

# Chemistry, Pharmacy and Biotechnology

Industry in LATVIA



# Latvia in Facts

International memberships:	EU and NATO since 2004, WTO since 1998
Capital:	Riga
Other major cities:	Daugavpils, Liepāja, Jelgava, Jūrmala, Ventspils
Population (as of 1st January, 2012):	2.0 million
Area:	64 559 km <sup>2</sup>
Language:	Latvian (official); Russian, English and German are also widely spoken
Currency:	1 'Lats' (LVL) = 100 'santims'
Exchange rate:	1 LVL = 1.42 EUR (fixed rate as of January 1, 2005) 1 LVL = 1.98 USD (average in 2011)
GDP growth (2011):	5.5%
GDP in current prices (2011):	EUR 20.312 billion
GDP per capita (2011):	EUR 9,873
FDI stock (2011):	EUR 9.360 billion
FDI stock per capita (2011):	EUR 4,585
Source:	Central Statistical Bureau of Latvia Bank of Latvia

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Latvia has historically had a strong research, development, and manufacturing base in sophisticated chemical and pharmaceutical products. The traditions of the Latvian pharmaceutical industry can be traced as far back as the sixteenth century.

The chemical and pharmaceutical industry is one of the most promising sectors in Latvia, and includes chemicals and chemical products, manufacturing of basic pharmaceutical products and pharmaceutical preparations, as well as rubber and plastic products. The industry is an important part of the Latvian economy, accounting for 7.7% of turnover for all manufacturing industries in 2011. The pharmaceuticals sector is the industry's largest sub-sector, creating 33% of industry production or industrial output volume.

Latvia's long experience and traditions, availability of highly qualified specialists, cost efficiency, high degree of competence in R&D, and strong manufacturing base provide an excellent foundation for business and innovative activities in the country's burgeoning chemical, pharmaceutical and biotechnological sector.

In spite of the global economic recession following the 2009 financial crisis, the industry has exhibited a small but steady growth. Companies invest considerable resources in sales promotion in existing markets and expansion into new markets, reaching 11% of the total national export (2011).

The government of Latvia has a clear vision for the sector's future development and is aware of the challenges that must be overcome to ensure further sustainable growth. In order to offer a wide range of services to help companies expand their business, the main activities provided by the Investment and Development Agency of Latvia (LIAA) include foreign trade promotion, investment attraction, as well as administering state support programs in the form of EU Structural Funds.

I am proud to say that, since the previous edition of the catalogue was launched, two new clusters related to this sector were established using EU Structural Funds: the Life Sciences Cluster and the Clean Technology Cluster. The joint long-term goal of these clusters is to build a platform for promoting the sector on the global market in the next eight years.

In presenting the new catalogue Chemistry, Pharmacy, and Biotechnology Industry in Latvia, I would like to thank the enthusiasts, academics, investors, and business people who have helped develop this sector, as well as to wish them success in continuing their business and research. On behalf of LIAA, I would like to confirm that we will do our utmost to facilitate the growth and development of the chemical, pharmaceutical, and biotechnological sector in Latvia.

A handwritten signature in black ink, appearing to read 'A. Ozols'.

**Andris Ozols**  
Director

Investment and Development Agency of Latvia

# Chemistry, Pharmacy, Biotechnology Sector in Latvia

The Latvian chemical industry has a long history and is a cornerstone in today's economy. Latvia has historically had a strong research, development, and manufacturing base in sophisticated chemical and pharmaceutical products. The industry, comprising of companies that produce industrial chemicals as well as pharmaceuticals, is central to the Latvian economy. Its importance was recently reaffirmed by the 2009 decision of the Latvian Cabinet of Ministers to include the chemical and pharmaceutical industry in the list of priority sectors essential for the economic development of the country.

Due to historical traditions, Latvia has a strong manufacturing base in fine chemicals and pharmaceuticals, making a wide range of products, ranging from petrochemicals and man-made fibers to paints and household chemicals. Latvia was the principal location for these sectors in the former Soviet Union, with 25% of all new Soviet drug technology designed here. One out of every four medical preparations manufactured in the former USSR and intended for the USSR market was actually made in Latvia.

Existing and extensive R&D bases and a good cooperation between industry and scientific sectors currently covers the following spheres of research: microbiological synthesis, wood chemistry, virology, synthesis of physiologically active substances, bioorganic chemistry, molecular biology, genetics, biotechnology, biomechanics, magneto-biology, and others.

Manufacturing and design of biotechnological equipment is also prevalent. Furthermore, Latvia is becoming recognized internationally for its CRO (Contract Research Organization) activities.

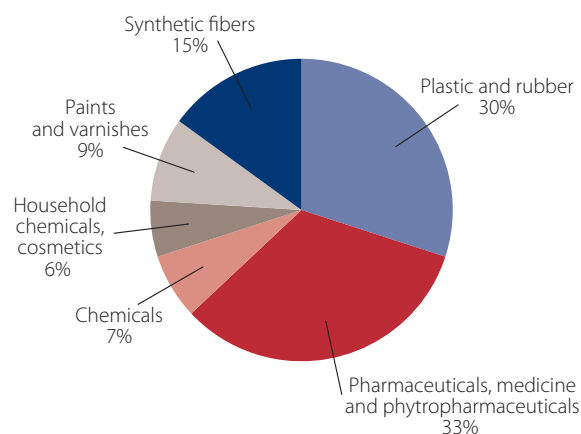
## THE ROLE OF THE INDUSTRY AND SUBSECTORS

The chemical sector is always among the largest manufacturing industries in Latvia. The chemical and pharmaceutical sector places 4th place according to turnover among manufacturing industries (7.7% in 2011), 6th place among other industries by number of employed (6.5% in 2011), and 5th place by share of export in sector sales (75.8% in 2011) (Report on the Economic Development of Latvia, June 2012, Ministry of Economics of Republic of Latvia).

The main chemical manufacturing branches today include:

- Pharmaceuticals, medicine, phytopharmaceuticals.
- Paints and varnishes.
- Chemical compounds and synthetic fibers.
- Household chemicals, cosmetics, perfumes.
- Plastic and rubber products.

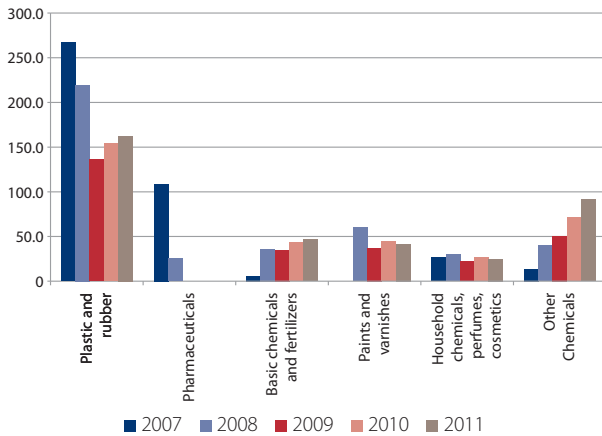
## Output by Subsectors, 2010



Source: Association of Latvian Chemical and Pharmaceutical Industry

In 2011, production volumes of the chemical industry increased by 4.8% in comparison to 2010, but the turnover in this period increased by 16.2%.

## Turnover by Sector, million EUR

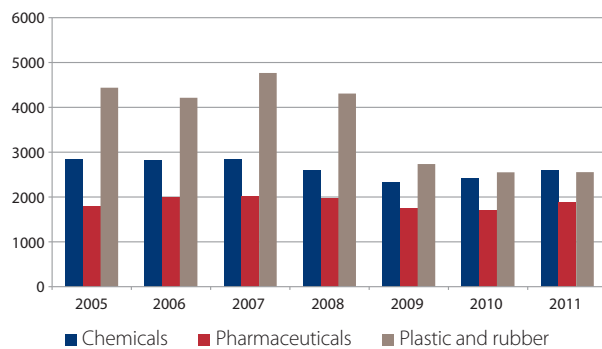


Source: Central Statistical Bureau of Latvia

According to data from the Central Statistical Bureau, the sector included 388 companies in 2011.

The next table shows that the number of employees in the pharmaceuticals subsector has remained rather stable during the last seven years. The sector employs approximately 2,000 employees. The number of persons employed in the plastic and rubber subsector during the last three years is also stable, but a considerable decrease was observed in 2008. Currently, the number of employees in this sector is a little bit less than 3,000. Taking into account that sectors output has increased, companies have raised their effectiveness.

## Occupied Posts by Subsectors



Source: Central Statistical Bureau of Latvia

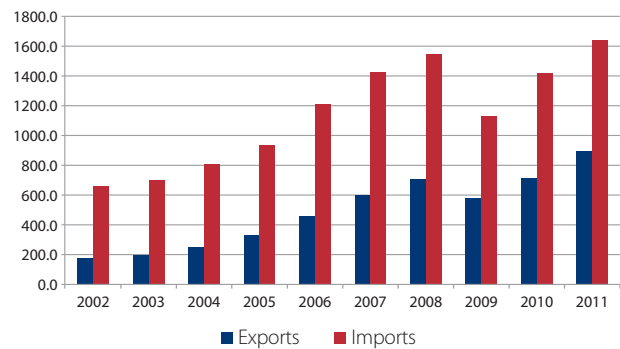
According to Eurostat, Latvia has the 2nd most competitive labor force in the EU in R&D, with its Baltic neighbors falling far behind.

## FOREIGN TRADE

According to the Central Statistical Bureau of Latvia, in 2011 chemicals and pharmaceutical products took up the lion's share of the industry's export (41% and 37%, respectively), followed by plastics (22%). Currently the country produces and exports a diverse array of pharmaceuticals and chemical goods, from unique anti-influenza medicine to petrochemicals, household chemicals, and paints.

Companies in the chemical, rubber, and plastic industries are well-supplied with raw materials and reagents by well-known European and worldwide companies via representative offices and powerful logistics centers, ensuring optimum proximity to customers. Brenntag, Algol, Bang Bonsomer, Telko, Azelis (former Broste), Kemetyl, Elme Messer, AGA, as well as local companies (Ksan, Himlat) and many others have representative offices and warehouses in Latvia.

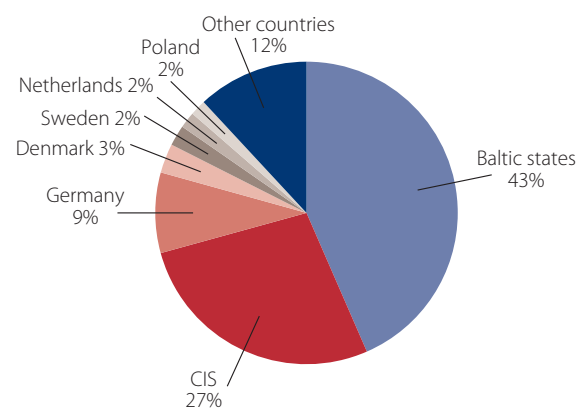
## Export and Import Dynamics, million EUR



Source: Central Statistical Bureau of Latvia

The core export markets are the Baltic neighbors – Lithuania and Estonia – as well as CIS (mainly Russia), Denmark, Germany, Sweden, and the Netherlands.

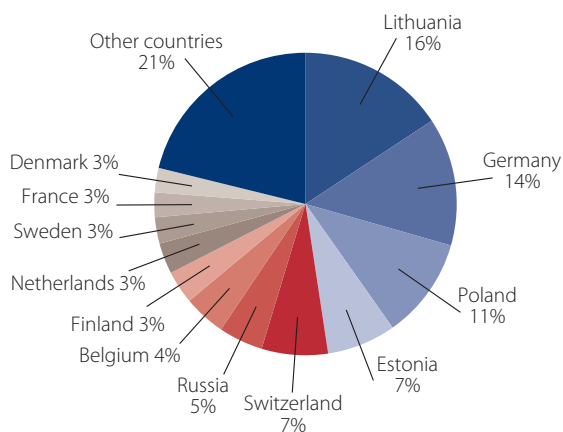
## Main Export Countries, 2011



Source: Central Statistical Bureau of Latvia

3/5 of all products are exported to EU member states. During the last three years, export to Estonia and Lithuania increased by 15% (from 28% in 2008 to 43% in 2011), but the share of EU member states has decreased. In the last five years, Latvian chemical and pharmaceutical companies have successfully entered such distant new markets as Australia, Panama, Albania, Brazil, Saudi Arabia, etc.

### Main Import Countries, 2011



Source: Central Statistical Bureau of Latvia

### TOP COMPANIES

Two companies that stand out in the Latvian pharmaceutical market are JSC Grindeks and JSC Olainfarm.

JSC Grindeks is the leading pharmaceutical holding company in the Baltic states. The origins of Grindeks go back to 1946. The company currently exports to 50 countries all over the world and has representative offices in 11 countries. In 2010, Grindeks was recognized as the Leading Exporter in Latvia at the annual Export and Innovation Awards. The company also received the NASDAQ OMX award in the Baltic states as the company with the best investor relations in Latvia, and ranked third in the Baltics. The business activities of Grindeks are vertically integrated – it has all the necessary resources to perform the complete development cycle of a product using its own resources. In recent years, significant investments exceeding EUR 59.93 million were made in the development of the company, and Grindeks is proud of the developed infrastructure and modern manufacturing units. JSC Grindeks was the first pharmaceutical manufacturer in Latvia to receive the GMP certificate and is among the most socially responsible companies in the Baltic states.

JSC Olainfarm is one of the biggest pharmaceutical companies in Latvia, with 40 years of experience in the production of medical, chemical, and pharmaceutical products. The company was established in 1972. At present, JSC Olainfarm is one of the leading

representatives of the pharmaceutical sector in Latvia and the Baltic states, employing almost 900 highly qualified professionals. The company is provided with modern international technologies and certified in accordance with the requirements of the European Union's Good Manufacturing Practice (GMP), USA inspection standards (FDA), and Environmental Management Standard ISO 14001:2004. JSC Olainfarm produces around 60 types of medicine and around 30 pharmaceutical agents. Only 5-10% of the total JSC Olainfarm products are realized on the Latvian market. Major export markets are Russia, Ukraine, Belarus, and Kazakhstan.

However, no story about the chemical industry in Latvia would be complete without mentioning JSC Dzintars, one of the oldest Baltic companies manufacturing perfumery and biocosmetics. A. Briger's Soap and Perfumery Factory was founded in Riga in 1849, producing soap, candles, perfume, and Eau de Cologne from ready made compositions from France. Today, JSC Dzintars has become the largest manufacturer of biocosmetics and perfumery in the Baltics, with more than 400 employees and more than 350 products in the company's assortment (including biocosmetics, perfumes, make-up, cosmetics for young people, etc.). The quality of the company's performance is certified by international standards of ISO 22716 COSMETIC-GMP, ISO 14001, ISO 9001, and numerous awards. Since 2010, JSC Dzintars has Ecocert, which allows it to produce high-quality organic cosmetics.

JSC Valmieras stikla šķiedra is a unique company in the Baltic chemical and textile industries, with many years of experience in the manufacturing of glass fiber and its products, which can be used for thermal and technical insulation materials, as well as ready-made building materials. These products are used for high-tech industries, for instance, the aviation and space industry, chemical industry, metallurgy, military industry, production of protective overalls, production of recreational and sports equipment, shipbuilding, construction, electronics, energy, household appliances, automobile manufacture, mechanical engineering, and many others. JSC Valmieras stikla šķiedra is one of Europe's largest producers of technical insulation materials. In 2011, JSC Valmieras stikla šķiedra was nominated as the Leading Exporter of Latvia.

JSC Riga Varnish and Paint Plant is the leading paint manufacturer in the Baltic states, offering more than 160 kinds of paints and related materials and adding 5-10 new ones every year. The color range is composed of more than 6,000 shades. More than 50% of all products are exported to Lithuania, Estonia, Russia, Ukraine, Belarus, and other countries. JSC Riga Varnish and Paint Plant owns a R&D center for new product development.

## R&D POTENTIAL

Latvia possesses an extensive R&D base with good co-operation between the industry and scientific and academic sectors, covering a diverse range of research spheres: microbiological synthesis, virology, the synthesis of physiologically-active substances, bioorganic chemistry, molecular biology, genetics, biotechnology, biomechanics, bioengineering, and others. Another traditional sub-sector within the industry now seeing resurgence is R&D, in areas such as life sciences, wood chemistry, and the development of new materials for the aerospace, automotive, and construction industries.

In order to increase investments in R&D, the Latvian government and the Ministry of Education and Science will support nine National Level Research Centers (NLRC) inter alia covering pharmacy and bio-medicine, food processing technologies, nano-structured and multifunctional materials, structures, constructions and technologies, as well as public health and clinical medicine.

## LEADING R&D INSTITUTIONS

The Institute of Organic Synthesis – IOS, whose main activities are fundamental research, organic chemistry, biochemistry, medical chemistry, and molecular pharmacology. The IOS has long and positive experience in drug design and technology development – 17 original drugs were discovered and introduced into the market, more than 70 original preparation methods of known medicines were invented. Presently IOS has on-going projects with 11 pharmaceutical companies. More than 270 patents have been filed together with business partners in the last five years. The IOS is also one of seven partners in the British led DeZnIT consortium, which is working to develop zinc-enzyme-based treatments for novel drug designs.

The Institute of Inorganic Chemistry of Riga Technical University conducts theoretical and applied investigations in areas of inorganic chemistry, chemical technology, and materials sciences with particular expertise in nanosize (20–500 nm) highly active powders of refractory compounds and their homogenous composites.

Riga Technical University's research institutes provide fundamental research in the field of polymer and silicate materials, recycling and conservation, applied research in the field of nanomaterials and composites, market-oriented researches in the field of utilization of domestic raw materials, biologically active organic compounds, organic compounds for photo electronic and information technology, etc.

The Institute of Polymer Mechanics – IPM of the University of Latvia is a non-profit scientific research institution. The main research areas are:

- Theoretical and experimental studies of deformation and fracture of materials.
- Mechanics of composite structure, numerical estimation methods, and optimization.
- Prediction of long-term deformation and strength of materials, effect of environmental factors on their exploitation properties.
- Non-destructive testing methods for determining physical and mechanical properties.

According to Thomson Reuters Web of Science, Science Citation Index, the most cited Latvian researchers' publications in scientific journals from 2006 to 2010 are in the areas of clinical medicine, microbiology, plant and animal science, environment and ecology, and physics. The major numbers of publications are in such areas as physics, engineering, chemistry, material science, and clinical medicine.

In 2007, Latvia was ranked 19th among the EU-27 (with an index of 0.69) by the Patents Corporation Treaty (PTC) patent applications per billions of GDP. This is still significantly short in comparison to the economically developed EU-15 countries, but is ahead of several EU member states such as Romania, Poland, Lithuania, Greece, and Portugal.

## INVESTMENTS

Today Latvia is ranked among the best European countries in terms of the ease of doing business, offering a high-quality labor force and exceptional conditions to maximize profit. Latvia offers very advantageous investment incentives.

The country's long experience and traditions, strong manufacturing base, and high competence in R&D makes the Latvian chemical sector attractive for business activities.

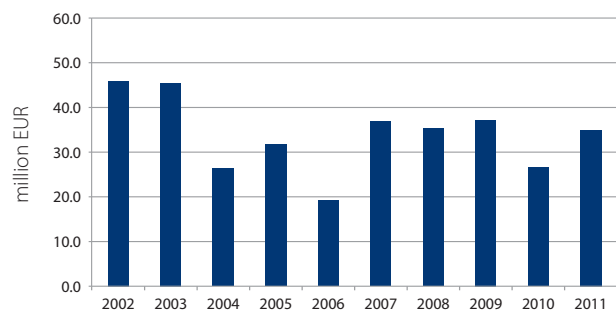
According to data from the Bank of Latvia, direct investment stock in the chemical industry of Latvia reached EUR 23.6 million at the end of 2011, but in rubber and plastic industry this figure was EUR 11.2 million.

The main investing countries in the chemical substances sector in 2011 were Sweden (EUR 7.3 million), Estonia (EUR 6.3 million), Switzerland (EUR 3.8 million), as well as Belgium, the United States, Iceland, and Russia.

Today, key government initiatives include the promotion of pharmaceuticals by supporting or financing the development of clinical testing facilities. The strategy for the development of marketable products, especially biotech products, is based on sharing R&D results between researchers and private institutions.



## FDI Stock in the Manufacture of Chemical Products, Rubber, and Plastic Products



Source: Bank of Latvia

An excellent example of investments in the chemical sector is the Swedish chemistry research provider Syntagon. The company opened a laboratory in Latvia, which deals with synthesis of elements used at research facilities within the medical industry.

Another notable example of investments is the UK company Grant Instruments, which has invested in the Latvian company Biosan Ltd. The total amount of investments were EUR 200,000. Today, Biosan Ltd. has a well established portfolio of innovative products for sample preparation in the fields of genomics, proteomics, and cellomics. The company's products have become well-known all over the world under different leading brands (e.g., Boeco, Grant-bio, KiskerBiotech, Seoulin Biosciences, Iwaki, Lab4You, Бектор-Бест, etc.).

## BIOTECHNOLOGY INDUSTRY

After Latvia joined the EU in 2004, the government indicated biotechnology as a priority (Latvian Economic Development Guidelines, 2005). At the same time, the number of support programs for R&D increased.

A development strategy was set taking into account innovation, science, and education policies. There was a marked increase of activity both in research and entrepreneurship, as well as an expanded scope of activities, adding new directions, e.g., research in industrial biotechnologies transformed to environmental protection and biomedical biotechnologies.

Today, the Latvian biotechnology industry, represented by approximately 30 companies, is relatively small but well-established and competitive in the global arena. Following the small- and medium-size companies' activities, the sector can be divided into three major groups:

1. Medical and pharmaceutical biotechnology (red biotechnology).
2. Ecological biotechnology (green biotechnology).
3. Design and manufacturing of biotechnological equipment.

The majority of the sector's turnover comes from the production of biotechnological equipment (laboratory equipment, as well laboratory and pilot scale bioreactors). Companies representing this direction started their export activities in the 1990s and currently some of them (Biosan, Elmi) have achieved international recognition. The red and green biotechnology companies have begun their development in the last decade. Companies in the red biotechnology subsector are spin-off companies from previously existing research institutes or recently established ones, which mainly manufacture pharmaceutical products according to customer-specialized orders or manage medical biotechnology services. The development of companies within the green biotechnology subsector is mainly linked to increasing requirements toward environmental issues.

The main research activities cover gene engineering, recombinant proteins, stem cell biotechnologies, biomaterials, food biotechnology, environment protection, biodegradation of wood materials, and technologies of biogas production, as well as bioengineering and system biotechnology.

The leading scientific institute in molecular biology and biomedicine in Latvia is the Latvian Biomedical Research and Study Centre – BMC. Since its establishment in 1993, BMC has evolved into a powerful scientific center performing basic as well as applied research in molecular genetics, vaccine development, genomics and proteomics, cancer biology, immunology, biotechnology, stem cell biology, structure biology, and other scientific areas. BMC maintains tight links with the industry, and its partners include major European pharmaceutical companies such as Cytos Biotechnology, Rhein Biotech, Medeva, as well as Latvia-based Grindeks. The institute was one of the first to clone and sequence the hepatitis B virus (HBV), elaborating the basis of several HBV vaccines in various countries. BMC amongst others is now working on vaccine prototypes and gene therapy tools against hepatitis B and C viruses.

Riga Biomaterial Innovation and Development Center of Riga Technical University is the biggest and most modern biomaterial research center in the Baltic states. "Spare parts" for substitution of broken human tissues and organs are created here. The center's mission is to proceed with the development of biomaterials from nanopowders, metals, ceramics, textiles, so that they can be implanted in a live body to substitute broken tissues and fully integrated in its other tissues. Riga Biomaterial Innovation and Development Center is currently part of the Institute of General Chemical Engineering.

Other research institutions in Latvia include the Institute of Microbiology and Biotechnology and Laboratory of Bioanalytical Methods (University of Latvia), Institute of Microbiology and Virology, Laboratory of Biochemistry, Laboratory of Biomechanics (Riga Stradins University), SIGRA Research Institute of Biotechnology and Veterinary Medicine (Latvia University of Agriculture), and Latvian State Institute of Wood Chemistry.

## EDUCATION

The educational system supports the sector at both the vocational and higher education levels. In 2010/2011, 2,550 students were involved in programs related to chemistry, pharmacy, and biotechnology.

There are seven main institutions at the higher and vocational education level:

- Riga Technical University
- University of Latvia
- Riga Stradins University
- Latvia University of Agriculture
- Daugavpils University
- Riga 1st Medicine College
- Olaine Mechanics and Technology College

Overall Latvia offers 48 programs at the college, professional, bachelor's, master's, and doctoral levels. Pharmacy, chemistry, and biology are the most popular programs. Other programs include biotechnology, material technology and design, chemical technology, materials sciences, biomedicine, veterinary medicine, provision and nutrition science, natural science, and clinic pharmacy.

Two new sector-related clusters were recently established: the Life Sciences Cluster and Clean Technology Cluster. Both of them have the long-term goal to build a platform to promote the sector on the global market.

The goal of the Life Sciences Cluster of Latvia is to strengthen the pharmaceutical industry as a leading innovative industry in Latvia, which produces and exports high value-added products and replaces traditional jobs within the manufacturing sector with knowledge-based high-tech jobs.

About 30 pharmaceutical, chemical, and biotechnology companies, as well as educational and research institutions, form the core of the cluster. The main areas of competence in life science research are organic chemistry and biopolymer research, microbiology and virology, genomics, immunology, biotechnology, and wood chemistry.

21 enterprises and research/educational institutions from the following sectors are involved in the Clean Technology Cluster's activities: renewable energy resources, waste and pollution, water management, clean technology products, equipment and solutions, energy production, accumulation and storage.

The aim of the cluster is to represent enterprises interested in cooperation in order to enter new international markets, improve their competence and competitiveness, as well as to create new and innovative products.

## BUSINESS POTENTIAL

The favorable geographic location of Latvia, the established business ties within the eastern as well as western markets, and a legal basis suitable for the sector contribute toward establishing a sustainable competitive advantage in the modern marketplace. Foreign investors in Latvia have the same rights and obligations as local investors. Intellectual property laws in Latvia are fully harmonized with EU legislation.

Prospects of the sector include:

- R&D of new medicine.
- Generic production of pharmaceuticals.
- Custom synthesis of new molecules.
- Sub-contracted production of chemical intermediates.
- Custom synthesis of organic compounds.
- Outsourcing of analytical services to Latvian R&D institutions and laboratories.
- New products developed by Latvian research institutes, e.g., nanosize powders, preparations from local medical herbs, etc.
- Chemical processing of Latvia's extensive timber resources.
- Latvia's natural gas deposits and storage capabilities provide other raw material sources.
- Production of polyethylene pipes, industrial and food packaging.

# Major Product Lines

No.	Company	Technological equipment allows manufacture and provides the following services												
		Chemical products	Rubber products	Plastic products	Cosmetics and hygienic products	Pharmaceutical products	Synthetic fiber products	Biotechnological products and services	Chemical raw materials	Laboratory and industrial equipment	Agrochemicals	R&D, contract research	Recycling	Other
1	AMBERCRO													
2	ART SOAPWORKS													
3	BALTIJAS GUMIJAS FABRIKA													
4	BF-ESSE													
5	BIO2YOU													
6	BIODEGVIELA													
7	BIOSAN													
8	BIOTEHNISKAIS CENTRS													
9	DZINTARS													
10	EKOELL													
11	EKOKOSMETIKA													
12	ELK PLUS													
13	ELME MESSER L													
14	FARMEKO													
15	FROLI BALTIC													
16	GENERA													
17	GMT													
18	GRINDEKS													
19	L.Ē.V. EKSTRAKTU RŪPNĪCA													
20	LITAVA													
21	LMP													
22	LORI													
23	MADARA COSMETICS													
24	MEDITEKS													
25	NEOMAT													
26	NPK TERMINĀLIS													
27	OLAINFARM													
28	PADTEX INSULATION													
29	PEPI RER													
30	PHARMIDEA													
31	RĪGAS FARMACEITISKĀ FABRIKA													
32	RĪGAS ZIEPJU MANUFAKTŪRA													
33	SILVANOLS													
34	SPODRĪBA													
35	SUNNINGDALE TECH													
36	VALMIERAS STIKLA ŠĶIEDRA													

# Company Profiles

## AmberCRO



### AMBERCRO

Legal form: Ltd  
Address: Daugavas iela 38/1, Mārupe, Mārupes nov., LV-2167, Latvia  
Phone: +371 67896264, +371 26619312  
Fax: +371 67465206  
E-mail: info@amber-cro.com, sarkanbikisdz@amber-cro.com  
Website: www.amber-cro.com

Chairman of the Board: Mr Dzintars Sarkanbikis  
Contact: Mr Dzintars Sarkanbikis  
Position of the contact person: Chairman of the Board  
Languages spoken: Latvian, Lithuanian, Estonian, English  
Number of employees: 21  
Founded in: 2007

Turnover in 2011: EUR 1 323 383  
Turnover in 2010: EUR 1 257 314  
Export volume 2011: EUR 1 323 383  
Export volume 2010: EUR 1 255 939  
Main markets: Poland, Austria, France, UK, Switzerland, USA, Canada

Business profile: Clinical Research. AmberCRO is a reliable partner for pharmaceutical companies, CROs, and health care professionals.

Seeking cooperation in: See Business profile.

Certificates in use: ISO 9001

## art soapworks

### ART SOAPWORKS

Legal form: Ltd  
Address: Meldru iela 1, Liepāja, LV-3401, Latvia  
Phone: +371 63488363  
Fax: +371 63488363  
E-mail: gints@artsoapworks.com  
Website: www.artsoapworks.com

Member of the Board: Mr Gints Ločmelis  
Contact: Mr Gints Ločmelis  
Position of the contact person: Member of the Board  
Languages spoken: Latvian, English, German, Russian  
Number of employees: 3  
Founded in: 2009

Turnover in 2011: EUR 18 678  
Turnover in 2010: EUR 14 297  
Export volume 2011: EUR 2 330  
Main markets: Latvia, Lithuania, Germany, Italy, France, Netherlands

Business profile: Art Soapworks is a company started by young and daring people. Our aim is to offer a product that contains both the excellent qualities of natural ingredients and the attractiveness of a good design. Our soap is a handmade artisan product made with the uttermost care in order to provide our customers with the greatest comfort. Our goal is to surprise people with new products and ideas in everything involved with the washing ritual. Art Soapworks team is open to creativity. We don't think that time spent in the bathroom should be boring.

Seeking cooperation in: Distributors, gift shops, eco shops.



## BALTIJAS GUMIJAS FABRIKA

Legal form: JSC  
Address: Maskavas iela 322F, Rīga, LV-1063, Latvia  
Phone: +371 67187534  
Fax: +371 67187482  
E-mail: bgf@bgfrubber.com  
Website: www.bgfrubber.com

Chairman of the Board: Mr Aleksandrs Kernožickis  
Contact: Mr Anatoly Kuzmin  
Position of the contact person: Member of the Board  
Languages spoken: Latvian, English, Italian, Russian  
Number of employees: 80  
Founded in: 1998

Turnover in 2011: EUR 4 000 000  
Turnover in 2010: EUR 3 845 000  
Export volume 2011: EUR 3 600 000  
Export volume 2010: EUR 3 450 000  
Main markets: Germany, Belarus, Estonia, Finland, Sweden, Denmark

Business profile: Development of rubber compound formulations. Rubber compounds and rubber technical article production.

The company's database includes a wide-ranging assortment of rubber compound formulations based on the different types of rubber, such as NR, EPDM, SBR, NBR, HNBR, BR, IR, CR, VMQ, FKM.

In the manufacturing of rubber technical articles, the greatest attention is paid to the component parts, including parts for railway and public transportation, construction, and engineering manufacture.

Seeking cooperation in: Subcontracting - rubber compounds and rubber parts delivery.

Certificates in use: ISO 9001, ISO/TS 16949



## BF-ESSE

Legal form: Ltd  
Address: Jēkaba iela 26/28, Rīga, LV-1010, Latvia  
Phone: +371 67323499  
Fax: +371 67323499  
E-mail: sekretare@bfesse.lv  
Website: www.bfesse.lv

Director: Ms Zanetta Ponomarenko  
Contact: Ms Natalija Sazenova  
Position of the contact person: Head of the International Relations Department  
Languages spoken: Latvian, English, Russian  
Number of employees: 43  
Founded in: 1991

Turnover in 2011: EUR 870 215  
Turnover in 2010: EUR 1 377 499  
Export volume 2011: EUR 87 290  
Export volume 2010: EUR 5 759  
Main markets: Latvia

Business profile: For many years, our company's founders have been involved in pioneering research in gastroenterology, which resulted in the development of a unique new product: Pine Thick Needle Extract. Based on this extract, we have developed a dietary supplement with unique bioactive properties, Fitesten, which produces antioxidant effects, provides hepato-protection, improves cell-membrane protection, and enhances immuno-modulation. It is a free-radical scavenger that boosts the overall protection of the gastrointestinal tract. Fitesten is appreciated by health-conscious consumers and healthcare professionals in Latvia, Estonia, Lithuania, Ukraine, Belarus, and Russia, as well as other countries. Fitesten has 17 patents and is the winner of the Silver Innovation Award 2011.

Seeking cooperation in: We are deeply interested in the partners from the European Union (Germany, UK, France, the Netherlands, Denmark, Sweden, Finland, Poland, Bulgaria, Austria, Italy, Spain, Greece), as well as in Norway, the USA, Canada, South East Asia (China, Taiwan, Singapore, Japan), and CIS countries (Azerbaijan, Armenia, Kazakhstan, Kyrgyzstan, Moldova, Tajikistan, Turkmenistan, Uzbekistan).



## BIO2YOU

Legal form: Ltd  
Address: Bieķensalas iela 6, Rīga, LV-1004, Latvia  
Phone: +371 29250765  
E-mail: info@bio2you.lv  
Website: www.bio2you.lv

Director: Ms Rita Stražinska  
Contact: Ms Rita Stražinska  
Position of the contact person: Director  
Languages spoken: Latvian, English, Russian  
Number of employees: 2  
Founded in: 2011

Turnover in 2011: EUR 160 000  
Turnover in 2010: EUR 135 087  
Export volume 2011: EUR 48 000  
Export volume 2010: EUR 30 000  
Main markets: Europe, Russia, USA, Asia

Business profile: BIO2YOU ORGANIC SEABUCKTHORN COSMETIC is high quality, completely natural, alcohol-free and animal-by-products free. It possesses extensive anti-aging properties. Unique and effective serums and a radiant skin mask perfectly supplement the range of cosmetics used every day. BIO2YOU uses modern technologies and efficient natural ingredients such as precious natural extracts and oils, as well as hyaluronic acid and ultra-modern wrinkle fighter Argireline; therefore, its products are very effective. All products are eco-bio certified by ICEA.

- Organic skin care line - 13 products
- Organic anti-age line - 4 products
- Organic baby and junior skin care line - 8 products

Seeking cooperation in: We are looking for an exclusive distributor of our products in the represented country.

Certificates in use: Eco-bio certificate ICEA

## BIODEGVIELA

Legal form: Ltd  
Address: Terēzes iela 1, Rīga, LV-1012, Latvia  
Phone: +371 64807674  
Fax: +371 64807682  
E-mail: biodegviela@inbox.lv, biodegviela2007@inbox.lv  
Website: www.bioethanol.lv

Head: Mr Aleksejs Aleksejevs, Mr Arnolds Babris  
Contact: Mr Arnolds Babris  
Position of the contact person: Member of the Board  
Languages spoken: Latvian, English, Russian  
Number of employees: 75  
Founded in: 2004

Turnover in 2011: EUR 2 111 367  
Turnover in 2010: EUR 3 019 001  
Export volume 2011: EUR 943 706  
Export volume 2010: EUR 1 841 320  
Main markets: Latvia, Lithuania, Estonia, Poland, UK

Business profile: Biodegviela Ltd. produces food ethanol (minimum of ethylalcohol concentration: 96.2%) and bioethanol (minimum of ethylalcohol concentration: 99.5%). The high quality of the products is ensured by imported new equipment, strict compliance with production technology, continuous monitoring of the production processes as well as the composition of raw materials and products.

Seeking cooperation in: We are looking for manufacturers of alcohol and medical products.

Certificates in use: LATSERT



## BIOSAN

Legal form: Ltd  
Address: Rātsupītes iela 7/2, Rīga, LV-1067, Latvia  
Phone: +371 67426137  
Fax: +371 67428101  
E-mail: svetlana@biosan.lv  
Website: www.biosan.lv

Director: Mr Vasilij Bankovskis  
Contact: Ms Svetlana Bankovska  
Position of the contact person: Managing Director  
Languages spoken: Latvian, English, German, Russian  
Number of employees: 92  
Founded in: 1992

Turnover in 2011: EUR 5 393 500  
Turnover in 2010: EUR 4 760 922  
Export volume 2011: EUR 5 285 367  
Export volume 2010: EUR 4 607 569  
Main markets: EU; Russia and other CIS countries

Business profile: Biosan's mission is to develop modern, exciting, customized apparatus for sample preparation and analyses in life science laboratories (health care and medical technology). We have created a wide range of customized, compact, multifunctional products with elegant design. The company is built around a combination of R&D, production, and sales departments, working closely in our 2100 m<sup>2</sup> premises. Innovation (a number of patented solutions), design, and focus on the individual customer have proved to be in demand in the biotechnology market in recent years, Biosan customized laboratory apparatus has become well-known all over the world.

Seeking cooperation in: Biosan is looking forward to establishing long-term cooperation with companies specializing in the import and supply of equipment and/or reagents for medical and biotechnology laboratories. Our business strategy is based on the company's strengths, and experience shows that there is demand for the modern innovative solutions we offer.

Certificates in use: ISO 9001, all products CE marked

## BIOTEHNISKAIS CENTRS

Legal form: JSC  
Address: Dzērbenes iela 27, Rīga, LV-1006, Latvia  
Phone: +371 67553518  
Fax: +371 67553518  
E-mail: btc@edi.lv  
Website: www.bioreactors.net, www.btc-automation.lv

Chairman of the Board: Mr Juris Vanags  
Contact: Mr Juris Vanags  
Position of the contact person: Chairman of the Board  
Languages spoken: Latvian, English, German, Russian  
Number of employees: 11  
Founded in: 1996

Turnover in 2011: EUR 485 240  
Turnover in 2010: EUR 403 490  
Export volume 2011: EUR 238 389  
Export volume 2010: EUR 30 137  
Main markets: Latvia, Germany, Poland, Russia

Business profile: Manufacture of laboratory bioreactors with novel magnetic drives and pilot-scale bioreactors (up to 2500l); bioprocess controllers with the flexibility to be adapted to different bioreactors and fermentation processes; modernization of pre-used bioreactors; customized industrial process automation (using Siemens Simatic, Schneider Electric, and other PLCs, also Siemens WinCC, ARC Informatique PC Vue, and other SCADAS).

Seeking cooperation in: Product delivery, project implementation, manufacture to customer specifications, joint project development.

Certificates in use: ISO 9001



## DZINTARS

Legal form: JSC  
Address: Mālu iela 30, Rīga, LV-1058, Latvia  
Phone: +371 67103930  
Fax: +371 67623797  
E-mail: dzintars@dzintars.lv  
Website: www.dzintars.lv

Chairman of the Board: Mr Ilja Gerčikovs  
Contact: Ms Olga Lando  
Position of the contact person: Head of the Cosmetics Laboratory  
Languages spoken: Latvian, English, German, Russian  
Number of employees: 402  
Founded in: 1849

Turnover in 2011: EUR 7 719 032  
Turnover in 2010: EUR 7 727 564  
Export volume 2011: EUR 2 509 536  
Export volume 2010: EUR 2 531 983  
Main markets: Latvia, EU, CIS

Business profile: Manufacturers of an extensive range of perfumery, bio-cosmetic, and toiletry products (make-ups, body, facial, and hair products).

JSC Dzintars is a member of COSMEBIO (France) - the leading ecological and organic cosmetics professional association.

Seeking cooperation in: The provision of contract manufacturing. Development and production of eco-cosmetic and perfumery products.

Certificates in use: ISO 9001, ISO 14001, ISO 22716, ISO 17025, Ecocert

## EKOELL

Legal form: Ltd, Latvian agro-industrial research firm  
Address: Ropažu iela 140-413, Rīga, LV-1006, Latvia  
Phone: +371 67542454  
Fax: +371 67542454  
E-mail: ekoell@latnet.lv  
Website: www.ekoell.lv

Director: Ms Gunta Fišere  
Contact: Ms Gunta Fišere  
Position of the contact person: Director  
Languages spoken: Latvian, English, Russian  
Number of employees: 5  
Founded in: 1989

Turnover in 2011: EUR 12 744  
Turnover in 2010: EUR 17 434  
Main markets: Latvia

Business profile: Natural, hand-made body-care products – creams, facial milks, tonics, peeling creams, and massage oils.

Seeking cooperation in: Export sales.



## **EKOKOSMETIKA**

Legal form: Ltd  
Address: Mazcenu aleja 10-41, Jaunmārupe,  
Mārupes nov., LV-2166, Latvia  
Phone: +371 26597219, +371 22025590  
E-mail: inese@ekokosmetika.lv  
Website: www.nordencosmetics.com

Member of the Board: Ms Inese Priekule  
Contact: Ms Inese Priekule  
Position of the contact person: Member of the Board  
Languages spoken: Latvian, English, Russian  
Number of employees: 1  
Founded in: 2005

Turnover in 2011: EUR 66 925  
Turnover in 2010: EUR 38 878  
Main markets: Latvia

Business profile: Professional cosmetics for SPA centers,  
massage therapists, physiotherapists. Sugar wax system  
for professionals and end users.

Seeking cooperation in: Distribution partners in local  
countries.

## **ELK PLUS**

Legal form: Ltd  
Address: Saules iela 8, Ozolnieki, Ozolnieku pag.,  
Ozolnieku nov., LV-3018, Latvia  
Phone: +371 63007005  
Fax: +371 63020444  
E-mail: karlis@elkplus.lv  
Website: www.elkplus.lv

Member of the Board: Mr Kārlis Veidemanis  
Contact: Mr Kārlis Veidemanis  
Position of the contact person: Member of the Board  
Languages spoken: Latvian, English, German, Russian  
Number of employees: 29  
Founded in: 2003

Turnover in 2011: EUR 1 550 000  
Turnover in 2010: EUR 1 400 000  
Export volume 2011: EUR 1 540 000  
Export volume 2010: EUR 1 390 000  
Main markets: Latvia, Sweden, Germany

Business profile: ELK plus produces different polyurethane  
parts, mostly for body protection, furniture, and  
automotive. The company works with several PUR  
systems, like visco-elastic, soft-elastic PUR, semi-hard  
and hard integral PUR, compact and hard PUR, RIM PUR.  
In-mould coatings and other material inserts are also  
available. The company provides high-quality products  
by using modern technologies and quality management  
systems.

Seeking cooperation in: Looking for cooperation in the  
area of Business profile.

Certificates in use: ISO 9001:2008

**ELME MESSER L**

Legal form: Ltd  
Address: Aplokciema iela 3, Rīga, LV-1034, Latvia  
Phone: +371 67355445  
Fax: +371 67355446  
E-mail: eml@eml.lv  
Website: www.elmemesser.lv

Member of the Board: Mr Vadims Kjasilis  
Contact: Mr Vadims Kjasilis  
Position of the contact person: Member of the Board  
Languages spoken: Latvian, Russian  
Number of employees: 27  
Founded in: 1999

Turnover in 2011: EUR 4 187 925  
Turnover in 2010: EUR 2 859 240  
Export volume 2011: EUR 707 117  
Export volume 2010: EUR 73 807  
Main markets: Latvia, Lithuania, Estonia, Russia

Business profile: Production and sales of industrial, food and medical gases. Liquid oxygen, liquid nitrogen, liquid argon, liquid carbon dioxide, liquid helium. Oxygen (O<sub>2</sub>), Nitrogen (N<sub>2</sub>), Argon (Ar), Carbon dioxide (CO<sub>2</sub>), Propane, Hydrogen (H<sub>2</sub>). Welding gas mixtures - FERROLINE, INOXLINE, ALULINE, Acetylene, Helium, Dry ice. Medical gases: oxygen, nitrogen, carbon dioxide, N<sub>2</sub>O. Food gases: Gourmet gas mixtures. Gas equipment.

Seeking cooperation in: See Business profile.

Certificates in use: ISO 9001

**FARMEKO**

Legal form: Ltd  
Address: Brīvības gatve 410, Rīga, LV-1024, Latvia  
Phone: +371 67372106  
Fax: +371 67372106  
E-mail: info@farmeko.lv  
Website: www.farmeko.lv

Chairman of the Board: Mr Jānis Biezbārdis  
Contact: Mr Mārtiņš Škutāns  
Position of the contact person: Product Sales Manager  
Languages spoken: Latvian, English, Russian  
Number of employees: 25  
Founded in: 2001

Turnover in 2011: EUR 1 584 926  
Turnover in 2010: EUR 1 600 000  
Export volume 2011: EUR 300 000  
Export volume 2010: EUR 100 000  
Main markets: Latvia, Lithuania, Estonia, Slovakia, Russia

Business profile: Our SANA SET trademark underpads have obtained the EC declaration of conformity (CE mark). The bed underpads provide an internal liner, are soft to the touch, and will not irritate the skin; soft diamond-embossed full-fill and soft, leakage resistant for maximum patient comfort. Special underpad product design for baby care - Sana Set Baby. Our hygienic, moisture-absorbing pads for pets, SANA PET, are ideal for maintaining hygienic home environments.

Seeking cooperation in: Companies in Eastern Europe, Russia, the Middle East, Western Europe, and North Africa who are interested in importing high-quality sanitary goods (underpads).

Certificates in use: Certified as medical products, registered for the EU market, certificates for raw materials used in final products.



## FROLI BALTIC

Legal form: Ltd  
Address: Kustes dambis 6, Ventspils, LV-3601, Latvia  
Phone: +371 63634500  
Fax: +371 63634519  
E-mail: froli-baltic@froli.lv  
Website: www.froli.com

Member of the Board: Mr Reinhard Ruthmann  
Contact: Ms Ketija Boitmane  
Position of the contact person: Commercial Specialist  
Languages spoken: Latvian, English, German, Russian  
Number of employees: 16  
Founded in: 2005

Turnover in 2011: EUR 858 063  
Turnover in 2010: EUR 812 572  
Export volume 2011: EUR 856 096  
Export volume 2010: EUR 805 099  
Main markets: Germany, Denmark, Netherlands

Business profile: FROLI Baltic manufactures innovative, high-grade, high-quality products from polyurethane (PUR) for health care, hospitals, doctors' surgeries, rehabilitation centers, and other industries. PUR products are dermatologically and biologically harmless. They are attractive because of their long life span, comfortable application, and other hygienic advantages, something that biological alternatives such as leather cannot offer. FROLI manufactures PUR products in a variety of shapes and colors, with wood, steel, or cardboard inserts. PUR components can be dyed and printed. Their firmness can be varied and surfaces can be fashioned as required, for instance, a leather-look and feel or other textures.

Seeking cooperation in: Finding manufacturers of rehabilitation and medical products and industrial chairs. Interested in cooperation with an innovative and reliable partner.



## GENERA

Legal form: Ltd  
Address: Rātsupītes iela 1, Rīga, LV-1067, Latvia  
Phone: +371 67425241  
Fax: +371 67442407  
E-mail: info@genera.lv  
Website: www.genera.lv

Chairman of the Board: Mr Juris Šteinbergs  
Contact: Mr Juris Šteinbergs  
Position of the contact person: Chairman of the Board  
Languages spoken: Latvian, English, German, Russian  
Number of employees: 8  
Founded in: 2001

Turnover in 2011: EUR 225 000  
Turnover in 2010: EUR 126 154  
Main markets: Latvia, Lithuania, Estonia

Business profile: From the very beginning, GenEra has been oriented towards the needs of customers in Latvia and the other Baltic states. Most projects have been completed and registered with the State Agency of Medical Technologies as new methodologies for our country. They are now used as certified, reliable, and safe methods in the DNA-testing sector. Our main areas of expertise are the genetic testing and molecular diagnostics of inherited diseases, technical services including DNA sequencing, genotyping and mapping of disease-associated loci, and pharmacological-genome studies. GenEra also acts as a distributor of reagents for agricultural diagnostics in Latvia and a supplier of oligo-nucleotides to various state institutions and private laboratories.

Seeking cooperation in: See Business profile.

Certificates in use: Certificate No. L-194-A, issued by the Ministry of Health of the Republic of Latvia



## GMT

Legal form: Ltd  
Address: Andrejostas iela 4A, Rīga, LV-1045, Latvia  
Phone: +371 67788071, +371 26539666  
Fax: +371 67788082  
E-mail: gmtbeauty@gmtbeauty.com  
Website: www.gmtbeauty.com

Chairman of the Board: Ms Terēze Beļkova  
Contact: Ms Terēze Beļkova  
Position of the contact person: Chairman of the Board  
Languages spoken: Latvian, Estonian, English, Russian  
Number of employees: 8  
Founded in: 2008

Turnover in 2011: EUR 180 000  
Turnover in 2010: EUR 92 442  
Export volume 2011: EUR 70 000  
Export volume 2010: EUR 1 246  
Main markets: Latvia, Lithuania, Estonia, Russia

Business profile: The core activity of the company is directed toward the development of a universally applicable cosmetics line for in-salon application, a professional cosmetics line unencumbered by links to equipment manufacturers, as well as the production, distribution, and promotion of these products. The GMT business concept is founded on the company founders' long-term experience in the beauty salon sector and the difficulty - almost impossibility - of sourcing affordable and appropriate cosmetics to successfully solve aesthetic problems. After detailed research, we realized that the development of a line of simple and easy-to-use products would not only benefit us, but also our industry colleagues and, of course, our clients. Such products must have easy and effective application properties and can solve a variety of aesthetic problems through the utilization of beauty salon technologies.

Seeking cooperation in: Trading partners for cosmetics and customers for the development and manufacture of new cosmetic lines.

# Grindex



## GRINDEKS

Legal form: JSC  
Address: Krustpils iela 53, Rīga, LV-1057, Latvia  
Phone: +371 67083500, +371 67083205  
Fax: +371 67083505  
E-mail: grindeks@grindeks.lv  
Website: www.grindeks.lv

Chairman of the Board: Mr Juris Bundulis  
Contact: Ms Laila Kļaviņa  
Position of the contact person: Head of Communications Department  
Languages spoken: Latvian, English, Russian  
Number of employees: 730  
Founded in: 1946

Turnover in 2011: EUR 98 900 000  
Turnover in 2010: EUR 92 700 000  
Export volume 2011: EUR 85 400 000  
Export volume 2010: EUR 83 900 000  
Main markets: Latvia, Lithuania, Estonia, Germany, Netherlands; Russia and other CIS countries, Japan, USA

Business profile: Main fields of activity are research, development, manufacturing, and sales of original products, generics, and active pharmaceutical ingredients. Grindeks specializes in the heart and cardiovascular, CNS, and anti-cancer medication therapeutic groups. The product range consists of the brand products Mildronate® and Ftorafur®, more than 100 final dosage forms, and 22 different APIs.

Seeking cooperation in: Research and development, registration and contract manufacturing of API and final dosage form, new API Analytical Scale-up Laboratory.

Certificates in use: ISO 9001, ISO 14001, GMP - Compliance of Manufacturer for APIs and drug products issued by Latvian Agency of Medicines included, World Health Organization GMP, Good Laboratory Practice, Good Distribution Practice (Wholesale Licence), Certificates of suitability with the European Pharmacopoeia (CEPs) - to Xylazine hydrochloride, Zopiclone, Oxytocin and Flecainide acetate APIs, Accept of the U.S. FDA - to Oxytocin, Xylazine and Medetomidine Hydrochloride APIs, Certificate of Therapeutic Goods Administration (Australia) - to Zopiclone API, Certificates of the Ministry of Health, Labour and Welfare (Japan) - Accreditation as a foreign manufacturer of Tegafur, Droperidol APIs



Ekstraktu rūpnīca

## L.Ē.V. EKSTRAKTU RŪPNĪCA (EXTRACT PLANT)

Legal form: Ltd  
Address: Ekstraktu rūpnīca, Nākotne, Glūdas pag.,  
Jelgavas nov., LV-3040, Latvia  
Phone: +371 63077434  
Fax: +371 63077439  
E-mail: info@lev-extracts.com  
Website: www.lev-extracts.com

Chairman of the Board: Ms Natalja Mažarova  
Contact: Ms Natalja Mažarova  
Position of the contact person: Chairman of the Board  
Languages spoken: Latvian, English, Russian  
Number of employees: 15  
Founded in: 1994

Turnover in 2011: EUR 345 000  
Turnover in 2010: EUR 405 000  
Export volume 2011: EUR 160 000  
Export volume 2010: EUR 257 000  
Main markets: Latvia, Lithuania, Estonia, Belarus

Business profile: Manufacturing of plant extracts for food and cosmetic products, food supplements, contract manufacturing.

Seeking cooperation in: Extracts' distribution. Food supplement distribution. Food supplement contract manufacturing.

Certificates in use: Certificate of conformity, Ecocert as a subcontractor



## LITAVA

Legal form: Ltd  
Address: Mālu iela 28, Rīga, LV-1058, Latvia  
Phone: +371 67622135, +371 67808716  
Fax: +371 67459024  
E-mail: litava@litava.lv  
Website: www.litava.lv

Member of the Board: Mr Aleksandrs Vaivods  
Contact: Mr Kristers Zeile  
Position of the contact person: Manager  
Languages spoken: Latvian, Russian  
Number of employees: 18  
Founded in: 1993

Turnover in 2011: EUR 378 960  
Turnover in 2010: EUR 450 625  
Main markets: Latvia

Business profile: Litava Ltd. is a leading company in the field of production of professional washing, cleaning, and disinfecting remedies. In 2005 the company was independently audited and certified to be in conformance with ISO 9001 standards. Every manufactured product is tested for quality and corresponds to the EU ecology normative. The native and foreign components used in production do not blight humans or the environment - this is our main working principle. That is the reason why the company's circle of clients is constantly enlarging. Today, Litava have long-term partnerships with governmental institutions, industrial plants, hospitals, as well as private companies. The quality and price of our company's products meet the most fastidious buyers.

Seeking cooperation in: See Business profile.

Certificates in use: ISO 9001



## LMP

Legal form: Ltd  
Address: Vietalvas iela 1, Rīga, LV-1009, Latvia  
Phone: +371 67040788  
Fax: +371 67040787  
E-mail: info@lmp.lv  
Website: www.lmp.lv

Chairman of the Board: Mr Jānis Miķelsons  
Contact: Mr Jānis Miķelsons  
Position of the contact person: Chairman of the Board  
Languages spoken: Latvian, English, German, Russian  
Number of employees: 15  
Founded in: 1992

Turnover in 2011: EUR 787 895  
Turnover in 2010: EUR 534 281  
Export volume 2011: EUR 432 927  
Export volume 2010: EUR 293 560  
Main markets: Latvia, Lithuania, Estonia, Czech Republic, Slovakia, Belarus, Ukraine, Georgia, Armenia, Azerbaijan, Turkmenistan, Kazakhstan and Uzbekistan

Business profile: Manufacturing of liquid and semisolid drug dosage forms (13 different products) and 12 different products with CE marking, registered as medical devices in the EU. Development and manufacturing of new products.

Seeking cooperation in: We are looking for partners who could organize sales and distribution of LMP Ltd. products, supplying the full range of marketing services: preparation of marketing strategy; organizing cooperation with medical wholesalers, drugstore chains, pharmacists, and doctors; execution of publicity activities; and production of publicity materials. We also offer private-label manufacturing for medical devices and drugs.

Certificates in use: GMP



## LORI

Legal form: Ltd  
Address: Krūzes iela 3, Rīga, LV-1046, Latvia  
Phone: +371 67610696  
Fax: +371 67610967  
E-mail: alex@lori.lv  
Website: www.lori.lv

Chairman of the Board: Mr Aleksandrs Tjutjerevs  
Contact: Mr Maksims Levcenko  
Position of the contact person: Senior Executive of Marketing Department  
Languages spoken: Latvian, English, German, Russian  
Number of employees: 50  
Founded in: 1992

Turnover in 2011: EUR 1 439 545  
Turnover in 2010: EUR 1 517 745  
Export volume 2011: EUR 1 365 997  
Export volume 2010: EUR 1 440 055  
Main markets: Latvia, Lithuania, Estonia, Scandinavia and other European countries, Russia and other CIS countries

Business profile: Producing fragrances, compositions, and essential oil blends for aromatization of more than 70 types of goods (perfumes, cosmetics, personal hygiene, aerosol products, household products, car-care products, etc., excluding flavor compounds). Fine perfumery aroma versions on offer. Fragrance version development on demand. Services: fragrance-to-product compatibility tests; stability, intensity, substantivity testing. Consumer testing for client's products.

Seeking cooperation in: Open for new prospects in Europe, Scandinavia; Russia and other CIS countries. Offering fragrances of European standard and competitive pricing to companies producing products that need aromatization.

Certificates in use: ISO 9001



## MADARA COSMETICS

Legal form: Ltd  
Address: Šampētera iela 2, Rīga, LV-1046, Latvia  
Phone: +371 674702343  
Fax: +371 67470244  
E-mail: info@madara-cosmetics.com  
Website: www.madaracosmetics.com

Chairman of the Board: Ms Lotte Tisenkopfa-Iltner  
Contact: Mr Uldis Iltners  
Position of the contact person: Director  
Languages spoken: Latvian, English, German, Russian  
Number of employees: 28  
Founded in: 2006

Turnover in 2011: EUR 1 973 510  
Turnover in 2010: EUR 1 538 735  
Export volume 2011: EUR 1 035 419  
Export volume 2010: EUR 921 443  
Main markets: Latvia, Lithuania, Finland, Sweden,  
Denmark, Netherlands, Switzerland, Japan

Business profile: MÁDARA is a brand of natural and organic ECOCERT-certified cosmetics for face, body, hair, and baby care. The main features of the products are natural and organic extracts from the Northern region, whose environmental and climatic conditions endow the extracts with unique and efficacious properties. The manufacturing process is certified with Good Manufacturing Practices (ISO 22716:2007) standard. MADARA has won awards and received recognition worldwide not only for its products, but also for entrepreneurial success.

Seeking cooperation in: We are looking for professional distribution and marketing partners having experience with cosmetic products in countries where we are still not represented. We also offer private-label and contract manufacturing for conventional cosmetic and organic cosmetic products.

Certificates in use: Ecocert, ISO 22716:2007, GMP



## MEDITEKS

Legal form: Ltd  
Address: Slokas iela 52, Rīga, LV-1007, Latvia  
Phone: +371 67450805  
Fax: +371 67450805  
E-mail: mediteks@mail.eunet.lv  
Website: www.mediteks.lv

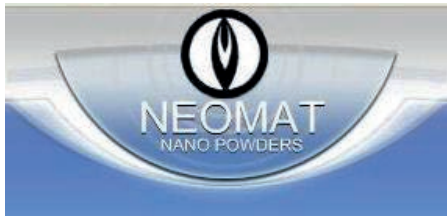
Chairman of the Board: Mr Valērijs Bočarovs  
Contact: Ms Ninela Jermalovicha  
Position of the contact person: Purchase Manager  
Languages spoken: Latvian, English, Russian  
Number of employees: 14  
Founded in: 1997

Turnover in 2011: EUR 649 800  
Turnover in 2010: EUR 390 584  
Export volume 2011: EUR 489 460  
Export volume 2010: EUR 235 556  
Main markets: Latvia, Lithuania, Estonia, Sweden,  
Germany, Italy

Business profile: Absorbent 100% cotton fiber cotton products including cotton wool for eyes, surgical, hygienic, and cosmetic cotton wool and folded in rolls or zigzag, etc. Distribution of medical dressings.

Seeking cooperation in: European market, trading companies, hospitals, etc.

Certificates in use: CE marking



## NEOMAT

Legal form: Ltd  
Address: Miera iela 34, Salaspils, Salaspils nov., LV-2169, Latvia  
Phone: +371 67944794  
Fax: +371 67944792  
E-mail: neomat@navigator.lv, neomat@neomat.lv  
Website: www.neomat.lv

Chairman of the Board: Mr Leonīds Stafeckis  
Contact: Mr Roberts Stafeckis  
Position of the contact person: Member of the Board  
Languages spoken: Latvian, English, German, Russian  
Number of employees: 8  
Founded in: 1976

Turnover in 2011: EUR 60 000  
Turnover in 2010: EUR 15 000  
Export volume 2011: EUR 30 000  
Export volume 2010: EUR 15 000  
Main markets: EU, Russia, Ukraine, USA, Japan

### Business profile:

Commercially produced nanopowders:

- Nitrides (TiN, AlN, Si<sub>3</sub>N<sub>4</sub>)
- Oxides (TiO<sub>2</sub>, Al<sub>2</sub>O<sub>3</sub>, SiO<sub>2</sub>)
- Carbides (SiC)
- Pure metals (Cu, Co, Sn and others)
- Composites (TiCN, Si<sub>3</sub>N<sub>4</sub>-Y<sub>2</sub>O<sub>3</sub>, Si<sub>3</sub>N<sub>4</sub>-Y<sub>2</sub>O<sub>3</sub>-Al<sub>2</sub>O<sub>3</sub>, Si<sub>3</sub>N<sub>4</sub>-MgO)

Nanopowders on special orders:

- Nitrides (ZrN, NbN, AlN-TiN, Si<sub>3</sub>N<sub>4</sub>-AlN, Si<sub>3</sub>N<sub>4</sub>-ZrN etc.)
- Nitrides-Borides (TiN-TiB<sub>2</sub>, ZrN-ZrB<sub>2</sub>)
- Composites (TiN-SiC, Al<sub>2</sub>O<sub>3</sub>-Mo-TiN)
- other combinations

Seeking cooperation in: Participation at projects (7th Framework, EUROSTARS etc.) where there is a need for various nanopowders. Currently (2011-2014) NEOMAT participates at a Eurostars project E1 6237 "Development of Series Production Technology of Faceted Cutting Inserts based on Ceramic Nano-Composites using FAST/SPS method".



## NPK TERMINĀLIS

Legal form: Ltd  
Address: Grīzupes iela 8, Liepāja, LV-3414, Latvia  
Phone: +371 63407340  
Fax: +371 63486390  
E-mail: administrator@npkterminalis.com  
Website: www.npkterminalis.com

Member of the Board: Mr Ģirts Cēlājs  
Contact: Ms Olga Trule  
Position of the contact person: Assistant to the Board  
Languages spoken: Latvian, English, Russian  
Number of employees: 34  
Founded in: 2006

Turnover in 2011: EUR 9 500 000  
Turnover in 2010: EUR 8 400 000  
Export volume 2011: EUR 1 540 000  
Export volume 2010: EUR 1 100 000  
Main markets: Latvia, Lithuania, Estonia, Scandinavia, West, Central and East Africa

Business profile: NPK Terminālis is a manufacturer and trader of complex fertilizers. As a manufacturer, NPKT blends and bags various complex NPK formulas comprised of three mono-fertilizers: Nitrogen (N), Phosphorus (P) and Potassium (K). The factory assembles the most complicated mineral fertilizer formulas for cotton, tea, or tobacco, as needed and requested per order. In total, NPK Terminālis can produce 130–140 different formulas.

Seeking cooperation in: See Business profile.

Certificates in use: ISO 9001





## OLAINFARM

Legal form: JSC  
Address: Rūpnīcu iela 5, Olaine, Olaines nov., LV-2114, Latvia  
Phone: +371 67013700  
Fax: +371 67013777  
E-mail: olainfarm@olainfarm.lv  
Website: www.olainfarm.lv

Chairman of the Board: Mr Valērijs Maligins  
Contact: Ms Jeļena Borcova  
Position of the contact person: Member of the Board  
Languages spoken: Latvian, English, Russian  
Number of employees: 885  
Founded in: 1972

Turnover in 2011: EUR 52 200 000  
Turnover in 2010: EUR 35 605 336  
Export volume 2011: EUR 47 940 105  
Export volume 2010: EUR 33 000 000  
Main markets: Latvia, Russia, Belarus, Ukraine, Kazakhstan

Business profile: Production and sales of final dosage forms, active substances, fine chemicals and chemical semiproducts.

Seeking cooperation in: Outsourcing of analytical services, contract manufacturing, licensing of active substances.

Certificates in use: ISO 14001, GMP (Manufacture of Active Substances), GMP (Human Medicinal Products)



## PADTEX INSULATION

Legal form: Ltd  
Address: Cempu iela 27, Valmiera, LV-4201, Latvia  
Phone: +371 64221341  
Fax: +371 64221351  
E-mail: padtex@padtex.lv  
Website: www.padtex.lv

Member of the Board: Mr Juris Vilkops  
Contact: Ms Inga Apsīte  
Position of the contact person: Project Manager  
Languages spoken: Latvian, English, Russian  
Number of employees: 54  
Founded in: 2003

Turnover in 2011: EUR 4 260 805  
Turnover in 2010: EUR 4 189 916  
Export volume 2011: EUR 4 032 079  
Export volume 2010: EUR 4 126 241  
Main markets: Latvia, Germany, Scandinavia, Hungary, Italy, UK, Turkey, Switzerland

Business profile: Padtex Insulation Ltd. main product groups are:

- (1) Fire blankets, designed for extinguishment of little fires. They comply with the standards of DIN EN 1869.
- (2) Welding blankets, applied at welding or grinding process to keep devices and staff from sparkling. The operating temperature of the blankets is 280°C - 1000°C.
- (3) Combo bags - for aluminum filtration (heat resistance up to 660°C). There are available combo bags with or without iron wires.
- (4) Heat and acoustic materials - by combining the heat insulation qualities of aluminum foil and glass fiber, the coefficient of heat reflection advances up to 95%. This material can be applied in the shipbuilding industry.
- (5) Textile joints. Glass fiber textile joints are applied at connection of vibration devices. Textile joints are applied at power plants, granule production sites and gas turbine facilities, and others.
- (6) Digital cutting. Based on customers' orders, we produce patterns from glass fiber fabric or needle mat in various different forms.

Seeking cooperation in: Padtex Insulation Ltd. is ready to cooperate with any partner in the following specific ways: thermal, heat, and generator insulation, in the field of energy saving activities, the production of materials for home insulation, and the automotive industry.



## PEPI RER

Legal form: Ltd  
Address: Parka iela 25, Valka, Valkas nov., LV-4701, Latvia  
Phone: +371 64707024  
Fax: +371 64707025  
E-mail: pepirer@apollo.lv  
Website: www.pepirer.lv

Chairman of the Board: Mr Imants Šteins  
Contact: Mr Viesturs Lucans  
Position of the contact person: Marketing Manager  
Languages spoken: Latvian, English, Russian  
Number of employees: 63  
Founded in: 2002

Turnover in 2011: EUR 4 511 875  
Turnover in 2010: EUR 3 552 707  
Export volume 2011: EUR 3 381 475  
Export volume 2010: EUR 2 728 240  
Main markets: Latvia, Lithuania, Estonia, Finland, Sweden

Business profile: Manufacture of polyethylene foam, air bubble film, and bio-based materials for building industry and packaging.

Seeking cooperation in: Cooperation with wholesalers of packaging and/or building materials.

Certificates in use: ISO 9001



## PHARMIDEA

Legal form: Ltd  
Address: Rūpnīcu iela 4, Olaine, Olaines nov., LV-2114, Latvia  
Phone: +371 67069889  
Fax: +371 67069848  
E-mail: pharmidea@pharmidea.lv  
Website: www.pharmidea.lv

Member of the Board: Mr Vitālijs Skrīvelis  
Contact: Ms Māra Skrastiņa  
Position of the contact person: Sales and Marketing Director  
Languages spoken: Latvian, English, Russian  
Number of employees: 22  
Founded in: 2005

Turnover in 2011: EUR 637 663  
Turnover in 2010: EUR 531 440  
Export volume 2011: EUR 376 347  
Export volume 2010: EUR 521 871  
Main markets: Latvia

Business profile: PharmIdea offers contract development and contract manufacturing of small batch size sterile products in vials lyophilized and liquid forms. The company's services also include technology development, validation, elaboration of specifications and test methods, stability studies, as well as all other requested documentation development for process or product registration. PharmIdea also provides contract manufacturing of investigational medical products (IMP) for clinical trials phase I – III studies.

Seeking cooperation in: PharmIdea offers the contract manufacturing of cyto-toxic solutions and freeze-dried products including laboratory-scale formulation batches, small-scale batches, and clinical trial materials. PharmIdea develops sterile oncology drugs and carries out validation techniques on sterile liquids and freeze-dried vials.

Certificates in use: GMP



## RĪGAS FARMACEITISKĀ FABRIKA

Legal form: JSC  
Address: Dunties iela 16/22, Rīga, LV-1005, Latvia  
Phone: +371 67355550  
Fax: +371 67391790  
E-mail: inara@rff.lv  
Website: www.rff.lv

Chairman of the Board: Mr Kaspars Bāliņš  
Contact: Ms Alda Brante  
Position of the contact person: Marketing Director  
Languages spoken: Latvian, English, Russian  
Number of employees: 62  
Founded in: 1957

Turnover in 2011: EUR 2 259 813  
Turnover in 2010: EUR 2 698 059  
Export volume 2011: EUR 54 307  
Export volume 2010: EUR 94 171  
Main markets: Latvia, Lithuania, Estonia

Business profile: JSC Rīgas Farmaceutiskā fabrika is the Baltic biggest manufacturer of galenic preparations, soft pharmaceuticals, and herbal drugs & teas. The product range consists of more than 100 items, including tinctures, drops, extracts, syrups, alcoholic and oil solutions of pharmaceuticals, liniments, ointments, herbal drugs, and their composed mixtures. We produce high-quality products in compliance with Good Manufacturing Practice standards.

Seeking cooperation in: We are looking for partners who could organize sales and distribution of our products worldwide. We offer contract manufacturing for galenic preparations, soft pharmaceuticals, and herbal drugs and teas.

Certificates in use: GMP, API GMP



## RĪGAS ZIEPJU MANUFAKTŪRA

Legal form: Ltd  
Address: Katlakalna iela 11A, Rīga, LV-1073, Latvia  
Phone: +371 67247744  
Fax: +371 67247744  
E-mail: info@rigasoap.com  
Website: www.rigasoap.com

Member of the Board: Mr Igor Filippov  
Contact: Mr Alexander Zhoukov  
Position of the contact person: Head of Sales Department  
Languages spoken: Latvian, English, Russian  
Number of employees: 26  
Founded in: 2004

Turnover in 2011: EUR 704 276  
Turnover in 2010: EUR 714 683  
Export volume 2011: EUR 557 221  
Export volume 2010: EUR 581 513  
Main markets: Latvia, Germany, Spain, Russia, Kazakhstan, China

Business profile: Cosmetic production: soap, bath bubble ball, bath salt, bath milk, body cream, lotion, body scrub, shampoos, shower gel, bath foam, ethereal oils, essential oils, natural oils, sauna balms.

Seeking cooperation in: Developing new markets through the sale of franchises. Looking for wholesalers.



# **silvanols**



## **SILVANOLS**

Legal form: Ltd  
Address: Kurbada iela 2A, Rīga, LV-1009, Latvia  
Phone: +371 67142829  
Fax: +371 67142833  
E-mail: info@silvanols.lv  
Website: www.silvanols.lv

Member of the Board: Mr Gints Plismanis  
Contact: Mr Gints Plismanis  
Position of the contact person: Member of the Board  
Languages spoken: Latvian, English, Russian  
Number of employees: 45  
Founded in: 1994

Turnover in 2011: EUR 2 722 215  
Turnover in 2010: EUR 1 902 480  
Export volume 2011: EUR 655 570  
Export volume 2010: EUR 371 380  
Main markets: Latvia, Lithuania, Estonia, Czech Republic, Hungary, Belarus, Georgia, Armenia, Azerbaijan

Business profile: SILVANOLS offers a wide range of natural products for coughs and colds, rhinitis, sore throats, stress, fatigue, anxiety, lower back pain, arthritis, cardiovascular health, well-being, etc. SILVANOLS manufactured product range consists of more than 70 products, including OTC, medical devices, and food supplements. The extracts and natural juices utilized in these products are manufactured on site, generally using plants and berries grown in Latvia.

Seeking cooperation in: We are looking for partners who could organize sales and distribution of SILVANOLS products, supplying the full range of marketing services: preparation of marketing strategy, organizing cooperation with medical wholesalers, drugstore chains, pharmacists, and doctors; the execution of publicity activities and production of publicity materials.

Certificates in use: GMP

## **SPODRĪBA**

Legal form: JSC  
Address: Dzirnāvu iela 1, Dobeles novads, LV-3701, Latvia  
Phone: +371 63722311  
Fax: +371 63781717  
E-mail: info@seal.lv  
Website: www.seal.lv

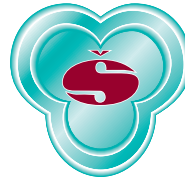
Chairman of the Board: Mr Fridrik Ingi Fridriksson  
Contact: Mr Arnis Krūmiņš  
Position of the contact person: Sales Director  
Languages spoken: Latvian, English, Russian  
Number of employees: 74  
Founded in: 1921

Turnover in 2011: EUR 2 109 660  
Turnover in 2010: EUR 2 229 069  
Export volume 2011: EUR 207 846  
Export volume 2010: EUR 206 512  
Main markets: Latvia, Lithuania, Estonia, Denmark, Sweden, Finland, Iceland, Russia, Ukraine, Georgia, Azerbaijan

Business profile: Manufacturer of a wide range of household cleaning products, liquid laundry detergents, dishwashing detergents, Eco line cleaning products, cosmetic products, floor care products, shoe polishes, liquid fertilizers.

Seeking cooperation in: We are looking for an export distributor of our products, and we offer the production of goods as a private label.

Certificates in use: ISO 9001, ISO 14001



VALMIERA GLASS®



## SUNNINGDALE TECH

Legal form: JSC  
Address: Šampētera iela 2, Rīga, LV-1046, Latvia  
Phone: +371 67804590  
Fax: +371 67804591  
E-mail: Galina.Jakusheva@sdaletech.com  
Website: www.sdaletech.com

Member of the Board: Ms Valentina Karbone  
Contact: Ms Gajina Jakuševa  
Position of the contact person: Customer Service Officer  
Languages spoken: Latvian, English, Russian  
Number of employees: 146  
Founded in: 2001

Turnover in 2011: EUR 20 012 888  
Turnover in 2010: EUR 18 243 487  
Export volume 2011: EUR 19 027 869  
Export volume 2010: EUR 18 149 554  
Main markets: EU, Russia, USA, Saudi Arabia, Kuwait, Thailand, China, Singapore, Australia

Business profile: Household plastic articles; plastic article (household, automotive, medical, having electrical installation, etc.) molding on request.

Seeking cooperation in: Orders for plastic molding.

Certificates in use: IKEA's SQAP

## VALMIERAS STIKLA ŠKIEDRA (VALMIERA GLASS FIBRE)

Legal form: JSC  
Address: Cempu iela 13, Valmiera, LV-4201, Latvia  
Phone: +371 64202216  
Fax: +371 64281216  
E-mail: glassfibre@vss.lv  
Website: www.vss.lv

Chairman of the Board: Mr Andris Oskars Brutāns  
Contact: Ms Marika Nīmanīte  
Position of the contact person: Marketing Project Manager  
Languages spoken: Latvian, English, Spanish, Russian  
Number of employees: 808  
Founded in: 1963

Turnover in 2011: EUR 66 300 000  
Turnover in 2010: EUR 55 700 000  
Export volume 2011: EUR 65 400 000  
Export volume 2010: EUR 55 000 000  
Main markets: EU, CIS, North America, etc.

Business profile: JSC Valmiera Glass Fibre is the only enterprise that has produced glass fibre for five decades, one of the largest companies in the chemical and textile industries in the Baltic states, and one of the main companies producing technical insulation materials of glass fibre in Europe. We provide a wide range of products made from 3 types of glass with different heat resistance (E-glass up to 6000°C, HR glass up to 8000°C, SiO<sub>2</sub> glass up to 10000°C): fibre, yarns, rovings, fabrics, nettings/mesh, non-wovens/mets. The company manufactures glass fibre and glass fibre products, which can be used for further processing, for thermal and technical insulation materials, and as ready-made building materials. Glass fibre products have rare, outstanding qualities: high bending, pulling, and pressure resistance, unburnability, high temperature resistance, low hydroscoopy, resistance against chemical and biological influences, and comparatively low density. The products have a diverse field of application: automotive, construction, aerospace, and chemical industries, shipbuilding, electronics, household and medical appliances, etc.

Seeking cooperation in: (1) European and Middle East markets; (2) Technical and thermal insulation markets; (3) Home renovation market.

Certificates in use: ISO 9001, ISO 14001 (implementing in 2013), Responsible care

# Useful Addresses



## **LATVIJAS BIOTEHNOLOĢIJAS ASOCIĀCIJA**

(Latvian Biotechnology Association - LBA)  
Chairman of the Board: Mr Juris Vanags  
Address: Dzērbenes iela 27, Rīga, LV-1006, Latvia  
Phone: +371 67553518  
Fax: +371 67553518  
E-mail: latbiotech@edi.lv  
Website: www.latbiotech.lv



## **LATVIJAS ĶĪMIJAS UN FARMĀCIJAS UZŅĒMĒJU ASOCIĀCIJA**

(Association of Latvian Chemical and  
Pharmaceutical Industry – LAKIFA)  
Chairman of the Board: Mr Vitālijs Skrīvelis  
Address: Dzirnavu iela 93-27, Rīga, LV-1011, Latvia  
Phone: +371 67298683  
Fax: +371 67298683  
E-mail: office@lakifa.lv  
Website: www.lakifa.lv



## **FARMĀCIJAS UN SAISTĪTO NOZARU KLASTERIS**

(Life Sciences Cluster of Latvia)  
Address: Dzirnavu iela 93-27, Rīga, LV-1011, Latvia  
Phone: +371 67298683  
E-mail: lifescience@lifescience.lv,  
office@lifescience.lv  
Website: www.lifescience.lv



## **BIEDRĪBA LATVIJAS BIOMASAS ASOCIĀCIJA „LATBIO”**

(LATBIO Latvian Biomass Association)  
Member of the Board: Mr Didzis Palejs  
Phone: +371 29929922, +371 67522399  
Fax: +371 67522399  
E-mail: didzis.palejs@latbio.lv  
Website: www.latbionrg.lv

## **LATVIJAS LAUKSAIMNIECĪBAS UNIVERSITĀTE (LLU)**

(Latvia University of Agriculture)  
Rector: Prof. Juris Skujāns  
Address: Lielā iela 2, Jelgava, LV-3001, Latvia  
Phone: +371 63022584  
Fax: +371 63027238  
E-mail: rektors@llu.lv  
Website: www.llu.lv

## **LLU BIOTEHNOLOĢIJAS UN VETERINĀRMEDICĪNAS ZINĀTNISKAIS INSTITŪTS „SIGRA”**

(SIGRA Research Institute of Biotechnology and  
Veterinary Medicine, Latvia University of Agriculture)  
Director: Prof., Dr.habil.agr., Dr.vet. med. Aleksandrs  
Jemeljanovs  
Address: Institūta iela 1, Peltas, Siguldas pag.,  
Siguldas nov., LV-2150, Latvia  
Phone: +371 67976307  
Fax: +371 67976655  
E-mail: sigra@lis.lv, sigra@sigra.lv  
Website: www.sigra.lv

## **LATVIJAS UNIVERSITĀTES (LU) ĶĪMIJAS FAKULTĀTE (FACULTY OF CHEMISTRY, UNIVERSITY OF LATVIA)**

Dean: Asoc. Prof. Anda Prikšāne  
Address: K. Valdemāra iela 48, Rīga, LV-1013, Latvia  
Phone: +371 67377436  
Fax: +371 67378736  
E-mail: Anda.Priksane@lu.lv  
Website: www.lu.lv/eng/faculties/fch/

## **LU POLIMĒRU MEHĀNIKAS INSTITŪTS (INSTITUTE OF POLYMER MECHANICS, UNIVERSITY OF LATVIA)**

Director: Dr.sc.ing. Egils Plūme  
Address: Aizkraukles iela 23, Rīga, LV-1006, Latvia  
Phone: +371 67551145  
Fax: +371 67820467  
E-mail: polmech@pmi.lv  
Website: www.pmi.lv

## **LU MIKROBIOLOĢIJAS UN BIOTEHNOLOĢIJAS INSTITŪTS (INSTITUTE OF MICROBIOLOGY AND BIOTECHNOLOGY, UNIVERSITY OF LATVIA)**

Director: Prof., Dr.biol. Uldis Kalnenieks  
Head of the Scientific Board: Dr.biol. Armands Vīgants  
Phone: +371 67034887, +371 67034884  
Fax: +371 67034885  
E-mail: lumbi@lanet.lv, kalnen@lanet.lv  
Website: www.lu.lv/instituti/mbi/

### **RĪGAS STRADIŅA UNIVERSITĀTE (RSU)**

(Rīga Stradiņš University)

Rector: Prof. Jānis Gardovskis

Adrese: Dzirciema iela 16, Rīga, LV-1007, Latvia

Phone: +371 67409105

Fax: +371 67471815

E-mail: rsu@rsu.lv, infocentrs@rsu.lv

Website: www.rsu.lv

### **RSU AUGUSTA KIRHENŠTEINA MIKROBIOLOĢIJAS UN VIRUSOLOĢIJAS INSTITŪTS**

(Augusts Kirhenšteins Institute of Microbiology and Virology, Rīga Stradiņš University)

Acting Director: Dr. med. Modra Murovska

Address: Rātsupītes iela 5, Rīga, LV-1067, Latvia

Phone: +371 67426197, +371 67427920

Fax: +371 67428036

E-mail: modra.murovska@rsu.lv

### **RĪGAS TEHNISKĀS UNIVERSITĀTES (RTU) MATERIĀLZINĀTNES UN LIETIŠKĀS ĶĪMIJAS FAKULTĀTE**

(Faculty of Materials Science and Applied Chemistry, Riga Technical University)

Rector: Prof., Dr. chem. Valdis Kokars

Address: Āzenes iela 14/24, Rīga, LV-1048, Latvia

Phone: +371 67089249

E-mail: mlkf@ktf.rtu.lv

Website: www.ktf.rtu.lv

### **RTU NEORGANISKĀS ĶĪMIJAS INSTITŪTS**

(Institute of Inorganic Chemistry, Riga Technical University)

Director and Chairman of the Scientific Council: Dr. habil. sc. ing. Jānis Grabis

Address: Miera iela 34, Salaspils, LV-2169, Latvia

Phone: +371 67944711

Fax: +371 67800779

E-mail: nki@nki.lv

Website: www.nki.lv

### **RTU RŪDOLFA CIMDIŅA RĪGAS BIOMATERIĀLU INOVĀCIJU UN ATTĪSTĪBAS CENTRS**

(Riga Biomaterial Innovation and Development Center, Riga Technical University)

Director: Prof., Dr.sc.ing. Līga Bērziņa-Cimdiņa

Address: Pulka iela 3/3, Rīga, LV-1007, Latvia

Phone +371 67089605

Fax: +371 67089619

E-mail: rbiac@rtu.lv

Website: http://rbiac.rtu.lv

### **RTU BIOMEDICĪNAS INŽENIERZINĀTŅU UN NANOTEHNOLOĢIJU INSTITŪTS**

(Institute of Biomedical Engineering and Nanotechnologies, Riga Technical University)

Director: Prof., Dr.habil.phys. Juris Dehtjars

Address: Ezermalas iela 6K, Rīga, LV-1014, Latvia

Phone: +371 67089732

Fax: +371 67089732

E-mail: bini@rtu.lv

Website: www.bimi.vip.lv

### **LATVIJAS BIOMEDICĪNAS PĒTĪJUMU UN STUDIJU CENTRS**

(Latvian Biomedical Research and Study Centre – BMC)

Director: Dr. biol. Jānis Kloviņš

Head of the Scientific Board: Dr. habil. biol. Elmārs Grēns

Address: Rātsupītes iela 1, Rīga, LV-1067, Latvia

Phone: +371 67808200

Fax: +371 67442407

E-mail: BMC@biomed.lu.lv

Website: http://bmc.biomed.lu.lv

### **LATVIJAS VALSTS KOKSNES ĶĪMIJAS INSTITŪTS**

(Latvian State Institute of Wood Chemistry)

Director: Dr. Uģis Cābulis

Head of the Scientific Board: Dr.chem. Bruno Andersons

Address: Dzērbenes iela 27, LV-1006, Rīga, Latvia

Phone: +371 67553063

Fax: +371 67550635

E-mail: koks@edi.lv

Website: www.kki.lv

### **LATVIJAS ORGANISKĀS SINTĒZES INSTITŪTS**

(Latvian Institute of Organic Synthesis)

Director: Prof. Ivars Kalviņš

Address: Aizkraukles iela 21, Rīga, LV-1006, Latvia

Phone: +371 67014801

Fax: +371 67550338

E-mail: sinta@osi.lv, kalvins@osi.lv

Website: www.osi.lv

### **PĀRTIKAS DROŠĪBAS, DZĪVNIEKU VESELĪBAS UN VIDES ZINĀTNISKAIS INSTITŪTS „BIOR”**

(BIOR Institute of Food Safety, Animal Health, and Environmental Science)

Director: Mr Rafael Joffe

Address: Lejupes iela 3, Rīga, LV-1076, Latvia

Phone: +371 67620513

Fax: +371 67620434

E-mail: bior@bior.gov.lv

Website: www.bior.gov.lv

# Promotion of Entrepreneurship, Investment and Foreign Trade



Investment and Development Agency of Latvia  
Address: Pērses iela 2, Rīga, LV-1442, Latvia  
Phone: +371 67039499  
Fax: +371 67039401  
E-mail: [liao@liao.gov.lv](mailto:liao@liao.gov.lv)  
[www.liao.gov.lv](http://www.liao.gov.lv)  
[www.exim.lv](http://www.exim.lv)  
[www.polarisprocess.com](http://www.polarisprocess.com)

The mission of the Investment and Development Agency of Latvia (LIAA) is to promote growth of the economy of Latvia. Accordingly, the objective of LIAA is to promote business development by facilitating increased foreign investment, while elevating the competitiveness of Latvian entrepreneurs in both domestic and foreign markets.

With almost 20 years of experience in attracting of foreign direct investment to Latvia and promoting foreign trade, the Agency has worked continually to improve the business environment and provide services appropriate to the needs of business.

Following Latvia's accession to the EU in 2004, the Agency needed to adopt new methods and tools, including the effective utilisation of resources from EU Structural funds. Today, LIAA offers an integrated solution – it supports companies in Latvia trading internationally as well as overseas businesses seeking partners or locations in Latvia and administers state support programmes for entrepreneurs co-financed from EU Structural funds.

To ensure high quality communications with customers the Agency has representative offices in Minsk (Belarus), Beijing (China), Copenhagen (Denmark), Paris (France), Berlin (Germany), Tokyo (Japan), Vilnius (Lithuania), The Hague (the Netherlands), Oslo (Norway), Warsaw (Poland), Moscow (Russia), Stockholm (Sweden), London (UK) and Kiev (Ukraine).

An ability to anticipate the rapidly changing needs of businesses and markets by offering new services characterises the Agency's own competitiveness, built on the knowledge and competencies of our experienced specialists. LIAA pays close attention to the quality of its own performance, comparing it with world best practices, and subsequently introducing new services and solutions for our customers.

In recognition of LIAA's competitive and high quality services, the Agency was recently named one of the top 10 performing national Investment Promotion Intermediaries (IPIs) in the world, according to the Global Investment Promotion Benchmarking published by the World Bank. LIAA finished 7th in a fierce competition of 213 investment promotion agencies.

We look forward to helping your company succeed in Latvia!



# Representative Offices of Investment and Development Agency of Latvia

Representative Office in Belarus  
Embassy of the Republic of Latvia  
ул. Доросевича 6а, Minsk 220013,  
Belarus  
Phone: +375 17 211 3033  
Fax: +375 17 284 7494  
E-mail: by@liaa.gov.lv

Representative Office in China  
Embassy of the Republic of Latvia  
Unit 71, Green Land Garden No 1A  
Green Land Road,  
Chaoyang District, Beijing 100016,  
China  
Phone: +86 10 64333863  
Fax: +86 10 64333810  
E-mail: cn@liaa.gov.lv

Representative Office in Denmark  
Embassy of the Republic of Latvia  
Rosbæksvej 17, DK-2100,  
Copenhagen Ø, Denmark  
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# Exim

Latvian Export Import Directory  
[www.exim.lv](http://www.exim.lv)

## The Latvian Export Import Directory

- The online database that will jumpstart your business in Latvia.

With online company promotion, search features and details freely available, **EXIM** helps companies to connect.

With **EXIM** you can:

- Promote your products or find new ones on Latvia's B2B trade website;
- Create an online business proposal and advertise your products;
- Find new business partners and find out about actual events in Latvia;
- Access all the business news from Latvia.

The main sections of the portal:

- Companies – a database of Latvian companies;
- Proposals – business advertisements and commercial ideas;
- Events – a list of events in Latvia and abroad;
- Market Info – information about the Latvian economy, industry and commerce.

We make it easy for international businesses to find the right contacts in Latvia!

