

Construction and Building Materials

Industry in LATVIA



Latvia in Facts

International memberships:	EU and NATO since 2004, WTO since 1998
Capital:	Riga
Other major cities:	Daugavpils, Liepāja, Jelgava, Jūrmala, Ventspils
Population (as of 1st January, 2012):	2.0 million
Area:	64 559 km ²
Language:	Latvian (official); Russian, English and German are also widely spoken
Currency:	1 'Lats' (LVL) = 100 'santims'
Exchange rate:	1 LVL = 1.42 EUR (fixed rate as of January 1, 2005) 1 LVL = 1.98 USD (average in 2011)
GDP growth (2011):	5.5%
GDP in current prices (2011):	EUR 20.312 billion
GDP per capita (2011):	EUR 9,873
FDI stock (2011):	EUR 9.360 billion
FDI stock per capita (2011):	EUR 4,585
Source:	Central Statistical Bureau of Latvia Bank of Latvia

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The construction sector, which includes the manufacturing of building materials and construction services, has always been an important driving force for the national economy. Although the global economic recession has severely affected the construction sector in Latvia, during the last few years it has showed stable growth.

The economic situation in 2008-2009 encouraged Latvian manufacturers to look for new export markets, as the demand for building materials and construction services in the domestic market has strongly decreased. A combination of high quality and a reasonable price level has allowed Latvian manufacturers and construction companies to operate in international markets. At the moment, some Latvian companies have developed their export skills to such a high level that almost all of their production is sold abroad. The largest export market for building materials and the construction industry is the Baltic Sea region, including the Scandinavian countries, Russia, and Germany.

Together with Latvia's strong engineering traditions, this sector has also succeeded in attracting significant foreign investment in the development of local technologies for the manufacture of modern, innovative, and high-quality materials. Most Latvian manufacturers use local raw materials, and all products are certified according to Latvian and EU standards.

This catalogue presents information about the leading companies and products in the Latvian construction and building materials sector. It is my firm belief that this publication will create even greater interest among potential importers, distributors, and users of Latvian building products, as well as partners of our construction companies. I am confident that it will result in successful cooperation between Latvian and foreign companies in this sector.

This is an ideal time to establish partnerships with Latvian construction companies and manufacturers of building materials and to develop long-term collaborations. We at the Investment and Development Agency of Latvia (LIAA) will also be glad to help you identify and benefit from opportunities in the construction and building materials manufacturing sectors.

A handwritten signature in black ink, appearing to read 'A. Ozols', written in a cursive style.

Andris Ozols
Director

Investment and Development Agency of Latvia

Construction and Building Materials Sector in Latvia

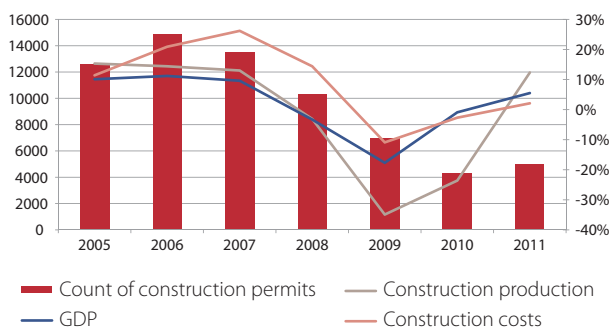
The construction sector in Latvia, just like the EU and global construction industry, is undergoing significant changes. In 2011, the construction sector represented 5.5% of GDP. There are new requirements relating to environmental protection, energy efficiency, heritage preservation, and adaptation to modern society.

Latvian construction companies have proven their competitiveness in foreign markets and work well in different scales, ranging from general construction to specific installation works. Latvian manufacturers are also well known for the high quality and price competitiveness of their construction materials.

CONSTRUCTION VOLUMES

In 2011, construction volume (at current prices) comprised EUR 1.24 billion. In comparison with 2010, construction volume at constant prices in 2011 has grown by 12%; as part of this increase, building construction has grown by 15% and construction of civil engineering works by 11%.

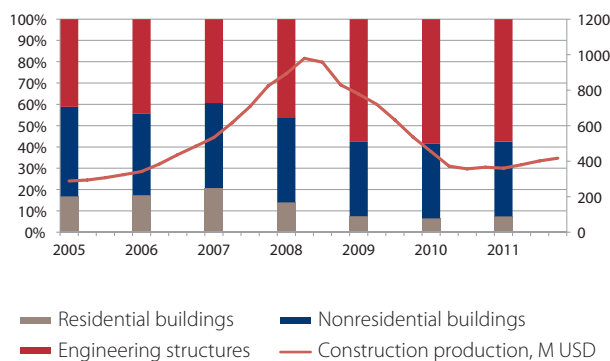
Construction trends in correlation with GDP compared to the previous year



Source: Central Statistical Bureau of Latvia

The most notable increase in construction and repairs, when compared to the corresponding period in the previous year, was recorded in the construction of streets and roads, as well as in the construction of industrial buildings and warehouses – 72.7% and 66.2%, respectively. Construction of infrastructure has experienced asset growth in Latvia in recent years. 40–170 km of new gas lines and 80–220 km of new roads were built, or existing roads reconstructed, each year during the period from 2006 to 2010.

Structure of construction production



Source: Ministry of Economics of the Republic of Latvia

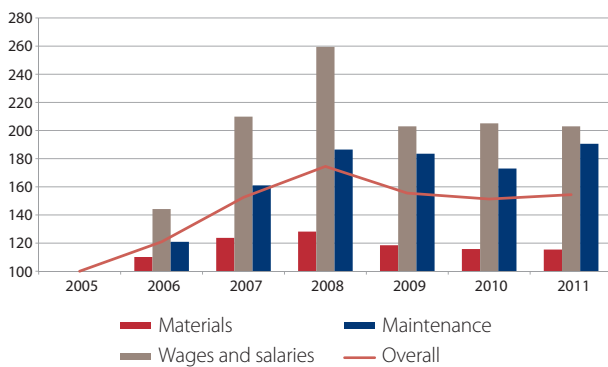
Most of the Latvian construction production in 2011 consisted of building engineering structures (59%) and non-residential buildings (17%). Construction of residential buildings in 2011 represented 4%.

Construction management authorities in 2011 have granted 1,849 building permits for the construction, capital repairs, reconstruction, and restoration of single dwelling buildings with a total floor space of 423.8 thousand m² (in 2010 these figures were 1,731 and 379.8 thousand m², respectively). 439 building permits were granted for the construction of industrial buildings and warehouses with a total floor space of 834.8 thousand m² (in 2010 – 296 permits and 536.8 thousand m², respectively).

CONSTRUCTION COSTS

Due to the global financial crisis, construction costs during the period from 2008 to 2010 fell sharply, by 56%. Although construction costs have slightly increased in the last two years, they are still highly competitive. Compared to the average level in 2010, construction costs in Latvia in 2011 increased on average by 2%, according to the data of the Central Statistical Bureau. The most notable growth among the main resource groups was registered for maintenance and operational costs of machinery and equipment (10%). In turn, labor remuneration for workers decreased by 1% and the prices of building materials diminished by 0.3%.

Construction costs compared to year 2005 (2005=100)



Source: Central Statistical Bureau of Latvia

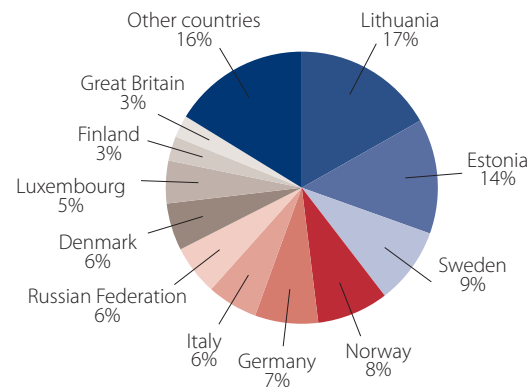
During the year, the overall level of construction costs was mostly influenced by the cost growth in the construction of underground main pipelines and transport facilities.

In 2011, approximately 50,000 employees were employed in construction services in Latvia, according to Central Statistical Bureau data. The average salary of employees employed in construction services in 2011 was EUR 620.

Most Latvian construction service providers operate abroad as subcontractors and perform various specific construction works, such as flooring, roofing, different installation works, plumbing, etc.

The largest export markets for construction service providers are the other Baltic states – Lithuania (16%) and Estonia (14%). A large portion of Latvian constructors drive their export activities in the direction of Scandinavian countries – Sweden (9%), Norway (8%), and Denmark (6%). Germany is also an important market for Latvian construction service providers (8%).

Export of Construction Services in 2011



Source: Bank of Latvia

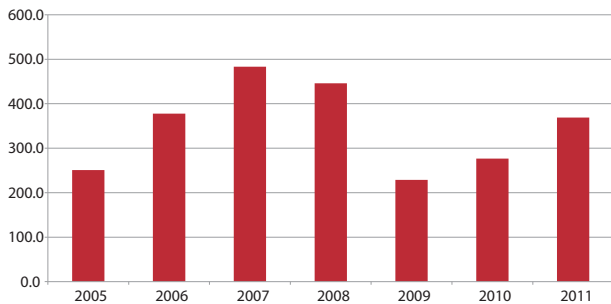
EDUCATION IN CONSTRUCTION

Education in construction is mainly provided by four Latvian educational institutions: Riga Technical University, the Latvian University of Agriculture, Riga Technical College, and Riga International School of Economics and Business Administration. Three of these educational establishments – Riga Technical University, Riga Construction College, and Riga International School of Economics and Business Administration – also offer architectural studies. In the 2011/2012 academic year, 1,293 students were matriculated in the above mentioned educational institutions; overall, 4,200 students attain their higher education in construction and construction-related study programs there.

MANUFACTURING OF BUILDING MATERIALS

Most companies producing building materials use local natural resources, mostly mineral materials such as dolomite, limestone, and clay. The main product groups are inert materials, concrete, reinforced concrete, cement, heat-insulation materials, lime and dolomite materials, gypsum products, ceramic materials, silicate and anticorrosion materials, glass-fiber products, dry mixtures, aerated concrete, construction chemicals, and metal fittings. In 2011, the total turnover of non-metal mineral production was EUR 369 million. In 2011 the largest number of producers of building materials were engaged in concrete, cement, and gypsum products manufacturing (146); 43 companies were manufacturing glass products; and 53 manufactured various porcelain and ceramic products.

Non-metal mineral production, turnover in millions of EUR



Source: Central Statistical Bureau of Latvia

In 2011, there were around 403 companies in Latvia producing non-metallic mineral construction materials and employing 4,440 employees.

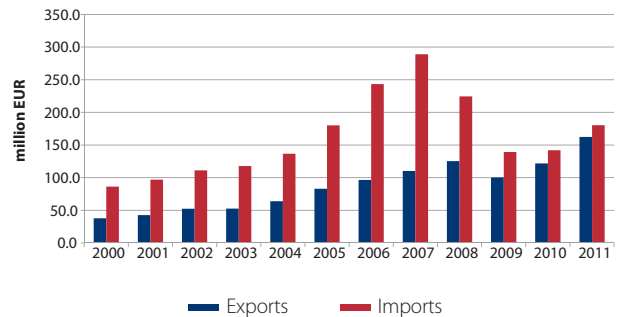
IMPORTED CONSTRUCTION MATERIALS

There are a few product groups that are not manufactured in Latvia, such as glass and mineral wool, even though raw materials are available locally and demand is high. In order to increase the output of local building-material production, and to decrease the dependence of the construction industry on imported materials in these sectors, there is a potential for industry development locally in the areas where Latvia has raw materials. In 2011, Latvia imported building materials mainly from Poland, Lithuania, Germany, and Estonia.

FOREIGN TRADE OF BUILDING MATERIALS

Low internal demand in 2008-2009 encouraged Latvian producers to seek export markets for their products. The main construction material exports groups are ceramic building materials, concrete products, cement and gypsum products, and glass products. Starting in 2009, Latvian exports of construction materials experienced constant growth, and continue to grow today.

Foreign trade of building materials, million EUR



Source: Central Statistical Bureau of Latvia

The largest export markets for construction materials are the neighboring Baltic states of Lithuania (17%) and Estonia (6%); the Scandinavian countries Finland (9%) and Sweden (6%); Russia (17%); and Germany (17%).

BUSINESS OPPORTUNITIES

Large-scale projects are allocated to companies through public tenders. Opportunities for foreign companies are mainly in specialized building, as the main contractor or as a subcontractor. There is a huge demand for more advanced building materials. Currently most building equipment and housing installations are imported. There is still a high demand for new housing in Latvia. Most buildings and houses need renovation and repair. The Soviet era left Latvia with many old houses in need of renovation and better insulation. When you consider the cold winters, it comes as no surprise that the demand for good insulation is also rising. Renovations are particularly in demand in Riga, especially old buildings renovated to Western standards.

Investments in new technologies, in the production of new, competitive products and knowledge-based production, have been always appreciated.

The main advantages of the Latvian construction sector include: excellent logistics infrastructure, competitive labor skill and cost ratio, good foreign language abilities, an educated and well-trained workforce, etc. According to recent Eurostat research (September 2010), Latvians have the highest foreign language skills in the EU countries.

ADDITIONAL INFORMATION

Ministry of Economics of the Republic of Latvia –
www.em.gov.lv

Latvian Builders Association –
<http://latvijas-buvnieku-asociacija.lv/>

Association of Latvian Window
and Door Manufacturers –
www.lldra.lv

Latvian Association of Civil Engineers –
www.lbs.building.lv

Latvian Association of Building Material Producers –
www.bra.lv

Latvian Association of Power Engineers
and Energy Constructors –
www.bleea.lv

Latvian Association of Road Builders –
www.lcbb.lv

Passive House Latvia –
<http://passivehouse.lv>

Company Profiles

Producers



AEROC

Legal form: Ltd
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Phone: +371 67800580
Fax: +371 67800581
E-mail: aeroc@aeroc.lv
Website: www.aeroc.lv

Chairman of the Board: Mr Māris Cimmermanis
Contact: Mr Māris Cimmermanis
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 25
Founded in: 2002

Turnover in 2011: EUR 2 361 000
Turnover in 2010: EUR 1 959 789
Main markets: Latvia, Lithuania, Estonia, Poland, Sweden,
Denmark, Russia, Ukraine

Business profile: AEROC aerated concrete – energy efficient, inexpensive material with excellent quality indicators. Expert advice on the most appropriate way to use AEROC in construction.

Seeking cooperation in: Export of aerated concrete blocks.

Member of association: Latvian Association of Building Material Producers



AILE GRUPA

Legal form: Ltd
Address: Pulvera iela 28, Liepāja, LV-3405, Latvia
Phone: +371 63489300
Fax: +371 63489301
E-mail: alu@aillegrupa.lv
Website: www.aillegrupa.lv

Chairman of the Board: Mr Oskars Mors
Contact: Mr Oskars Mors
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, German, Russian
Number of employees: 138
Founded in: 2005

Turnover in 2011: EUR 9 998 826
Turnover in 2010: EUR 7 272 511
Export volume 2011: EUR 6 999 178
Export volume 2010: EUR 5 818 008
Main markets: Latvia, Scandinavia, other European countries, CIS

Business profile: AILE group is one of the leading aluminum, aluminum/wood, plastic, and glass structure manufacturers in the Baltics. The group includes modern facilities, a technical consulting design office, and a retail chain - Logu Servisa centrs. The company successfully operates in Sweden, Denmark, Norway, Iceland, Germany, and CIS countries, and is always looking out for new opportunities. Within its 17 years of operation AILE group has implemented many technologically complicated projects in Latvia and abroad.

Seeking cooperation in: See Business profile.

Certificates in use: ISO 9001, ISO 14001, CE marking



ARBO

Legal form: Ltd
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Fax: +371 63624518
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Website: www.arbo.lv

Chairman of the Board: Mr Jānis Vašuks
Contact: Ms Zane Vaitkuse
Position of the contact person: Marketing Manager
Languages spoken: Latvian, English, German, Russian
Number of employees: 78
Founded in: 1991

Turnover in 2011: EUR 2 831 605
Turnover in 2010: EUR 4 335 031
Export volume 2011: EUR 823 520
Export volume 2010: EUR 410 118
Main markets: Latvia, Sweden, UK, Norway

Business profile: Arbo offers timber Euro- and Scandinavian-profile windows and doors with or without aluminum cladding, sliding systems, glazed facades, conservatories, stairs, etc. Our products stand out because of their low energy content, high quality, and elegant design. Most of our products are made from pine, oak, ash, and exotic woods. For finishing, we use water-based stains and various varnishes. In addition, our windows can be painted in different colors, inside and out. Our high capacity wood-processing line was designed and supplied by a leader in wood-processing equipment, Germany's Weining Gruppe. Production capacity is 3000 units per month.

Seeking cooperation in: Cooperation with building companies, architects, real estate developers, manufacturers of wood or prefabricated houses, window and door manufacturers. Cooperation with distributors of timber windows and doors.

Certificates in use: ISO 9001, ISO 14001, FSC, Qmark, SbyD, PAS 24, CE marking

Member of association: Latvian Association of Wood Processing Companies and Exporters



ARČERS

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Fax: +371 67810597
E-mail: arcers@arcers.lv
Website: www.arcers.lv, www.arcers.eu

Chairman of the Board: Mr Armands Garkāns
Contact: Mr Uldis Bērtulsons
Position of the contact person: Head of Export Department
Languages spoken: Latvian, English, German, Swedish, Norwegian, Russian
Number of employees: 213
Founded in: 1992

Turnover in 2011: EUR 40 011 440
Turnover in 2010: EUR 32 739 929
Export volume 2011: EUR 2 295 804
Export volume 2010: EUR 729 262
Main markets: Latvia, Norway, Sweden, Belgium

Business profile: Complex construction of new buildings, reconstruction, and renovation. We design, manufacture, and install windows, doors, facade structures, and partition walls with frames made from PVC-u and aluminum profiles as well as from tempered glass, point-fixed and with non-visible frames.

Seeking cooperation in: We are looking for commercial agents, installation service companies, construction companies, and property developers who can place orders for glazed structures or would like to provide installation services.

Certificates in use: ISO 9001, ISO 14001, OHSAS 18001, Sentral Godkjenning tiltaksklasse 3 (NO), Erkenning klasse 8: D, D1, D20; klasse 5: D4, D10; klasse 4: D5, D11(BE), CE marking

Member of association: Latvian Association of Window and Door Manufacturers, Public and Private Partnership Association, Strategic Construction Development Partnership, Latvia Sustainable Construction Council



ASPIROS

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Fax: +371 67804191
E-mail: info@aspiros.lv
Website: www.aspiros.lv

Member of the Board: Mr Andris Baltiņš
Contact: Mr Andris Baltiņš
Position of the contact person: Member of the Board
Languages spoken: Latvian, Russian
Number of employees: 11
Founded in: 2002

Turnover in 2011: EUR 611 835
Turnover in 2010: EUR 499 550
Main markets: Latvia

Business profile: Round and rectangular ventilation system of production and marketing.

Seeking cooperation in: See Business profile.

Certificates in use: ISO 9001, ISO 14001

CEMEX

Legal form: Ltd
Address: Lielirbes iela 17A-28, Rīga, LV-1046, Latvia
Phone: +371 67033400
Fax: +371 67033414
E-mail: informacija@cemex.com
Website: www.cemex.lv

Chairman of the Board: Mr Enrique Alberto Garcia Morelos Zaragoza
Contact: Mr Elmārs Olšteins
Position of the contact person: Cement Area Sales Manager
Languages spoken: Latvian, English, Russian
Number of employees: 310
Founded in: 2005

Turnover in 2011: EUR 53 363 610
Turnover in 2010: EUR 53 901 192
Export volume 2011: EUR 47 082 478
Export volume 2010: EUR 32 975 900
Main markets: Latvia

Business profile: CEMEX offers CEM I and CEM II cement products bagged and in bulk, with delivery by rail, sea, and road, as well as all types of ready-mix solutions, with delivery available throughout Latvia. Our quarry supplies gravel and sand.

Seeking cooperation in: Sales of cement, ready-mix, gravel, and sand. Procurement of alternative fuels.

Certificates in use: LVS EN 197

Member of association: European Cement Association, Waste Management Association of Latvia



DENDROLIGHT LATVIJA

Legal form: Ltd
Address: Kustes dambis 30A, Ventspils, LV-3601, Latvia
Phone: +371 63620855
Fax: +371 63620858
E-mail: info@dendrolight.lv
Website: www.dendrolight.lv

Chairman of the Board: Mr Jānis Vašuks
Contact: Ms Darja Kuzmina
Position of the contact person: Project Manager
Languages spoken: Latvian, English, German, Russian
Number of employees: 37
Founded in: 2007

Turnover in 2011: EUR 913 327
Turnover in 2010: EUR 2 427 681
Export volume 2011: EUR 573 790
Export volume 2010: EUR 63 873
Main markets: Latvia, Germany, Austria, Netherlands, Ukraine, Switzerland, Turkey, Israel, Thailand, etc.

Business profile: DendroLight® is a highly engineered solid wood cellular material made of unique spruce, pine, or aspen tree profiles, which are glued together in perpendicular angles in several layers. The middle layer is a material for various carpentry and construction products, with reduced weight and increased stability. The manufacturing process of the middle layer secures reduced weight, extra homogeneous panel dimensions, and superior strength. DendroLight® middle layer can be decked and edged with solid wood, plywood, MDF, HDF, and many other deck layers. The middle layer material is used in the production of all other Dendrolight Latvija products: sandwich panels, door blanks, building blocks, etc.

Seeking cooperation in: Dendrolight Latvija continues to widen its distribution network by adding more wood-based panel specialists. Agents, distributors, stockists, and companies working in the wood industry are welcome to hand in their cooperation offers.

Certificates in use: FSC TT-COC-003538



DOKA LATVIA

Legal form: Ltd
Address: Henrihi, Mārupe, Mārupes nov., LV-2167, Latvia
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Fax: +371 67029701
E-mail: latvia@doka.com
Website: www.doka.com

Member of the Board: Mr Valdas Bukelskis
Contact: Mr Andris Ieviņš
Position of the contact person: Sales Manager
Languages spoken: Latvian, English, German, Russian
Number of employees: 24
Founded in: 1999

Turnover in 2011: EUR 5 932 512
Turnover in 2010: EUR 8 269 536
Main markets: Latvia

Business profile: DOKA provides formwork for rent and sale, building construction, civil engineering, and residential construction services.

Seeking cooperation in: See Business profile.

Certificates in use: ISO 9001:2008



ELAKS

Legal form: Ltd
Address: Rencēnu iela 6, Rīga, LV-1073, Latvia
Phone: +371 67249747
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Website: www.elaks.lv

Chairman of the Board: Mr Mikhail Brouk
Contact: Mr Mikhail Brouk
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 30
Founded in: 1988

Turnover in 2011: EUR 1 106 311
Turnover in 2010: EUR 750 415
Export volume 2011: EUR 792 972
Export volume 2010: EUR 360 000
Main markets: Germany, Scandinavia, Russia

Business profile: Anti-theft and fire-resistant steel door manufacturing. PVC windows and door manufacturing.

Seeking cooperation in: Looking for representatives in Ukraine, Belarus, and the United Kingdom.

Certificates in use: ISO 9001, Anti-theft class 3, Anti-theft class 4, Fireresistance EI-30, Fire-resistance E-45, Fire-resistance E-60.



EVOPIPES

Legal form: Ltd
Address: Langervaldes iela 2A, Jelgava, LV-3002, Latvia
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Fax: +371 63094301
E-mail: info@evopipes.lv
Website: www.evopipes.lv

Chairman of the Board: Mr Edgars Vilkins
Contact: Mr Olegs Lamovs
Position of the contact person: Managing Director
Languages spoken: Latvian, English, German, Russian
Number of employees: 78
Founded in: 2005

Turnover in 2011: EUR 13 339 861
Turnover in 2010: EUR 8 416 023
Export volume 2011: EUR 5 885 916
Export volume 2010: EUR 5 012 629
Main markets: Latvia, Lithuania, Estonia, Scandinavia, Belgium, Netherlands, Russia, Kuwait

Business profile: EVOPIPES produces a variety of plastic pipes for electrical installations, cable protection, telecoms-cable protection, water-management systems, gas supply, domestic wastewater systems, domestic drain connections, storm sewers, underground drainage, and tubular drainage.

Seeking cooperation in: EVOPIPES offers customers high-quality products and innovative systems, and develops customized products to order. EVOPIPES focuses on offering its customers products that increase efficiency.

Certificates in use: ISO 9001, ISO 14001, product certificates for all products according EN, ISO etc.

Member of association: Latvian Association of Building Material Producers



FLORA

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Website: www.flora.lv

Chairman of the Board: Mr Māris Bušs
Contact: Mr Māris Bušs
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, German, Russian
Number of employees: 71
Founded in: 1991

Turnover in 2011: EUR 2 229 439
Turnover in 2010: EUR 1 546 451
Export volume 2011: EUR 1 392 962
Export volume 2010: EUR 1 117 037
Main markets: EU, Russia

Business profile: Manufacture of wooden windows and doors (interior, exterior), wooden window boards, pine window scantlings, briquettes, and wooden glazed facade systems.

Seeking cooperation in: See Business profile.

Certificates in use: Certificates of compliance for all products issued by the Certification Centre of the Latvian Academy of Sciences

Member of association: Association of Latvian Window and Door Manufacturers



FRONTONS PLUS

Legal form: Ltd
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Phone: +371 28377181
E-mail: info@frontonspluss.lv
Website: www.frontonspluss.lv

Member of the Board: Mr Zigurds Šneibe
Contact: Mr Zigurds Šneibe
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 5
Founded in: 2004

Turnover in 2011: EUR 143 147
Turnover in 2010: EUR 66 453
Main markets: Latvia

Business profile: Manufacture of wrought iron gates, fences, railings, handrails, and other components; decorative fences and concrete pillars (columns); and wood fences.

Seeking cooperation in: Clients interested in wrought iron gates, fences, railings, components, decorative fences, and concrete pillars. Manufacturers offering door and gate locks, handles, and stainless steel-railing components.



GLASTIK

Legal form: Ltd
Address: Jūrkalnes iela 15/25, Rīga, LV-1046, Latvia
Phone: +371 29415832, +371 26119972
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E-mail: info@glastik.lv
Website: www.glastik.lv

Chairman of the Board: Mr Dzidris Augustinovičs
Contact: Mr Ivo Šveters
Position of the contact person: Export Manager
Languages spoken: Latvian, English, Russian
Number of employees: 8
Founded in: 2007

Turnover in 2011: EUR 240 067
Turnover in 2010: EUR 69 688
Main markets: Latvia, Poland

Business profile: Acoustic panels, wooden wall and ceiling panels, acoustic ceiling panels, acoustic wall panels with full design, project management, and installation service.

Seeking cooperation in: Architects and engineering firms, building material dealers, interior designers, building acoustics designers.



GRODS

Legal form: Ltd
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Phone: +371 29235783
Fax: +371 64229665
E-mail: siagrods@inbox.lv
Website: www.grods.lv

Chairman of the Board: Mr Guntis Lapiņš
Contact: Mr Guntis Lapiņš
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 70
Founded in: 1996

Turnover in 2011: EUR 3 808 890
Turnover in 2010: EUR 1 036 900
Main markets: Latvia

Business profile: Production of concrete, ready-mix concrete and concrete components (blocks, manholes, baseliner).

Seeking cooperation in: With manhole manufacturers in Estonia and Lithuania.

Certificates in use: LVS EN 206, LVS EN 1916

Member of association: Latvian Association of Building Material Producers, Latvian Association of Civil Engineers



GROGLASS

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E-mail: sales@groglass.com
Website: www.groglass.com

Chairman of the Board: Mr Alexander Sasha Kelberg
Contact: Mr Artūrs Rožkalns
Position of the contact person: Sales Manager
Languages spoken: Latvian, English, Russian
Number of employees: 81
Founded in: 2004

Turnover in 2011: EUR 4 036 212
Turnover in 2010: EUR 2 234 330
Export volume 2011: EUR 3 991 850
Export volume 2010: EUR 2 227 759
Main markets: Germany, Netherlands, Belgium, Italy, Turkey, USA

Business profile: The company's products – Diamond, an anti-reflective coated monolithic glass, and Diamond Protect, an anti-reflective coated laminated glass – have been successfully installed in various applications where window reflections are undesirable and the clarity of displayed goods/objects is important (e.g., display cabinets in museums/shops, shop fronts, control towers in airports/harbors, sport stadiums, panoramic restaurants, car showrooms, zoos and aquariums, glass atriums, petrol stations, TV/audio production studios, etc.). Additionally, Diamond and Diamond Protect provide UV ray protection, safety (laminated glass, tempered glass), acoustic isolation (with acoustic PVB foil), and energy saving (by Low-E coating).

Seeking cooperation in: Specialty glass wholesalers for architectural, technical glass; glass processors (glass door and window makers, etc); and glass construction companies.

Certificates in use: REACH and RoHS directives, CE marking

Member of association: Association of Mechanical Engineering and Metalworking Industries of Latvia

HC BETONS

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Phone: +371 67374662
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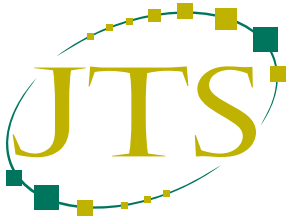
Chairman of the Board: Mr Lauri Tuomo Sorjanen
Contact: Mr Jānis Liepa
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 35
Founded in: 1997

Turnover in 2011: EUR 4 018 186
Turnover in 2010: EUR 3 120 691
Main markets: Latvia

Business profile: HC BETONS is one of the leading concrete producers in Latvia. We currently have 41 transport units, which enable the effective and efficient supply of concrete.

Seeking cooperation in: See Business profile.

Certificates in use: ISO 9001



JTS

Legal form: Ltd
Address: Peldu iela 7, Jelgava, LV-3002, Latvia
Phone: +371 63048744
Fax: +371 63048741
E-mail: info@fibrolits.lv
Website: www.jts.lv

Chairman of the Board: Mr Matīss Hermanis
Contact: Mr Matīss Hermanis
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, German, Norwegian, Russian
Number of employees: 25
Founded in: 2008

Turnover in 2011: EUR 762 000
Turnover in 2010: EUR 516 000
Export volume 2011: EUR 609 600
Export volume 2010: EUR 361 200
Main markets: Denmark, Netherlands, USA

Business profile: JTS is a subsidiary of Jelgavas buvniecības sistēmas, the only wood-wool-cement board (WWCB) producer in the Baltic states. JTS supplies products and solutions for sound insulation and absorption, wood-frame buildings, thermal insulation, and permanent shuttering. Our main products are wood-wool-cement boards (Fibrolite), acoustic ceiling panels, and sandwich panels (obtained by joining one or two panels with other insulating products such as cellular polystyrene).

Seeking cooperation in: Sales and distribution all around the world.

Certificates in use: No. 1325-CPD-1337, Greenguard certificate

Member of association: Latvian Association of Building Material Producers



KNAUF

Legal form: Ltd
Address: Daugavas iela 4, Saurieši, Stopiņu nov., LV-2118, Latvia
Phone: +371 67032999
Fax: +371 67032969
E-mail: info@knauf.lv
Website: www.knauf.lv, www.knaufmaja.lv

Chairman of the Board: Ms Beatrix Erika Peter-Knauf
Contact: Mr Jānis Kraulis
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, German, Russian
Number of employees: 181
Founded in: 1994

Turnover in 2011: EUR 39 000 000
Turnover in 2010: EUR 34 000 000
Export volume 2011: EUR 27 000 000
Export volume 2010: EUR 24 000 000
Main markets: Latvia, Lithuania, Estonia, Belarus, Russia

Business profile: Production and wholesaling of building materials. Main product groups: gypsum boards, gypsum plaster; cement-based tile glues, facade primers; metal profiles for the installation of gypsum boards; primers; decorative plasters; hermetic sealants; silicon; maintenance products; household paints; construction machinery.

Seeking cooperation in: See Business profile.

Certificates in use: ISO 9001

Member of association: Latvia Sustainable Construction Council



LĪVĀNU MĀJAS UN LOGI

Legal form: Ltd
Address: Daugavas iela 38, Mārupe, Mārupes nov.,
LV-2167, Latvia
Phone: +371 67810447
Fax: +371 67810449
E-mail: lml@apollo.lv
Website: www.livanu-majas.lv

Chairman of the Board: Mr Aleksandrs Surgunts
Contact: Mr Aleksandrs Surgunts
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 35
Founded in: 1992

Turnover in 2011: EUR 1 085 870
Turnover in 2010: EUR 728 754
Export volume 2010: EUR 60 742
Main markets: Latvia, Estonia

Business profile: We fit timber-frame houses with our own windows and doors throughout the European region. We assemble our products on-site. We manufacture and install windows, doors, and stairs to specification.

Seeking cooperation in: To find more interesting customers in Latvia and other European countries.

Certificates in use: Certificate of production process (No. BBANC-1290/08)

Member of association: Association of Latvian Window and Door Manufacturers



LODE

Legal form: Ltd
Address: Lodes iela 1, Liepa, Liepas pag., Priekuļu nov.,
LV-4128, Latvia
Phone: +371 67378020
Fax: +371 67378022
E-mail: info@lode.lv
Website: www.lode.lv

Chairman of the Board: Mr Richard Michael Baker
Contact: Ms Dita Tjumina
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, Polish, Russian
Number of employees: 200
Founded in: 1958

Turnover in 2011: EUR 9 000 000
Turnover in 2010: EUR 7 600 000
Export volume 2011: EUR 6 900 000
Export volume 2010: EUR 5 700 000
Main markets: Latvia, Lithuania, Estonia, Poland, Russia

Business profile: LODE is the largest producer of ceramic building materials in the Baltic states. LODE operates two factories in Latvia which produce facing and building bricks, both solid and perforated, ceramic blocks Keraterm, and various ceramic facing elements. We sell our products in the Baltic states, Poland, Russia and other countries.

Seeking cooperation in: Polish, Baltic, Russian, Finnish, and Swedish markets.

Certificates in use: LVS EN 771:1, No. 1354/2011, 1325-CPD-1485, No. 1486/2009

Member of association: Latvian Association of Building Material Producers

The logo for Metalmaster, featuring the word "Metalmaster" in white, sans-serif font on a dark blue rectangular background.

MĀRUPES METĀLMEISTARS

Legal form: JSC
Address: Aviācijas iela 18, Jelgava, LV-3004, Latvia
Phone: +371 67069867
Fax: +371 67069868
E-mail: info@subcontracting.lv
Website: www.subcontracting.lv, www.metalmaster.lv

Member of the Board: Mr Andris Skolmeisters
Contact: Mr Edgars Šturcs
Position of the contact person: Supply Chain Manager
Languages spoken: Latvian, English, Spanish, Russian
Number of employees: 60
Founded in: 1999

Turnover in 2011: EUR 5 484 238
Turnover in 2010: EUR 5 484 238
Export volume 2011: EUR 2 438 769
Export volume 2010: EUR 2 551 895
Main markets: Latvia, Lithuania, Sweden

Business profile: Steel construction production, metal roof production.

Seeking cooperation in: See Business profile.

Certificates in use: CE marking

MELDERIV

Legal form: Ltd
Address: Margrietas iela 7, Rīga, LV-1046, Latvia
Phone: +371 67613546, +371 29124508
Fax: +371 67613546
E-mail: melderiv@melderiv.lv
Website: www.melderiv.lv

Chairman of the Board: Ms Indra Leveika
Contact: Ms Indra Leveika
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, German, Russian
Number of employees: 5
Founded in: 1994

Turnover in 2011: EUR 137 265
Turnover in 2010: EUR 179 707
Export volume 2011: EUR 9 700
Export volume 2010: EUR 11 320
Main markets: Latvia, Lithuania, Estonia, Russia

Business profile: Manufacture of garages and fences gates, fencing systems, complex fire and bio wood protection materials, rust converter for metals, and polymer coatings for floors.

Seeking cooperation in: Export to EU countries and Russia.

Certificates in use: ISO 900:2000

Member of association: Latvian Builders Association, Latvian Association of Building Material Producers



MONTE

Legal form: Ltd
Address: Lāčplēša iela 42, Aizkraukle, Aizkraukles nov.,
LV-5101, Latvia
Phone: +371 26324020
Fax: +371 65124078
E-mail: gatism@apollo.lv
Website: www.monte.lv

Chairman of the Board: Mr Aivars Mucenīeks
Contact: Mr Gatis Mucenīeks
Position of the contact person: Sales Manager
Languages spoken: Latvian, English, German, Russian
Number of employees: 15
Founded in: 1992

Turnover in 2011: EUR 471 205
Turnover in 2010: EUR 743 747
Export volume 2011: EUR 300 000
Export volume 2010: EUR 400 000
Main markets: Latvia, Lithuania, Estonia

Business profile: Production of interior doors.

Seeking cooperation in: Looking for distributors.



PAA

Legal form: Ltd
Address: Ūnijas iela 12A, Rīga, LV-1084, Latvia
Phone: +371 67830918
Fax: +371 67830928
E-mail: export@paa.lv
Website: www.paa.lv, www.paabaths.com

Chairman of the Board: Mr Pēteris Treičis
Contact: Ms Ingura Lipšāne
Position of the contact person: Export Manager
Languages spoken: Latvian, English, Swedish, French,
Russian
Number of employees: 62
Founded in: 1993

Turnover in 2011: EUR 2 464 538
Turnover in 2010: EUR 1 687 066
Export volume 2011: EUR 1 505 482
Export volume 2010: EUR 922 356
Main markets: Latvia, Lithuania, Estonia, Sweden, Poland,
Germany, France, UK, Norway, Belarus, Russia, Ukraine

Business profile: PAA is one of the first and leading
manufacturers of bathing creations in the Baltic states,
with an export network in Western Europe, Eastern
Europe, Scandinavia, and Russia.

A creative, innovative approach to design and
manufacturing allows PAA to occupy a unique niche
among the wide range of other producers. Both in Latvia
and other countries, the PAA brand is associated with
collections of cast stone and colorful bathrooms.

Seeking cooperation in: Middle- and high-level
showrooms, architects and designers, wholesalers,
manufacturers of shower enclosures or other sanitary
ware.

Certificates in use: Rostest





PAROC

Legal form: Ltd
Address: Mūkusalas iela 101, Rīga, LV-1004, Latvia
Phone: +371 67375070
E-mail: paroc.lv@paroc.com
Website: www.paroc.lv

Chairman of the Board: Mr Ivars Fabriciuss
Contact: Mr Ronalds Liepiņš
Position of the contact person: Sales and Marketing Manager
Languages spoken: Latvian, English, Russian
Number of employees: 8
Founded in: 1993

Turnover in 2011: EUR 8 600 000
Turnover in 2010: EUR 7 277 730
Main markets: Latvia

Business profile: Paroc Group leads the way in energy efficient insulation products and solutions. Our expertise in energy efficiency and efficient utilization of processes supporting this form the basis of everything we do. The PAROC product range includes building insulation, technical insulation, marine insulation, and acoustics products.

Seeking cooperation in: See Business profile.

Certificates in use: EC-Certificate of conformity No. 0809-CPD-0568

Member of association: Latvian Building Materials Traders Association, Latvian District Heating Association

PEPI RER

Legal form: Ltd
Address: Parka iela 25, Valka, Valkas nov., LV-4701, Latvia
Phone: +371 64707024
Fax: +371 64707025
E-mail: info@pepiner.lv
Website: www.provent.lv

Chairman of the Board: Mr Imants Šteins
Contact: Mr Viesturs Lucāns
Position of the contact person: Marketing Manager
Languages spoken: Latvian, English, Russian
Number of employees: 63
Founded in: 2002

Turnover in 2011: EUR 4 511 875
Turnover in 2010: EUR 3 552 707
Export volume 2011: EUR 3 381 475
Export volume 2010: EUR 2 728 240
Main markets: Latvia, Lithuania, Estonia, Finland, Sweden

Business profile: The company manufactures the following products for the building industry: (1) Underlay for flooring - polyethylene foam materials and ProVent. ProVent presents a combination of a low-density non-crosslinked polyethylene (LDPE) foam sheet and a high-density polyethylene (HDPE) membrane. Both materials are laminated together to create a multifunctional underlay with vapor barrier included. (2) Insulation materials - polyethylene foam sheet laminated with AL foil or PET film and insulation tubes.

Seeking cooperation in: Cooperation with wholesalers of building materials.

Certificates in use: ISO 9001

PLASTIC TECHNOLOGIES

Legal form: Ltd
Address: Elizabetes iela 41/43, Rīga, LV-1010, Latvia
Phone: +371 29335131
Fax: +371 67272639
E-mail: eriks@plastictech.eu
Website: www.plastictech.eu

Member of the Board: Mr Ēriks Kursiņš
Contact: Mr Ēriks Kursiņš
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 7
Founded in: 2006

Turnover in 2011: EUR 150 824
Turnover in 2010: EUR 148 014
Export volume 2011: EUR 105 577
Export volume 2010: EUR 103 610
Main markets: Scandinavia, Central Europe

Business profile: The wood-plastic composites (WPC) we produce are already widely used in outdoor applications such as decking, cladding, park benches, etc. We compound WPC compounds based on HDPE, as well as produce a wide range of terrace decking. The main benefit of WPC is its environmental friendliness, thus saving forest resources. The product, which looks like wood, is moisture resistant and proven to last under salt-water conditions. WPC decking is barefoot-friendly, anti-slip, non-cracking or warping, weather resistant, and termite- and insect-proof. Available in different colors, as well as easy to install and clean, the product requires no painting or glue and is low maintenance.

Seeking cooperation in: WPC profile producers to offer our compound, partners or dealers to distribute our decking in the EU market. Custom profile extrusion based on your requirements.

Certificates in use: CE marking

REATON

Legal form: Ltd
Address: Viskalju iela 21, Rīga, LV-1026, Latvia
Phone: +371 67551616
Fax: +371 67553704
E-mail: reaton@reaton.lv
Website: www.reaton.lv

Member of the Board: Mr Boriss Gluhmans
Contact: Mr Boriss Gluhmans
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, German, Russian
Number of employees: 403
Founded in: 1988

Turnover in 2011: EUR 26 937 979
Turnover in 2010: EUR 22 643 454
Main markets: Germany, France, Netherlands, Switzerland

Business profile: Reaton Door manufacturing is one of the largest and oldest manufacturers of high-quality wood doors in Latvia, established in 1991. Product: the standard range features 200 models, including: wood and glass interior doors, fireproof doors, soundproof doors, extra-security doors, entrance doors for apartments, sliding partitions, wall panels. High flexibility in completing special orders. In terms of quality and design, our products have to be positioned in the upmarket, design doors segment. In terms of price, they give our dealers great competitive advantages in terms of price/quality ratio.

Seeking cooperation in: Customers: (1) Wholesalers supplying doors to construction projects, retail networks, and individual carpenters; (2) specialized retail networks (interior, door salons, timber centers) selling design doors.

Certificates in use: ISO 9001, Fire proof doors – EI 30; E60



RIETUMU LOGI

Legal form: Ltd
Address: Cēsu iela 31K-1, Rīga, LV-1012, Latvia
Phone: +371 67271659, +371 26776868
Fax: +371 67845030
E-mail: info@rlogi.lv
Website: www.rlogi.lv

Member of the Board: Mr Guntis Sihtors
Contact: Ms Ausma Viksna
Position of the contact person: Project Manager
Languages spoken: Latvian, English, German, Russian
Number of employees: 15
Founded in: 2008

Turnover in 2011: EUR 664 376
Turnover in 2010: EUR 651 817
Export volume 2011: EUR 465 063
Export volume 2010: EUR 456 271
Main markets: Latvia

Business profile: Manufacture of PVC windows and doors.

Seeking cooperation in: We are looking for cooperation with construction companies, real estate developers, and window and door dealers to offer our best cooperation terms all over the world.

Certificates in use: LVS EN 14351-1, Supplier certification to EU norms

Member of association: Association of Latvian Window and Door Manufacturers



RIŠON INTER

Legal form: Ltd
Address: Krišjāņa Barona iela 130, Rīga, LV-1012, Latvia
Phone: +371 67803417
Fax: +371 67311327
E-mail: rishon@rishon-inter.lv
Website: www.rishon-inter.lv

Chairman of the Board: Mr Zamuels Zalmansons
Contact: Mr Andrejs Morozovs
Position of the contact person: Project Manager
Languages spoken: Latvian, English, Russian
Number of employees: 17
Founded in: 2002

Turnover in 2011: EUR 747 567
Turnover in 2010: EUR 580 234
Export volume 2011: EUR 544 391
Export volume 2010: EUR 541 384
Main markets: Lithuania, Germany, UK, Russia, Ukraine, Turkmenistan

Business profile: Manufacture of bridges, ramps, platforms and stairs servicing, masts, towers, transitions.

Seeking cooperation in: Construction, chemical companies, railways, sewage treatment, energy, and communications.

Certificates in use: EN 13706





ROTONS

Plastic Processing Company

ROTONS

Legal form: Ltd
Address: Briljanti, Eimuri, Ādažu nov., LV-2164, Latvia
Phone: +371 29210801
Fax: +371 67999869
E-mail: info@rotons.lv
Website: www.rotons.lv

Chairman of the Board: Ms Svetlana Muceniece
Contact: Mr Armands Muceniņš
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 9
Founded in: 2005

Turnover in 2011: EUR 1 108 570
Turnover in 2010: EUR 561 754
Export volume 2011: EUR 300 000
Export volume 2010: EUR 250 000
Main markets: Latvia

Business profile: Manufacturing of large plastic parts; rotomolding; welding with hand extruders; prefabricated pump stations; water meter wells with thermo-insulation; septic tanks.

Seeking cooperation in: Pump station manufacturing; subcontracting for rotomolding, including the designing of products.

Member of association: Nordic Association of Rotational Moulders



RŪĶIS LM

Legal form: Ltd
Address: Vānes iela 25, Liepāja, LV-3405, Latvia
Phone: +371 63486551
Fax: +371 63486550
E-mail: info@rukislm.lv
Website: www.rukislm.lv

Chairman of the Board: Mr Sergejs Zaharjins
Contact: Mr Jānis Pelnēns
Position of the contact person: Executive Director
Languages spoken: Latvian, Russian
Number of employees: 39
Founded in: 2006

Turnover in 2011: EUR 2 184 233
Turnover in 2010: EUR 1 285 608
Main markets: Latvia

Business profile: Concrete paving slabs, curbs, planters, litter receptacles, retaining wall elements, concrete level crossing panels, and other concrete products.

Seeking cooperation in: See Business profile.

Certificates in use: Certificate No. 1493/09 (Inspecta Latvia)



SAKRET

Legal form: Ltd
Address: Ritvari, Stopiņu nov., LV-2121, Latvia
Phone: +371 67803650
Fax: +371 67803651
E-mail: info@sakret.lv
Website: www.sakret.lv

Director: Mr Andris Vanags
Contact: Ms Anete Cīrule
Position of the contact person: Project Manager
Languages spoken: Latvian, Lithuanian, Estonian, English, German, Swedish, Finnish, Russian
Number of employees: 49
Founded in: 2003

Turnover in 2011: EUR 7 342 045
Turnover in 2010: EUR 6 628 207
Export volume 2011: EUR 1 041 592
Export volume 2010: EUR 1 027 033
Main markets: Latvia, Lithuania, Estonia, Sweden, Finland, Norway, Russia

Business profile: Dry mixtures, paints, primers and chemicals for building and construction, rental of construction machinery, silos.

Seeking cooperation in: Potential partners: suppliers of raw materials and new distributors of SAKRET products.

Member of association: Latvian Association of Building Material Producers, Latvia Sustainable Construction Council

SAULKALNE S

Legal form: Ltd
Address: Saulkalne, Salaspils pag., Salaspils nov., LV-2117, Latvia
Phone: +371 67948234
Fax: +371 67948262
E-mail: saulkalne@saulkalne.lv
Website: www.saulkalne.lv

Member of the Board: Mr Juris Seilis
Contact: Mr Juris Seilis
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 52
Founded in: 1995

Turnover in 2011: EUR 4 816 400
Turnover in 2010: EUR 2 979 223
Export volume 2011: EUR 438 500
Export volume 2010: EUR 384 700
Main markets: Latvia, Lithuania, Estonia

Business profile: Dolomite mineral fillers, dolomite sand, dolomite aggregate, quartz and natural sand, soil-liming materials, feed limestone.

Seeking cooperation in: Saulkalne S is interested in cooperating with companies building roads, producing asphalt concrete, working with sand-jet blowers, and producing dry construction materials. Saulkalne S would like to cooperate with soil-liming companies and producers of bird and animal feeds.

Certificates in use: Certificate of factory production control No. 1325-CPD-1427



SKONTO ENTERPRISES

SKONTO PLAN

Legal form: Ltd
Address: Rūpniecības iela 6, Tukums, LV-3100, Latvia
Phone: +371 67096130
Fax: +371 63125770
E-mail: skontoplan@skontoplan.lv
Website: www.skontoplan.lv

Member of the Board: Ms Ieva Limeža
Contact: Mr Andris Laus
Position of the contact person: Production Manager
Languages spoken: Latvian, English, Russian
Number of employees: 232
Founded in: 1992

Turnover in 2011: EUR 19 493 343
Turnover in 2010: EUR 12 600 486
Export volume 2011: EUR 2 781 263
Export volume 2010: EUR 2 561 215
Main markets: Latvia, UK, Scandinavia

Business profile: PRODUCTS: Glazed aluminum constructions, Window and door systems, Glazed roofs, Single-/double-/triple-glazed units, Inside glazed units, Building facade systems and curtain walls, PVC constructions, Structural steel constructions, Lightweight cladding products, Bathroom PODs (since summer 2012); SERVICES: Design, Consultancy, Logistics to site, Assembling/Mounting.

Seeking cooperation in: Construction industry.
Developers, architects, general contractors.

Certificates in use: ISO 9001, ISO 14001, OHSAS 18001

Member of association: Association of Latvian Window and Door Manufacturers, Association of Mechanical Engineering and Metalworking Industries of Latvia



we believe in a brighter world

TECNOPALI NORTH EUROPE

Legal form: Ltd
Address: Vecratnieki, Daugmales pag., Ķekavas nov., LV-2124, Latvia
Phone: +371 67148855
Fax: +371 67148866
E-mail: sales@tecnopali.lv
Website: www.tecnopali.lv

Chief Executive Officer: Mr Reinis Leveika
Contact: Mr Deivis Kelderis
Position of the contact person: Sales Manager
Languages spoken: Latvian, English, Russian
Number of employees: 30
Founded in: 2008

Turnover in 2011: EUR 1 360 000
Turnover in 2010: EUR 707 455
Export volume 2011: EUR 901 300
Export volume 2010: EUR 500 200
Main markets: Lithuania, Estonia, Finland, Denmark, Belgium, UK, Norway

Business profile: Functional poles for public lighting, decorative poles for public lighting, passive safety poles for public lighting, high masts with raising and lowering frame for large area illumination, fixed platform masts for larger area illumination, monotubular poles for telecommunication.

Seeking cooperation in: Looking for wholesalers.

Certificates in use: ISO 9001, CE marking



TENACHEM

Legal form: Ltd
Address: Spodriibas iela 3, Dobele, LV-3701, Latvia
Phone: +371 63722390
Fax: +371 63707050
E-mail: info@tenax.lv
Website: www.tenaglass.com, www.tenax.lv

Chairman of the Board: Mr Nikolajs Kurma
Contact: Ms Kristina Kurma
Position of the contact person: Sales and Marketing Manager
Languages spoken: Latvian, Polish, English, German, Italian, Russian
Number of employees: 76
Founded in: 2007

Turnover in 2011: EUR 18 395 796
Turnover in 2010: EUR 15 896 270
Export volume 2011: EUR 17 731 694
Export volume 2010: EUR 15 450 480
Main markets: North Europe, East Europe, Middle East, Far East

Business profile: TENACHEM is one of the two companies founded in 2007 by TENAX Ltd. TENACHEM Ltd. produces industrial chemicals, insulating glass and construction sealants, and various glues and sealants. It is rated in the list of the top five companies in the world manufacturing insulating glass unit sealants, and is the biggest manufacturer of industrial sealants in the Baltic states. The company is known in Latvia and other European countries for such materials as OKSIPLASTS, OKSIPLASTS 1K, ELURS T, TENAPLASTS, TENAGLASS, and TENALUX, which are efficient solutions for sealing deformation joints and concrete surfaces, insulating glass production, and other energy-saving applications in construction.

Seeking cooperation in: We are open to new ideas and cooperation prospects in our existing markets and new territories, as well as interested and open to new product development and innovative technology solutions. While supporting existing and establishing new high-quality oriented partnerships, we are looking forward to fruitful cooperation in sales and supplies.

Certificates in use: ISO 14001, ISO 9001, Separately Product quality certificates with IFT Rosenheim, Germany; TNO Netherlands, VTT Helsinki, SPE Vetro Murano, Italy; Certificates according to LN, EN, DIN, GOST, Inspecta



TENAPORS

Legal form: Ltd
Address: Spodriibas iela 1, Dobele, LV-3701, Latvia
Phone: +371 63720901
Fax: +371 63724371
E-mail: tenapors@tenax.lv
Website: www.tenapors.com, www.tenax.lv

Member of the Board: Mr Marats Njeverovskis
Contact: Mr Roberts Kurma
Position of the contact person: Head of Export Department
Languages spoken: Latvian, English, German, Russian
Number of employees: 70
Founded in: 2007

Turnover in 2011: EUR 10 254 388
Turnover in 2010: EUR 8 160 017
Export volume 2011: EUR 4 096 087
Export volume 2010: EUR 3 306 243
Main markets: Latvia, Lithuania, Estonia, Finland, Sweden, Denmark, Norway, CIS

Business profile: TENAPORS is one of the two companies founded in 2007 by TENAX Ltd. TENAPORS Ltd. is the leading manufacturer of expanded polystyrene insulation material, sandwich panels, and system of stay-in-place forms (EPS permanent shuttering kits) in the Baltics and Northern Europe, carrying such trademarks as TENAPORS, DOBELES PANELIS, and SANDWICH PANELS. TENAPORS ensures a successful market mix to its customers – combining high-quality innovative and competitive solutions for construction and insulation industries – which has resulted exceptional stability in corporate growth.

Seeking cooperation in: Main areas of interest in cooperation are ensuring high-quality, energy-efficient construction products in Nordic markets, such as insulation materials, sandwich panels, and wall insulating systems; strengthening cooperation with regional constructing companies; and establishing/expanding regional product distribution.

Certificates in use: ISO 9001, ISO 14001; Product certificates: EN13163 (EPS products), EN14509 (sandwich panels), Inspecta



TMB ELEMENTS

Legal form: Ltd
Address: Lindes 1, Salaspils pag., Salaspils nov., LV-2118, Latvia
Phone: +371 67147948
Fax: +371 67147949
E-mail: info@tmb.lv
Website: www.tmb.lv

Chairman of the Board: Mr Juris Kaļeņuks
Contact: Mr Juris Kaļeņuks
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 80
Founded in: 2003

Turnover in 2011: EUR 9 800 000
Turnover in 2010: EUR 5 917 550
Export volume 2011: EUR 9 600 000
Export volume 2010: EUR 5 700 000
Main markets: Sweden, Finland

Business profile: Manufacturing of prefabricated concrete elements such as hollow core slabs, massive and sandwich wall elements, columns, beams, stairs, and balconies.

Seeking cooperation in: See Business profile.

Certificates in use: LVS EN 1168 - EC Factory production control certificate, Hollow core slabs, LVS EN 13225 - EC Factory production control certificate, Linear elements, LVS EN 14992 - EC Factory production control certificate, Wall elements, LVS EN 14843 - EC Factory production control certificate, Stairs, BBC

Member of association: Latvian Association of Building Material Producers



UPB

Legal form: JSC
Address: Dzintaru iela 17, Liepāja, LV-3401, Latvia
Phone: +371 63427009
Fax: +371 63481185
E-mail: upb@upb.lv
Website: www.upb.lv

Chairman of the Board: Mr Uldis Pīlēns
Contact: Mr Uldis Pīlēns
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, German, Russian
Number of employees: 1200
Founded in: 1991

Turnover in 2011: EUR 57 807 490
Turnover in 2010: EUR 42 245 411
Main markets: Latvia, Scandinavia, Europe, CIS

Business profile: UPB holding company is one of the leading construction and building-material manufacturing companies in Latvia. Export is a strategically important priority for UPB. The group incorporates more than 35 companies and production units, joined in independently operating groups of companies, the largest of which are AILE Group, MB BETONS Group, RK METĀLS Group, UPB ENERGY Group. In recent years, several UPB subsidiaries have been established in Germany, Switzerland, Denmark, Iceland, and Sweden, launching successful operations. The main export products of UPB are steel, glass, prefabricated-concrete structures, and co-generation stations.

Seeking cooperation in: The main cooperation areas for UPB are steel, glass, prefabricated-concrete structures, and co-generation stations. The ability to offer products in a complex way is of particular advantage – design, manufacturing, assembly, and advantageous logistics.

Certificates in use: ISO 9001, ISO 14001, OHSAS 18001, DS/EN 206-1:2002 - Denmark Certificate of Standards for prefabricated concrete elements, DS 2426:2004 - Denmark Certificate of Standards for prefabricated concrete elements, Kunskapsintyg TR-stal-N - Sweden certificate for steel construction production, assembly, DVC - Danish Windows Certification, DS/EN 1279.1 - Denmark Certificate of Standards for insulating glass units and other certificates

Member of association: UPB GmbH is a member of Germany Cogeneration Association



VALMIERA GLASS®



VALMIERAS STIKLA ŠĶIEDRA (Valmiera Glass Fibre)

Legal form: JSC
Address: Cempu iela 13, Valmiera, LV-4201, Latvia
Phone: +371 64202216
Fax: +371 64281216
E-mail: glassfibre@vss.lv
Website: www.vss.lv

Chairman of the Board: Mr Andris Oskars Brutāns
Contact: Ms Marika Nimante
Position of the contact person: Marketing Project Manager
Languages spoken: Latvian, English, Russian, German
Number of employees: 808
Founded in: 1963

Turnover in 2011: EUR 66 300 000
Turnover in 2010: EUR 55 700 000
Export volume 2011: EUR 65 400 000
Export volume 2010: EUR 55 000 000
Main markets: EU, CIS, North America, etc.

Business profile: JSC Valmiera Glass Fibre manufactures glass fibre and glass fibre products, which can be used for further processing, for thermal and technical insulation materials, and as ready-made building materials. Glass fibre products have outstanding, rare qualities: high bending, pulling, and pressure resistance, unburnability, high temperature resistance, low hydroscopy, resistance against chemical and biological influences, and comparatively low density. The products can be applied in various fields: automotive, construction, aerospace and chemical industries, shipbuilding, electronics, household and medical appliances, etc.

Seeking cooperation in: European and Middle East markets; technical and thermal insulation markets; home renovation market.

Certificates in use: ISO 9001, ISO 14001 (planned to get in 2013), other standards and regulations on specific concrete products



VEKOVER

Legal form: Ltd
Address: Abula iela 6A, Valmiera, LV-4201, Latvia
Phone: +371 64221269
Fax: +371 64221268
E-mail: info@vekover.lv
Website: www.vekover.lv

Chairman of the Board: Mr Jānis Meisters
Contact: Mr Didzis Eglītis
Position of the contact person: Business Manager
Languages spoken: Latvian, English, Russian
Number of employees: 1
Founded in: 2007

Turnover in 2011: EUR 4 410
Turnover in 2010: EUR 294 901
Main markets: Latvia, Lithuania, Estonia, Finland, Poland, Hungary, Romania

Business profile: Eco-wool VEKOVER is a high-quality, ecological construction material used for thermal insulation. It is made from cellulose fibres with the addition of natural salts.

Seeking cooperation in: Cellulose-fibre insulation contractors.

Certificates in use: BBANC-1408/09



VENTBETONS

Legal form: Ltd
Address: Lāčplēša iela 9, Ventspils, LV-3601, Latvia
Phone: +371 63624586, +371 26172657
Fax: +371 63624571
E-mail: aldis.stankevics@ventbetons.lv,
ventbetons@ventbetons.lv
Website: www.ventbetons.lv

Member of the Board: Mr Aldis Stankevics
Contact: Mr Aldis Stankevics
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 23
Founded in: 1992

Turnover in 2011: EUR 1 701 048
Turnover in 2010: EUR 1 456 518
Main markets: Latvia

Business profile: Production of concrete paving stones and curbs.

Seeking cooperation in: See Business profile.

Certificates in use: ISO 9001



VINCENTS POLYLINE

Legal form: Ltd
Address: Cīruļu iela 29, Kalngale, Carnikavas nov., LV-2163, Latvia
Phone: +371 67903272
Fax: +371 67903370
E-mail: polyline@polyline.vincents.lv
Website: www.polyline.lv

Member of the Board: Mr Andris Plociņš
Contact: Mr Andris Plociņš
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 13
Founded in: 1997

Turnover in 2011: EUR 939 788
Turnover in 2010: EUR 914 317
Export volume 2011: EUR 333 327
Export volume 2010: EUR 340 675
Main markets: Latvia, Lithuania, Estonia, Russia

Business profile: Vincents Polyline produces construction chemicals, concrete additives, and waterproofing materials. The company sells products in the Baltic states – Latvia, Lithuania, and Estonia – and in the Russian market. Every year, the company presents more and more new products to our customers.

Seeking cooperation in: The company is interested in cooperation with distributors of construction materials and building companies.

Certificates in use: Certificate of factory production control

Member of association: Latvian Association of Building Material Producers



VISPOOL

Legal form: Ltd
Address: Rožlejas, Olaines pag., Olaines nov., LV-2127, Latvia
Phone: +371 67964202
Fax: +371 67964200
E-mail: info@vispool.com
Website: www.vispool.com

Chairman of the Board: Mr Māris Jansons
Contact: Mr Raymond Sazankov
Position of the contact person: Export & Project Manager
Languages spoken: Latvian, English, Russian, Italian
Number of employees: 24
Founded in: 2000

Turnover in 2011: EUR 526 273
Turnover in 2010: EUR 577 484
Export volume 2011: EUR 220 622
Export volume 2010: EUR 184 579
Main markets: Latvia, Lithuania, Estonia, Belarus, Russia, Norway

Business profile: Vispool Ltd. is a company with over 10 years of experience in manufacturing cast stone bathtubs and sanitary ware. The advantages of Marmoryl technology allow us to produce high-quality bathtubs, shower trays, sinks, hydro-massage bathtubs, WCs, and bidets. By completing extensive research, Vispool has improved the quality of Marmoryl technology, allowing us to extend our product warranty to 25 years. This technology also allows for the production of highly personalized individual sinks, bathtubs, and shower trays manufactured according to customer specifications.

Seeking cooperation in: Sanitary-ware stores, design and architect studios, construction companies.

VMS GROUP

Legal form: Ltd
Address: Rencēnu iela 21, Rīga, LV-1073, Latvia
Phone: +371 67247147
Fax: +371 67247117
E-mail: vms@vms.lv
Website: www.vms.lv

Member of the Board: Mr Edgars Svarinskis
Contact: Mr Edgars Svarinskis
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 100
Founded in: 2009

Turnover in 2011: EUR 17 000 000
Turnover in 2010: EUR 4 038 736
Export volume 2011: EUR 11 900 000
Export volume 2010: EUR 3 230 989
Main markets: Latvia, Lithuania, Estonia, Finland, Sweden, Denmark, Norway

Business profile: Reinforcement bars, wire, welded reinforcement, steel-plate cutting, manufacture of steel constructions, reinforcement bar cages for pile and framework constructions, Lenton stick, reinforcement roll mats.

Seeking cooperation in: Building companies, reinforced concrete companies.

Certificates in use: Certificate for cutting, bending and 50 stockist of reinforcing steel, Globe Cert AB, Certificate for manufacture of reinforcement (cutting, bending), Inspecta



WARM HOUSE

Legal form: Ltd

Address: Sesku iela 67-14, Rīga, LV-1082, Latvia

Phone: +371 29426010

E-mail: office@thermoblocks.com

Website: www.thermoblocks.com

Member of the Board: Mr Ainārs Jocis

Contact: Mr Ainārs Šenings

Position of the contact person: Marketing Director

Languages spoken: Latvian, English, Russian

Number of employees: 12

Founded in: 2006

Turnover in 2011: EUR 13 122

Turnover in 2010: EUR 9 874

Main markets: Latvia, Sweden, Greece

Business profile: Warm House Ltd. produces insulated three-piece blocks made of light concrete (cement, sand, water + closed air pores) and foam polystyrene (EPS), called THERMOBLOCKS. The blocks are used as a cost effective building material, which saves energy. THERMOBLOCKS are also proven to be environmentally friendly products, tested by several certified laboratories, and have received the CE certificate.

Seeking cooperation in: Cooperation in different production levels with architects, construction companies, civil engineers, and other interested persons.

Certificates in use: Factory Production Control No. 1325-CPD-1855 (Inspecta Latvia), Certificate of Conformity No. 1856/2011 (Inspecta Latvia)

Company Profiles

Constructors



A.R.T. PROJEKTS

Legal form: Ltd
Address: Salaspils iela 6 K-2 - 40, Rīga, LV-1057, Latvia
Phone: +371 67336124
Fax: +371 67336122
E-mail: info@artprojekts.lv
Website: www.artprojekts.lv

Chairman of the Board: Mr Aleksandrs Ansons
Contact: Mr Aleksandrs Ansons
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, German, Russian
Number of employees: 3
Founded in: 2007

Turnover in 2011: EUR 126 252
Turnover in 2010: EUR 88 082
Main markets: Latvia

Business profile: The company develops 3D models (BIM), such as architecture, construction, and engineering services, for all types of buildings. The company also offers and sells a comprehensive approach and the latest technology in design. Revit.

Seeking cooperation in: First of all, with developers and investors in real estate; also with designers (architects, construction engineers and civil engineers) and building contractors (who construct completed buildings).



ABORA

Legal form: Ltd
Address: Dunties iela 10, Rīga, LV-1013, Latvia
Phone: +371 67339033
Fax: +371 67339037
E-mail: abora@abora.lv
Website: www.abora.lv

Member of the Board: Mr Juris Kravalis
Contact: Mr Juris Kravalis
Position of the contact person: Member of the Board
Languages spoken: Latvian, Russian
Number of employees: 54
Founded in: 1994

Turnover in 2011: EUR 15 369 991
Turnover in 2010: EUR 18 163 376
Main markets: Latvia

Business profile: Construction and renovation of commercial, residential, public, and industrial objects.

Seeking cooperation in: See Business profile.

Certificates in use: ISO 9001, ISO 14001, OHSAS 18001

Member of association: Passive House Latvia

ĀBOLTIŅA BŪVUZŅĒMUMS „AG”

Legal form: Ltd
Address: Mazā Rānavas iela 2, Valdlauči, Ķekavas nov.,
LV-1076, Latvia
Phone: +371 67244222
Fax: +371 67626022
E-mail: ag@aboltinsag.lv
Website: www.aboltinsag.lv

Member of the Board: Mr Guntis Āboltiņš
Contact: Mr Andris Dobrovoļskis
Position of the contact person: Project Manager
Languages spoken: Latvian, English, Russian
Number of employees: 53
Founded in: 1991

Turnover in 2011: EUR 9 538 052
Turnover in 2010: EUR 1 424 938
Main markets: Latvia

Business profile: Construction project management.
Construction design as general designer. Construction
works as general contractor.

Seeking cooperation in: Property developers,
construction consulting companies and others who are
planning to investment and construct in Latvia.

Certificates in use: ISO 9001, ISO 14001, OHSAS 18001

Member of association: Latvian Builders Association

AQUA-BRAMBIS

Legal form: Ltd
Address: Skolas iela 21-412, Rīga, LV-1010, Latvia
Phone: +371 67332087
Fax: +371 67278765
E-mail: info@aqua-brambis.lv
Website: www.aqua-brambis.lv

Chairman of the Board: Mr Aivars Brambis
Contact: Mr Aivars Brambis
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 25
Founded in: 1991

Turnover in 2011: EUR 1 338 386
Turnover in 2010: EUR 2 725 038
Export volume 2011: EUR 7 000
Main markets: Latvia

Business profile: Aqua-Brambis is a private engineering
company and a group of consulting engineers and
designers. It was established in 1991 and employs a
number of experienced, highly qualified specialists. We
base our activities on many years of successful business
experience in consulting, and provide the following:
feasibility studies; preparation for and running of
tenders; design of water supply and sewerage facilities;
supervision of projects at the construction stage and
the guarantee period; cost calculation and control; and
coordination of local and foreign specialists. The design
process involves extensive use of sophisticated software
for hydraulic modeling, pump capacity calculations, etc.
All data, including drawings and images, are stored and
processed digitally. Modern computer technologies are
put to work to refine the quality of the final output and to
make international collaboration easy.

Seeking cooperation in: Water supply and sewerage.
Consulting, design, expertise, project management and
supervision.

Certificates in use: ISO 9001

Member of association: Latvian Association of Consulting
Engineers



BALTPLASTS RKF

Legal form: Ltd
Address: Saimnieki, Mucenieki, Ropažu nov., LV-2137, Latvia
Phone: +371 67898088, +371 20221102
E-mail: bp@inbox.lv
Website: www.baltplasts.lv

Member of the Board: Mr Valerijs Nikolajevs
Contact: Mr Valerijs Nikolajevs
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 20
Founded in: 2001

Turnover in 2011: EUR 252 223
Turnover in 2010: EUR 246 882
Main markets: Latvia, Lithuania, Estonia

Business profile: Plastic: fixing cables and wires, plugs, clamps, and crosses for tiles, children's designer, water filter, roof nails with plastic heads, protective caps.

Seeking cooperation in: Looking for bulk buyers of our products, distributors, representatives.

Certificates in use: ISO 9001



BGS

Legal form: Ltd
Address: Ūnijas iela 8 K-9, Rīga, LV-1084, Latvia
Phone: +371 67568363
Fax: +371 67568353
E-mail: info@bgs.lv
Website: www.bgs.lv

Member of the Board: Mr Jānis Tērauds
Contact: Mr Jānis Tērauds
Position of the contact person: Member of the Board
Languages spoken: Latvian, Russian
Number of employees: 165
Founded in: 1992

Turnover in 2011: EUR 7 454 879
Turnover in 2010: EUR 12 385 702
Main markets: Latvia

Business profile: Hydro-technical construction, retaining walls, wood-pole embankments, anchoring, pile injection and drilled micro-pile systems, renovation of inland waters, diving works, trawling, environmental monitoring.

Seeking cooperation in: Hydro-technical construction, retaining walls, wood-pole embankments, anchoring, pile injection and drilled micro-pile systems, renovation of inland waters.

Member of association: Latvian Builders Association



BINDERS

Legal form: Ltd
Address: Katlakalna iela 11, Rīga, LV-1073, Latvia
Phone: +371 67810579
Fax: +371 67139886
E-mail: binders@binders.lv
Website: www.binders.lv

Member of the Board: Mr Normunds Luste
Contact: Ms Anna Ozola
Position of the contact person: Project Manager of Foreign Markets
Languages spoken: Latvian, English, Russian
Number of employees: 500
Founded in: 1993

Turnover in 2011: EUR 56 500 000
Turnover in 2010: EUR 62 600 000
Main markets: Latvia

Business profile: (1) Construction and reconstruction of highways, roads, streets, runways, and squares; (2) production of asphalt (2 plants, one - mobile); (3) testing of road building materials (accredited laboratory); (4) earthworks, improvements of territories, preparation of construction sites, greening; (5) construction of external water and sewerage networks.

Seeking cooperation in: Cooperation for building of roads and airport bearing surfaces as well as for performance of earthworks, improvements of territories, preparation of construction sites, greening.

Certificates in use: ISO 9001, ISO 14001, OHSAS 18001:2007

Member of association: Latvian Association of Road Builders, Public and Private Partnership Association



BŪVE UN FORMA

Legal form: Ltd
Address: Kārļa Ulmaņa gatve 2A, Rīga, LV-1004, Latvia
Phone: +371 67808725
Fax: +371 67808726
E-mail: buveforma@buveforma.lv
Website: www.buveforma.lv

Member of the Board: Mr Jānis Prauliņš
Contact: Mr Jānis Prauliņš
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 25
Founded in: 2000

Turnover in 2011: EUR 619 908
Turnover in 2010: EUR 413 184
Main markets: Latvia, Russia

Business profile: Building design projects.

Seeking cooperation in: Building companies, investors, architects, real estate developers.

Certificates in use: ISO 9001

Member of association: Latvian Association of Civil Engineers, Latvian Association of Consulting Engineers, International Federation of Consulting Engineers



BŪVUZŅĒMUMS RESTAURATORS
AKCIJU SABIEDRĪBA

BŪVUZŅĒMUMS RESTAURATORS

Legal form: JSC
Address: Jelgavas iela 36, Rīga, LV-1004, Latvia
Phone: +371 67611910
Fax: +371 67612898
E-mail: info@restaurators.lv
Website: www.restaurators.lv

Chairman of the Board: Mr Mareks Mamajs
Contact: Mr Mareks Mamajs
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 35
Founded in: 1951

Turnover in 2011: EUR 1 000 000
Turnover in 2010: EUR 300 000
Export volume 2011: EUR 250 000
Main markets: Latvia

Business profile: Re-construction and restoration, artistic restoration, woodworking, metalwork.

Seeking cooperation in: See Business profile.

Member of association: Latvian Builders Association



CEĻI UN TILTI

Legal form: Ltd
Address: Miera iela 5, Čornaja, Čornajas pag.,
Rēzeknes nov., LV-4617, Latvia
Phone: +371 64623581
Fax: +371 64623581
E-mail: ct@rezekne.lv
Website: www.celiuntilti.lv

Chairman of the Board: Mr Guntis Grāvītis
Contact: Mr Guntis Grāvītis
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 182
Founded in: 1991

Turnover in 2011: EUR 10 825 226
Turnover in 2010: EUR 7 584 415
Main markets: Latvia

Business profile: CEĻI UN TILTI has more than 50 years of experience in its core business in road, street, and man-made structure construction.

Seeking cooperation in: See Business profile.

Member of association: Latvian Association of Road Builders



CITRUS SOLUTIONS

Legal form: Ltd
Address: Ūnijas iela 52, Rīga, LV-1084, Latvia
Phone: +371 67056011
Fax: +371 67055038
E-mail: info@citrus.lv
Website: www.citrus.lv

Chairman of the Board: Mr Miks Stūrītis
Contact: Mr Zigurds Erciņš
Position of the contact person: Commercial Director
Languages spoken: Latvian, English, Russian
Number of employees: 266
Founded in: 2005

Turnover in 2011: EUR 21 121 655
Turnover in 2010: EUR 26 656 581
Main markets: Latvia

Business profile: Citrus Solutions is one of the leading telecommunications and other low-intensity-current system construction enterprises in Latvia. The company employs highly qualified engineers, technical specialists, and project managers with unique experience in the development and implementation of solutions of various degrees of complexity. Citrus Solutions' spheres of activities are telecommunication infrastructure solutions, building management systems solutions, solutions for all types of security systems, solutions for external and internal electric networks, production-automation solutions, and other technical solutions connected with low-current or electrical networks, their equipment and general management.

Seeking cooperation in: See Business profile.

Certificates in use: ISO 9001

Member of association: Latvia Sustainable Construction Council, Latvian Builders Association



CONSTRUCTUS

Legal form: Ltd
Address: Jeruzalemes iela 2/4, Rīga, LV-1010, Latvia
Phone: +371 67096800
Fax: +371 67830455
E-mail: constructus@constructus.lv
Website: www.constructus.lv

Chairman of the Board: Mr Igors Meija
Contact: Mr Igors Meija
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 13
Founded in: 1994

Turnover in 2011: EUR 359 000
Turnover in 2010: EUR 3 782 000
Main markets: Latvia

Business profile: Main contractor services for commercial, public, and residential buildings, as well as industrial and engineering construction. Design-related services. Project management. Construction supervision.

Seeking cooperation in: See Business profile.

Certificates in use: ISO 9001, ISO 14001



CVS

Legal form: Ltd
Address: Gruntnieki, Laidzes pag., Talsu nov., LV-3201, Latvia
Phone: +371 63291274
Fax: + 371 63291339
E-mail: cvs@apollo.lv

Chairman of the Board: Mr Ilmārs Sakniņš
Contact: Mr Ilmārs Sakniņš
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, German, Russian
Number of employees: 72
Founded in: 1992

Turnover in 2011: EUR 2 058 138
Turnover in 2010: EUR 1 879 321
Main markets: Latvia

Business profile: The company's main activities are electrical and construction. Electrical assembly work to 20kV. Construction work and on-site planning work for key buildings.

Seeking cooperation in: The company's core activities, in accordance with legislation and environmental requirements, are offering customers services that meet a high-quality level of work, meeting set time limits and satisfying customers' requirements. Qualifications, competence, staff systematic training.

Certificates in use: ISO 9001, ISO 14001



DCM-MONTĀŽA

Legal form: JSC
Address: Kustes dambis 8/10, Ventspils, LV-3602, Latvia
Phone: +371 63621797, +371 67204048
Fax: +371 63680041, +371 67204049
E-mail: dcmoffice@dcm.lv
Website: www.dcm.lv

Member of the Board: Mr Pāvels Abramovs
Contact: Ms Gaļina Gerasimenko
Position of the contact person: Director of Finance
Languages spoken: Latvian, English, Russian
Number of employees: 23
Founded in: 1997

Turnover in 2011: EUR 1 064 937
Turnover in 2010: EUR 816 853
Main markets: Latvia

Business profile: Installation of industrial facilities: general construction and installation works; manufacture of steel structures, anti-corrosion treatment and installation; installation of technological equipment and pipelines. Engineering networks and landscaping.

Seeking cooperation in: Seeking general contractors for subcontracting in the manufacturing of steel structures and installation of steel oil-storage tanks, technological equipment, and pipelines.

Certificates in use: ISO 9001

Member of association: Association of Mechanical Engineering and Metalworking Industries of Latvia



DEPROM LV

Legal form: Ltd
Address: Ganu iela 6-5, Rīga, LV-1010, Latvia
Phone: +371 67332775
Fax: +371 67332775
E-mail: office@deprom.lv
Website: www.deprom.lv

Member of the Board: Mr Artūrs Kanajevs
Contact: Mr Artūrs Kanajevs
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, Swedish, Russian
Number of employees: 10
Founded in: 2011

Turnover in 2011: EUR 602 800
Export volume 2011: EUR 595 000
Main markets: Latvia, Sweden

Business profile: Deprom LV Ltd. is a construction project management and structural engineering company. One of the company's main activities is the delivery of concrete and steel structures to construction projects outside the Baltic countries. A delivery varies from single elements to complex frameworks that include engineering, production, delivery, and assembly.

Seeking cooperation in: Real estate developers, general contractors, subcontractors.

Certificates in use: ISO 9001



DITTON BŪVE

Legal form: Ltd
Address: Lāčplēša iela 10, Daugavpils, LV-5401, Latvia
Phone: +371 65407299
Fax: +371 65407418
E-mail: info@dittonbuve.lv
Website: www.dittonbuve.lv

Member of the Board: Mr Jurijs Deņisovs
Contact: Mr Vladimirs Ostapko
Position of the contact person: Deputy Director
Languages spoken: Latvian, Russian
Number of employees: 190
Founded in: 1993

Turnover in 2011: EUR 6 936 725
Turnover in 2010: EUR 8 284 096
Main markets: Latvia

Business profile: Management of general construction works and technical supervision of general construction works. Management and technical supervision of construction and installation works of water-supply and sewerage systems. Management and technical supervision of construction and installation works of heat-supply and ventilation systems. Management and technical supervision of work on installation, running, changing, and control of electrical installations (cable lines with voltage up to 1 kV, electrical installations of public and residential buildings with voltage up to 1 kV, electrical installations of industrial buildings with voltage up to 1 kV).

Seeking cooperation in: Construction-material manufacturers and suppliers; investors who can finance construction.

Certificates in use: ISO 9001, ISO 14001

Member of association: Latvian Builders Association



EKO NAMS

Legal form: Ltd
Address: Pogas, Iesalnieki, Jersikas pag., Līvānu nov.,
LV-5316, Latvia
Phone: +371 29214317
Fax: +371 65344044
E-mail: info@ekonams.lv
Website: www.ekonams.lv

Member of the Board: Mr Ervīns Poga
Contact: Mr Ervīns Poga
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 22
Founded in: 2000

Turnover in 2011: EUR 950 174
Turnover in 2010: EUR 950 520
Export volume 2011: EUR 950 174
Export volume 2010: EUR 950 520
Main markets: Sweden, Norway

Business profile: Manufacturing of authentic Scandinavian log houses. Modern technologies that revive the best traditions of handcrafts, surpassing the aesthetic appeal of handmade cabins and precipitating a significant increase of trust in the quality of log houses. We offer high-quality frames for log buildings of pine and larch, competitive prices, and short terms for order execution. A specialized CAD program forms accurate 3D technical models of log buildings from your drawings or sketches, by facilitating the coordination process for projects. Further work is done by high-productivity automatic control CNC machine lines, and the finished log building is completed for transportation. Frame assemblage will be done by some of our cooperation partners.

Seeking cooperation in: We welcome large and small companies for cooperation!



ELSANA

Legal form: Ltd
Address: Aleksandra Čaka iela 118, Rīga, LV-1012, Latvia
Phone: +371 67272875
Fax: +371 67844549
E-mail: elsana@elsana.lv
Website: www.elsana.lv

Chairman of the Board: Mr Mārtiņš Pūce
Contact: Mr Mārtiņš Pūce
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 65
Founded in: 1991

Turnover in 2011: EUR 2 123 513
Turnover in 2010: EUR 1 930 038
Main markets: Latvia

Business profile: Construction and reconstruction of overhead power transmission lines, cable networks, transformer substations, and distribution units with voltage up to 330 kV. Design and installation of indoor and outdoor electrical networks. Electrical equipment assembly, maintenance, repair, and technical service. Design of electrical equipment, networks, and facilities (up to 20 kV). Performance of electrical measurements. Sauna installation and sale of accessories. Sale of sanitary equipment.

Seeking cooperation in: Building, construction, trade.

Certificates in use: ISO 9001, ISO 14001, ISO 18001, Industrial Security Certificate

Member of association: Latvian Association of Power Engineers and Energy Constructors



FRANZONI & CO

Legal form: Ltd
Address: Ieriķu iela 3, Rīga, LV-1084, Latvia
Phone: +371 67631103
Fax: +371 67631103
E-mail: secretary@franzoni-co.com
Website: www.franzoni-co.com

Chairman of the Board: Mr Roberto Franzoni
Contact: Ms Anna Sakele
Position of the contact person: Office Manager
Languages spoken: Latvian, English, German, Italian, Russian
Number of employees: 16
Founded in: 2002

Turnover in 2011: EUR 253 875
Turnover in 2010: EUR 458 901
Main markets: Latvia, Lithuania, Estonia, Italy

Business profile: All indoor and outdoor construction works, energy efficient building, renovation and reconstruction works.

Seeking cooperation in: Partners in the European market.

Certificates in use: Casaclima

IZOTERMS

IZOTERMS

Legal form: Ltd
Address: Jaunbūmaņi, Dreiliņi, Stopiņu nov., LV-2130, Latvia
Phone: +371 67141288
Fax: +371 67113185
E-mail: office@izoterms.lv
Website: www.izoterms.lv

Chairman of the Board: Mr Valērijs Kļimovs
Contact: Mr Valērijs Kļimovs
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 270
Founded in: 1991

Turnover in 2011: EUR 13 867 136
Turnover in 2010: EUR 11 041 107
Export volume 2011: EUR 6 385 093
Export volume 2010: EUR 4 767 662
Main markets: Latvia, Lithuania, Estonia, Scandinavia, other EU countries, Belarus, Russia, Ukraine

Business profile: Steel trade. Design, manufacture, and installation of steel constructions for various purposes. Design, manufacture, and installation of insulated pipes and fittings for heating mains.

Seeking cooperation in: Looking for potential clients in our business sector.

Certificates in use: ISO 9001, ISO 14001, Certificate of conformity (issued by the Republic of Latvia), Certificate of conformity (issued by Russia).



KEMEK ENGINEERING

Legal form: Ltd
Address: Uriekstes iela 3, Rīga, LV-1005, Latvia
Phone: +371 67455600
Fax: +371 67097997
E-mail: info.lv@kemek.eu
Website: www.kemek.eu

Chairman of the Board: Mr Elmārs Pētersons
Contact: Mr Elmārs Pētersons
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 12
Founded in: 1995

Turnover in 2011: EUR 1 069 368
Turnover in 2010: EUR 738 168
Main markets: Latvia

Business profile: Testing laboratories for the construction industry. Weighing and dosing equipment, engineering solutions, industrial automation.

Seeking cooperation in: See Business profile.



LA FOCA LATVIJA

Legal form: Ltd
Address: Siljēkas-1, Siguldas pag., Siguldas nov., LV-2150, Latvia
Phone: +371 67971200
Fax: +371 67971211
E-mail: info@lafocalatvija.lv
Website: www.lafocalatvija.lv

Chairman of the Board: Mr Giacomo Oggero
Contact: Ms Julia Shorbazhyan
Position of the contact person: Commercial secretary/
Marketing
Languages spoken: Latvian, English, Italian, French,
Russian
Number of employees: 20
Founded in: 2001

Turnover in 2011: EUR 310 270
Turnover in 2010: EUR 683 871
Export volume 2011: EUR 246 452
Export volume 2010: EUR 683 387
Main markets: Latvia, Italy, France, Switzerland

Business profile: Manufacturing and assembly of wooden prefabricated houses, wooden prefabricated wall elements, and roof trusses. La Foca's manufacturing capacity is 3000 m² a month. La Foca houses are low-cost, eco-friendly, sustainable and energy-efficient, earthquake-proof, and have high-thermo/acoustic insulation. They don't require site storage and are assembled rapidly. Applicable: aesthetic-functional solutions such as "green roofs", traditional materials, and the best modern systems for photovoltaic, solar thermal energy, geothermal power, rainwater container, water purification, and domotics. We normally work on individual projects, but a range of standard models is also available. Residential building (single- and multi-family houses with one or more floors), public housing (health, sports, and leisure facilities, hotels, restaurants, schools, offices, etc).

Seeking cooperation in: We are interested in finding and establishing new partnerships. Looking for main contractors in Europe and Russia to purchase our product or to act as sub-constructors.

Certificates in use: FSC

Member of association: Latvian Builders Association



LATINWEST

Legal form: Ltd
Address: Gertrūdes iela 20, Rīga, LV-1011, Latvia
Phone: +371 67315442
Fax: +371 67315275
E-mail: birojs@latinwest.lv
Website: www.latinwest.lv

Chairman of the Board: Mr Gundars Ūdris
Contact: Mr Gundars Ūdris
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 35
Founded in: 1991

Turnover in 2011: EUR 1 050 022
Turnover in 2010: EUR 1 033 407
Main markets: Latvia

Business profile: LATINWEST offers everything necessary for the building of swimming pools, saunas, or steam baths, as well as special climate control systems for indoor swimming pool rooms. Our designs, quality, professionalism, latest technologies, and warranties and services are important arguments when choosing the company to trust the creation of a home wellness or SPA zone.

Seeking cooperation in: See Business profile.



LATUS SARDZE

Legal form: Ltd
Address: Marijas iela 8, Ventspils, LV-3601, Latvia
Phone: +371 63622986
Fax: +371 63629129
E-mail: latuss@inbox.lv
Website: www.latus-sardze.lv

Chairman of the Board: Mr Andrejs Kamenskis
Contact: Mr Ēriks Rjabinjins
Position of the contact person: Deputy Director
Languages spoken: Latvian, Lithuanian, English, Russian
Number of employees: 65
Founded in: 1993

Turnover in 2011: EUR 1 695 721
Turnover in 2010: EUR 1 462 628
Main markets: Latvia

Business profile: Since its foundation, the company has been engaged in the following activities:

- Electrical installations up to 20 kV (engineering and design up to 20 kV, operation, repair, and servicing up to 20 kV, measurement and adjustment up to 10 kV).
- Security and automatic fire alarm systems (engineering and design, installation and servicing).
- Video surveillance systems (engineering and design, installation and servicing).
- Access control systems (engineering and design, installation and servicing).
- Telecommunications networks, notification systems (engineering and design, installation and servicing).
- Broadcasting and television networks, computer and data-processing networks (engineering and design, installation and servicing).
- Industrial automation and SCADA solutions.

Seeking cooperation in: The company has had various cooperation enquiries. For example, for five years we successfully collaborated with a Finnish company, and this year we are collaborating with an Italian company as well.

Certificates in use: ISO 9001

Member of association: Latvian Association of Power Engineers and Energy Constructors



LATVIJAS ENERGOCEĻNIEKS

Legal form: Ltd
Address: Lubānas iela 43, Rīga, LV-1073, Latvia
Phone: +371 67241260
Fax: +371 67241503
E-mail: lec@lec.lv
Website: www.lec.lv

Chairman of the Board: Mr Ivars Gaters
Contact: Mr Ivars Gaters
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, German, Russian
Number of employees: 332
Founded in: 1992

Turnover in 2011: EUR 23 476 390
Turnover in 2010: EUR 29 988 884
Main markets: Latvia

Business profile: Latvijas Energoceļnieks offers its customers a full range of construction services, from the research and design stage to the delivery of completely finished buildings to customers. The services provided by LEC can be divided into three main groups: construction, the power industry, and telecommunications infrastructure.

Seeking cooperation in: Cooperation in power-industry and telecommunications-infrastructure projects outside Latvia.

Certificates in use: ISO 9001, ISO 14001, OHSAS 18001

Member of association: Latvian Association of Power Engineers and Energy Constructors



MERKS

Legal form: Ltd
Address: Skanstes iela 50A, Rīga, LV-1013, Latvia
Phone: +371 67373380
Fax: +371 67373379
E-mail: merks@merks.lv
Website: www.merks.lv

Chairman of the Board: Mr Ivars Geidāns
Contact: Mr Oskars Ozoliņš
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 93
Founded in: 1996

Turnover in 2011: EUR 39 541 030
Turnover in 2010: EUR 42 416 555
Main markets: Latvia

Business profile: General and civil construction, development of commercial and residential projects.

Seeking cooperation in: Investment in real estate projects in Riga's New Business District SKANSTE and other development sites close to the centre of Riga.

Certificates in use: ISO 9001, ISO 14001, OHSAS 18001



OLIMPS

Legal form: Ltd
Address: Turaidas iela 10B, Rīga, LV-1039, Latvia
Phone: +371 67045670
Fax: +371 67045671
E-mail: olimps@olimps.lv
Website: www.olimps.lv

Chairman of the Board: Mr Ilja Basins
Contact: Mr Dmitri Omelyamovitch
Position of the contact person: Head of Information Service Department
Languages spoken: Latvian, English, Russian
Number of employees: 182
Founded in: 1991

Turnover in 2011: EUR 36 790 179
Turnover in 2010: EUR 28 562 110
Export volume 2011: EUR 31 975 632
Export volume 2010: EUR 7 549 738
Main markets: Latvia, Lithuania, Estonia, other EU countries, Russia

Business profile: Architectural design and development of general layouts for industrial facilities. Development of technological processes for the oil and gas industry along with accompanying processes, such as automated fire-fighting, water supply, sewerage, etc. Design and construction of tank farms and terminals, pump stations, compressor and gas distribution stations, main oil pipelines, loading/unloading railway platforms, purification plants, etc. Creation of technological process automated control systems (SCADA) for the chemical and petrochemical industry. Creation of operational dispatch control systems for industrial companies, power engineering facilities, purification plants, oil and gas facilities. Development of information technologies.

Seeking cooperation in: The company seeks partners in construction design and energy projects for the oil and gas industry.

Certificates in use: ISO 9001, ISO 14001, OHSAS 18001

Member of association: Latvian Builders Association, Latvian Association of Power Engineers and Energy Constructors



„ORIONS CELTNIECĪBAS KOMPĀNIJA”

ORIONS CELTNIECĪBAS KOMPĀNIJA (Orions Construction Company)

Legal form: Ltd
Address: Celtnieku iela 37, Ogre, LV-5001, Latvia
Phone: +371 65067672
Fax: +371 65022300
E-mail: orions.ck@apollo.lv
Website: www.orions-ck.lv

Member of the Board: Mr Igors Tarkovs
Contact: Mr Igors Tarkovs
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 52
Founded in: 1998

Turnover in 2011: EUR 1 334 360
Turnover in 2010: EUR 1 617 334
Main markets: Latvia

Business profile: In 1998, after the restructuring of ORIONS, the construction branch Orions Construction Company was founded. The company carries out all civil engineering works on the Latvian market, providing concreting and bricklaying, assembly of prefabricated concrete and steel constructions, etc. Our company has significant experience erecting industrial buildings, shopping centers, multi-stage residential and office buildings, renovation of old buildings. In 2003, Orions CC obtained a special permit for working with radioactive materials, and we have taken part in different important environmental projects such as radioactive waste storage and conservation works at the Salaspils nuclear reactor. We have taken part in different projects involving hydro-insulation works, for example, concrete-construction renovation and protection works at hydro-power stations. These works have been carried out using the materials and technology of the US company ICS/ Penetron International; Orions CC has been the official dealer of these products in Latvia for many years now. Our leading specialists have been trained and certified by ICS/ Penetron to work with their materials.

Seeking cooperation in: We are open to cooperating in different projects such as industrial buildings, shopping centres, multi-stage buildings, and environment projects, as well as projects abroad (Sweden, Norway, Finland, etc.).

Certificates in use: ISO 9001:2000

Member of association: Latvian Association of Civil Engineers



PREISS BŪVE

Legal form: Ltd
Address: Maskavas iela 450N, Rīga, LV-1063, Latvia
Phone: +371 67898777
Fax: + 371 67542177
E-mail: birojs@preiss.lv
Website: www.preissbuve.lv

Chairman of the Board: Mr Ingus Vanags
Contact: Mr Jānis Priednieks
Position of the contact person: Construction Manager
Languages spoken: Latvian, English, Russian
Number of employees: 94
Founded in: 2002

Turnover in 2011: EUR 4 437 946
Turnover in 2010: EUR 3 574 926
Main markets: Latvia, Lithuania, Poland

Business profile: With several years of accumulated experience, qualified staff, and technical support, Preiss Būve is able to offer a high level of service in construction, even for short periods – starting from project preparation to fully finished buildings; installation of metal constructions, grain-handling, and storage systems; and sales and installation of fences, gates, industrial doors, and dock systems. The company has its own production unit located in Lielvarde, approximately 50km from Riga, where Preiss Būve manufactures metal constructions for sheds and other industrial buildings.

Seeking cooperation in: See Business profile.

Member of association: Latvian Building Materials Traders' Association



PRIMEKSS

Legal form: Ltd
Address: Šmerļa iela 3, Rīga, LV-1006, Latvia
Phone: +371 67801120
Fax: +371 67801123
E-mail: info@primekss.com
Website: www.primexss.com

Chairman of the Board: Mr Jānis Ošlejs
Contact: Ms Elīna Lūse
Position of the contact person: Marketing Specialist
Languages spoken: Latvian, English, German, Russian
Number of employees: 125
Founded in: 1997

Turnover in 2011: EUR 8 217 662
Turnover in 2010: EUR 3 917 258
Main markets: Scandinavia

Business profile: Primekss has developed warehouse, logistics, industrial, factory, and shop concrete floors which are stronger, tougher, and therefore more economical than traditional solutions. These have been successfully installed across Scandinavia, Northern Europe, and worldwide. Our concrete floors are flatter, more durable, and reduce CO2 emissions by up to 30% compared to traditional solutions.

Seeking cooperation in: For investors in industrial real estate: proven economic and ecological solutions for floors, accepted by industry leaders, including ProLogis. We are looking worldwide for franchise licensees in large-scale industrial flooring.

Member of association: International Union of Laboratories and Experts in Construction Materials, Systems and Structures; Swedish Concrete Society, Finnish Concrete Society, Estonian Concrete Society, Latvian Concrete Society, American Concrete Society, Latvian Builders Association





RBSSKALS

Legal form: JSC
Address: Matrožu iela 15, Rīga, LV-1048, Latvia
Phone: +371 67225520
Fax: +371 67830114
E-mail: info@rbsskals.lv
Website: www.rbsskals.lv

Chairman of the Board: Mr Edgars Štrauss
Contact: Ms Ieva Vāverniece
Position of the contact person: Head of the Marketing and Public Relations Department
Languages spoken: Latvian, English, German, Russian
Number of employees: 488
Founded in: 1992

Turnover in 2011: EUR 43 211 356
Turnover in 2010: EUR 35 711 429
Export volume 2011: EUR 2 202 872
Main markets: Latvia, Estonia, Belarus

Business profile: Complex construction of new buildings, reconstruction, renovation, structural design, maintenance service – complete development, implementation and management of the projects in accordance with the international quality, environmental and safety requirements.

Seeking cooperation in: Construction companies, suppliers and property developers.

Certificates in use: ISO 9001:2008, ISO 14001:2004, OHSAS 18001:2007, National security clearance (including level CONFIDENTIAL)

Members of associations: Latvian Association of Civil Engineers, Passive House Latvia, Strategic Construction Development Partnership, Latvia Sustainable Construction Council



S.B.C.

Legal form: Ltd
Address: Zeltiņu iela 130, Mārupe, Mārupes nov., LV-2167, Latvia
Phone: +371 67408383
Fax: +371 67817524
E-mail: info@siasbc.lv
Website: www.siasbc.lv

Chairman of the Board: Mr Egīls Janisels
Contact: Mr Juris Janisels
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 160
Founded in: 2004

Turnover in 2011: EUR 17 391 959
Turnover in 2010: EUR 14 289 775
Exports volume 2011: EUR 15 127 759
Exports volume 2010: EUR 12 094 475
Main markets: Latvia, Sweden, Denmark, Norway, Iceland

Business profile: Steel building constructions designing, production, assembling.

Seeking cooperation in: Projects where we can involve all our capacities in designing, production, and assembly.

Certificates in use: EN 1090, CE marking

Member of association: Association of Mechanical Engineering and Metalworking Industries of Latvia

SALDUS CEĻINIEKS
road building



SALDUS CEĻINIEKS

Legal form: Ltd
Address: Brīvības iela 11A, Saldus, LV-3801, Latvia
Phone: +371 63807060
Fax: +371 63807067
E-mail: info@sc.lv
Website: www.sc.lv

Chairman of the Board: Mr Valdis Karols
Contact: Mr Gints Karols
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, German, Russian
Number of employees: 145
Founded in: 1991

Turnover in 2011: EUR 15 748 063
Turnover in 2010: EUR 16 151 483
Main markets: Latvia

Business profile: Saldus ceļinieks is the holding company for five other companies: Talce, SC Kuldīga, SC Dobeļe, Mērnīeks J, and SC Transports – together called the SC Group. Saldus ceļinieks's main activities are land surveying, the planning and construction of roads, squares, bridges, streets, aerodromes, pavements, and other sites. SC Group owns units producing mineral materials with several crushers; four factories for the production of bituminous concrete situated in Saldus, Talsi, and the Jēkabpils district; and three laboratories for the inspection of mineral materials.

Seeking cooperation in: The company seeks cooperation in road construction projects and with mineral material suppliers.

Certificates in use: ISO 9001

Member of association: Latvian Association of Road Builders

SCO CENTRS

Legal form: JSC
Address: Vanagu iela 2, Valmiermuiža, Valmieras pag., Burtņieku nov., LV-4219, Latvia
Phone: +371 64238150
Fax: +371 64207990
E-mail: sco@sco.lv
Website: www.sco.lv

Chairman of the Board: Mr Jānis Matisons
Contact: Mr Jānis Matisons
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 166
Founded in: 1992

Turnover in 2011: EUR 6 968 656
Turnover in 2010: EUR 6 561 653
Main markets: Latvia

Business profile: Execution and management of overall construction works, design of industrial and civil buildings, sale of construction materials, manufacturing of metal constructions and elements.

Seeking cooperation in: See Business profile.

Certificates in use: ISO 9001



Akciju sabiedrība / Joint-stock company

SIGULDAS BŪVMEISTARS

SIGULDAS BŪVMEISTARS

Legal form: JSC
Address: Gāles iela 27, Sigulda, Siguldas nov., LV-2150, Latvia
Phone: +371 67973896
Fax: +371 67970133
E-mail: info@buvmeistars.lv
Website: www.buvmeistars.lv

Chairman of the Board: Mr Jānis Libkovskis
Contact: Ms Ieva Vilcāne
Position of the contact person: Marketing Manager
Languages spoken: Latvian, English, German, Russian
Number of employees: 140
Founded in: 1993

Turnover in 2011: EUR 8 420 000
Turnover in 2010: EUR 4 740 000
Main markets: Latvia

Business profile: JSC Siguldas Būvmeistars is one of the most experienced construction companies in Latvia, specializing in the construction of ecological engineering structures. We also build and develop the private apartment house quarter Siguldas Mājas in Sigulda. JSC Siguldas Būvmeistars produces construction materials like dolomite splinter (various fractions), gravel, and washed sand. Our dolomite products have production certificates (CE). We also have a regional trade centre in Sigulda, Gāles Nams, where we offer different goods for construction, home, and garden.

Seeking cooperation in: Ecological engineering equipment. Water supply and waste water treatment equipment. Construction sector. Dolomite quarry equipment and machinery.

Certificates in use: ISO 9001:2009, Products Certificates issued by the Certification Centre of the Latvian Academy of Sciences, OHSAS 18001:2007

Member of association: Latvian Builders Association, Latvian Association of Building Material Producers



SKONTO BŪVE

Legal form: Ltd
Address: Melngaiļa iela 1A, Rīga, LV-1010, Latvia
Phone: +371 67821170
Fax: +371 67217948
E-mail: sb@skontobuve.lv
Website: www.skontobuve.lv

Chairman of the Board: Mr Guntis Rāvis
Contact person: Secretary
Languages spoken: Latvian, English, Russian
Number of employees: 160
Founded in: 1995

Turnover in 2011: EUR 112 896 256
Turnover in 2010: EUR 104 963 989
Main markets: Latvia

Business profile: A variety of construction and design works are carried out by Skonto Būve, including construction and reconstruction of industrial, residential, civil, and hydroelectric structures; installation, maintenance, and repair of reservoirs and warehouses for caustic, poisonous, inflammable, and explosive substances; construction of bridges and pedestrian tunnels; territorial planning, design of landscape architecture; all types of design, including the design of bridges, maritime hydro-technical structures and fairways; design assessment, project management, site and engineering supervision. The company also develops conservation designs for architectural monuments, restoration works and the supervision thereof.

Seeking cooperation in: All types of construction and design works.

Certificates in use: ISO 9001:2008, ISO 14001:2004, OHSAS 18001:2007

Member of association: Strategic Construction Development Partnership, Latvian Association of Power Engineers and Energy Constructors, Public and Private Partnership Association, Latvia Sustainable Construction Council



SPECENERGO

Legal form: Ltd
Address: Krustpils iela 12, Rīga, LV-1035, Latvia
Phone: +371 67142800
Fax: +371 67142799
E-mail: se@specenergo.lv
Website: www.specenergo.lv

Chairman of the Board: Mr Dmitrijs Parfonovs
Contact: Mr Jevgenijs Safonovs
Position of the contact person: Sales Manager
Languages spoken: Latvian, English, Russian, Ukrainian
Number of employees: 34
Founded in: 1996

Turnover in 2011: EUR 507 800
Turnover in 2010: EUR 512 964
Export volume 2011: EUR 253 900
Export volume 2010: EUR 205 186
Main markets: Latvia, Lithuania, Estonia, Finland, Sweden, Germany, Denmark, Norway, Russia

Business profile: Building, repair, and reconstruction of chimneys, cooling towers, and other high-rise constructions; design and repair of anti-corrosive protection for steel constructions, equipment, and constructions; thermal protection of buildings, facades, equipment; waterproofing-concrete designs for buildings, high-rise constructions. We have at our disposal a wide range of modern metal-cutting equipment, including a gas-cutting machine and a 2x12m plasma-cutting table, a 2x6m water-jet-cutting table with 3D head, plasma cutting of pipes, bending, welding equipment, turning and milling machine tools, etc. We offer a wide spectrum of services in metalworking and equipment design. We manufacture both components and complex finished articles.

Seeking cooperation in: Planning, construction, adjustment, and commissioning of chimneys and any height buildings. Cooperation in the field of metalworking; cutting of components from any material (stone, metal, cardboard, plastics, etc).



TILTS

Legal form: Ltd
Address: Spilves iela 2A, Rīga, LV-1055, Latvia
Phone: +371 67467919
Fax: +371 67466159
E-mail: sekretare@tilts.lv
Website: www.tilts.lv

Chairman of the Board: Mr Sergejs Gridņevs
Contact: Mr Sergejs Gridņevs
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 365
Founded in: 1989

Turnover in 2011: EUR 26 717 955
Turnover in 2010: EUR 24 798 790
Main markets: Latvia

Business profile: SIA Tilts constructs and reconstructs bridges, overpasses, tunnels, and other civil engineering projects, as well as designs roads and railways.

Seeking cooperation in: See Business profile.



TRANSCELTNIKS

Legal form: Ltd
Address: Ganību dambis 22, Rīga, LV-1045, Latvia
Phone: +371 67501095
Fax: +371 67381379
E-mail: sekretare@transceltnieks.lv

Chairman of the Board: Mr Viktors Zagvozdkins
Contact: Mr Jevgēnijs Černovs
Position of the contact person: Administrative Director
Languages spoken: Latvian, English, German, Russian
Number of employees: 130
Founded in: 1991

Turnover in 2011: EUR 7 432 130
Turnover in 2010: EUR 10 477 975
Main markets: Latvia

Business profile: Administration and management of railway, crane and tramway tracks construction, including construction of subgrade, permanent way, engineering networks and buildings, culverts, pipes, small bridges, signalling and interlocking systems. Maintenance, reconstruction and capital repair of railway, crane and tramway tracks. Design of railway and crane tracks. Execution of general construction work, including earthworks, concrete works, erection and finishing works, engineering and technical works.

Seeking cooperation in: See Business profile.

Certificates in use: ISO 9001, ISO 14001, OHSAS 18001

Member of association: Latvian Railwayman Society



VELVE-AE

Legal form: Ltd
Address: Tallinas iela 94, Rīga, LV-1009, Latvia
Phone: +371 67313731
Fax: +371 67276389
E-mail: velve-ae@velve-ae.lv
Website: www.velve-ae.lv

Chairman of the Board: Mr Egils Elksnis
Contact: Mr Egils Elksnis
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 43
Founded in: 1992

Turnover in 2011: EUR 2 005 445
Turnover in 2010: EUR 606 768
Export volume 2011: EUR 284 418
Main markets: Latvia

Business profile: Our services:

- Design services.
- General contractor services.
- Full-scale building.
- Renovation and restoration.
- Design and construction of steel-frame buildings.
- Real estate.

Seeking cooperation in: See Business profile.

Certificates in use: ISO 9001:2000

Member of association: Latvian Builders Association



VIA-S MODULAR HOUSES

Legal form: Ltd
Address: Robežnieki, Grobiņas pag., Grobiņas nov.,
LV-3406, Latvia
Phone: +371 63491350
Fax: +371 63491349
E-mail: via-s@via-s.lv
Website: www.via-s.lv

Member of the Board: Mr Jānis Akerfelds
Contact: Mr Jānis Akerfelds
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 98
Founded in: 2009

Turnover in 2011: EUR 671 589
Turnover in 2010: EUR 424 263
Export volume 2011: EUR 156 904
Export volume 2010: EUR 187 405
Main markets: Latvia, Lithuania, Sweden, Denmark,
Norway

Business profile: Production of modular houses, their
rental and sales.

Seeking cooperation in: We are searching for companies
or dealers who are ready to work and sell our company's
products in target countries. We can offer our potential
partners a good business collaboration, and of course
high-quality products, good prices, and a good solution
for every project.



VIDZEMES ENERGOCELTNIEKS

Legal form: Ltd
Address: Ausekļa iela 31, Valmiera, LV-4201, Latvia
Phone: +371 64225468
Fax: +371 64222858
E-mail: vec@vec.lv

Chairman of the Board: Mr Jānis Bikiņš
Contact: Mr Jānis Bikiņš
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, German, Russian
Number of employees: 207
Founded in: 1995

Turnover in 2011: EUR 10 312 730
Turnover in 2010: EUR 6 956 731
Main markets: Latvia

Business profile: Design of electrical installations,
installation, fitting, operation, inspection of technical
parameters, adjustment of devices with a permitted
voltage up to 110kV. Performance and management
of general construction works, inspection of
construction works. Assembly of corner-jointed
buildings. Design of telecommunications systems,
performance and management of power installations for
telecommunication systems. Performance, management,
and supervision of water-supply and sewerage networks.
Performance, management, and supervision of heat
supply and ventilation system projects.

Seeking cooperation in: Design and installations of
electrical equipment, general construction works, and
telecommunication systems; installation of water-supply,
sewerage-network, heat-supply, and ventilation systems.

Certificates in use: ISO 9001, ISO 14001

Member of association: Latvian Builders Association



WOODCON

Legal form: Ltd
Address: Bauņi, Novadnieki, Rumbas pag., Kuldīgas nov.,
LV-3309, Latvia
Phone: +371 29332958
E-mail: woodcon@woodcon.lv
Website: www.timber-trusses.com

Chairman of the Board: Mr Raitis Freimanis
Contact: Mr Raitis Freimanis
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 5
Founded in: 2010

Turnover in 2011: EUR 356 000
Turnover in 2010: EUR 109 387
Export volume 2011: EUR 17 800
Export volume 2010: EUR 76 570
Main markets: Latvia, Lithuania

Business profile:
• Designing of timber frame houses.
• Designing of timber trusses (large span).
• Manufacturing of timber trusses and frame houses.

Seeking cooperation in: Real estate developers, general contractors, subcontractors, wholesalers, distributors, or representatives.

Certificates in use: CE marking

ZEMGALES TEHNOLOĢISKAIS CENTRS (Technological Centre of Zemgale)

Legal form: Ltd
Address: Akadēmijas iela 19, Jelgava, LV-3001, Latvia
Phone: +371 63007544
Fax: +371 63023855
E-mail: home@ztc.lv
Website: www.ztc.lv

Member of the Board: Mr Māris Avotiņš
Contact: Mr Māris Avotiņš
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 20
Founded in: 1991

Turnover in 2011: EUR 2 172 243
Turnover in 2010: EUR 816 844
Export volume 2011: EUR 2 121 313
Export volume 2010: EUR 813 625
Main markets: Sweden, Denmark, Germany, France,
Netherlands, Switzerland, Norway

Business profile: The Technological Centre of Zemgale has manufactured wooden construction houses since 1991 and has more than 20 years of experience in wooden house design, production, and assembly. The basic principle of our work is an individual approach to every customer and particular place. The production capacity of ZTC is 200 simple design one-floor houses per year.

Seeking cooperation in: Interested in cooperation with individual customers, project developers, real estate developers, and building companies that do not have enough capacity to produce houses.

Certificates in use: Certificate of conformity No. 1515

Member of association: Latvian Builders Association



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Representative offices



Latvijas Investīciju un attīstības aģentūra
Investment and Development Agency of Latvia

www.liaa.gov.lv

twitter:@LIAAglobal

www.exim.lv

www.polarisprocess.com

Promotion of Entrepreneurship, Investment and Foreign Trade



Investment and Development Agency of Latvia

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www.exim.lv

www.polarisprocess.com

The mission of the Investment and Development Agency of Latvia (LIAA) is to promote growth of the economy of Latvia. Accordingly, the objective of LIAA is to promote business development by facilitating increased foreign investment, while elevating the competitiveness of Latvian entrepreneurs in both domestic and foreign markets.

With almost 20 years of experience in attracting of foreign direct investment to Latvia and promoting foreign trade, the Agency has worked continually to improve the business environment and provide services appropriate to the needs of business.

Following Latvia's accession to the EU in 2004, the Agency needed to adopt new methods and tools, including the effective utilisation of resources from EU Structural funds. Today, LIAA offers an integrated solution – it supports companies in Latvia trading internationally as well as overseas businesses seeking partners or locations in Latvia and administers state support programmes for entrepreneurs co-financed from EU Structural funds.

To ensure high quality communications with customers the Agency has representative offices in Minsk (Belarus), Beijing (China), Copenhagen (Denmark), Paris (France), Berlin (Germany), Tokyo (Japan), Vilnius (Lithuania), The Hague (the Netherlands), Oslo (Norway), Warsaw (Poland), Moscow (Russia), Stockholm (Sweden), London (UK) and Kiev (Ukraine).

An ability to anticipate the rapidly changing needs of businesses and markets by offering new services characterises the Agency's own competitiveness, built on the knowledge and competencies of our experienced specialists. LIAA pays close attention to the quality of its own performance, comparing it with world best practices, and subsequently introducing new services and solutions for our customers.

In recognition of LIAA's competitive and high quality services, the Agency was recently named one of the top 10 performing national Investment Promotion Intermediaries (IPIs) in the world, according to the Global Investment Promotion Benchmarking published by the World Bank. LIAA finished 7th in a fierce competition of 213 investment promotion agencies.

We look forward to helping your company succeed in Latvia!

Representative Offices of Investment and Development Agency of Latvia

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Investment and Development Agency of Latvia

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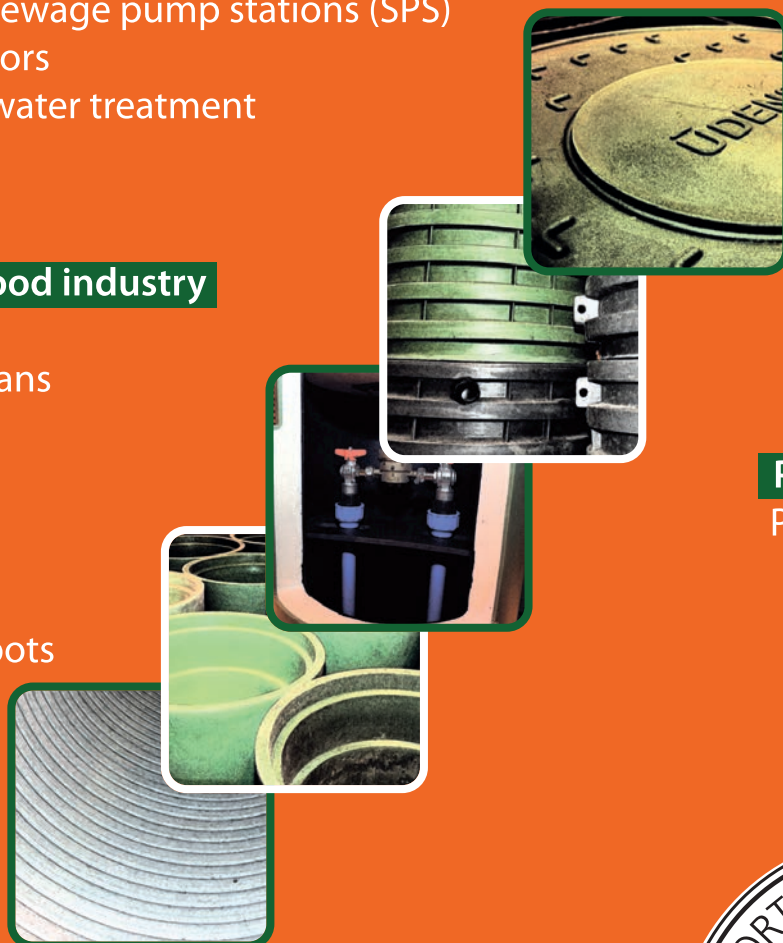
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