of non-alcoholic sparkling drinks, better known as party drinks, which are based on natural quince and apple juices. Classic champagne design and a children's line – Jungles – with various flavors. Alcoholic cocktails – alcopops.

Seeking cooperation in: See Business profile!

Certificates in use: ISO 22000



NP FOODS (brand GUTTA)

Legal form: Ltd
Address: Sporta iela 2, Rīga, LV-1013, Latvia
Phone: +371 67080301
Fax: +371 67080332
E-mail: npfoods@npfoods.lv
Website: www.npfoods.eu, www.gutta.lv

Chairman of the Board: Mr Rolands Gulbis
Contact: Ms Ieva Jonsone
Position of the contact person: Export Sales Director
Languages spoken: Latvian, English, Swedish, Russian
Number of employees: 139
Founded in: 2009

Turnover in 2011: EUR 56 553 794
Turnover in 2010: EUR 75 874 266
Export volume 2011: EUR 19 892 889
Export volume 2010: EUR 18 473 103
Main markets: EU, Russia, Israel, USA, Canada

Business profile: NP Foods is the front office for the Laima and Gutta brands. Gutta is one of the largest producers of juices and non-alcoholic beverages in the Baltics. NP Foods has taken over a number of functions to ease the sales, marketing, and purchasing processes.

Seeking cooperation in: NP Foods is interested in finding potential partners and distributors in new markets, and in securing its positions in existing markets.

Certificates in use: ISO 9001, Rostest, NATO certification for Gutta products, HALAL



VENDEN

Legal form: Ltd
Address: Ganību dambis 33, Rīga, LV-1005, Latvia
Phone: +371 67344444
Fax: +371 67501112
E-mail: venden@venden.lv
Website: www.venden.lv

Executive Director: Mr Aldis Škutāns
Contact: Ms Kristiāna Zuza
Position of the contact person: PET Sales Director Latvia
Languages spoken: Latvian, English, Russian
Number of employees: 170
Founded in: 1997

Turnover in 2011: EUR 6 037 820
Turnover in 2010: EUR 5 916 496
Main markets: Latvia

Business profile: Venden was founded in 1997 and is currently the biggest natural mineral and spring water producer in the Baltic region.

Main product groups:

- Spring water in 11 L un 18.9 L bottles
- Carbonated and still natural mineral water in PET bottles 0.5, 0.75, 1.5 L
- Carbonated and still natural mineral water in glass 0.25 L
- Different private label producing

Main services:

- Rental and maintenance services of water coolers
- Rental and maintenance services of coffee machines

Seeking cooperation in:

- Participation in international exhibitions
- Creation of new export channels
- Participation in international procurement tenders

Certificates in use: ISO 22000:2005

Spirits





ALDARIS

Legal form: JSC
Address: Tvaika iela 44, Rīga, LV-1005, Latvia
Phone: +371 67023200
Fax: +371 67023224
E-mail: export@aldaris.lv, aldaris@aldaris.lv
Website: www.aldaris.lv

Chairman of the Board: Mr Veli Pekka Tennila
Contact: Ms Vita Ozoliņa
Position of the contact person: Export and Sales Manager
Languages spoken: Latvian, English, Russian
Number of employees: 280
Founded in: 1865

Turnover in 2011: EUR 39 615 191
Turnover in 2010: EUR 36 300 000
Export volume 2011: EUR 6 143 886
Export volume 2010: EUR 4 781 396
Main markets: Latvia, Lithuania, Estonia

Business profile: The company produces beer, beer mix, cider, carbonated soft beverages, waters, flavored waters, and alcoholic cocktails.

Seeking cooperation in: Sales and distribution of product portfolio abroad.

Certificates in use: ISO 14001, ISO 22000, OHSAS 18001



BAUSKAS ALUS

Legal form: Ltd
Address: Imantas, Īslīces pag., Bauskas nov., LV-3914, Latvia
Phone: +371 63960013
Fax: +371 63960019
E-mail: aroma@apollo.lv, bauskasalus@bauskasalus.lv
Website: www.bauskasalus.lv

Member of the Board: Mr Vladimirs Barskovs
Contact: Ms Daiga Solzemniece
Position of the contact person: Sales Director
Languages spoken: Latvian, Lithuanian, Russian
Number of employees: 68
Founded in: 1999

Turnover in 2011: EUR 3 537 049
Turnover in 2010: EUR 3 564 787
Export volume 2011: EUR 31 263
Export volume 2010: EUR 21 013
Main markets: Latvia, Estonia, UK

Business profile: Beer:
Tumšais Bauskas alus speciālais 5.5% abv – in glass, PET bottles, kegs
Gaišais Bauskas alus speciālais 4.8% abv – in glass, PET bottles, kegs
Gaišais Bauskas alus Senču 4.0% abv – in glass, PET bottles, kegs
Tumšais Bauskas alus Premium 5.5% abv – in glass
Non-alcoholic malt beverage Veselība – in glass
Non-alcoholic malt beverage Porteris – in glass

Seeking cooperation in: We are looking for new markets, including Lithuania, Estonia, Finland, Norway, Sweden, and other European countries.

Certificates in use: ISO 22000:2005



BERLAT GRUPA

Legal form: Ltd
Address: Jaunkūlas, Ādažu nov., LV-2164, Latvia
Phone: +371 67904858
Fax: +371 67904860
E-mail: berlat@berlat.lv
Website: www.berlat.lv

Member of the Board: Mr Grigorijs Vovks
Contact: Ms Ieva Ozoliņa
Position of the contact person: Director's Assistant
Languages spoken: Latvian, English, Russian
Number of employees: 20
Founded in: 2004

Turnover in 2011: EUR 8 559 227
Turnover in 2010: EUR 10 819 064
Export volume 2011: EUR 128 352
Export volume 2010: EUR 131 080
Main markets: Latvia, other European countries, Israel, China, USA

Business profile: Production and distribution of vodka and strong alcoholic drinks.

Seeking cooperation in: Wholesale, distribution, and cooperation.

Certificates in use: Declaration of Conformity, Certificate of Origin



CĒSU ALUS

Legal form: JSC
Address: Aldaru laukums 1, Cēsis, LV-4101, Latvia
Phone: +371 67511377
Fax: +371 67511376
E-mail: cesualus@cesualus.lv
Website: www.cesualus.lv

Chairwoman of the Board: Ms Eva Sietiņšone-Zatlere
Contact: Mr Artis Ancāns
Position of the contact person: Trade Development Manager
Languages spoken: Latvian, English, Russian
Number of employees: 220
Founded in: 1991

Turnover in 2011: EUR 47 954 277
Turnover in 2010: EUR 43 260 993
Export volume 2011: EUR 6 157 958
Export volume 2010: EUR 3 991 153
Main markets: Latvia, Lithuania, Estonia, UK

Business profile: The company produces high-quality beverages in eight categories: beers, ciders, alcoholic cocktails, energy beverages, juices, juice beverages, flavored waters, and soft beverages. Cēsu Alus is the market leader in Latvia's alcopop, cider, and energy drink markets; our company is the second largest brewer in Latvia. We also produce beverages under private labels. We are recognised in Latvia as the innovation leader, and in foreign markets we are appreciated through our very high-quality standards and attractive packaging.

Seeking cooperation in: Export of company's products, private label manufacturing, contract manufacturing.

Certificates in use: HACCP, BRC



JAUNALKO

Legal form: Ltd
Address: Jaunalko, Jaunpagasts, Virbu pag., Talsu nov.,
LV-3292, Latvia
Phone: +371 63237911
Fax: +371 63291242
E-mail: jaunalko@jaunalko.lv, office@jaunalko.lv
Website: www.jaunalko.lv, www.arsenitch.com

Chairman of the Board: Mr Soren Qvist
Contact: Mr Sergejs Solovjovs
Position of the contact person: Export Manager
Languages spoken: Latvian, English, Russian
Number of employees: 60
Founded in: 1996

Turnover in 2011: EUR 13 292 274
Turnover in 2010: EUR 16 304 971
Export volume 2011: EUR 786 538
Export volume 2010: EUR 945 520
Main markets: Latvia, Lithuania, Estonia, Sweden, Belgium,
Germany, Spain, Israel, Taiwan, USA, etc.

Business profile: Jaunalko Ltd. is one of the largest producers of alcoholic beverages in the Baltic states. Its products are high-quality vodkas and other alcoholic beverages, which are well known in the Latvian market and export markets. The products have received a number of prestigious awards in the world's largest spirits competitions, including a Gold Medal for Arsenitch Vodka in the International Wine & Spirit Competition in London, 2006.

Seeking cooperation in: B2B cooperation with distributors and retail chains around the world.

Certificates in use: HACCP, Kosher



JAUNPAGASTS PLUS

Legal form: Ltd
Address: Kalna iela 9, Jaunpagasts, Virbu pag., Talsu nov.,
LV-3292, Latvia
Phone: +371 63252300
Fax: +371 63237822
E-mail: office@jpplus.lv
Website: www.jpplus.lv

Chairman of the Board: Mr Donāts Vaitaitis
Contact: Mr Kaspars Fogelmanis
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 150
Founded in: 1997

Turnover in 2011: EUR 13 487 255
Turnover in 2010: EUR 20 331 803
Export volume 2011: EUR 11 429 107
Export volume 2010: EUR 10 447 564
Main markets: Latvia, Lithuania, Poland

Business profile: Production of bio-ethanol, beverages, alcohol, pharmaceutical alcohol, anhydrous alcohol. We also produce protein for animal feed and brans.

Seeking cooperation in: Interested both in sales of our products and purchasing from partners. New technologies.

Certificates in use: HACCP





LATVIJAS BALZAMS

Legal form: JSC
Address: Aleksandra Čaka iela 160, Rīga, LV-1012, Latvia
Phone: +371 67081213
Fax: +371 67315265
E-mail: office@lb.lv
Website: www.lb.lv

Chairman of the Board: Mr Guntis Āboltiņš-Āboliņš
Contact: Mr Justs Dzedons
Position of the contact person: Export Director
Languages spoken: Latvian, English, Russian
Number of employees: 613
Founded in: 1900

Turnover in 2011: EUR 65 530 000
Turnover in 2010: EUR 74 360 000
Export volume 2011: EUR 44 260 000
Export volume 2010: EUR 38 360 000
Main markets: Latvia, Lithuania, Estonia, Poland, Russia, Ukraine, USA

Business profile: Production of a wide range of alcoholic beverages - vodkas, brandies, spirit drinks, RTDs, ciders, sparkling wines, liqueurs, bitters, and gins. The company produces such internationally recognised worldwide known brands as Stolichnaya, Moskovskaya, Riga Black Balsam and Rīgas Sparkling wine. Riga Black Balsam is one of the oldest alcohol brands in Europe – its beginnings can be traced back to 1752.

The quality management system of AS Latvijas Balzams is certified in accordance with ISO standards. Product quality is affirmed by hundreds of awards in various international and domestic competitions and obtained quality certificates and the loyalty of consumers acquired over several decades.

AS Latvijas Balzams is one of the most significant exporters in Latvia. Its products are available in more than 30 countries worldwide and every year we explore new export markets. Our factory has a strong background in the production of "Private Label" projects.

The company makes solid, regular investments into company development in order to meet growing customer expectations and market requirements.

Seeking cooperation in: We are looking for importers and distributors of alcoholic beverages worldwide.

Certificates in use: ISO 9001:2008

PIEBALGAS ALUS

Legal form: Ltd
Address: Gaujas iela 2, Jaunpiebalga, Jaunpiebalgas pag., Jaunpiebalgas nov., LV-4125, Latvia
Phone: +371 67892722
Fax: +371 67612855
E-mail: info@piebalgasalus.lv
Website: www.piebalgasalus.lv

Chairwoman of the Board: Ms Ināra Dūklava
Contact: Mr Oskars Liepiņš
Position of the contact person: Sales Manager
Languages spoken: Latvian, Russian
Number of employees: 65
Founded in: 1998

Turnover in 2011: EUR 2 868 700
Turnover in 2010: EUR 2 424 304
Export volume 2011: EUR 1170
Export volume 2010: EUR 640
Main markets: Latvia, Lithuania, Estonia

Business profile: The brewery (Piebalga Beer) is located 130 km from Rīga in a small town named Jaunpiebalga, situated in a district with the cleanest environment in Latvia. The originality of beer: it is always alive! Products: Senču beer - Light beer with the nice bitterness of hops and a malt aroma. Alcohol content – 4.0%.

Piebalgas beer - Golden light beer. Great drink with a taste of malt and the bitter aroma of hops. Alcohol content – 5.6%.

Piebalgas dark beer Lux Golden light beer. Great drink with a typical taste of malt and the bitter aroma of hops. Alcohol content – 5.6%.

Piebalgas Jubilejas beer - Beer with a well-balanced taste and aroma of hops and malt. Brewed in recognition of the company's 15th anniversary, and dedicated to our true friends. Alcohol content – 5.2%.

Mednieku beer Light, a light beer for people with a hunter's instinct. Alcohol content – 4.7%.

Non-alcoholic malt beverage Kvass.

Seeking cooperation in: We are looking for new customers, distributors, etc.

Certificates in use: ISO 14001, Rostest, the Certificate of Recognition confirming that the company assures compliance with the European Union's food industry requirements.



VALMIERMUIŽAS ALUS

Legal form: Ltd

Address: Dzirnāvu iela 2, Valmiermuiža, Valmieras pag.,
Burtnieku nov., LV-4219, Latvia

Phone: +371 64216601

Fax: +371 64216602

E-mail: info@valmiermuiža.lv

Website: www.valmiermuiža.lv

Member of the Board: Mr Aigars Ruņģis

Contact: Mr Aigars Ruņģis

Position of the contact person: Member of the Board

Languages spoken: Latvian, English, Russian

Number of employees: 16

Founded in: 2005

Turnover in 2011: EUR 1 303 925

Turnover in 2010: EUR 841 321

Export volume 2011: EUR 5 414

Export volume 2010: EUR 1 410

Main markets: Latvia, Estonia

Business profile: Valmiermuižas Alus is a Latvian craft brewery near the town of Valmiera, where a real, live beer is brewed patiently and proudly, using the highest quality natural ingredients. For beer lovers, Valmiermuiža's brewery offers two sorts of unpasteurized beer – Valmiermuižas light beer and Valmiermuižas dark beer. Valmiermuiža brewery takes part in culinary tourism and gladly invites guest from near and far to visit the brewery, discover how the beer is made, and taste the brewery's products. Brewery tours are available in Latvian, English, and Russian.

Seeking cooperation in: Valmiermuiža brewery is open for collaboration with various tourism organizations interested in culinary tourism, as well as specialized beer and delicacy shops and distributors.



ZAKSI

Legal form: Ltd

Address: Zaksi, Užavas pag., Ventspils nov., LV-3627, Latvia

Phone: +371 63630595, +371 29209161, +371 29219145

Fax: +371 63630562

E-mail: uzavas-alus@uzavas-alus.lv

Website: www.uzavas-alus.lv

Member of the Board: Mr Uldis Pumpurs

Contact: Ms Irēna Pumpura

Position of the contact person: Director

Languages spoken: Latvian, English

Number of employees: 40

Founded in: 1995

Turnover in 2011: EUR 2 204 899

Turnover in 2010: EUR 1 983 665

Export volume 2011: EUR 11 084

Export volume 2010: EUR 9 174

Main markets: Latvia, Estonia

Business profile: The basic activity of the enterprise Zaksi is beer production. Užava Brewery is a medium-sized enterprise where brewing of a particular kind of Užava Beer is carried out using up-to-date technology and the ancient, classical Latvian beer brewing tradition. Particular value is attached to the product; as a result, Užava beer is not pasteurized.

Seeking cooperation in: Anyone who believes that the best beer must be a naturally made product can establish business cooperation with Zaksi - Welcome to Kurland - Užava beer Brewery!

Eggs and Egg Products





BALTICOVO

Legal form: JSC

Address: Administratīvā ēka, Iecavas nov., LV-3913, Latvia

Phone: +371 63943840

Fax: +371 63943850

E-mail: birojs@balticovo.lv

Website: www.balticovo.lv

Chief Executive Officer: Mr Arnis Veinbergs

Contact: Mr Edgars Lesnieks

Position of the contact person: Business Manager

Languages spoken: Latvian, English, Russian

Number of employees: 190

Founded in: 1972

Turnover in 2011: EUR 33 194 493

Turnover in 2010: EUR 30 201 773

Export volume 2011: EUR 15 601 618

Export volume 2010: EUR 14 739 606

Main markets: EU, CIS

Business profile: Production and sale of eggs (consumer and industrial) and egg products such as whole egg, egg white, egg yolk, boiled eggs, egg powders.

Seeking cooperation in: Looking for new partners, customers, distributors for retail eggs and egg products.

Certificates in use: ISO 9001, ISO 22000, ISO 31000, BRC Food, IFS Food

Useful Addresses

Latvijas Bioloģiskās lauksaimniecības asociācija
Association of Latvian Organic Agriculture
Chairman of the Board: Mr Gustavs Norkārklis
Address: Republikas laukums 2-521, Rīga, LV-1981, Latvia
Phone: +371 67027227, +371 29495888
E-mail: ekoprodukti@ekoprodukti.lv
Website: www.lbla.lv

Latvijas Gaļas liellopu audzētāju asociācija
Latvian Beef Cattle Breeders Association
Chairwoman of the Board: Ms Aija Ādama
Address: Izstāžu komplekss "Rāmava" - 112, Ķekavas pag.,
Ķekavas nov., LV-1076, Latvia
Phone: +371 67600557, +371 29415054
Fax: +371 67600557
E-mail: info@lgl.lv
Website: www.lgl.lv

Latvijas Pārtikas uzņēmumu federācija
Latvian Federation of Food Enterprises
Director: Ms Lolita Bemhena
Office Administrator: Ms Ligita Turnere
Address: Republikas laukums 2, Rīga, LV-1981, Latvia
Phone: +371 67808968
Fax: +371 67808969
E-mail: info@lpuf.lv
Website: www.lpuf.lv

Latvijas Tirgotāju asociācija
Latvian Traders Association
President: Mr Henriks Danusēvičs
Address: Bruņinieku iela 12-9, Rīga, LV-1001, Latvia
Phone: +371 67297372
Fax: +371 67297364
E-mail: irena@lta.lv
Website: www.lta.lv

Lauksaimnieku organizāciju sadarbības padome
Co-operation Council of Latvian Agricultural
Organizations
Chairman of the Board: Mr Edgars Treibergs
Address: Republikas laukums 2, Rīga, LV-1050, Latvia
Phone: +371 67027274, +371 26311133
Fax: +371 67027243
E-mail: edgarstreibergs@inbox.lv
Website: www.losp.lv

Latvijas Lauksaimniecības universitāte, Pārtikas
tehnoloģijas fakultāte
Faculty of Food Technology, Latvia University of
Agriculture
Dean: Asoc. Prof. Inga Ciproviča
Address: Lielā iela 2, Jelgava, LV-3001, Latvia
Phone: +371 63021075
Fax: +371 63022829
E-mail: ptfdek@llu.lv
Website: www.ptf.llu.lv

Latvijas Republikas Zemkopības ministrija
Ministry of Agriculture of the Republic of Latvia
Address: Republikas laukums 2, Rīga, LV-1981, Latvia
Phone: +371 67027010
Fax: +371 67027512
E-mail: zm@zm.gov.lv
Website: www.zm.gov.lv

Latvijas Valsts Agrārās ekonomikas institūts
Latvian State Institute of Agrarian Economics
Director: Ms Vija Ančupāne
Address: Strukturu iela 14, Rīga, LV-1039, Latvia
Phone: +371 67552909
Fax: +371 67541789
E-mail: vija.ancupane@lvaei.lv
Website: www.lvaei.lv

Lauku atbalsta dienests
Rural Support Service
Director: Ms Anna Vītola-Helviga
Address: Republikas laukums 2, Rīga, LV-1981, Latvia
Phone: +371 67027542
Fax: +371 67027120
E-mail: lad@lad.gov.lv
Website: www.lad.gov.lv

Pārtikas un veterinārais dienests
Food and Veterinary Service
General Director: Mr Māris Balodis
Address: Peldu iela 30, Rīga, LV-1050, Latvia
Phone: +371 67095230
Fax: +371 67322727
E-mail: pvd@pvd.gov.lv
Website: www.pvd.gov.lv

Pārtikas drošības, dzīvnieku veselības un vides zinātniskais
institūts "BIOR"
BIOR Institute of Food Safety, Animal Health, and
Environmental Science
Director: Mr Rafael Joffe
Address: Lejupes iela 3, Rīga, LV-1076, Latvia
Phone: +371 67620513
Fax: +371 67620434
E-mail: bior@bior.gov.lv
Website: www.bior.gov.lv

Promotion of Entrepreneurship, Investment and Foreign Trade



Investment and Development Agency of Latvia

Address: Pērses iela 2, Rīga, LV-1442, Latvia

Phone: +371 67039499

Fax: +371 67039401

E-mail: liao@liao.gov.lv

www.liao.gov.lv

www.exim.lv

www.polarisprocess.com

The mission of the Investment and Development Agency of Latvia (LIAA) is to promote growth of the economy of Latvia. Accordingly, the objective of LIAA is to promote business development by facilitating increased foreign investment, while elevating the competitiveness of Latvian entrepreneurs in both domestic and foreign markets.

With almost 20 years of experience in attracting of foreign direct investment to Latvia and promoting foreign trade, the Agency has worked continually to improve the business environment and provide services appropriate to the needs of business.

Following Latvia's accession to the EU in 2004, the Agency needed to adopt new methods and tools, including the effective utilisation of resources from EU Structural funds. Today, LIAA offers an integrated solution – it supports companies in Latvia trading internationally as well as overseas businesses seeking partners or locations in Latvia and administers state support programmes for entrepreneurs co-financed from EU Structural funds.

To ensure high quality communications with customers the Agency has representative offices in Minsk (Belarus), Beijing (China), Copenhagen (Denmark), Paris (France), Berlin (Germany), Tokyo (Japan), Vilnius (Lithuania), The Hague (the Netherlands), Oslo (Norway), Warsaw (Poland), Moscow (Russia), Stockholm (Sweden), London (UK) and Kiev (Ukraine).

An ability to anticipate the rapidly changing needs of businesses and markets by offering new services characterises the Agency's own competitiveness, built on the knowledge and competencies of our experienced specialists. LIAA pays close attention to the quality of its own performance, comparing it with world best practices, and subsequently introducing new services and solutions for our customers.

In recognition of LIAA's competitive and high quality services, the Agency was recently named one of the top 10 performing national Investment Promotion Intermediaries (IPIs) in the world, according to the Global Investment Promotion Benchmarking published by the World Bank. LIAA finished 7th in a fierce competition of 213 investment promotion agencies.

We look forward to helping your company succeed in Latvia!

Representative Offices of Investment and Development Agency of Latvia

Representative Office in Belarus
Embassy of the Republic of Latvia
ул. Доросевича 6а, Minsk 220013,
Belarus
Phone: +375 17 211 3033
Fax: +375 17 284 7494
E-mail: by@liaa.gov.lv

Representative Office in China
Embassy of the Republic of Latvia
Unit 71, Green Land Garden No 1A
Green Land Road,
Chaoyang District, Beijing 100016,
China
Phone: +86 10 64333863
Fax: +86 10 64333810
E-mail: cn@liaa.gov.lv

Representative Office in Denmark
Embassy of the Republic of Latvia
Rosbæksvej 17, DK-2100,
Copenhagen Ø, Denmark
Phone: +45 3927 6009
Fax: +45 3927 6173
E-mail: dk@liaa.gov.lv

Representative Office in France
Ambassade de Lettonie
6, villa Saïd 75116 Paris, France
Phone: +33 1 53 64 58 15
Fax: +33 1 53 64 5819
E-mail: fr@liaa.gov.lv

Foreign Economic Representative
Office in Germany
Botschaft der Republik Lettland
Reinerzstr. 40-41, D-14193 Berlin,
Germany
Phone: +49 (0) 30 609 29 421
Fax: +49 (0) 30 609 29 420
E-mail: de@liaa.gov.lv

Representative Office in Japan
Embassy of the Republic of Latvia
37-11 Kamiyama-cho, Shibuya-ku,
Tokyo, 150-0047, Japan
Phone: +81 33467 6888
Fax: +81 33467 6897
E-mail: jp@liaa.gov.lv

Representative Office in Lithuania
Embassy of the Republic of Latvia
M.K.Čiurlionio gatvė 76, LT-03100,
Vilnius, Lithuania
Phone: +370 52131140
Fax: +370 52131130
E-mail: lt@liaa.gov.lv

Representative Office in the
Netherlands
Embassy of the Republic of Latvia
Balistraat 88, 2585 XX 's-Gravenhage,
The Netherlands
Phone: +31 (0)70 306 5007
Fax: +31 (0)70 306 5008
E-mail: nl@liaa.gov.lv

Representative Office in Norway
Bygdøy Allé 76, Post Box 3163
Elisenberg, 0208 Oslo, Norway
Phone: +47 22 542 286
Fax: +47 22 546 426
E-mail: no@liaa.gov.lv

Representative Office in Poland
Embassy of Republic of Latvia
Ul. Krolowej Aldony 19,
03-928 Warszawa, Poland
Phone: +48 22 617 1105
Fax: +48 22 617 1106
E-mail: pl@liaa.gov.lv

Representative Office in the Russian
Federation
Embassy of the Republic of Latvia
Ул. Чаплыгина, 105062, Moscow,
Russian Federation
Phone/Fax: +7 495 7301834
E-mail: ru@liaa.gov.lv

Representative Office in Sweden
Embassy of the Republic of Latvia
Odengatan 5, Box 19167,
10432 Stockholm, Sweden
Phone: +46 8 7006311
Fax: +46 8 140 151
E-mail: se@liaa.gov.lv

Representative Office in the United
Kingdom
72 Queensborough Terrace,
London, W2 3SH, United Kingdom
Phone: +44 (0)20 7229 8173
Fax: +44 (0)20 7727 7397
E-mail: uk@liaa.gov.lv

Representative Office in Ukraine
Embassy of the Republic of Latvia
вул. Івана Мазепи 6 Б, 01901, Kiev,
Ukraine
Phone: +38 044 4960203
Fax: +38 044 4960204
E-mail: ua@liaa.gov.lv



Exim

Latvian Export Import Directory

www.exim.lv

The Latvian Export Import Directory

- The online database that will jumpstart your business in Latvia.

With online company promotion, search features and details freely available, **EXIM** helps companies to connect.

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- Promote your products or find new ones on Latvia's B2B trade website;
- Create an online business proposal and advertise your products;
- Find new business partners and find out about actual events in Latvia;
- Access all the business news from Latvia.

The main sections of the portal:

- Companies – a database of Latvian companies;
- Proposals – business advertisements and commercial ideas;
- Events – a list of events in Latvia and abroad;
- Market Info – information about the Latvian economy, industry and commerce.

We make it easy for international businesses to find the right contacts in Latvia!

 **LIAA**
Latvijas Investīciju un attīstības aģentūra
Investment and Development Agency of Latvia

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