

Latvijas Investīciju un attīstības aģentūra
Investment and Development Agency of Latvia



Forest Industry

in LATVIA



Latvia in Facts

International memberships:	EU and NATO since 2004, WTO since 1998
Capital:	Riga
Other major cities:	Daugavpils, Liepāja, Jelgava, Jūrmala, Ventspils
Population (as of 1st January, 2012):	2.0 million
Area:	64 559 km ²
Language:	Latvian (official); Russian, English and German are also widely spoken
Currency:	1 'Lats' (LVL) = 100 'santims'
Exchange rate:	1 LVL = 1.42 EUR (fixed rate as of January 1, 2005) 1 LVL = 1.98 USD (average in 2011)
GDP growth (2011):	5.5%
GDP in current prices (2011):	EUR 20.312 billion
GDP per capita (2011):	EUR 9,873
FDI stock (2011):	EUR 9.360 billion
FDI stock per capita (2011):	EUR 4,585

Source: Central Statistical Bureau of Latvia, Bank of Latvia

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Wood is one of the most vital natural resources on earth, contributing to what people see, smell, touch, and use on a daily basis. Latvia can be proud that this resource covers more than half of its territory, making Latvia the fourth most forested country in Europe. Our national treasure is not only the wood that grows in these forests, but more fundamentally – the people, companies, technologies, knowledge, and experience gained over the course of many decades.

The wood industry is an important branch of the processing sector and has long-standing traditions in our country. Since the restoration of Latvian independence, the forestry and wood industry has been a key sector of the Latvian economy. Today, the industry contributes more than 26% of the total value-added in manufacturing.

The wood sector has always been focused on exports and has become one of the most important export sectors. One of the timber industry's long-term goals is to transform the traditional forest industry into a technologically advanced industry. Today the forestry industry can be proud of the innovative companies that implement the highest global standards, providing production processes using modern, environmentally friendly technologies and the implementation of effective resource management policies. This strengthens Latvia's position as the manufacturer of processed, high value-added wood products in world markets. This course of development is a basis not only for businesses, but also for all the country's economic growth, including its economic and social well-being.

This catalogue is intended to inform customers and foreign entrepreneurs about Latvia's leading manufacturers in the forest industry, their engineering capabilities, and the range of products offered. We hope this catalogue will help you find reliable and long-term business partners in Latvia. The objective of the Investment and Development Agency of Latvia is to assist both local and foreign entrepreneurs in adapting to the new global economic situation and to help them make the most of the advantages Latvia continues to offer.

A handwritten signature in black ink, appearing to read 'A. Ozols'.

Andris Ozols
Director

Investment and Development Agency of Latvia

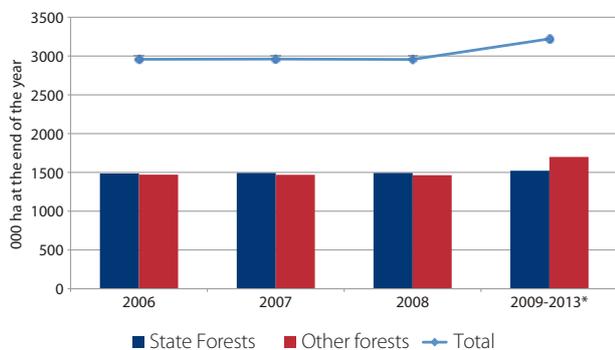
The Significance of the Forest Sector to Latvia's National Economy

With forests covering more than 50% of the country's territory (1.6 times the world average), Latvia is one of the most forested EU member states. Over the last 70 years, the forested area has nearly doubled while standing volume has increased 3.6 times, reaching 631 million cubic metres.

According to the National Forest Inventory (NFI) data from 2009, the larger share of Latvia's forest consists of deciduous, 53% of the total woodland.

About 50% of forests are owned by the state and managed by state stock company Latvijas Valsts Meži (Latvian State Forests).

Distribution of Forest Area by Ownership

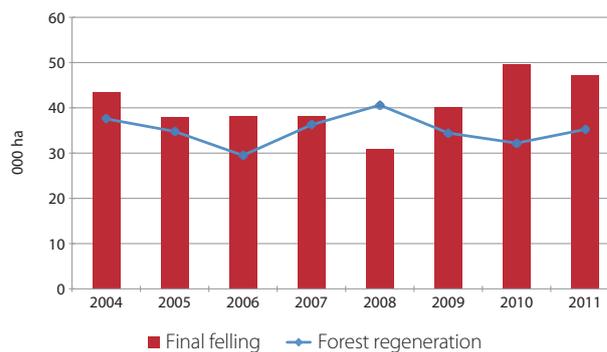


Source: State Forest Service, 2006-2008

* Since 2009 in forestry statistics (National Forest Inventory) auditing is made every 5 years

The relatively good health of Latvian forests compared with world averages gives them a substantial advantage. Furthermore, the area of regenerated forest is increasing. In 2011, a total area of 35,200 ha of forest was regenerated, of which 49.9% was in state forests and 50.1% in privately owned forests. In 2011, forest areas were restocked by 3,025 ha more than in the previous year.

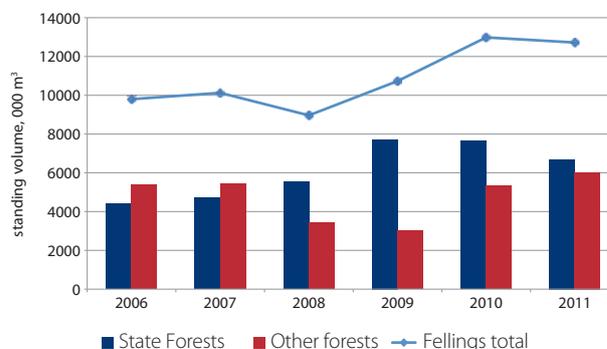
Final Felling and Forest Regeneration



Source: Central Statistical Bureau of Latvia

The volume of timber harvested annually from Latvia's forests by 2009 had been fairly stable – between 10 and 11 million m³ of timber. The global economic crisis caused a fall in roundwood price. This led to an increasingly drastic reduction in timber harvest from privately owned forests. In order to rescue this enormously important economic sector, the Latvian government took the courageous decision to increase the volume of timber to be harvested from state owned forests in 2009 and 2010. This decision did a great deal to save the timber sector from a wave of bankruptcies, thus saving thousands of jobs.

Volume of Felling by Ownership



Source: Central Statistical Bureau of Latvia

Foreign direct investment in forestry, logging, and related services reached a high of EUR 163.9 million at the end of 2011, 20% higher than the previous year. The major proportions of that investment came from Norway and Sweden, which contributed 39% and 37% of the total, respectively.

During the past decade, forest owners and manufacturing companies in Latvia have sought to receive certification of the sustainable use of forest resources. Forest management processes and timber product delivery chains in Latvia are certified on the basis of the two most widely used systems in the world – FSC and PEFC. This proves that the country's forests are managed according to internationally acknowledged standards of good forestry.

Currently, more than 50% of Latvian forests, including all state-owned forests, are certified in accordance with the PEFC system, and 15 companies in Latvia have received certification of their delivery chains from the same system. Over 280 forest-sector enterprises and forest owners have certified their timber chain-of-custody systems according to the FSC requirements and the amount of forestland that has been certified on the basis of FSC requirements exceeds 793,000 hectares.

WOODWORKING

The forest sector has convincingly demonstrated its strategic importance to Latvia's national economy. Of all the manufacturers registered in Latvia, 30% are linked to the forest sector, which employs around 1/5 of the labor force in manufacturing.

The forest sector's share in Latvia's manufacturing was about 26%, and the value of products turned out by the sector reached EUR 1.8 billion in 2011. Woodworking is also one of the most important export sectors in the Latvian economy, which provides around 20% of overall exports of products from the country.

In recent years, in order to remain in the market, operations in the woodworking industry were obliged to give serious consideration to the development of new competitive products, as it was recognized that manufacturing of inexpensive products from expensive raw materials is not cost effective.

The last few years have seen the replacement of equipment, technologies, and products in the woodworking industry, aimed at more complete utilization of various tree species and small-dimension saw-logs. Small and medium-sized companies, which predominate in the forest sector, mainly manufacture niche products (garden, finishing, packaging, joinery

products, etc.), while the larger enterprises focus on the production of higher value-added products (structure-bearing products, impregnated products, construction materials). Primary wood processing is generally based on modern technologies meeting the requirements of the global market, both in terms of productivity and product quality. As a result, primary wood processing has built a stable foundation both for exports and the development of further processing, as well as the production of higher value-added products.

WOOD RAW MATERIALS

For the timber product market to develop successfully, a stable production of wood raw materials is necessary. Due to the purchasing capacity of manufacturers, the production of wood raw materials in 2010 increased and has returned to pre-crisis levels.

Saw-logs dominate in roundwood imports. Until 2008, the Russian Federation was the major source for roundwood imports. Due to the changes in Russia's export policy, imports from this country decreased substantially.

Roundwood is mainly used for producing sawn wood, wood-based panels, turned and planed products, wood fuels, charcoal, etc. Roundwood is also exported as fuel or pulpwood. In 2011, compared to 2010, roundwood exports increased by 15% in terms of value. Pulpwood, which is exported mainly to Sweden, makes up more than 80% of roundwood exports.

Latvia's leading supplier of pulpwood is Latvijas Valsts Meži.

As a consequence of the rapid growth in the production of wood-based panels and fuel products, the utilisation of small-dimension saw-logs has increased significantly over recent years. Local wood-based panel manufacturer Bolderāja Ltd. has become the major purchaser of pulpwood.

WOOD FOR ENERGY

The wood energy subsector is very developed in Latvia. Despite being a relative small country, Latvia is ranked 7th in the European Union in terms of wood pellets production capacity, even though there is little local demand for it.

Because of Latvia's climate, the production of thermal energy traditionally forms the largest proportion (64%) of the national energy balance. Wood products have always been important local fuel in Latvia, with a fuel-balance

proportion of 24%. The major consumer of wood-fuel products are households (48%), heat-supply companies (22%), industry (mainly woodworking enterprises), and other consumers (30%). The production of fuel from wood (pellets, fuel chips, firewood, and briquettes) is gaining in importance.

Until recently, logging residues, brushwood, and stumps had only been used for energy on a limited basis due to the high transportation costs for gathering logging residues from fairly small felling areas dispersed over a wide territory. More extensive utilization of them could facilitate greater independence for Latvia's power industry, which must rely on imported fuels.

The utilization of renewable resources in the power industry is fundamentally associated with new technologies: replacing fuel wood and chips with fuel produced from biomass, which is easy to use and incurs lower transport and storage costs. By finding an optimal usage level for local renewable resources, the share in the total energy balance of heat generated from wood could be increased from the current 24% to 35-40%.

In 2011, compared to the previous year, exports of wood-fuel products increased by 6%, reaching EUR 209 million or 13% of total wood-product exports. Demand in Europe continues to grow due to EU government policies concerning the environment. Latvia has the potential to grow quickly due to its excess of pulp wood from the country's large sawmilling subsector.

VALUE-ADDED WOOD PRODUCTS

Production of sawn wood is the largest subsector in Latvia, which accounts for 60% of the subsector's added value. Primary and secondary processed wooden panels account for 22%. Builders' carpentry and joinery accounts for 10%. Wooden containers and other wooden products account for 5% and 3%.

Furniture

The furniture industry branch is important in Latvia both as an exporter and employer. There are over 300 furniture manufacturers, mostly SMEs.

Over the last few years, the proportion of higher value-added products has grown rapidly, with the diversity of products also increasing: furniture and furniture components, joinery and carpentry products, prefabricated wood constructions, garden furniture and fencing, wooden toys, and other products with high market demand. A number of companies have been successful in the field of furniture design and won a share in international markets, with original furniture designs such as curved and glued chairs and high-quality bedroom furniture.

The common trend for the furniture sector is that most of the production has been exported, and the share of exports in sales has increased every year. The majority of exports are destined to the EU (Germany, Sweden, UK, Denmark, and France), whereas the traditional Eastern markets also have their share.

In 2011, the export of furniture in terms of value was EUR 88 million, 6% more than in 2010, and continues to increase. The main markets for Latvian furniture are Germany, Denmark, and the UK (28%, 9%, and 7%, respectively, in 2011).

Products for Construction and Carpentry

In order to develop the manufacture of modern carpentry products (wood window frames, doors, and construction materials), a number of Latvian enterprises have invested significantly. This development was promoted, to a great extent, by the boom in the domestic and European construction markets on the eve of the recent global economic crisis.

Production rates and export volumes have increased during the last two years. In 2011, export value of construction and carpentry products increased by 22%.

There are about 120 companies producing prefabricated wooden houses in Latvia, which are unique due to the high proportion of handcraftsmanship used in the manufacturing process. The main markets are Scandinavia, comprising 70% of wooden houses exports in 2011.

Sawn Wood

In 2011, sawn wood production increased by 6% compared to 2010. About 3.4 million m³ of sawn wood were produced and 2.2 million m³ (64%) exported, mostly further-processed sawn wood for use in construction, furniture making, or for manufacturing a variety of products in other sectors.

The major outlet of Latvian sawn wood is the UK market, comprising 26% of sawn wood exports in 2011.

Thanks to significant investments in modern production facilities, the output of higher value-added products (dried, sorted, planed, and impregnated sawn wood) has increased.

Wood-Based Panels

As a result of substantial investment, the production of wood-based panels – and plywood in particular – has become one of Latvia's major woodworking branches. In 2011, wood-based panels accounted for 16% of the total export value of the woodworking sector. Latvia is the largest plywood producer in Eastern Europe.

JSC Latvijas Finiers is the main birch plywood producer in Latvia. The production of specific plywood products – for example, oversized plywood sheets – is also increasing.

Historically, the value of plywood exports has risen continuously. In 2011, plywood exports increased by 24% in terms of value over 2010, reaching EUR 143 million. Plywood is exported mainly to Germany, the United Kingdom, France, and the Netherlands.

Thanks to major investment in the sector and the manufacture of higher value-added products, the production and export of particle boards have increased gradually during the previous years. Export value of particle boards reached EUR 122 million in 2011.

One of the biggest producers, Bolderāja Ltd., has commenced the production of OSB from small-size softwood timber. The new products are light, durable, and convenient for a variety of uses in construction. In addition, the special processing technology ensures that OSB products can be used in a variety of applications without additional treatment.

Wood Packaging

Wood packaging materials can be manufactured with comparatively small investment and simple technologies. In Latvia, such products are generally made by small and medium-size enterprises using mainly low-grade, deciduous sawn wood. There are about ten Latvian companies manufacturing high-quality wood packaging materials meeting EU requirements.

Pulp and Paper

At present, the pulp and paper products subsector is rather small in Latvia, regardless of several attempts to revitalize it and attract investments for a new modern pulp mill. Currently, the paper mill Papīrfabrika Ligatne Ltd. is the only paper production mill and the major paper fiber recycler in Latvia. Therefore, Latvia imports paper products twice as much as exports.

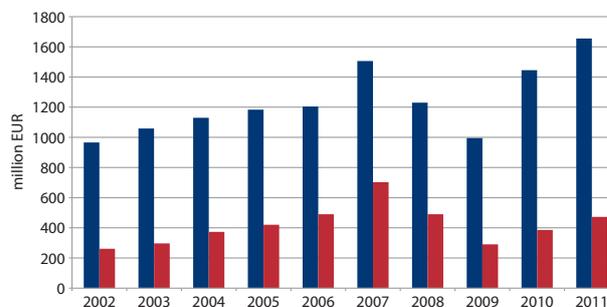
In 2011, exports of pulp, paper, and paperboard reached EUR 116 million, 36% more than in 2010. The main markets for these products are Lithuania and Estonia.

FOREIGN TRADE AND INVESTMENT

The forest industry has always been the export leader. Export of wood and its products was the most significant sector of Latvian export in 2011, comprising 17% of the overall export value in Latvia. This industry has had the quickest recovery from the economic crisis. Currently about 75% of forest sector output is exported.

The foreign trade balance of the Latvian woodworking industry is positive, having reached EUR 1.2 billion in 2011. In 2011, the value of wood product exports was EUR 1.7 billion, 15% more than in 2010. In 2011, the value of wood product import was EUR 447 million.

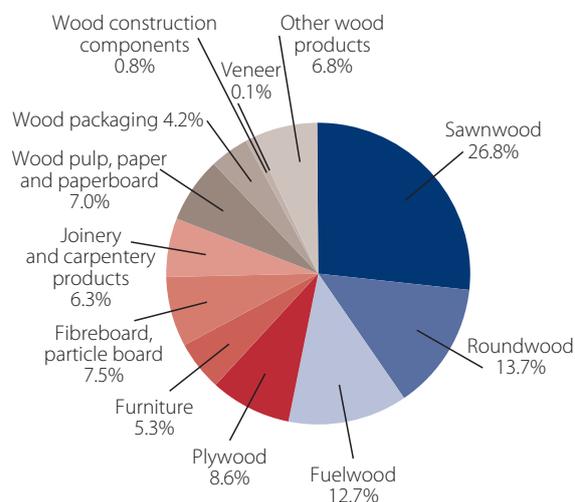
Exports and Imports of Woodworking Products



Source: Central Statistical Bureau of Latvia

The biggest share of export value has sawnwood, roundwood, and fuelwood, with EUR 419 million, EUR 229 million, and EUR 209 million, respectively. Compared to 2010, the most significant increases in exports were for paper and paperboard, wood packaging, and wood construction components.

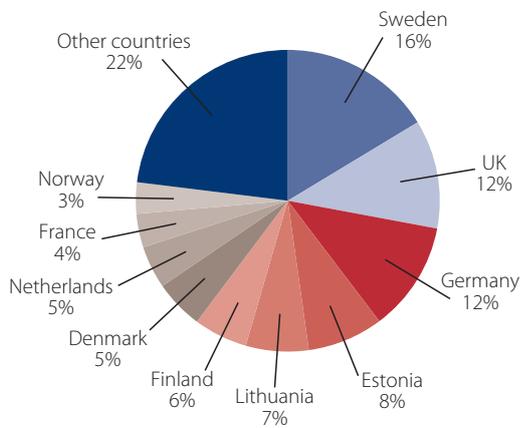
Woodworking Product Exports by Type of Product in 2011



Source: Central Statistical Bureau of Latvia

The main export destinations traditionally are EU countries: Sweden, the United Kingdom, and Germany.

Proportion of Woodworking Product Exports by Country in 2011

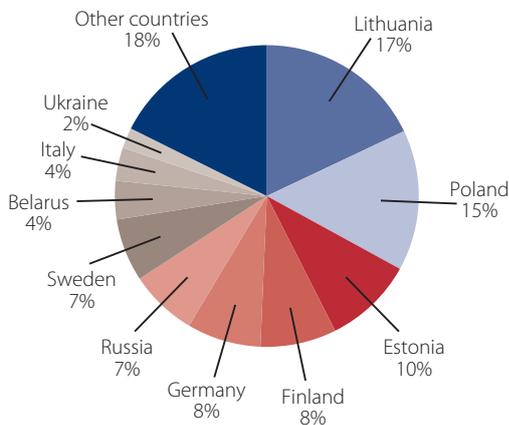


Source: Central Statistical Bureau of Latvia

The main product groups imported are wood pulp, paper and paperboard (55% of total wood product imports by volume in 2011), and furniture (9%).

In 2011, woodworking products were mainly imported from Lithuania and Poland.

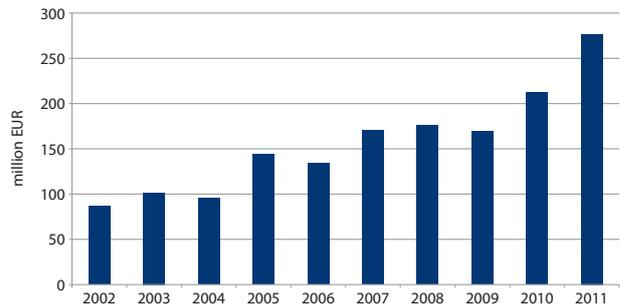
Proportion of Woodworking Product Imports by Country in 2011



Source: Central Statistical Bureau of Latvia

At the end of 2011, foreign direct investment in woodworking industries totaled EUR 277 million (25% of the total investment in manufacturing industries), 31% higher than in 2010. The bulk of investment came from the Cyprus (30%), Estonia (17%), USA (14%), and Iceland (14%).

FDI Stock in Woodworking Industries



Source: Bank of Latvia

Latvia has one of the highest investment rates in Europe in wood and wood products and the most competitive labor force. Within the subsector, builders' carpentry has the highest investment rate. Recently, significant investments have also been made in the production of particle board, OSB.

Major Product Lines

No.	Company	FOREST WORK AND SERVICES					PRIMARY PROCESSING													Construction timber		Pallets and packaging timber									
		Services					Sawnwood					Boards																			
		Harvesting	Forwarding	Roundwood transportation	Reforestation	Forest management	Spruce sawntimber	Pine sawntimber	Birch sawntimber	Aspen sawntimber	Other hardwood sawntimber	Impregnated sawntimber	Dried sawntimber	Rotary cut veneer	Particle board	Birch plywood	Glue laminated panels for furniture	Laminated birch plywood	Oriented strand board	Laminated particle board	Veneered and overlaid plywood	Solid wood boards	Carcassing timber	Planed carcassing timber	Finger-jointed carcassing	Glue-laminated timber	Packaging timber	Softwood pallets	Hardwood pallets	Boxes, irregular bolsters	EUR pallets
1	4 PLUS																														
2	AB TIMBER GROUP																														
3	ĀBEKOKS																														
4	AGF PLUS																														
5	AJ ENERGY																														
6	AKORNS																														
7	ALA LIGNEA																														
8	ALFA LOG HOUSES																														
9	ALIS UN PARTNERI																														
10	AMBER WOOD																														
11	ANNA BARONS																														
12	ANNUSHKANU FACTORY																														
13	APSE KL																														
14	APŠĪTES AG																														
15	ARBO																														
16	ARBOR RRK																														
17	AVE MTP																														
18	BELWOOD																														
19	BIKO-LAT																														
20	BIL																														
21	BM TRADA LATVIJA																														
22	BOLDERĀJA																														
23	BRODOOR																														
24	DAILRADE KOKS																														
25	DENDROLIGHT																														
26	DIŽMEŽS																														
27	DIŽOZOLS PLUS																														
28	DLLA																														
29	DORES FABRIKA																														
30	ECO HOUSE INTERNATIONAL																														
31	ECO PACK																														
32	EIBE-L																														
33	EKJU																														
34	ELĪZA-K																														
35	ERKE																														

No.	Company	FOREST WORK AND SERVICES					PRIMARY PROCESSING													Construction timber		Pallets and packaging timber									
		Services					Sawnwood					Boards																			
		Harvesting	Forwarding	Roundwood transportation	Reforestation	Forest management	Spruce sawntimber	Pine sawntimber	Birch sawntimber	Aspen sawntimber	Other hardwood sawntimber	Impregnated sawntimber	Dried sawntimber	Rotary cut veneer	Particle board	Birch plywood	Glue laminated panels for furniture	Laminated birch plywood	Oriented strand board	Laminated particle board	Veneered and overlaid plywood	Solid wood boards	Carcassing timber	Planed carcassing timber	Finger-jointed carcassing	Glue-laminated timber	Packaging timber	Softwood pallets	Hardwood pallets	Boxes, irregular bolsters	EUR pallets
36	EVEK																														
37	FLORA																														
38	FRONTONS PLUS																														
39	GARANTS																														
40	GAUJAS KOKS																														
41	GLASTIK																														
42	HANSAPACK																														
43	IDALGO																														
44	INČUKALNS TIMBER																														
45	INERCE																														
46	JAUDA-KOKS																														
47	JAUNŠILAVA																														
48	JAUNZELTIŅI																														
49	JELD-WEN LATVIJA																														
50	JELGAWOOD																														
51	JŪRMALAS MEŽAPARKI																														
52	KALBER																														
53	KĀPNES LV																														
54	KĀPŅU STILS																														
55	KĀRLIS																														
56	KILBE																														
57	KLINTWOOD INTERNATIONAL																														
58	KOKA KONSTRUKCIJAS																														
59	KOKA NAMI																														
60	KOKSNE																														
61	KONTO																														
62	KRONUS																														
63	KUREKSS																														
64	KURZEMES GRANULAS																														
65	ĶIRŠU KOKS																														
66	KVINTA KA																														
67	LA FOCA LATVIJA																														
68	LAMEKO IMPEX																														
69	LAMELA																														
70	LASKANA																														

No.	Company	FOREST WORK AND SERVICES					PRIMARY PROCESSING													Construction timber		Pallets and packaging timber									
		Services					Sawntimber					Boards																			
		Harvesting	Forwarding	Roundwood transportation	Reforestation	Forest management	Spruce sawntimber	Pine sawntimber	Birch sawntimber	Aspen sawntimber	Other hardwood sawntimber	Impregnated sawntimber	Dried sawntimber	Rotary cut veneer	Particle board	Birch plywood	Glue laminated panels for furniture	Laminated birch plywood	Oriented strand board	Laminated particle board	Veneered and overlaid plywood	Solid wood boards	Carcassing timber	Planed carcassing timber	Finger-jointed carcassing	Glue-laminated timber	Packaging timber	Softwood pallets	Hardwood pallets	Boxes, irregular bolsters	EUR pallets
71	LATGRANULA																														
72	LATLAFT																														
73	LATSIN																														
74	LATVĀŅI																														
75	LATVIJAS FINIERIS																														
76	LĀMA																														
77	LDM KOKS																														
78	LĪDUMS																														
79	MARKO KEA																														
80	MARKS M																														
81	MEŽĀRES A																														
82	NARVO																														
83	OŠUKALNS																														
84	PALADINS																														
85	PĒTERKOKS																														
86	QLC																														
87	RAUKO																														
88	RAUZAS KOMPĀNIJA																														
89	REATON																														
90	RELAT-K																														
91	REMTES TRANSPORTS																														
92	RETTENMEIER BALTIC TIMBER																														
93	RIGA PARKET																														
94	RĪGAS FINIERIS																														
95	RĪGAS KRĒSLU FABRIKA																														
96	RIPO FABRIKA																														
97	SAKA PRODEKS																														
98	SBE LATVIA																														
99	SCANDINAVIAN WOODEN HOUSES																														
100	SĒLIJAS MEŽS																														
101	SELKO																														
102	SILVIKO																														
103	SMILTENES KOKS																														
104	SWEDWOOD LATVIA																														
105	TC GRUPA																														

No.	Company	FOREST WORK AND SERVICES					PRIMARY PROCESSING													Construction timber		Pallets and packaging timber									
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106	TEIKO																														
107	TIMBER SOLUTION																														
108	TORVALD TIMBER PRODUCTION																														
109	TROJA																														
110	TROLL NURSERY																														
111	TURBO AK																														
112	VARIS TOYS																														
113	VĀRPA																														
114	VELTE MĀJAI																														
115	VEREMS																														
116	VĒVERS																														
117	VIDRIŽU ATVARI																														
118	VIKA WOOD																														
119	VILSA																														
120	VITINI LATVIA																														
121	WARSS+																														
122	WENDEN FURNITURE																														
123	WESSET TIMBER																														
124	WOOD PRODUCT SERVICES																														
125	WWL HOUSES																														
126	ZEMGALES TEHNOLOĢISKAIS CENTRS																														

Company Profiles



4 PLUS

Legal form: Ltd
Address: Merķeļa iela 20, Alūksne, Alūksnes nov.,
LV-4301, Latvia
Phone: +371 29298858
Fax: +371 64307017
E-mail: 4plus@4plus.lv
Website: www.4plus.lv

Chairman of the Board: Mr Druvis Paegle
Contact: Mr Druvis Paegle
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 60
Founded in: 1994

Turnover in 2011: EUR 4 421 564
Turnover in 2010: EUR 3 549 089
Export volume 2011: EUR 3 021 649
Export volume 2010: EUR 2 297 630
Main markets: Latvia, Sweden, Finland, Germany, Austria,
Benelux, Italy, Switzerland, Norway, China, Vietnam

Business profile: Manufacture of aspen, Thermo aspen,
and ash timber products, sauna materials, edge-glued
panels, all kinds of finger-jointed products, and prime-
coated profiles.

Seeking cooperation in: See Business profile.

Certificates in use: FSC



AB TIMBER GROUP

Legal form: Ltd
Address: Daugavgrīvas iela 83/89 (Port of Riga), Rīga,
LV-1007, Latvia
Phone: +371 29419131
Fax: +371 67460237
E-mail: abtimbergroup@gmail.com
Website: www.abtg.lv

Chairman of the Board: Mr Aleksandrs Burnins
Contact: Mr Eduards Burnins
Position of the contact person: Export Manager
Languages spoken: Latvian, English, Russian
Number of employees: 18
Founded in: 1999

Turnover in 2011: EUR 342 800
Turnover in 2010: EUR 217 000
Export volume 2011: EUR 160 900
Export volume 2010: EUR 77 000
Main markets: Latvia, Belgium, France, UK, South Korea

Business profile: Kiln-dried, pressure-treated, planed, or
profiled softwood and hardwood sawn timber such as
decking, floorboards, wall paneling boards (cladding),
high-grade whitewood construction timber (mabashira),
roof battens (taruki), blockhouse, construction grade
timber (C16/C24), frame-grade birch products. We also
offer garden and fencing products (posts, cundies,
fencing).

Seeking cooperation in: Establishing long-term business
relationships with wholesalers, sales agents, distributors,
construction companies, DIY store chains.

Certificates in use: BS 4978 (C16/C24), ISPM No.15



ĀBEKOKS

Legal form: Ltd
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Fax: +371 64660085
E-mail: abkoks@inbox.lv
Website: www.abkoks.lv

Member of the Board: Mr Vadims Seježnovs
Contact: Mr Vadims Seježnovs
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, German, Russian
Number of employees: 20
Founded in: 1996

Turnover in 2011: EUR 451 816
Turnover in 2010: EUR 400 520
Export volume 2011: EUR 186 052
Export volume 2010: EUR 148 482
Main markets: Latvia, Lithuania, Poland, Netherlands

Business profile: Manufacture of log houses, hand-tooling and milling of logs and building components. Structural frames including posts, beams, rafters, roof trusses, and boarding. Timber windows and doors: rectangular and arched. Wooden stairs. Flooring, boarded. Full-cell impregnation of wood components to suppress fungi/ fire. Erecting of structural frames and turnkey projects. Main products: houses, summer cottages, saunas, gazebos.

Seeking cooperation in: Finding market outlets for ready-made products.



AGF PLUS

Legal form: Ltd
Address: Meža iela 4/4, Salaspils, Salaspils nov., LV-2169, Latvia
Phone: +371 67941241, +371 29418108
Fax: +371 67941242
E-mail: info@agfpluss.lv
Website: www.agfpluss.lv

Chairman of the Board: Mr Gunārs Andersons
Contact: Ms Kitija Umbraško
Position of the contact person: Production Manager
Languages spoken: Latvian, English, Russian
Number of employees: 20
Founded in: 2000

Turnover in 2011: EUR 357 687
Turnover in 2010: EUR 175 025
Export volume 2011: EUR 100 000
Main markets: Latvia, Russia, Norway

Business profile: Manufacturing and assembling of stairs, doors, tables, office furniture, kitchen furniture, bathroom furniture, guest room furniture, and other interior elements according to individual designs.

Seeking cooperation in: Yacht interiors, private interiors, hotel interiors.

Certificates in use: FSC, PEFC, EN 14081-1:2005+A1:2011 (Factory Production Control)



AJ ENERGY

Legal form: Ltd
Address: Smilšu iela 5, Jelgava, LV-3001, Latvia
Phone: +371 29414953
E-mail: aljots@inbox.lv

Director: Mr Aldis Jotiks
Contact: Mr Aldis Jotiks
Position of the contact person: Director
Languages spoken: Latvian, English, Russian
Number of employees: 1
Founded in: 2010

Turnover in 2011: EUR 627 126
Turnover in 2010: EUR 91 870
Export volume 2011: EUR 56 000
Export volume 2010: EUR 90 000
Main markets: Sweden, Denmark

Business profile: Production and trading of woodchips and firewood. Production of straw and hay briquettes.

Seeking cooperation in: Consumers of woodchips and other biomass (heating plants and CHP plants).



AKORNS

Legal form: Ltd
Address: Brīvības iela 118, Ogre, Ogres nov., LV-5001, Latvia
Phone: +371 65045056
Fax: +371 65045056
E-mail: akorns@akorns.lv
Website: www.akorns.lv

Director: Mr Māris Laizāns
Contact: Mr Māris Laizāns
Position of the contact person: Director
Languages spoken: Latvian, English, Russian
Number of employees: 15
Founded in: 2000

Turnover in 2011: EUR 600 000
Turnover in 2010: EUR 450 000
Export volume 2011: EUR 60 000
Export volume 2010: EUR 24 000
Main markets: Latvia, Sweden

Business profile: Production of logs (log buildings, playgrounds, garden furniture, log furniture) and timber (timber for building, planed timber, dried timber, floor planks, sheeting planks, and fence planks).

Seeking cooperation in: See Business profile.



ALALIGNEA

Legal form: Ltd
Address: Jelgavas iela 88A-4, Riga, LV-1004, Latvia
Phone: +371 67611966, +371 29471167
Fax: +371 67611967
E-mail: andris@alalignea.lv
Website: www.alalignea.lv

Chairman of the Board: Mr Andris Elksnis
Contact: Mr Andris Elksnis
Position of the contact person: Chairman of the Board
Languages spoken: Latvia, Sweden, UK, Ireland
Number of employees: 36
Founded in: 2005

Turnover in 2011: EUR 2 700 000
Turnover in 2010: EUR 2 600 000
Export volume 2011: EUR 2 300 000
Export volume 2010: EUR 2 400 000
Main markets: Latvia, UK, Ireland, Sweden

Business profile: Garden products, fencing, railway sleepers, kiln-dried and planed products for indoor use.

Seeking cooperation in: See Business profile.

Certificates in use: FSC



ALFA LOG HOUSES

Legal form: Ltd
Address: Ceriņu iela 9, Valka, Valkas nov., LV-4701, Latvia
Phone: +371 29116127, +371 29116547
Fax: +371 64781234
E-mail: atisvid@apollo.lv
Website: www.alfaloghouses.lv

Chairman of the Board: Mr Soren Jacobsen
Contact: Mr Atis Videmanis
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 6
Founded in: 1999

Turnover in 2011: EUR 68 703
Turnover in 2010: EUR 53 114
Export volume 2011: EUR 34 000
Export volume 2010: EUR 30 000
Main markets: Latvia, Finland, Sweden, Germany, Denmark

Business profile: Manufacture of log houses, hand-tooling and milling of logs and building components. Erecting of structural frames and turnkey projects. Design of wood houses and load-bearing structural components. Main products: individual houses, summer cottages, saunas, garages, sheds, pergolas, gazebos, storage sheds, wood frames and structures: trusses, towers, bridges, garden furniture, etc.

Seeking cooperation in: Sales of log houses from air-dried or unseasoned material. Treated log diameters of 17, 19, 21, and 23 cm are available. Construction of hewn log houses. Completion of buildings with materials as specified.



ALIS UN PARTNERI

Legal form: Ltd
Address: Priedes, Mēri, Bilskas pag., Smiltenes nov.,
LV-4706, Latvia
Phone: +371 64729626
Fax: +371 64729626
E-mail: info@alis.apollo.lv

Member of the Board: Mr Ilmārs Brinkmanis
Contact: Mr Ilmārs Brinkmanis
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 25
Founded in: 1998

Turnover in 2011: EUR 650 000
Turnover in 2010: EUR 500 000
Export volume 2011: EUR 325 000
Export volume 2010: EUR 250 000
Main markets: Latvia, Finland, Sweden, Germany,
Hungary, Italy

Business profile: Birch sawn, dried, planed. Accessories,
furniture kits.

Seeking cooperation in: Looking for buyers for birch KD
components, sawn timber.



AMBERWOOD

Legal form: Ltd
Address: Vārnas, Mežciems, Jaunsvirlaukas pag.,
Jelgavas nov., LV-3001, Latvia
Phone: +371 27022220
Fax: +371 63058182
E-mail: info@amberwood.lv
Website: www.amberwood.lv

Chairman of the Board: Mr Ivars Akerfelds
Contact: Mr Mārtiņš Rugājs
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, German, Russian
Number of employees: 48
Founded in: 2003

Turnover in 2011: EUR 1 280 492
Turnover in 2010: EUR 812 161
Export volume 2011: EUR 748 969
Export volume 2010: EUR 308 033
Main markets: Latvia, Estonia, Finland, Sweden, Germany,
Denmark, Belgium, France, Greece, Italy, Norway

Business profile: Manufacture of solid hardwood floor
boards, parquet, skirting boards, and briquettes.

Seeking cooperation in: Wholesalers, retailers, public
procurement, and individual customers for custom-built
projects.

ANNA BARONS

Legal form: Ltd
Address: Krustabaznīcas iela 11/21, Rīga, LV-1006, Latvia
Phone: +371 67895071
Fax: +371 67895072
E-mail: dainis.bonda@annabarons.lv, info@annabarons.lv
Website: www.annabarons.lv

Chairwoman of the Board: Ms Anete Šķēle-Pētersone
Contact: Mr Dainis Bonda
Position of the contact person: Managing Director
Languages spoken: Latvian, English, German, Russian
Number of employees: 9
Founded in: 2005

Turnover in 2011: EUR 175 560
Turnover in 2010: EUR 63 414
Export volume 2011: EUR 68 560
Main markets: Latvia, Sweden, Netherlands, Belgium,
France, Italy, Russia

Business profile: Anna Barons produces contract and home furniture, with special attention paid to individual solutions. We also manufacture bespoke items and provide renovation services. All our furniture pieces are of excellent quality.

Seeking cooperation in: Custom-made furniture for private and public places.

Certificates in use: FSC

ANNUSHKANU FACTORY

Legal form: Ltd
Address: Liedagi 9, Silakrogs, Ropažu nov., LV-2133, Latvia
Phone: +371 28392007
E-mail: info@afactory.lv
Website: www.afactory.lv

Member of the Board: Ms Ivita Krastiņa
Contact: Ms Ivita Krastiņa
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 13
Founded in: 2010

Turnover in 2011: EUR 426 000
Turnover in 2010: EUR 7 000
Export volume 2010: EUR 400 388
Main markets: Latvia

Business profile: Producer of wood frame houses, doors, stairs.

Seeking cooperation in: Construction companies and real estate developers.



APSE KL

Legal form: Ltd
Address: Ieriķu iela 67A, Rīga, LV-1084, Latvia
Phone: +371 67276360, +371 29113030
Fax: +371 67276370
E-mail: apsekl.sia@gmail.com
Website: www.mezizstrade.lv

Chairman of the Board: Mr Kristaps Labanovskis
Contact: Mr Kristaps Labanovskis
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 16
Founded in: 1999

Turnover in 2011: EUR 2 364 222
Turnover in 2010: EUR 2 247 083
Export volume 2011: EUR 40 145
Export volume 2010: EUR 4 781
Main markets: Latvia, Estonia

Business profile: Forest buying up property, forest development (timber cutting, extraction from forests), roundwood trade, timber transportation.

Seeking cooperation in: Logging services and sales of logs.



APSĪTES AG

Legal form: Ltd
Address: Meirēni, Vecpiebalgas pag., Vecpiebalgas nov., LV-4122, Latvia
Phone: +371 29110474
Fax: +371 64161352
E-mail: aapsites@inbox.lv
Website: www.apsitesag.lv

Member of the Board: Ms Anna Glāzere
Contact: Mr Aldis Glāzers
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 21
Founded in: 1993

Turnover in 2011: EUR 550 000
Turnover in 2010: EUR 442 000
Export volume 2011: EUR 440 000
Export volume 2010: EUR 352 000
Main markets: Sweden, Germany, Denmark

Business profile: Aspen sawn timber processing. Production of sauna elements. Aspen trim boards. Furniture components. Tare sawn timber.

Seeking cooperation in: Sales of solid wood and glued solid wood furniture components.

Certificates in use: FSC



ARBO

Legal form: Ltd
Address: Kustes dambis 32, Ventspils, LV-3601, Latvia
Phone: +371 63626109
Fax: +371 63624518
E-mail: arbo@arbo.lv
Website: www.arbo.lv

Chairman of the Board: Mr Jānis Vašuks
Contact: Ms Zane Vaitkuse
Position of the contact person: Marketing Manager
Languages spoken: Latvian, English, German, Russian
Number of employees: 78
Founded in: 1991

Turnover in 2011: EUR 2 831 605
Turnover in 2010: EUR 4 335 031
Export volume 2011: EUR 823 520
Export volume 2010: EUR 410 118
Main markets: Latvia, Sweden, UK, Norway

Business profile: Arbo offers timber Euro- and Scandinavian-profile windows and doors with or without aluminum cladding, sliding systems, glazed facades, conservatories, stairs, etc. Our products stand out because of their low energy content, high quality, and elegant design. Most of our products are made from pine, oak, ash, and exotic woods. For finishing, we use water-based stains and various varnishes. In addition, our windows can be painted in different colors, inside and out. Our high-capacity wood-processing line was designed and supplied by a leader in wood-processing equipment, Germany's Weining Gruppe. Production capacity is 3,000 units per month.

Seeking cooperation in: Cooperation with building companies, architects, real estate developers, manufacturers of wood or prefabricated houses, window and door manufacturers. Cooperation with distributors of timber windows and doors.

Certificates in use: ISO 9001, FSC, Qmark, SbyD, PAS 24, CE



ARBOR RRK

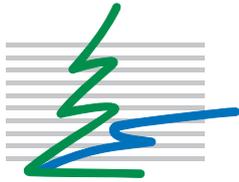
Legal form: Ltd
Address: Apses, Taurenas pag., Vecpiebalgas nov., LV-4119, Latvia
Phone: +371 26497974
Fax: +371 64107439
E-mail: reinis.riemers@arbor-rrk.lv
Website: www.arbor-rrk.lv

Director: Mr Reinis Riemers
Contact: Mr Reinis Riemers
Position of the contact person: Director
Languages spoken: Latvian, English, Russian
Number of employees: 15
Founded in: 2006

Turnover in 2011: EUR 300 000
Turnover in 2010: EUR 90 000
Export volume 2011: EUR 200 000
Export volume 2010: EUR 9 000
Main markets: Latvia, Sweden, UK, India

Business profile: Manufacture of wooden handles, small turned details, wooden stakes, dowels, bed ladders, golf tees, wooden parts for furniture, wooden parts for brooms, rakes, spades, planed material, fresh sawn or kiln dried materials from birch, pine, spruce.

Seeking cooperation in: Agents, wholesalers, distributors, furniture manufacturers.



SIA Ave MTP

AVE MTP

Legal form: Ltd
Address: Cesvainies iela 30, Madona, Madonas nov.,
LV-4801, Latvia
Phone: +371 64807010
Fax: +371 64860131
E-mail: avemtp@parks.lv
Website: www.avemtp.lv

Chairman of the Board: Mr Edgars Šķēle
Contact: Mr Igors Polkovņikovs
Position of the contact person: Commercial Director
Languages spoken: Latvian, English, Russian
Number of employees: 70
Founded in: 1992

Turnover in 2011: EUR 3 570 000
Turnover in 2010: EUR 3 670 000
Export volume 2011: EUR 1 970 000
Export volume 2010: EUR 2 045 000
Main markets: Latvia, Lithuania, Sweden, Italy, Hungary,
UK, China

Business profile: The company manufactures
components for upholstery furniture frames, also ready
frames and birch elements for furniture. We also sell pallet
timber and do all types of forest works.

Seeking cooperation in: Selling furniture parts, upholstery
furniture frames. Buying birch sawn timber, pallet timber
(softwood/hardwood).

Certificates in use: FSC



«BELWOOD»

BELWOOD

Legal form: Ltd
Address: Dārzciena iela 60-219, Rīga, LV-1073, Latvia
Phone: +371 67113607
Fax: +371 67113608
E-mail: pallets.peter@belwood.lv, evgenija@belwood.lv
Website: www.belwood.lv

Member of the Board: Mr Peter Van Engeland
Contact: Ms Evgenija Van Engelande
Position of the contact person: Export Manager
Languages spoken: Latvian, English, Russian
Number of employees: 42
Founded in: 1999

Turnover in 2011: EUR 7 807 164
Turnover in 2010: EUR 6 340 590
Export volume 2011: EUR 7 297 204
Export volume 2010: EUR 6 282 908
Main markets: Germany, Belgium, Netherlands, France

Business profile: Production of pallets, garden wood,
gates, and horse fences. Firewood. Export of new timber.
Drying, impregnation, and heat treatment of timber.

Seeking cooperation in: See Business profile.

Certificates in use: FSC, Green Dot, ISPM No.15



BIKO-LAT

Legal form: Ltd
Address: Lāčplēša iela 75-5, Rīga, LV-1011, Latvia
Phone: +371 67288086
Fax: +371 67282000
E-mail: info@byko.lv, timber@byko.lv
Website: www.byko.lv, www.bode.biko.lv

Member of the Board: Mr Valts Kurpnieks
Contact: Ms Brigita Garlo
Position of the contact person: Export Coordinator
Languages spoken: Latvian, English, Russian
Number of employees: 415
Founded in: 1993

Turnover in 2011: EUR 41 638 455
Turnover in 2010: EUR 37 867 194
Export volume 2011: EUR 38 690 716
Export volume 2010: EUR 35 181 345
Main markets: Netherlands, UK, Spain, France, Norway, Iceland

Business profile: Manufacture of kiln-dried sawn timber, floorboards, fencing, decking, doors and windows, timber-frame houses, children's playgrounds, planed and impregnated softwood. Posts and tree stakes. Wood pellets for heating furnaces.

Seeking cooperation in: Looking for long term business partners - wholesalers, DIY store chains, garden centers, agents, etc.

Certificates in use: FSC, CTB B+, NTR A - a certificate confirming quality of the timber treatment



BIL

Legal form: Ltd
Address: Rīgas iela 12-5, Baloži, Ķekavas nov., LV-2115, Latvia
Phone: +371 26110033
E-mail: info@bil.lv
Website: www.bil.lv

Chairman of the Board: Mr Ronalds Grīnbergs
Contact: Mr Ronalds Grīnbergs
Position of the contact person: Director
Languages spoken: Latvian, English, Russian, Norwegian
Number of employees: 6
Founded in: 2007

Turnover in 2011: EUR 51 000
Turnover in 2010: EUR 10 000
Export volume 2011: EUR 51 000
Export volume 2010: EUR 10 000
Main markets: Norway

Business profile: Joinery products and installation.

Seeking cooperation in: Production of wood products and installation work.

Certificates in use: ISO 9001



BM TRADA LATVIJA

Legal form: Ltd
Address: Volgundes iela 32, Rīga, LV-1046, Latvia
Phone: +371 67772160
Fax: +371 67772135
E-mail: bmtrada@bmtrada.lv
Website: www.bmtrada.lv

Member of the Board: Mr Didzis Liepiņš
Contact: Ms Andra Ozeta
Position of the contact person: Executive Director
Languages spoken: Latvian, English, Russian
Number of employees: 10
Founded in: 2006

Turnover in 2011: EUR 694 205
Turnover in 2010: EUR 554 328
Main markets: Latvia, Estonia, Lithuania, Finland, Germany, Belarus, Russia

Business profile: Certification services for the woodworking industry. We provide certification for chain of custody FSC, PEFC, and RSPO certified palm oil; quality management (ISO 9001; ISO 14001; ISO 50001; OHSAS 18001; ISO 27001; ISO 22000); heat treatment of wood packaging material (ISPM15), timber frame and log houses (ETAG007/012), product certification (CE-marking standards for construction timber EN14081, glued/laminated timber EN14080, trusses for roofs EN14250, solid wood cladding EN14915 etc.), visual and machine strength-grading of wood materials (INSTA142; BS4978; DIN4074-1); visual strength grading for scaffolding boards (BS2482) and roof battens (BS5534); and insulating materials for construction, fire doors, etc.

Seeking cooperation in: See Business profile.



BOLDERĀJA

Legal form: Ltd
Address: Guberņciems 7, Rīga, LV-1016, Latvia
Phone: +371 67430177, +371 28344021
Fax: +371 67430176
E-mail: office.riga@bolderaja.lv, sales@bolderaja.lv
Website: www.bolderaja.lv

Member of the Board: Ms Janīna Mitrofanova
Contact: Mr Marians Ļahovskis
Position of the contact person: Director of Sales Department
Languages spoken: Latvian, English, Russian
Number of employees: 264
Founded in: 1969

Turnover in 2011: EUR 127 904 161
Turnover in 2010: EUR 118 971 551
Export volume 2011: EUR 124 938 429
Export volume 2010: EUR 114 654 262
Main markets: Latvia, Lithuania, Estonia, Finland, Sweden, Poland, Germany, Denmark, UK, France, Norway, Iceland, Belarus, Russia, Kazakhstan, Kyrgyzstan, Uzbekistan

Business profile: Manufacture of RCH (raw chipboard), MFC (melamine faced chipboard), OSB (oriented strand board).

Seeking cooperation in: See Business profile.

Certificates in use: ISO 9001, FSC, E1, CARB, CE, PEFC, BBA, SINTEF, M1

BRODOOR

Legal form: Ltd
Address: Pils Rajons 44, Jēkabpils, LV-5202, Latvia
Phone: +371 65223157, +371 29209384
Fax: +371 65223156
E-mail: info@brodoor.lv
Website: www.brodoor.lv

Chairman of the Board: Mr Juris Saldaks
Contact: Mr Juris Saldaks
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 25
Founded in: 1998

Turnover in 2011: EUR 1 130 000
Turnover in 2010: EUR 970 103
Export volume 2011: EUR 734 500
Export volume 2010: EUR 582 000
Main markets: Latvia, Lithuania, Estonia, Finland

Business profile: Manufacture of interior doors.

Seeking cooperation in: Retail chains, wholesalers, building companies.

Certificates in use: ISO 9001, Factory Production Control Certificate

DAIĻRADE KOKS

Legal form: Ltd
Address: Čiekurkalna 1. līnija 11, Rīga, LV-1016, Latvia
Phone: +371 67368840
Fax: +371 67541881
E-mail: info@dailrade.lv
Website: www.dailrade.lv

Chairman of the Board: Mr Andris Jansons
Contact: Ms Inese Mihailova
Position of the contact person: Export Manager
Languages spoken: Latvian, English, German, Russian
Number of employees: 330
Founded in: 1994

Turnover in 2011: EUR 12 000 000
Turnover in 2010: EUR 11 736 179
Export volume 2011: EUR 8 000 000
Export volume 2010: EUR 6 841 516
Main markets: Latvia, Finland, Sweden, Germany, France, USA

Business profile: Wholesaling and retailing of furniture fittings and furniture. Manufacture of furniture from solid birch or pine. MDF painted and veneered items for homes: bedrooms, living rooms, dining rooms, bathrooms, children's rooms, etc.

Seeking cooperation in: Furniture wholesalers, mail-order catalogues.

Certificates in use: FSC



DENDROLIGHT

Legal form: Ltd
Address: Kustes dambis 30A, Ventspils, LV-3601, Latvia
Phone: +371 63620855
Fax: +371 63620858
E-mail: info@dendrolight.lv
Website: www.dendrolight.lv

Chairman of the Board: Mr Jānis Vašuks
Contact: Mr Pēteris Vašuks
Position of the contact person: Head of Sales Department
Languages spoken: Latvian, English, Russian
Number of employees: 40
Founded in: 2008

Turnover in 2011: EUR 913 327
Turnover in 2010: EUR 2 427 681
Export volume 2011: EUR 573 790
Export volume 2010: EUR 63 873
Main markets: Europe, Asia

Business profile: DendroLight® is highly engineered wood material, which is the perfect choice for building good furniture and a wide range of beautiful interior design elements. Due to its lightness, strength, and homogeneity, the material is also well suited for house building.

Seeking cooperation in: Agents, distributors, stockists, and companies working in the wood industry.

Certificates in use: FSC TT-COC-003538



DIŽMEŽS

Legal form: Ltd
Address: Dižmeži, Krustpils pag., Krustpils nov., LV-4204, Latvia
Phone: +371 65236727
Fax: +371 65232191
E-mail: info@dizmezs.lv
Website: www.dizmezs.lv, www.woodensoul.eu

Chairman of the Board: Mr Gunārs Mitris
Contact: Mr Gunārs Mitris
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 80
Founded in: 1996

Turnover in 2011: EUR 3 046 693
Turnover in 2010: EUR 2 705 863
Export volume 2011: EUR 2 805 472
Export volume 2010: EUR 2 606 131
Main markets: Latvia, Estonia, Finland, Sweden, Denmark, Germany, Ireland, UK, USA

Business profile: High-quality, semi-finished furniture components in solid birch: dimension products, edge-glued panels, laminated blocks; birch lumber; birch logs for sliced veneers. Renewable energy products: briquettes, firewood, firelighters.

Seeking cooperation in: Cooperation with DIY or other retail chains. Alternatively, agents creating business directly with DIY or other retail chains.

Certificates in use: FSC



DIZOZOLS PLUS

Legal form: Ltd
Address: Granīta iela 32/1, Rīga, LV-2119, Latvia
Phone: +371 67777000
Fax: +371 67114455
E-mail: info@dizozols.lv
Website: www.dizozols.lv

Member of the Board: Mr Ģirts Plakans
Contact: Mr Ģirts Plakans
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 66
Founded in: 1998

Turnover in 2011: EUR 1 966 943
Turnover in 2010: EUR 1 732 321
Export volume 2011: EUR 1 695 691
Export volume 2010: EUR 1 597 406
Main markets: Poland, Finland, Sweden, Denmark, UK, Norway, USA

Business profile: Manufacture of all kinds of finished or untreated furniture components – shells, seats, backs, table parts, chairs, and any other components according to customer's design and needs. Manufacture of individual furniture – kitchen, office, and shop furniture from MDF and solid wood.

Seeking cooperation in: We are open for cooperation with wholesalers, retailers, and any clients interested in the production of furniture and furniture components with added value.

Certificates in use: FSC, PEFC



DLLA

Legal form: Ltd
Address: Landzāni, Kūku pag., Krustpils nov., LV-5222, Latvia
Phone: +371 65229200
Fax: +371 65235625
E-mail: info@dlla.lv
Website: www.dlla.lv

Chairman of the Board: Mr Armands Libietis
Contact: Mr Armands Libietis
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, German, Russian
Number of employees: 100
Founded in: 1997

Turnover in 2011: EUR 6 700 000
Turnover in 2010: EUR 5 100 000
Export volume 2011: EUR 4 800 000
Export volume 2010: EUR 3 300 000
Main markets: EU

Business profile: Standard/non-standard wooden pallets, with/without IPPC, dried pallets, heat treatment, CP pallets, sawn timber.

Seeking cooperation in: Wholesalers, retailers, manufacturers, factories.

Certificates in use: No. 049 HT IPPC, CP 1122



DORES FABRIKA

Legal form: Ltd
Address: Dārdu iela 7, Ieriķi, Drabešu pag., Amatas nov.,
LV-4139, Latvia
Phone: +371 64170170
Fax: +371 64170171
E-mail: info@dores.lv
Website: www.dores.lv

Chairman of the Board: Mr Ivars Skrebelis
Contact: Mr Juris Dzenis
Position of the contact person: Managing Director
Languages spoken: Latvian, English, German, Russian
Number of employees: 21
Founded in: 2004

Turnover in 2011: EUR 914 252
Turnover in 2010: EUR 718 355
Export volume 2011: EUR 533 412
Export volume 2010: EUR 468 720
Main markets: Latvia, Estonia, Germany, France, Spain, UK,
Russia

Business profile: Log houses and post-beam houses from
glued and solid wood.

Seeking cooperation in: We are looking for companies
experienced in selling wood houses to become
distributors for our products in target markets.

Certificates in use: FSC

ECO HOUSE INTERNATIONAL

Legal form: Ltd
Address: Sidrabi, Augšlīgatne, Līgatnes pag., Līgatnes nov.,
LV-4108, Latvia
Phone: +371 64155885
Fax: +371 64155676
E-mail: info@ehi.lv
Website: www.ehi-homes.eu

Member of the Board: Mr Normunds Sondors
Contact: Mr Agris Ruks
Position of the contact person: Marketing Manager
Languages spoken: Latvian, English, French, Russian
Number of employees: 70
Founded in: 2009

Turnover in 2011: EUR 2 336 866
Turnover in 2010: EUR 927 486
Export volume 2011: EUR 2 255 922
Export volume 2010: EUR 910 218
Main markets: Norway, France

Business profile: Timber frame houses and log cabins,
both glued and laminated. Prefabricated timber frame
houses. Design and assembling of houses. Laminated
wood, wooden constructions.

Seeking cooperation in: Manufacturing of prefabricated
block wood houses, manufacture of log houses. We offer
different lengths of glued construction materials.

Certificates in use: ISO 9001, EC Certificate of Factory
Production Control



ECO PACK

Legal form: Ltd
Address: Sprīdiši, Slampe, Tukuma nov., LV-3114, Latvia
Phone: +371 26403137
E-mail: ecopacklv@gmail.com

Member of the Board: Mr Uldis Kronbergs
Contact: Mr Uldis Kronbergs
Position of the contact person: Member of the Board
Languages spoken: Latvian, German, Russian
Number of employees: 4
Founded in: 2010

Turnover in 2011: EUR 13 500
Turnover in 2010: EUR 5 000
Export volume 2011: EUR 10 000
Main markets: Latvia, Poland

Business profile: Manufacture of boxes of wood, plywood, MDF. Painted, varnished, individually printed. Wood/aluminum suitcases. Milled wood parts.

Seeking cooperation in: See Business profile.



EIBE-L

Legal form: Ltd
Address: Graudu iela 6, Jelgava, LV-3001, Latvia
Phone: +371 63029382
Fax: +371 63084246
E-mail: info@eibe-l.lv
Website: www.eibe-l.lv

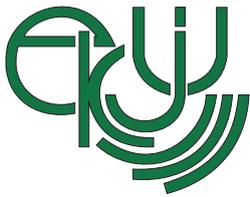
Member of the Board: Mr Rūdis Lūsiņš
Contact: Mr Aigars Morics
Position of the contact person: Production Manager
Languages spoken: Latvian, English, Russian
Number of employees: 180
Founded in: 2006

Turnover in 2011: EUR 4 857 000
Turnover in 2010: EUR 4 363 581
Export volume 2011: EUR 4 857 000
Export volume 2010: EUR 4 261 253
Main markets: Finland, Germany, Austria, Denmark, Norway

Business profile: Manufacture of solid pine furniture.

Seeking cooperation in: In order to expand our market share, we are looking for new wholesalers.

Certificates in use: FSC



EKJU

Legal form: Ltd
Address: Vietalvas iela 1, Rīga, LV-1009, Latvia
Phone: +371 67040700, +371 29353649
Fax: +371 67040705
E-mail: ekju@ekju.lv
Website: ww.ekju.lv

Chairman of the Board: Mr Juris Skoliņš
Contact: Mr Jānis Splīte
Position of the contact person: Export Manager
Languages spoken: Latvian, English, Russian
Number of employees: 181
Founded in: 1992

Turnover in 2011: EUR 6 800 000
Turnover in 2010: EUR 6 000 000
Export volume 2011: EUR 6 300 000
Export volume 2010: EUR 5 600 000
Main markets: Sweden, Denmark, France, Spain,
Netherlands, Ireland, UK

Business profile: Production of outdoor garden furniture
(garden tables, benches), fences, gates, flower boxes,
sand boxes for children, pergolas, children playhouses,
poles, terraces, compost boxes, dog kennels, etc.

Seeking cooperation in: Garden furniture wholesalers,
distributors, sales agents, B2B, supermarket chains.

Certificates in use: FSC



ELĪZA-K

Legal form: JSC
Address: A. Deglava iela 50, Rīga, LV-1035, Latvia
Phone: +371 67549423
Fax: +371 29270381
E-mail: info@eliza-k.lv
Website: www.eliza-k.lv

Member of the Board: Mr Aleksejs Koročkins
Contact: Mr Aleksejs Koročkins
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 151
Founded in: 1994

Turnover in 2011: EUR 7 406 129
Turnover in 2010: EUR 6 570 813
Export volume 2011: EUR 4 896 682
Export volume 2010: EUR 4 524 096
Main markets: Latvia, Estonia, Finland, Denmark, France,
Switzerland

Business profile: Upholstery manufacture, foam-detail
production.

Seeking cooperation in: Retailers, wholesalers of furniture,
textile wholesalers, furniture-fitting wholesalers.



ERKE

Legal form: Ltd of Liepāja SEZ
Address: Vecā ostmala 10, Liepāja, LV-3401, Latvia
Phone: +371 63422224
Fax: +371 63422223
E-mail: erke@erke.lv
Website: www.erke.lv

Chairman of the Board: Mr Druvis Andersons
Contact: Mr Frank Ferstel
Position of the contact person: Executive Director
Languages spoken: Latvian, English, German
Number of employees: 110
Founded in: 1998

Turnover in 2011: EUR 2 160 210
Turnover in 2010: EUR 1 967 827
Export volume 2011: EUR 1 860 012
Export volume 2010: EUR 1 760 489
Main markets: Latvia, Finland, Sweden, Germany,
Denmark, France, Norway

Business profile: Manufacture of solid pine furniture.

Seeking cooperation in: See Business profile.



EVEX

Legal form: Ltd
Address: Saules iela 84, Grobiņa, Grobiņas nov., LV-3430,
Latvia
Phone: +371 28626025
Fax: +371 67718403
E-mail: arturs@evex.lv, info@evex.lv
Website: www.evex.lv

Director: Mr Arturs Kulpe
Contact: Mr Arturs Kulpe
Position of the contact person: Director
Languages spoken: Latvian, English, Russian
Number of employees: 2
Founded in: 2009

Turnover in 2011: EUR 300 516
Turnover in 2010: EUR 94 274
Export volume 2011: EU 295 724
Export volume 2010: EUR 88 612
Main markets: Latvia, Estonia, Lithuania, Sweden,
Denmark, Germany, Austria, France, Norway, South Korea

Business profile: Sales of timber products. We can offer a reliable supply of kiln-dried birch sawn timber, timber for packaging, calibrated timber, glued panels for kitchen surfaces, profiled timber. Wood species – European birch, brown ash, oak.

Seeking cooperation in: We are interested in supplying hardwood components to producers of wood furniture, doors, and flooring.



FLORA

Legal form: Ltd
Address: Tērvetes iela 85, Jelgava, LV-3008, Latvia
Phone: +371 63026024
Fax: +371 63026077
E-mail: flora@flora.lv
Website: www.flora.lv

Chairman of the Board: Mr Māris Bušs
Contact: Mr Juris Bušs
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, German, Russian
Number of employees: 71
Founded in: 1991

Turnover in 2011: EUR 2 229 439
Turnover in 2010: EUR 1 546 451
Export volume 2011: EUR 1 392 962
Export volume 2010: EUR 1 117 037
Main markets: EU, Russia

Business profile: Manufacture of wooden windows and doors (interior, exterior); wooden window boards; pine window scantlings; briquettes; wooden glazed facade systems.

Seeking cooperation in: See Business profile.

Certificates in use: Latvian Academy of Science
Certification centre (Certificates of Compliance for all products)



FRONTONS PLUS

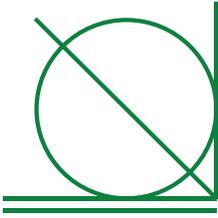
Legal form: Ltd
Address: Ventspils šoseja 26, Jūrmala, LV-2011, Latvia
Phone: +371 67732085
Fax: +371 67732086
E-mail: info@frontonspluss.lv
Website: www.frontonspluss.lv

Director: Mr Zigurds Šneibe
Contact: Mr Zigurds Šneibe
Position of the contact person: Director
Languages spoken: Latvian, English, Russian
Number of employees: 9
Founded in: 2004

Turnover in 2011: EUR 143 147
Turnover in 2010: EUR 66 454
Export volume 2011: EUR 2 188
Export volume 2010: EUR 15 525
Main markets: Latvia, Lithuania, Estonia, Germany

Business profile: Manufacture of wrought iron gates, fences, railings, handrails, and other components; decorative fences, concrete pillars (columns); wood fences.

Seeking cooperation in: Clients interested in wrought iron gates, fences, railings, components; decorative fences, concrete pillars. Manufacturers offering door and gate locks, handles, stainless steel-railing components.



GARANTS

Legal form: Ltd
Address: Matīšu šoseja 9, Valmiera, LV-4201, Latvia
Phone: +371 64232618
Fax: +371 64232908
E-mail: garants@garants-prod.lv

Chairman of the Board: Mr Kārlis Mūzis
Contact: Ms Liene Zirne
Position of the contact person: Finance Director,
Accountant
Languages spoken: Latvian, English, Russian
Number of employees: 86
Founded in: 1991

Turnover in 2011: EUR 2 900 000
Turnover in 2010: EUR 3 200 000
Export volume 2011: EUR 2 400 000
Export volume 2010: EUR 2 500 000
Main markets: Scandinavia

Business profile: Interior elements.

Seeking cooperation in: See Business profile.



GAUJAS KOKS

Legal form: Ltd
Address: Gaujas iela 24/35, Vangaži, Inčukalna nov.,
LV-2136, Latvia
Phone: +371 67803532
Fax: +371 67803525
E-mail: vitaly@gk.lv, secretary@gk.lv
Website: www.gk.lv

Chairman of the Board: Mr Vītalījs Čmihovs
Contact: Ms Sanda Vīnberga
Position of the contact person: Secretary
Languages spoken: Latvian, English, Russian
Number of employees: 198
Founded in: 1991

Turnover in 2011: EUR 48 669 460
Turnover in 2010: EUR 42 113 942
Export volume 2011: EUR 29 009 003
Export volume 2010: EUR 26 185 577
Main markets: Latvia, UK, other European countries, North
Africa, South Korea

Business profile: Whitewood and redwood construction
grade timber, both visually and machine graded to
C16, C24, and TR26 classes. Various kinds of planed and
profiled products such as decking, siding, etc. Pressure-
treated carcassing timber, garden products, and roofing
battens.

Seeking cooperation in: Gaujas Koks Ltd. is always
opened for new business activities with stock holders,
construction companies, DIY chains, builders merchants,
remanufacturing, and other companies that may be
interested in top-quality timber products. We welcome
new product inquiries and are prepared to develop
production programs according to the customer's special
needs, provided long-term cooperation is the case.

Certificates in use: FSC, PEFC, EN 14081-1:2005 + A1:2011
(Factory Production Control)



GLASTIK

Legal form: Ltd
Address: Jūrkalnaes iela 15/25, Rīga, LV-1046, Latvia
Phone: +371 29415832
Fax: +371 67450964
E-mail: ivo.sveters@glastik.lv, info@glastik.lv
Website: www.glastik.lv

Chairman of the Board: Mr Dzidris Augustinovičs
Contact: Mr Ivo Sveters
Position of the contact person: Export Manager
Languages spoken: Latvian, English, Russian
Number of employees: 5
Founded in: 2007

Turnover in 2011: EUR 241 027
Turnover in 2010: EUR 69 968
Main markets: Latvia

Business profile: We produce wooden wall and ceiling solutions, doors and acoustic elements for concert halls, theaters, and cinemas.

Seeking cooperation in: We are interested in cooperation with companies who work with acoustic solutions for public building projects.

HANSAPACK

Legal form: Ltd
Address: 1905. gada iela 4A, Koknese, Kokneses pag., Kokneses nov., LV-5113, Latvia
Phone: +371 65161500
Fax: +371 67876444
E-mail: hansapack@inbox.lv
Website: www.hapa.lv

Director: Mr Dmitrijs Kornilovich
Contact: Mr Dmitrijs Kornilovich
Position of the contact person: Director
Languages spoken: Latvian, English, German, Russian
Number of employees: 18
Founded in: 2006

Turnover in 2011: EUR 1 397 067
Turnover in 2010: EUR 1 061 780
Export volume 2011: EUR 1 373 874
Export volume 2010: EUR 1 038 009
Main markets: Latvia, Lithuania, Estonia, other EU countries

Business profile: Wooden packaging manufacture, wooden collars, new and used wooden pallets.

Seeking cooperation in: Sawn timber.

Certificates in use: IPPC HT, LV-052

IDALGO

Legal form: Ltd
Address: Brīvības iela 434-21, Rīga, LV-1056, Latvia
Phone: +371 67372290
Fax: +371 67375553
E-mail: abvirtuves@abvirtuves.lv
Website: www.abvirtuves.lv

Chairman of the Board: Mr Andis Stūrītis
Contact: Ms Pārsla Tēraudkalna
Position of the contact person: Commercial Manager
Languages spoken: Latvian, English, Russian
Number of employees: 14
Founded in: 1997

Turnover in 2011: EUR 257 918
Turnover in 2010: EUR 300 415
Export volume 2011: EUR 57 615
Export volume 2010: EUR 21 008
Main markets: Europe

Business profile: Production of wardrobes, kitchen, bathroom, and office furniture.

Seeking cooperation in: Furniture design and product export opportunities.

INČUKALNS TIMBER

Legal form: JSC
Address: Plānupes iela 24, Inčukalns, Inčukalna nov., LV-2141, Latvia
Phone: +371 67147604
Fax: +371 67147605
E-mail: jk@incukalnstimber.lv

Member of the Board: Mr Jānis Kalniņš
Contact: Mr Jānis Kalniņš
Position of the contact person: Member of the Board
Languages spoken: Latvia, English, Russian
Number of employees: 48
Founded in: 1994

Turnover in 2011: EUR 6 079 134
Turnover in 2010: EUR 5 032 458
Main markets: Latvia

Business profile: Forest harvesting and management.

Seeking cooperation in: Promote cooperation with private forest owners and provide them with services in forest management and harvesting.

Certificates in use: FSC



INERCE

Legal form: Ltd
Address: Inerce, Rīdzene, Vaives pag., Cēsu nov., LV-4136, Latvia
Phone: +371 29226147
Fax: +371 64122222
E-mail: inerce@inerce.lv
Website: www.inerce.lv

Chairman of the Board: Mr Māris Krūze
Contact: Mr Arnis Liepiņš
Position of the contact person: Sales Manager
Languages spoken: Latvian, English, Russian
Number of employees: 85
Founded in: 1999

Turnover in 2011: EUR 3 752 864
Turnover in 2010: EUR 3 591 535
Export volume 2011: EUR 3 087 245
Export volume 2010: EUR 2 859 742
Main markets: EU, USA, Canada, South Korea

Business profile: Manufacture of birch sawn timber, birch semi-finished furniture components, birch edge-glued panels (solid and finger-jointed), and other products from birch wood.

Seeking cooperation in: Sales of different types of birch products.

Certificates in use: FSC



JAUDA-KOKS

Legal form: Ltd
Address: Vidus prospekts 12, Ogre, Ogres nov., LV-5001, Latvia
Phone: +371 65071105
Fax: +371 65071102
E-mail: jauda-koks@jauda-koks.lv
Website: www.jauda-koks.lv

Chairman of the Board: Mr Arnis Onužāns
Contact: Mr Eriks Eisaks
Position of the contact person: Sales Director
Languages spoken: Latvian, English, German, Russian, Norwegian
Number of employees: 25
Founded in: 1992

Turnover in 2011: EUR 891 490
Turnover in 2010: EUR 943 879
Export volume 2011: EUR 373 743
Export volume 2010: EUR 650 331
Main markets: Latvia, Estonia, Poland, Libya, Israel

Business profile: Production of impregnated wood poles for overhead power and telecommunication lines in lengths from 7-12 m. Wood species: Pinus Sylvestris. Copper-based wood preservative or creosote impregnation. Worldwide export in 40-foot sea containers, but mainly to European countries, the Middle East, and Africa.

Seeking cooperation in: Looking for co-operation with agents and contractors.



JAUNSIŁAVA

Legal form: Ltd
Address: Mazā Fabrikas iela 18, Līvāni, Līvānu nov.,
LV-5316, Latvia
Phone: +371 65341162
E-mail: jaunsilava1@inbox.lv
Website: www.jaunsilava.lv

Member of the Board: Mr Aigars Ostrovskis
Contact: Mr Aigars Ostrovskis
Position of the contact person: Member of the Board
Languages spoken: Latvian, Russian
Number of employees: 7
Founded in: 2001

Turnover in 2011: EUR 65 533
Turnover in 2010: EUR 73 799
Export volume 2011: EUR 8 728
Export volume 2010: EUR 12 619
Main markets: EU

Business profile: Manufacture of bedroom, kitchen, and children's furniture from birch, black alder, and beech.

Seeking cooperation in: See Business profile.



JAUNZELTIŅI

Legal form: Ltd
Address: Atlantijas iela 27, Rīga, LV-1015, Latvia
Phone: +371 67887203, +371 67343420
Fax: +371 67887204
E-mail: info@janzeltini.lv
Website: www.jaunzeltini.lv

Chairman of the Board: Mr Artūrs Veispāls
Contact: Mr Andis Liepiņš
Position of the contact person: Head of Logistics
Languages spoken: Latvian, English, Russian
Number of employees: 24
Founded in: 1994

Turnover in 2011: EUR 1 983 625
Turnover in 2010: EUR 2 033 218
Export volume 2011: EUR 1 946 031
Export volume 2010: EUR 1 977 914
Main markets: EU

Business profile: Port and forwarding services, stevedoring, customs brokers, wood processing (kilning, planing, chemical treatment, high-pressure treatment).

Seeking cooperation in: Service provision, strategic investors, development of terminal operations at Riga Port.

Certificates in use: ISO 9001



JELD-WEN LATVIJA

Legal form: Ltd
Address: Rūpniecības iela 13, Aizkraukle, Aizkraukles nov.,
LV-5101, Latvia
Phone: +371 65121623
Fax: +371 65121225
E-mail: latvia@jeld-wen.biz
Website: www.jeld-wen.biz

Plant Manager: Mr John Innos
Contact: Ms Solvita Bivalova
Position of the contact person: Office Manager
Languages spoken: Latvian, English, Russian
Number of employees: 184
Founded in: 1994

Turnover in 2011: EUR 29 820 607
Turnover in 2010: EUR 27 554 203
Export volume 2011: EUR 29 618 553
Export volume 2010: EUR 27 375 527
Main markets: EU

Business profile: Manufacturer of high-quality exterior doors.

Seeking cooperation in: Suppliers of raw materials for exterior door production.

Certificates in use: FSC

JELGAWOOD

Legal form: Ltd
Address: Lauku iela 4, Līvberze, Līvberzes pag.,
Jelgavas nov., LV-3014, Latvia
Phone: +371 63072380
Fax: +371 63072337
E-mail: info@jelgawood.apollo.lv
Website: www.jelgawood.lv

Chairman of the Board: Mr Dieter Wolfgang Seib
Contact: Mr Edgars Kokorevičs
Position of the contact person: Director
Languages spoken: Latvian, English, Russian
Number of employees: 59
Founded in: 1993

Turnover in 2011: EUR 1 090 677
Turnover in 2010: EUR 1 590 950
Export volume 2011: EUR 1 089 378
Export volume 2010: EUR 1 588 804
Main markets: Latvia, Finland, Poland, Germany

Business profile: Wood furniture components, painters' equipment (wood ladders, tool boxes), wood handles, CNC technologies, wood toy components, metal.

Seeking cooperation in: We are an ideal woodworking partner for manufacturing and trading companies, providing them with expertise and efficient additional production capacity.

Certificates in use: GS, EN 131



JŪRMALAS MEŽAPARKI

Legal form: Ltd
Address: Garkalnes iela 1, Jūrmala, LV-2011, Latvia
Phone: +371 67732317
Fax: +371 67730202
E-mail: info@jmp.lv
Website: www.jmp.lv

Member of the Board: Mr Aleksandrs Čuda
Contact: Mr Mārtiņš Čuda
Position of the contact person: Sales Executive
Languages spoken: Latvian, English, Russian
Number of employees: 25
Founded in: 2000

Turnover in 2011: EUR 1 000 000
Turnover in 2010: EUR 700 000
Export volume 2011: EUR 75 000
Export volume 2010: EUR 25 000
Main markets: Latvia, Lithuania

Business profile: Children's playground production for public and residential use.

Seeking cooperation in: Dealers.

Certificates in use: TUV according to EN 1176



KALBER

Legal form: Ltd
Address: Kleistu iela 21-95, Rīga, LV-1067, Latvia
Phone: +371 26541155
Fax: +371 67413555
E-mail: klaidis@kalber.lv
Website: www.kalber.lv

Chairman of the Board: Mr Ēriks Bergs
Contact: Mr Klaidis Kalniņš
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 14
Founded in: 2007

Turnover in 2011: EUR 316 526
Turnover in 2010: EUR 83 319
Export volume 2011: EUR 221 690
Export volume 2010: EUR 72 602
Main markets: Latvia, Sweden

Business profile: A privately owned enterprise, registered at Latvian Chamber of Crafts. Renovation and restoration of wood houses; log house and solid-wood construction and assembly; flooring (wood); installation and finishing of windows and floors; exterior and interior wood finishing, manufacturing of log houses and wood construction houses.

Seeking cooperation in: Potential clients who require renovation and restoration services for log houses.



KĀPNES LV

Legal form: Ltd
Address: Brīvības gatve 449-2, Rīga, LV-1056, Latvia
Phone: +371 67545629
Fax: +371 67545630
E-mail: kapnes@kapnes.lv
Website: www.kapnes.lv

Chairman of the Board: Mr Mārtiņš Barons
Contact: Mr Māris Krusts
Position of the contact person: Sales Manager
Languages spoken: Latvian, English, Russian
Number of employees: 20
Founded in: 2002

Turnover in 2011: EUR 440 000
Turnover in 2010: EUR 255 000
Export volume 2011: EUR 352 000
Export volume 2010: EUR 204 000
Main markets: Latvia, Scandinavia

Business profile: Manufacture and installation of staircases from solid wood, wood-based materials; steel and glass fittings.

Seeking cooperation in: Architects, individual and commercial home builders.



KĀPŅU STILS

Legal form: Ltd
Address: Pils iela 10, Daugavmala, Tīnūžu pag.,
Ikšķiles nov., LV-5052, Latvia
Phone: +371 65036540, +371 29223716
Fax: +371 65036540
E-mail: kapnustils@apollo.lv
Website: www.kapnustils.lv

Member of the Board: Mr Modris Pakalns
Contact: Mr Modris Pakalns
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, German, Russian
Number of employees: 2
Founded in: 2006

Turnover in 2011: EUR 24 584
Turnover in 2010: EUR 17 531
Main markets: Latvia

Business profile: Producer of stairs. Wholesaler of metal elements for stairs and metal floor profiles.

Seeking cooperation in: Manufacturers of stairs and stair elements, flooring profiles.

Certificates in use: RINTAL



KĀRLIS

Legal form: Ltd
Address: Skolas iela 21-301, Rīga, LV-1010, Latvia
Phone: +371 26634103, +371 67274442
Fax: +371 64871238, +371 67274658
E-mail: ergliwood@inbox.lv, mkarlis@latnet.lv
Website: www.ergliwood.lv, www.karlis.lv

Chairwoman of the Board: Ms Maija Ambrēna
Contact: Ms Ieva Dūduma
Position of the contact person: Executive Director of
Production Unit Ergli Wood
Languages spoken: Latvian, English, Russian
Number of employees: 36
Founded in: 1991

Turnover in 2011: EUR 1 126 854
Turnover in 2010: EUR 745 221
Export volume 2011: EUR 302 890
Export volume 2010: EUR 213 349
Main markets: Latvia, other EU countries

Business profile: Manufacture of sawdust briquettes.
Power supplies up to 330kV, communication systems,
security- and fire-alarm systems, gas supply and other
utility systems.

Seeking cooperation in: Sales of sawdust briquettes.
Design projects in accordance with Latvian and European
Union regulations.

Certificates in use: ISO 9001



KILBE

Legal form: Ltd
Address: Skultes iela 1, Zvejniekiems, Saulkrastu l.t.,
Saulkrastu nov., LV-2161, Latvia
Phone: +371 67356790
Fax: +371 67356780
E-mail: info@kilbe.lv
Website: www.kilbe.lv

Chairman of the Board: Mr Mārtiņš Ķeviņš
Contact: Mr Mārtiņš Ķeviņš
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 14
Founded in: 1991

Turnover in 2011: EUR 1 068 701
Turnover in 2010: EUR 839 679
Export volume 2011: EUR 128 566
Main markets: Latvia, Sweden

Business profile: Producer of wood fuels, animal litter;
provision of port and railway logistics services.

Seeking cooperation in: Wood for energy, animal litter,
Skulte Port logistics, railway logistics.

Certificates in use: ISO 9001, ISO 14001

KLINTWOOD INTERNATIONAL

Legal form: Ltd
Address: Mūrnieki 1, Rīteri, Klintaines pag., Pļaviņu nov.,
LV-5129, Latvia
Phone: +371 29129510
Fax: +371 65122030
E-mail: janis@klintwood.lv
Website: www.klintwood.lv

Member of the Board: Mr Jānis Valerts
Contact: Mr Jānis Valerts
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, German, Russian
Number of employees: 70
Founded in: 2009

Turnover in 2011: EUR 7 000 000
Turnover in 2010: EUR 5 000 000
Export volume 2011: EUR 5 103 211
Export volume 2010: EUR 3 235 006
Main markets: Latvia, Finland, Sweden, Poland, Germany,
UK, USA, Japan, China, Vietnam, Indonesia

Business profile: Birch sawn goods and furniture
components, edge-glued panels.

Seeking cooperation in: Birch sawn goods and furniture
components, edge-glued panels.

KOKA KONSTRUKCIJAS

Legal form: Ltd
Address: Rosali, Saurieši, Salaspils nov., LV-2118, Latvia
Phone: +371 29107888, +371 67708448
Fax: +371 67708447
E-mail: info@glass-wood.com,
normunds@glass-wood.com
Website: www.glass-wood.com, www.glass-wood.ru,
www.koka.lv

Member of the Board: Mr Normunds Guļajevskis
Contact: Mr Normunds Guļajevskis
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 5
Founded in: 2004

Turnover in 2011: EUR 72 279
Turnover in 2010: EUR 35 831
Export volume 2011: EUR 5 782
Export volume 2010: EUR 1 433
Main markets: Latvia, Sweden, UK, France, Italy

Business profile: Glued wood conservatories, sun rooms,
and glass wood constructions by individual order, design.

Seeking cooperation in: Cooperation with architects,
designers, constructors, and developers.

Certificates in use: SW COC 000758, Declaration of
Conformity



KOKA NAMI

Legal form: Ltd
Address: Muitas iela 1, Randene, Kalkūnes pag.,
Daugavpils nov., LV-5449, Latvia
Phone: +371 29490735
E-mail: info@kokanami.lv, aldis@kokanami.lv
Website: www.kokanami.lv,
www.balticwoodenhouses.com, www.topfirewood.com

Chairman of the Board: Mr Aldis Cimoška
Contact: Mr Aldis Cimoška
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 20
Founded in: 2001

Turnover in 2011: EUR 368 2900
Turnover in 2010: EUR 110 350
Export volume 2011: EUR 331 461
Export volume 2010: EUR 99 315
Main markets: Latvia, other EU countries, Norway

Business profile: Manufacture of turned-log houses and wood-frame houses (individual houses, gazebos, holiday homes, floating houses, saunas, etc.), garden items, and playground equipment from turned wood, fresh or dried packaged firewood.

Seeking cooperation in: Long-term agents in European and other countries, long-term cooperation with real estate developers, construction material dealers, firewood dealers.



KOKSNE

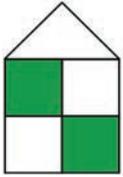
Legal form: Ltd
Address: Celtnieki, Ķoņu pag., Naukšēnu nov., LV-4247,
Latvia
Phone: +371 64263241
Fax: +371 64207511
E-mail: koksne@apollo.lv
Website: www.koksne.lv

Chairman of the Board: Mr Andris Jaunzemis
Contact: Mr Andris Jaunzemis
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, German, Russian
Number of employees: 34
Founded in: 1993

Turnover in 2011: EUR 807 811
Turnover in 2010: EUR 350 482
Export volume 2011: EUR 449 707
Export volume 2010: EUR 317 524
Main markets: Latvia, Denmark, Netherlands, UK, Norway

Business profile: High-quality custom wooden windows and doors. Ladders and sliding systems.

Seeking cooperation in: Purchasers and clients for our production.



KONTO Ltd.

KONTO

Legal form: Ltd
Address: Brīvības iela 87, Gulbene, Gulbenes nov.,
LV-4401, Latvia
Phone: +371 64472191
Fax: +371 64471306
E-mail: info@konto.lv
Website: www.konto.lv

Member of the Board: Mr Agris Koris
Contact: Ms Liga Krukovska
Position of the contact person: Accountant, Office
Administrator
Languages spoken: Latvian, English, German, Russian
Number of employees: 83
Founded in: 1993

Turnover in 2011: EUR 1 721 269
Turnover in 2010: EUR 1 696 418
Export volume 2011: EUR 1 449 742
Export volume 2010: EUR 1 331 663
Main markets: Latvia, Finland, Germany, Austria, Denmark,
USA

Business profile: Manufacturer of birch furniture
components and briquettes.

Seeking cooperation in: Cooperation with manufacturers
of birch furniture, parquet, doors, windows.

Certificates in use: FSC



KRONUS

Legal form: Ltd
Address: Dauguļu iela 19, Ulbroka, Stopiņu nov., LV-2130,
Latvia
Phone: +371 67515952, +371 67817003, +371 67817004
Fax: +371 67515953, +371 67817051
E-mail: info@kronus.eu, export@kronus.eu
Website: www.kronus.eu

Chairman of the Board: Mr Igors Ževaks
Contact: Mr Edmunds Kurzemnieks
Position of the contact person: Sales Manager
Languages spoken: Latvian, English, Russian
Number of employees: 204
Founded in: 1995

Turnover in 2011: EUR 22 403 465
Turnover in 2010: EUR 17 480 702
Export volume 2011: EUR 17 672 406
Export volume 2010: EUR 13 893 097
Main markets: EU

Business profile: Manufacture of wood pallets
(manufactured according to customers' drawings,
putting the company's brand or logo on pallets) and
pallet collars (use of 1.25, 1.5, and 2 mm thick loops that
can be painted black or blue according to customer
requirements, hand-holds to ease collar installation,
additional pallet-collar accessories – lids, dividers,
corners); production of woodchip briquettes; sales of
sawn timber (sawn-timber treatment and seasoning,
sorting by quality); utilization of pallet waste (wood
chippings for fuel or further processing for use in pallet
blocks).

Seeking cooperation in: Our company is interested
in long-term cooperation with all our customers by
supplying them the best quality products. Our company's
goal is to find a consensus between ourselves and
our clients, so that the relationships can last as long as
possible.

Certificates in use: ISO 9001, ISPM No.15, CP 918, EPAL



KUREKSS

Legal form: Ltd
Address: Graudupi, Tārgales pag., Ventspils nov., LV-3621, Latvia
Phone: +371 63624364
Fax: +371 63628572
E-mail: mail@kurekss.lv
Website: www.kurekss.lv

Chairman of the Board: Mr Jānis Apsītis
Contact: Ms Māra Midziņa
Position of the contact person: Secretary
Languages spoken: Latvian, English, Russian
Number of employees: 185
Founded in: 1995

Turnover in 2011: EUR 43 812 619
Turnover in 2010: EUR 43 812 868
Export volume 2011: EUR 36 505 695
Export volume 2010: EUR 37 219 442
Main markets: EU, Africa

Business profile: Manufacture of sawn and teased, frameworking wood products, planed timber in qualities and quantities to suit building requirements, softwood and hardwood pallet materials, fencing materials, high performance solid-timber construction joists, preservative treatment.

Seeking cooperation in: Cooperation interest with wood processing and building companies.

Certificates in use: ISO 9001, ISO 14001, FSC, PEFC



KURZEMES GRANULAS

Legal form: Ltd
Address: Kustes dambis 22, Ventspils, LV-3601, Latvia
Phone: +371 63662086
Fax: +371 63662092
E-mail: kurzemes.granulas@apollo.lv
Website: www.granulas.lv

Chairman of the Board: Mr Viesturs Grīnbergs
Contact: Mr Viesturs Grīnbergs
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 31
Founded in: 2003

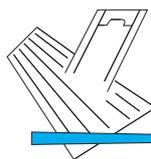
Turnover in 2011: EUR 8 270 200
Turnover in 2010: EUR 8 369 429
Export volume 2011: EUR 7 939 392
Export volume 2010: EUR 8 034 652
Main markets: Sweden, Poland, Denmark, Belgium, Italy

Business profile: Manufacture of high-quality 6 mm wood pellets for industrial and household use in accordance with SS 187120, DIN 51731, DIN Plus. Mainly exported by sea in bulk, as well as packed in 15 kg bags.

Seeking cooperation in: Wholesalers for trading opportunities with industrial and private customers.

Certificates in use: ISO 9001, FSC, DIN Plus

ĶIRŠU KOKS



KVINTA-KA

ĶIRŠU KOKS

Legal form: Ltd
Address: Dreiliņu iela 20-7, Rīga, LV-1046, Latvia
Phone: +371 28393076
Fax: +371 67089185
E-mail: info@kirsukoks.com
Website: www.kirsukoks.com

Member of the Board: Mr Kaspars Ezergailis
Contact: Mr Kaspars Ezergailis
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 5
Founded in: 2006

Turnover in 2011: EUR 90 062
Turnover in 2010: EUR 66 811
Main markets: Latvia

Business profile: Manufacture of furniture (kitchen, bathroom), doors, shelves, tables, stairs, etc.

Seeking cooperation in: Looking for export trade partners to distribute the company's products: doors, various furniture, furniture components, etc.

KVINTA KA

Legal form: IRF Ltd
Address: Dzirnāvu iela 92, Jūrmala, LV-2011, Latvia
Phone: +371 67730577, +371 29513986
Fax: +371 67730577
E-mail: kaspars@kvinta.lv
Website: www.kvinta.lv

Member of the Board: Mr Kaspars Pusbarnieks
Contact: Mr Kaspars Pusbarnieks
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 10
Founded in: 1997

Turnover in 2011: EUR 85 119
Turnover in 2010: EUR 28 375
Export volume 2011: EUR 13 860
Main markets: Latvia, Georgia

Business profile: Manufacture of stairs, doors, furniture, cutting boards.

Seeking cooperation in: We are looking for retailers or owners of small design shops to sell the company's products, especially designed cutting boards.



LA FOCA LATVIJA

Legal form: Ltd
Address: Siljēkas 1, Siguldas pag., Siguldas nov, LV-2150, Latvia
Phone: +371 67971200
Fax: +371 67971211
E-mail: info@lafocalatvija.lv, commercialsecretary@lafocalatvija.lv
Website: www.lafocalatvija.lv

Chairman of the Board: Mr Giacomo Oggero
Contact: Ms Julia Shorbazhyan
Position of the contact person: Responsible for the Marketing
Languages spoken: Latvian, English, Italian, Russian
Number of employees: 10
Founded in: 2001

Turnover in 2011: EUR 311 000
Turnover in 2010: EUR 682 606
Export volume 2011: EUR 247 000
Export volume 2010: EUR 684 850
Main markets: Latvia, Italy, France, Switzerland

Business profile: Manufacturing and assembly of wooden prefabricated houses, wooden prefabricated wall elements, and roof trusses. La Foca's manufacturing capacity is 3,000 m² a month. La Foca houses are low-cost, eco-friendly, sustainable and energy-efficient, earthquake-proof, and have a high thermo/acoustic insulation. They don't require site storage and are assembled rapidly. Applicable: aesthetic-functional solutions such as "green roofs", traditional materials, and the best modern systems for photovoltaic, solar thermal energy, geothermal power, rainwater container and water purification, domotics. We normally work on individual projects, but a range of standard models is also available. Residential building (single- and multi-family houses with one or more floors), public housing (health, sport, and leisure facilities, hotels, restaurants, schools, offices, etc).

Seeking cooperation in: Finding and establishing new partnerships. Looking to sell our products to main contractors in Europe, Russia, and overseas, or to act as a sub-contractor.

Certificates in use: FSC



LAMEKO IMPEX

Legal form: Ltd
Address: Citadeles iela 1A, Rīga, LV-1010, Latvia
Phone: +371 67224326, +371 67210805
Fax: +371 67820177
E-mail: office@lameko.lv
Website: www.lamekoimpex.lv

Chairman of the Board: Mr Andris Veide
Contact: Mr Intars Āboliņš, Mr Gatis Lodītis
Position of the contact person: Sales Directors
Languages spoken: Latvian, English, Russian
Number of employees: 12
Founded in: 1994

Turnover in 2011: EUR 13 849 327
Turnover in 2010: EUR 12 211 549
Export volume 2011: EUR 13 406 000
Export volume 2010: EUR 11 857 283
Main markets: UK, Ireland, Pakistan, Egypt, Japan, South Korea

Business profile: Lameko Impex Ltd. and Smiltene Impex Ltd. form the Impex group of companies in Latvia, which was set up using capital from German entrepreneurs. These companies belong to the industry leaders, with an average annual turnover of nearly USD 20 million. Lameko Impex has cooperation partners in more than 20 countries worldwide, including Japan, South Korea, Great Britain, and others. The Impex group offers products with high added value: dried, planed, profiled, graded by quality, finger-jointed, and glued in thickness wood for construction and furniture industry. Lameko Impex Ltd. was founded in 1992. From its inception, the main focus has been the sale of high-quality timber products in export markets. More than 20 years of successful development have justified this focus and action plan. The most important factors that allow the Impex group of companies to guarantee the high quality of its products have remained unchanged: high-quality raw materials, the use of modern technologies, and competent employees with a remarkable work ethic aimed at meeting customer needs at the highest level. Lameko Impex is a member of the Latvian Timber Producers' and Traders' Association, Latvian Chamber of Commerce and Industry, and the German-Baltic Chamber of Commerce.

Seeking cooperation in: See Business profile.

Certificates in use: RA-COC-00758



LAMELA

Legal form: Ltd
Address: Pūpoliņi, Īslīces pag., Bauskas nov., LV-3901, Latvia
Phone: +371 63925020
Fax: +371 63960558
E-mail: info@lamela.lv
Website: www.lamela.lv

Member of the Board: Mr Ardis Upenieks
Contact: Mr Ardis Upenieks
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 21
Founded in: 1998

Turnover in 2011: EUR 570 940
Turnover in 2010: EUR 458 404
Export volume 2011: EUR 228 376
Export volume 2010: EUR 456 752
Main markets: Latvia, Germany

Business profile: Lamela is one of Latvia's major manufacturers of board products from oak and ash wood. We produce boards, steps, flooring, baseboards, and premium quality BOEN parquet. We trade with Classen, Quickstep, and Egger laminate. We also accept customized orders.

Seeking cooperation in: See Business profile.



LASKANA

Legal form: Ltd of Liepāja SEZ
Address: Brīvostas iela 40, Liepāja, LV-3401, Latvia
Phone: +371 63423111
Fax: +371 63424462
E-mail: info@laskana.lv
Website: www.laskana.lv

Member of the Board: Mr Gunvaldis Vēsmiņš
Contact: Ms Sandija Vāgnere
Position of the contact person: Office Manager
Languages spoken: Latvian, English, Lithuanian, Russian
Number of employees: 66
Founded in: 1993

Turnover in 2011: EUR 12 206 001
Turnover in 2010: EUR 13 889 784
Export volume 2011: EUR 8 160 748
Export volume 2010: EUR 7 000 000
Main markets: Latvia, Sweden

Business profile: Timber, wood material purchase, stevedore services, shipping agencies, wood material – export, fireplace wood, firewood and woodchips.

Seeking cooperation in: See Business profile.

Certificates in use: FSC



LATGRANULA

Legal form: Ltd
Address: Rūpniecības iela 10, Inčukalns, Inčukalna pag.,
Inčukalna nov., LV-2141, Latvia
Phone: +371 29497152, +371 26549705
Fax: +371 67977149
E-mail: ojars.berzins@latgranula.lv
Website: www.latgranula.lv

Member of the Board: Mr Ojārs Bērziņš
Contact: Mr Ojārs Bērziņš
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 53
Founded in: 1998

Turnover in 2011: EUR 3 777 932
Turnover in 2010: EUR 3 634 374
Export volume 2011: EUR 2 266 759
Export volume 2010: EUR 2 150 755
Main markets: Latvia, other EU countries

Business profile: Production and supply of wood pellets
and briquettes.

Seeking cooperation in: See Business profile.

LATLAFT

Legal form: Ltd
Address: Vidus prospekts 12, Ogre, Ogres nov., LV-5001,
Latvia
Phone: +371 65071105
Fax: +371 65071102
E-mail: latlaft@latlaft.lv
Website: www.latlaft.lv

Member of the Board: Mr Arnis Onužāns
Contact: Mr Ēriks Eisaks
Position of the contact person: Sales Director
Languages spoken: Latvian, English, German, Russian,
Norwegian
Number of employees: 37
Founded in: 2010

Turnover in 2011: EUR 1 393 811
Turnover in 2010: EUR 124 991
Export volume 2011: EUR 1 363 776
Export volume 2010: EUR 124 991
Main markets: Latvia, Norway

Business profile: Production of high-quality hand-crafted
log houses made according to Scandinavian traditions.
Monthly capacity: 2-3 log houses in sizes ranging from
130-150 m². The company has opened a branch in
Norway to build turnkey houses, but based on Latlaft's
experience, log houses can be exported and built
worldwide. The company offers complete services from
the initial sketch to completed turnkey house in just 3-4
months.

Seeking cooperation in: Looking for co-operation
with agents, real estate developers, and construction
companies interested in log-house building.



LATSIN

Legal form: Ltd
Address: Meža iela 4, Jaunjelgava, Jaunjelgavas nov.,
LV-5134, Latvia
Phone: +371 65152800
Fax: +371 65152801
E-mail: latsin@latsin.lv
Website: www.latsin.lv

Member of the Board: Mr Varis Sīpols
Contact: Mr Māris Dīvalds
Position of the contact person: Proctor
Languages spoken: Latvian, English, Russian
Number of employees: 149
Founded in: 1993

Turnover in 2011: EUR 75 572 279
Turnover in 2010: EUR 59 787 016
Export volume 2011: EUR 33 226 703
Export volume 2010: EUR 25 699 144
Main markets: Latvia, other EU countries

Business profile: Harvesting, forwarding, roundwood
transportation, wood-fuel chips.

Seeking cooperation in: Roundwood sales.

Certificates in use: FSC

LATVĀŅI

Legal form: Ltd
Address: Latvāņi, Bērzaunes pag., Madonas nov., LV-4853,
Latvia
Phone: +371 64821175
Fax: +371 64822246
E-mail: info@kokapstradesgrupa.lv
Website: www.kokapstradesgrupa.lv

Member of the Board: Ms Linda Grīnberga
Contact: Ms Linda Grīnberga
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, German, Russian
Number of employees: 23
Founded in: 1994

Turnover in 2011: EUR 5 157 535
Turnover in 2010: EUR 4 144 289
Export volume 2011: EUR 1 201 201
Export volume 2010: EUR 1 173 248
Main markets: Latvia, Estonia, Germany, France, Hungary

Business profile: Production of window scantlings – solid
and FJ beams.

Seeking cooperation in: We are looking for buyers
interested in all kinds of wood products.

Certificates in use: FSC



LATVIJAS FINIERIS

AKCIJU SABIEDRĪBA



LATVIJAS FINIERIS

Legal form: JSC
Address: Bauskas iela 59, Rīga, LV-1004, Latvia
Phone: +371 67627850
Fax: +371 67067326
E-mail: info@finieris.lv
Website: www.finieris.com

Chairman of the Board: Mr Uldis Biķis
Contact: Mr Valdis Kulpe
Position of the contact person: Sales Director
Languages spoken: Latvian, English, Russian
Number of employees: 2152
Founded in: 1873

Turnover in 2011: EUR 169 000 000
Turnover in 2010: EUR 137 000 000
Export volume 2011: EUR 137 000 000
Export volume 2010: EUR 114 000 000
Main markets: Latvia, Finland, Germany, Netherlands, UK,
France, Italy

Business profile: Focusing on our core business – development, manufacture, and sales of birch plywood and related services – Latvijas Finieris is also active in forest management, logging, and production of synthetic resin and phenol films.

The mechanical characteristics of birch plywood have made it a well-known product in industries demanding mechanical resistance, stability, and light weight, such as the construction industry (interior and external walls, floors, scaffolding, platforms, shuttering) and the transport industry (floors of trailers, vans, buses, lining of trailer walls and ceiling, shipbuilding).

Seeking cooperation in: Sales of the company's products.

Certificates in use: ISO 9001, ISO 1401, FSC, PEFC, CE (EN 13986), CARB Phase 2

LĀMA

Legal form: Ltd
Address: Lāmas, Siguldas pag., Siguldas nov., LV-2150, Latvia
Phone: +371 7801559
Fax: +371 67801560
E-mail: peteris.jonins@abvirtuves.lv
Website: www.sialama.lv

Member of the Board: Mr Pēteris Jonins
Contact: Mr Pēteris Jonins
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 60
Founded in: 1995

Turnover in 2011: EUR 1 562 000
Turnover in 2010: EUR 1 163 000
Export volume 2011: EUR 1 400 000
Export volume 2010: EUR 1 100 000
Main markets: Latvia, Finland, Sweden, Germany, Denmark, France, Norway

Business profile: Production of individually designed and serial furniture for kitchens, bathrooms, living rooms, and wardrobes. Used materials: laminate, plywood, MDF, veneer, solid wood, and high-pressure laminates (HPL). Finishing options - painting, varnishing, lacquering, staining, as well as high-grade gloss polishing.

Seeking cooperation in: Furniture production for wholesalers, real estate, and construction companies.

Certificates in use: FSC



LDM KOKS

Legal form: Ltd
Address: Ulmaņa gatve 2, Rīga, LV-1004, Latvia
Phone: +371 63085066, +371 67808391
Fax: +371 63085007, +371 67808392
E-mail: ldm@ldm.lv
Website: www.ldm.lv

Member of the Board: Mr Jurijs Kļementjevs
Contact: Ms Oksana Novikova
Position of the contact person: Manager
Languages spoken: Latvian, English, Russian
Number of employees: 25
Founded in: 1999

Turnover in 2011: EUR 1 922 839
Turnover in 2010: EUR 1 693 237
Export volume 2011: EUR 1 211 164
Export volume 2010: EUR 762 205
Main markets: Latvia, other EU countries

Business profile: Timber windows, doors, and glue-laminated products. Windows of various shapes, such as one-, two-, and three-wing windows with top insertion pieces in square, triangular, or oval forms. Thanks to the ROTO German-made window lock mechanism, our turn-and-flap design and wood windows can be constructed in any shape and almost any size. Entry doors and inter-room doors of various solid wood species such as oak, pine, and ash, as well as exotic-wood veneered doors. A wide range of colors is available to suit any home. Smooth, paneled, and glazed two-, three-, and four-wing doors, including sliding, can be manufactured to order. We produce window scantlings, wood construction beams, and durable theater laths for export.

Seeking cooperation in: Sales of glued A-bar, wood windows. Investment in the manufacture of granules.

Certificates in use: FSC



LĪDUMS

Legal form: Ltd
Address: Līdumi, Jaunolaine, Olaines pag., Olaines nov., LV-2127, Latvia
Phone: +371 67964268
Fax: +371 67964435
E-mail: lidums@lidums.lv
Website: www.lidums.lv

Chairman of the Board: Mr Imants Vītols
Contact: Mr Imants Vītols
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 38
Founded in: 1993

Turnover in 2011: EUR 830 780
Turnover in 2010: EUR 745 724
Export volume 2011: EUR 699 115
Export volume 2010: EUR 665 515
Main markets: Latvia, UK, France

Business profile: Production of garden furniture.

Seeking cooperation in: We are looking for new sales opportunities for the company's products.

Certificates in use: FSC



MARKO KEA

Legal form: Ltd
Address: Ražotne Marko, Liči, Stopiņu nov., LV-2118, Latvia
Phone: +371 67148963
Fax: +371 67148962
E-mail: marko@marko.lv
Website: www.marko.lv

Member of the Board: Mr Māris Peilāns
Contact: Mr Sergejs Dmitrijevs
Position of the contact person: Export Manager
Languages spoken: Latvian, English, German, Russian
Number of employees: 49
Founded in: 1997

Turnover in 2011: EUR 5 837 704
Turnover in 2010: EUR 5 837 704
Export volume 2011: EUR 5 024 000
Export volume 2010: EUR 4 804 616
Main markets: Germany, Czech Republic, Denmark, Belgium, Netherlands

Business profile: Wooden pallets, non-standard wooden pallets, chemical pallets, industrial pallets, one-way pallets, heat-treated pallets, half pallets 800x600 mm. Non standard wooden packaging, kiln dried timber, fresh timber.

Seeking cooperation in: Companies that use wooden pallets for packaging.

Nakts Mēbeles®

MARKS M

Legal form: Ltd
Address: Elektriķu iela 8B, Jelgava, LV-3001, Latvia
Phone: +371 63023724
Fax: +371 63027162
E-mail: info@oak.lv
Website: www.naktsmebeles.lv

Member of the Board: Mr Juris Griķis
Contact: Ms Vita Preimane
Position of the contact person: International Sales Manager
Languages spoken: Latvian, English, Russian
Number of employees: 50
Founded in: 1998

Turnover in 2011: EUR 830 780
Turnover in 2010: EUR 745 724
Export volume 2011: EUR 699 115
Export volume 2010: EUR 665 515
Main markets: Latvia, France, UK

Business profile: Furniture design, bedroom furniture manufacturing, home furniture manufacturing, upholstered furniture manufacturing, wooden furniture manufacturing, mattress manufacturing.

Seeking cooperation: Retail dealers, distributors, franchises.



MEŽĀRES A

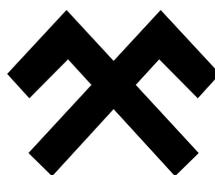
Legal form: Ltd
Address: Brīvības iela 38B-3, Zilupe, Zilupes nov., LV-5751, Latvia
Phone: +371 65729810, +371 29234708
Fax: +371 65729810
E-mail: company@me-wood.com
Website: www.me-wood.com

Owner: Mr Aleksandrs Andrejevs
Contact: Ms Solvita Novicka
Position of the contact person: Sales Manager
Languages spoken: Latvian, English, Russian
Number of employees: 44
Founded in: 2001

Turnover in 2011: EUR 1 896 933
Turnover in 2010: EUR 1 401 065
Export volume 2011: EUR 741 542
Export volume 2010: EUR 783 833
Main markets: Latvia, Lithuania, Estonia, Germany, Denmark, Belgium, UK

Business profile: We are wood processors and manufacturers of wood products. We offer products of good quality, sized to order for reasonable prices. We specialize in the manufacture of pallets, boxes, pallet collars, packaging and container boards; and the supply of firewood, sawdust, wood chips, wood and peat pellets, briquettes.

Seeking cooperation in: New markets for sales of our products, joint ventures, new types of products to manufacture.



NARVO

Legal form: Ltd
Address: Dienvidu iela 2, Tukums, Tukuma nov., LV-3101, Latvia
Phone: +371 29437698
E-mail: office@iunarvo.com
Website: www.iunarvo.com

Member of the Board: Ms Valentīna Ozoliņa
Contact: Ms Valentīna Ozoliņa
Position of the contact person: Director
Languages spoken: Latvian, English, Russian
Number of employees: 6
Founded in: 2001

Turnover in 2011: EUR 250 000
Turnover in 2010: EUR 99 812
Export volume 2011: EUR 250 000
Export volume 2010: EUR 99 812
Main markets: Norway

Business profile: Manufacturing of log houses, hand-tooling and milling of logs and building components. Structural frames, beams, posts, rafters. We can produce solid-wood garden furniture using kiln-dried, log-house beams.

Seeking cooperation in: We are looking for new customers.

Certificates in use: FSC



OŠUKALNS

Legal form: Ltd
Address: Eķengrāve, Viesītes l.t., Viesītes nov., LV-5237, Latvia
Phone: +371 65237711
Fax: +371 65237710
E-mail: info@osukalns.lv, juris.kudeiko@osukalns.lv
Website: www.osukalns.lv

Chairman of the Board: Mr Aigars Nitišs
Contact: Mr Juris Kudeiko
Position of the contact person: Export Sales Manager
Languages spoken: Latvian, English, Russian
Number of employees: 245
Founded in: 1993

Turnover in 2011: EUR 13 893 448
Turnover in 2010: EUR 11 313 151
Export volume 2011: EUR 4 085 930
Export volume 2010: EUR 3 943 211
Main markets: Latvia, Finland, Sweden, Germany, Belgium, Netherlands, Norway

Business profile: Manufacturer of aspen and alder materials for saunas; semi-finished products for the furniture industry; EG and laminated panels; finger-jointed materials; pallet wood; wood briquettes.

Seeking cooperation in: We are looking for importers/wholesalers of the above-mentioned products.

PALADINS

Legal form: Ltd
Address: Jaunciema gatve 320-1A, Rīga, LV-1015, Latvia
Phone: +371 29148511
Fax: +371 67508118
E-mail: abazis1@abazis.lv, irina@abazis.lv

Member of the Board: Ms Irina Smirnova
Contact: Ms Irina Smirnova
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 20
Founded in: 1999

Turnover in 2011: EUR 229 921
Turnover in 2010: EUR 268 881
Export volume 2011: EUR 218 956
Export volume 2010: EUR 267 314
Main markets: UK

Business profile: Production of wood furniture parts, furniture, wooden utensils, toys.

Seeking cooperation in: We are looking for wood furniture components, customers for wooden toys.



PĒTERKOKS

Legal form: Ltd
Address: Alejas iela 3, Ozolnieki, Ozolnieku pag.,
Ozolnieku nov., LV-3018, Latvia
Phone: +371 22831815
Fax: +371 63026715
E-mail: peteris.bumbieris@gmail.com
Website: www.peterkoks.eu

Member of the Board: Mr Pēteris Bumbieris
Contact: Mr Pēteris Bumbieris
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, German, French,
Russian
Number of employees: 6
Founded in: 2007

Turnover in 2011: EUR 6 700 000
Turnover in 2010: EUR 5 750 000
Export volume 2011: EUR 6 600 000
Export volume 2010: EUR 5 700 000
Main markets: Germany, France, Benelux, UK, Switzerland

Business profile: Export of packaging wood and pallets.

Seeking cooperation in: Looking for stable long-term
industrial customers.

Certificates in use: APME, HT



QLC

Legal form: Ltd
Address: Hospitāļu iela 5A, Rīga, LV-1013, Latvia
Phone: +371 67339001, +371 29151050
Fax: +371 67339002
E-mail: renars@qlc.lv, qlc@qlc.lv
Website: www.qlc.lv, www.qualitylogcabins.no

Managing Director: Mr Renārs Miķelsons
Contact: Mr Renārs Miķelsons
Position of the contact person: Managing Director
Languages spoken: Latvian, English, German, French,
Norwegian, Russian
Number of employees: 8
Founded in: 2005

Turnover in 2011: EUR 247 300
Turnover in 2010: EUR 135 909
Export volume 2011: EUR 247 300
Export volume 2010: EUR 135 909
Main markets: Norway

Business profile: Manufacture of log houses (also from
recycled wood), wood frame houses, hand-tooling of
logs and building components. Turnkey projects. Main
products: individual houses, summer cottages, saunas,
garages.

Seeking cooperation in: We are looking for local real
estate developers or other professionals interested in
building and selling fine log cabins and wood frame
houses. Potential cooperation partners would coordinate
site works, local approvals for delivery of cabins (building
permits, work permits, if any, for QLC employees), and
customer management.



RAUKO

Legal form: Ltd
Address: Rauko, Jaunolaine, Olaines pag., Olaines nov.,
LV-2127, Latvia
Phone: +371 29189777
Fax: +371 67454614
E-mail: gints@rauko.lv
Website: www.rauko.lv

Member of the Board: Mr Gints Ozols
Contact: Mr Gints Ozols
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 34
Founded in: 2007

Turnover in 2011: EUR 1 562 720
Turnover in 2010: EUR 1 393 422
Export volume 2011: EUR 1 275 700
Export volume 2010: EUR 1 027 670
Main markets: Latvia, Finland, Sweden, Germany,
Denmark, Norway

Business profile: Rauko Ltd. specializes in the production of interior solutions for public spaces like shops, hotels, restaurants, and banks, though the company has implemented interior solutions for other building types as well. Our knowledge of the furniture industry and market requirements has helped to develop an offer that corresponds to the needs of the client: starting from assistance to architects and interior designers with interior design or preparation products for production, to the production of furniture, installation, and after services as a package solution. All is done on modern equipment at competitive prices. The company uses automatic programmable SCM machinery and the production plant is more than 3,500 m².

Seeking cooperation in: Rauko is interested in cooperation with developers of real estate projects, architects, hotel and shop interior designers and space planners who are interested in using our products and services for their projects.

Certificates in use: ISO 9001

raužas KOMPĀNIJA

RAUZAS KOMPĀNIJA

Legal form: Ltd
Address: Mārupes iela 1, Rīga, LV-1002, Latvia
Phone: +371 67160342
Fax: +371 67161342
E-mail: info@raužas.com, mint@raužas.com
Website: www.raužas.com, www.mintfurniture.lv

Chairman of the Board: Mr Jānis Rauža
Contact: Ms Anda Zemīte
Position of the contact person: Sales and Customer
Service Director
Languages spoken: Latvian, English, Russian
Number of employees: 19
Founded in: 1997

Turnover in 2011: EUR 481 836
Turnover in 2010: EUR 442 943
Export volume 2011: EUR 141 922
Export volume 2010: EUR 73 068
Main markets: Latvia, Sweden, Germany, Austria,
Netherlands, France, Switzerland

Business profile: The main spheres of the company's activities are furniture manufacturing and design. The objective is to produce high-quality furniture, as well as interior parts and accessories. Due to the experience and excellent performance quality of our cabinetmakers, the company is able to guarantee perfect product quality. The company continues to develop the furniture manufacturing industry using centuries-old traditions, cabinetmakers' craftsmanship, high-quality materials, and advanced technologies. In 2009, the company launched its own design furniture line – the MINT Collection.

Seeking cooperation in: Professional architects/interior planners and developers and high-profile, design-furniture retailers and distributors.

Reaton^R



REATON

Legal form: Ltd
Address: Viskaļu iela 21, Rīga LV-1026, Latvia
Phone: +371 67551616
Fax: +371 67553704
E-mail: reaton@reaton.lv
Website: www.reaton.lv/en/doors

Member of the Board: Mr Boriss Gluhmans
Contact: Mr Artūrs Ozoliņš
Position of the contact person: Director of the Door
Production Department
Languages spoken: Latvian, English, Russian
Number of employees: 400
Founded in: 1988

Turnover in 2011: EUR 26 937 826
Turnover in 2010: EUR 22 643 454
Export volume 2011: EUR 5 425 813
Export volume 2010: EUR 5 212 865
Main markets: Latvia, Norway, Switzerland, Russia, Belarus,
Israel

Business profile: Established in 1991, Reaton Door Manufacturing is one of the largest and oldest manufacturers of high-quality wooden doors in Latvia. Product: The standard range features 200 models, including: wood and glass interior doors; fireproof doors; soundproof doors; extra security doors; entrance doors for apartments; sliding partitions, wall panels. High flexibility in completing special orders. In terms of quality and design, our products must be positioned in the upmarket, design door segments. We offer dealers great competitive advantages in terms of the price/quality ratio.

Seeking cooperation in: Wholesalers supplying doors to construction projects, retail chains, individual carpenters. Specialized retail chains (interior, door salons, timber centers) selling design doors. Solid pine furniture factories.

Certificates in use: ISO 9001, FSC, EI 30, EW 30, LVS EN 951 and LVS EN 1529, 32-40 dB, IFT Rosenheim

RELAT-K

Legal form: Ltd
Address: Stopiņu iela 5, Rīga, LV-1025, Latvia
Phone: +371 67573891
Fax: +371 67703620
E-mail: relat@relat.lv
Website: www.relat.lv

Member of the Board: Mr Nikolajs Kuļešovs
Contact: Mr Nikolajs Kuļešovs
Position of the contact person: Member of the Board
Languages spoken: English, Russian
Number of employees: 27
Founded in: 1994

Turnover in 2011: EUR 467 671
Turnover in 2010: EUR 674 271
Export volume 2011: EUR 43 211
Export volume 2010: EUR 66 560
Main markets: Europe

Business profile: Manufacture of furniture: mattresses, mattresses with wood bases, sofas, supports for mattresses.

Seeking cooperation in: Looking for new partners to sell our products and new partners to supply specialist raw materials for mattresses.

RT

REMTEŠ TRANSPORTS

REMTEŠ TRANSPORTS

Legal form: Ltd
Address: Gaismas, Būtnāri, Zirņu pag., Saldus nov.,
LV-3801, Latvia
Phone: +371 29149341
E-mail: info@remtestransports.lv
Website: www.remtestransports.lv

Chairman of the Board: Mr Uģis Zanders
Contact: Mr Uģis Zanders
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, German, Russian
Number of employees: 18
Founded in: 2000

Turnover in 2011: EUR 1 922 052
Turnover in 2010: EUR 1 160 270
Export volume 2011: EUR 350 000
Export volume 2010: EUR 209 000
Main markets: EU

Business profile: Forestry and logging. Manufacture of wood and wood products.

Seeking cooperation in: Export of firewood, tare planks, pallets.



rettenmeier®

RETTEMEIER BALTIC TIMBER

Legal form: Ltd
Address: Plānupes iela 26, Inčukalns, Inčukalna pag.,
Inčukalna nov., LV-2141, Latvia
Phone: +371 67147556
Fax: +371 67147565
E-mail: rimicans@rettenmeier.com
Website: www.retttenmeier.com

Member of the Board: Mr Rolands Rimicāns
Contact: Mr Rolands Rimicāns
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, German, Russian
Number of employees: 125
Founded in: 1994

Turnover in 2011: EUR 34 100 000
Turnover in 2010: EUR 31 800 000
Export volume 2011: EUR 24 700 000
Export volume 2010: EUR 24 500 000
Main markets: Latvia, Germany, Italy

Business profile: Manufacture of sawn lumber; glued solid wood panels; wood components; wooden briquettes and packaging boards according to IPPC.

Seeking cooperation in: Partners - DIY markets, secondary processing woodworking companies, pulp and paper manufacturers. Products: sawn timber, solid wood board, pulp chips, wooden briquettes.

Certificates in use: FSC, PEFC



RIGA PARKET

Legal form: Ltd
Address: Augļu iela 2-23, Rīga, LV-1002, Latvia
Phone: +371 67626172
Fax: +371 67626192
E-mail: aldis@rigaparket.lv, martins@rigaparket.lv
Website: www.rigaparket.lv

Member of the Board: Mr Aldis Balodis
Contact: Mr Mārtiņš Eglītis
Position of the contact person: Sales Manager
Languages spoken: Latvian, English, German, Russian
Number of employees: 30
Founded in: 2004

Turnover in 2011: EUR 1 015 495
Turnover in 2010: EUR 663 838
Export volume 2011: EUR 496 960
Export volume 2010: EUR 352 540
Main markets: Latvia, EU

Business profile: Producer of flooring. Solid and engineered hardwood flooring board and parquet, production and installation, KD oak and ash, oak and other hardwood beams, posts, garden products. Exports under the Riga Parquet trademark.

Seeking cooperation in: In contract, retail, and wholesale markets. Projects, cooperation with builders and sales agents.



RĪGAS FINIERIS

Legal form: Ltd
Address: Bieķensalas iela 2A, Rīga, LV-1004, Latvia
Phone: +371 67601315
Fax: +371 67892515
E-mail: riga@veneer.lv
Website: www.veneer.lv

Member of the Board: Mr Andrejs Zilpauss
Contact: Ms Alise Paožole
Position of the contact person: Director
Languages spoken: Latvian, English, Russian
Number of employees: 60
Founded in: 2011

Turnover in 2011: EUR 137 797
Export volume 2011: EUR 53 368
Main markets: Latvia, Lithuania, Estonia, Poland, Czech Republic

Business profile: Purchase of veneer logs of different species, manufacture and export of high-quality peeled and sliced veneer.

Seeking cooperation in: We are looking for partners to buy high-quality veneer logs of birch, beech, oak, and other timber species.

Certificates in use: FSC



RĪGAS KRĒSLU FABRIKA

Legal form: Ltd
Address: Brīvības iela 177, Rīga, LV-1012, Latvia
Phone: +371 67379305
Fax: +371 67501944
E-mail: info@rkf.lv
Website: www.rkf.lv

Chairman of the Board: Mr Aldis Circenis
Contact: Mr Miks Dzelds
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, German, Russian
Number of employees: 14
Founded in: 1999

Turnover in 2011: EUR 651 160
Turnover in 2010: EUR 574 485
Export volume 2011: EUR 2 590
Export volume 2010: EUR 3 662
Main markets: Latvia, Finland, Sweden, Germany

Business profile: Manufacture of furniture: office chairs, public area seating, conference and theater seating, curved plywood chairs.

Seeking cooperation in: Producers of chairs and furniture components.

Cerificates in use: ISO 9001

RIPO FABRIKA

Legal form: Ltd
Address: Katlakalna iela 11, Rīga, LV-1073, Latvia
Phone: +371 67365473
Fax: +371 67201550
E-mail: info@fabrika.ripo.lv
Website: www.fabrika.ripo.lv

Chairwoman of the Board: Ms Evija Ārente
Contact: Mr Elvis Sakārnis
Position of the contact person: Director
Languages spoken: Latvian, English, German
Number of employees: 29
Founded in: 2004

Turnover in 2011: EUR 1 514 890
Turnover in 2010: EUR 1 128 249
Export volume 2011: EUR 416 476
Export volume 2010: EUR 345 829
Main markets: Latvia, other EU countries

Business profile: Manufacture of wood, wood and cork products; manufacture of woven articles from straw and other materials; manufacture of furniture. Aluminum balustrades for balconies and stairs.

Seeking cooperation in: Sliding door and partition manufacturers, we seek distributors and cooperation partners in Scandinavia and Europe.



SAKA PRODEKS

Legal form: Ltd
Address: Gravānu iela 1, Gravāni, Salas pag., Salas nov., LV-5230, Latvia
Phone: +371 29418671, +371 29494297
Fax: +371 65232104
E-mail: lattvik@telia.com, sakaprodeks@apollo.lv
Website: www.sakaprodeks.com

Chairman of the Board: Mr Jan Olov Hakansson
Contact: Ms Rita Laudere-Hokansone, Mr Juris Avotiņš
Position of the contact person: Member of the Board, Production Manager
Languages spoken: Latvian, English, Russian, Swedish
Number of employees: 15
Founded in: 1992

Turnover in 2011: EUR 565 123
Turnover in 2010: EUR 884 429
Export volume 2011: EU 478 900
Export volume 2010: EUR 803 120
Main markets: Latvia, Sweden, Austria, Romania, Norway

Business profile: Sawing and processing BIRCH from log to the finished products: furniture and building mouldings; edged glued panels; dowels and other profiles; furniture parts.

Seeking cooperation in: We are looking for new customers and birch suppliers.

SBE LATVIA

Legal form: Ltd
Address: Griķi, Laucienes pag., Talsu nov., LV-3285, Latvia
Phone: +371 63291363
Fax: +371 63291361
E-mail: martins@sbe.lv
Website: www.sbelatvia.lv

Member of the Board: Mr Mārtiņš Turkopulis
Contact: Mr Mārtiņš Turkopulis
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, German, Russian
Number of employees: 20
Founded in: 1997

Turnover in 2011: EUR 8 374 753
Turnover in 2010: EUR 7 549 705
Export volume 2011: EUR 7 238 887
Export volume 2010: EUR 6 756 477
Main markets: Latvia, Lithuania, Estonia, Sweden, Germany, Denmark, and other European countries

Business profile: High quality wood pellets: diameter 8 mm; ash to 0.5%; moisture to 10%, calorific value from 4,100 kcal/kg, from 17,200 kJ/kg, from 4.8 MWh/t; density from 630 kg/m³; delivery in bulk or in 16 kg bags. Industrial wood pellets: diameter 8 mm; ash to 1.5%; moisture to 10%; calorific value from 4,200 kcal/kg, from 17,500 kJ/kg, from 4.8 MWh/t; density from 630 kg/m³; delivery in bulk.

Seeking cooperation in: Sales of wood pellets to consumers. Cooperation with boiler manufacturers.

Certificates in use: ISO 9001 and FSC (in process)



SCANDINAVIAN WOODEN HOUSES

Legal form: Ltd
Address: Bruņinieku iela 47/K3-35, Rīga, LV-1011, Latvia
Phone: +371 29277343
E-mail: info@woodhouse.lv, aroze@woodhouse.lv
Website: www.balticwoodhouse.com

Chairwoman of the Board: Ms Gita Roze
Contact: Mr Armands Roze
Position of the contact person: Director
Languages spoken: Latvian, English, Swedish, Russian, Norwegian
Number of employees: 10
Founded in: 2010

Turnover in 2011: EUR 262 496
Turnover in 2010: EUR 194 676
Export volume 2011: EUR 262 496
Export volume 2010: EUR 194 676
Main markets: Sweden, France, Spain, Norway

Business profile: The company deals with projects from sketches to detailed design drawings, from ideas to finished turnkey homes. Our services include: construction and assembly of wooden panel - element houses and log houses. Assembly and sales of building components such as floors, roofing, terraces and decking, windows, doors, stairs and interior elements like kitchen and indoor furniture, garden furniture, and firewood. Our professional management and team have experience in the building industry since 2005. We have also had experience in turnkey projects in Norway and Latvia since 2005, and in Sweden since 2008. Since 2010 – experience in production units to produce building sets for panel and element houses; and since 2011 – experience in turnkey projects in France and Spain. Our capacity is 20-40 turnkey houses per year, and the potential factory capacity is around 100 completed buildings per year.

Seeking cooperation in: Cooperation with: architects familiar with wooden-panel-element houses, log buildings, and custom designed wooden houses; public organizations interested in managing buildings like 3-floor wooden panel houses, barracks, hotels, motels, hostels, camping grounds, saunas, etc.; building companies, land developers, and private persons planning to develop their properties, build or renovate their dream buildings or residences.

Certificates in use: ISO 9001, ISO 14001, FSC



SĒLIJAS MEŽS

Legal form: Ltd
Address: Dolomīts-M, Salas pag., Salas nov., LV-5230, Latvia
Phone: +371 65231374
Fax: +371 65231235
E-mail: info@selijasmezs.lv
Website: www.selijasmezs.lv

Chairman of the Board: Mr Imants Ņikitins
Contact: Mr Ivars Drics
Position of the contact person: Sales Director
Languages spoken: Latvian, English, German, Russian
Number of employees: 95
Founded in: 1993

Turnover in 2011: EUR 3 350 000
Turnover in 2010: EUR 3 250 000
Export volume 2011: EUR 3 180 000
Export volume 2010: EUR 3 090 000
Main markets: Germany, Netherlands, France, Norway

Business profile: Garden houses, cottages, weekend houses, wooden garages, playhouses, carports, garden sheds, sauna houses.

Seeking cooperation in: Garden centers, camping areas, DIY stores.

Certificates in use: FSC



SELKO

Legal form: Ltd
Address: Ausekļa iela 1, Jēkabpils, Jēkabpils nov., LV-5201, Latvia
Phone: +371 65232194
Fax: +371 65232268
E-mail: info@selko.lv
Website: www.selko.lv

Member of the Board: Mr Dainis Līvs
Contact: Mr Edmunds Bluks
Position of the contact person: Woodworking Engineer
Languages spoken: Latvian, English, Danish, Russian
Number of employees: 31
Founded in: 1994

Turnover in 2011: EUR 580 119
Turnover in 2010: EUR 614 385
Export volume 2011: EUR 70 620
Export volume 2010: EUR 37 986
Main markets: Latvia, Lithuania, Denmark, Austria

Business profile: Manufacture of wood, wood and cork products; manufacture of woven articles from straw and other materials.

Seeking cooperation in: Sales of furniture components, birch wood products, and planed timber.



SILVIKO

Legal form: Ltd
Address: Briede, Zilaiskalns, Zilākalna pag., Kocēnu nov., LV-4222, Latvia
Phone: +371 64234130, +371 64222211
Fax: +371 64222211
E-mail: silvikozagetava@inbox.lv, silviko@apollo.lv
Website: www.silviko.lv

Member of the Board: Mr Gundars Vilks
Contact: Mr Jānis Bergs
Position of the contact person: Sales Director
Languages spoken: Latvian, English, German, Russian
Number of employees: 90
Founded in: 1994

Turnover in 2011: EUR 5 178 575
Turnover in 2010: EUR 4 553 901
Export volume 2011: EUR 4 627 134
Export volume 2010: EUR 4 299 613
Main markets: Germany, Pakistan, Japan, South Korea

Business profile: Wood working, drying, planing, gluing; building materials.

Seeking cooperation in: Buyers of sawn materials and manufacturers of furniture components.



SMILTENES KOKS

Legal form: Ltd
Address: Valkas iela 4, Smiltene, Smiltenes nov., LV-4729, Latvia
Phone: +371 64774530
Fax: +371 64774530
E-mail: smilteneskoks@apollo.lv

Chairman of the Board: Mr Imants Ūdris
Contact: Mr Imants Ūdris
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 53
Founded in: 2001

Turnover in 2011: EUR 1 895 000
Turnover in 2010: EUR 1 720 000
Export volume 2011: EUR 1 470 000
Export volume 2010: EUR 1 355 000
Main markets: Latvia, Germany, Denmark, France, Spain, Italy

Business profile: Furniture parts from pine.

Seeking cooperation in: Solid pine furniture factories.

Certificates in use: FSC



SWEDWOOD LATVIA

Legal form: Ltd
Address: Plānupes iela 22, Inčukalns, Inčukalna pag., Inčukalna nov., LV-2141, Latvia
Phone: +371 67147600
Fax: +371 67147601
E-mail: aldra.tramdaha@swedwood.com
Website: www.swedwood.com/contacts/latvia

Chairwoman of the Board: Ms Lena Mansson
Contact: Ms Aldra Tramdaha
Position of the contact person: Manager of Human Resources
Languages spoken: Latvian, English, Russian
Number of employees: 155
Founded in: 1997

Turnover in 2011: EUR 30 954 493
Turnover in 2010: EUR 25 691 222
Export volume 2011: EUR 20 493 000
Export volume 2010: EUR 18 296 000
Main markets: Latvia, Sweden, Poland, Belgium, Netherlands, UK, Egypt

Business profile: Production of dried boards.

Seeking cooperation in: External sale customers.

Certificates in use: FSC



TC GRUPA

Legal form: Ltd
Address: Rīgas iela 115A, Salaspils, Salaspils nov., LV-2169, Latvia
Phone: +371 67388699
Fax: +371 67388689
E-mail: ricards@tcgrupa.lv
Website: www.tcgrupa.lv

Chairman of the Board: Mr Ričards Bārbals
Contact: Mr Ričards Bārbals
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 4
Founded in: 2012

Business profile: Manufacturing log and timber house components from solid and glued wood; boards for cladding and terraces also from thermo wood (Siberian larch), oak doors, floors and stairs. Roll-Step wooden carpets.

Seeking cooperation in: We are looking for cooperation partners for selling our products on international markets.



TEIKO

Legal form: Ltd
Address: Ausekļu iela 4, Ķekava, Ķekavas pag., Ķekavas nov., LV-2123, Latvia
Phone: +371 67935848
Fax: +371 67935840
E-mail: info@teiko.lv
Website: www.teiko.lv

Member of the Board: Mr Aivars Kokins
Contact: Mr Aivars Kokins
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, German, Russian
Number of employees: 35
Founded in: 1992

Turnover in 2011: EUR 1 021 571
Turnover in 2010: EUR 902 128
Export volume 2011: EUR 765 811
Export volume 2010: EUR 728 547
Main markets: Latvia, Germany, UK, Norway

Business profile: Manufacturing of planed timber, wooden furniture parts, bed slats, garden and self-made furniture, white wood shaving (pressed into bales) and kiln-drying services.

Seeking cooperation in: See Business profile.



TIMBER SOLUTION

Legal form: Ltd
Address: Ilūkstes iela 38-133, Rīga, LV-1082, Latvia
Phone: +371 20282823
E-mail: timbersolution@gmail.com
Website: www.timbersolution.com,
www.timbersolution.se

Chairman of the Board: Mr Valērijs Dolžikovs
Contact: Mr Valērijs Dolžikovs
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 10
Founded in: 2011

Turnover in 2011: EUR 150 000
Export volume 2011: EUR 136 620
Main markets: Sweden, France, Benelux, Norway

Business profile: Renovation and reconstruction of houses, terraces, garages, timber houses, insulation work, painting work, inside and outside work, roof building, timber house assembly, passive houses, eco houses, fencing, pergolas, summer houses, wood frame houses.

Seeking cooperation in: We are looking for long-term cooperation in Sweden, Norway, France, Benelux countries.

Torvald Timber Production



TORVALD TIMBER PRODUCTION

Legal form: Ltd
Address: Samtenes, Slampe, Slampes pag., Tukuma nov., LV-3119, Latvia
Phone: +371 29239753
E-mail: raivis.bukss@torvaldtimber.lv
Website: www.torvaldtimber.lv

Chairman of the Board: Mr Stefan Arne Qviberg
Contact: Mr Raivis Bukšs
Position of the contact person: Project Manager
Languages spoken: Latvian, English, German, Swedish, Russian
Number of employees: 19
Founded in: 2004

Turnover in 2011: EUR 1 000 000
Turnover in 2010: EUR 950 000
Export volume 2011: EUR 900 000
Export volume 2010: EUR 870 000
Main markets: EU

Business profile: Torvald Timber Production Ltd. operates in the woodworking sector. We mainly produce high-value-added products for the EU market, such as: wooden components for children playgrounds, CNC machined components, and insulated components for frame houses. Our company also offers woodworking services as a subcontractor.

Seeking cooperation in: We are looking for children's playground producers, frame house builders, or furniture producers willing to find reliable and experienced suppliers.

Certificates in use: FSC



TROJA

Legal form: Ltd
Address: Bauskas iela 143, Rīga, LV-1004, Latvia
Phone: +371 67607411
Fax: +371 67607422
E-mail: troja@finieris.lv
Website: www.troja.lv

Member of the Board: Mr Jānis Biķis
Contact: Ms Ginta Gūtmane
Position of the contact person: Marketing Specialist
Languages spoken: Latvian, English, Russian
Number of employees: 91
Founded in: 1992

Turnover in 2011: EUR 16 968 220
Turnover in 2010: EUR 12 622 832
Main markets: Worldwide

Business profile: Further processing of standard birch plywood into higher-value-added products. The company also produces rocking horses, furniture, ramps, and traffic signs of birch plywood.

Seeking cooperation in: Extensive range of plywood products.

Certificates in use: ISO 9001, ISO 14001, FSC, PEFC



TROLL NURSERY

Legal form: Ltd
Address: Rīgas iela 18, Smiltene, Smiltēnes nov., LV-4729, Latvia
Phone: +371 67800350
Fax: +371 67970103
E-mail: vadims@troll.lv
Website: www.troll.lv

Chairman of the Board: Mr Ragnar Steen
Contact: Mr Vadims Frolovs
Position of the contact person: Sales and Marketing Director
Languages spoken: Latvian, English, Russian
Number of employees: 450
Founded in: 1994

Turnover in 2011: EUR 7 000 000
Turnover in 2010: EUR 8 300 000
Export volume 2011: 6 300 000
Export volume 2010: 7 500 000
Main markets: Worldwide

Business profile: Wholesaling of baby-room furniture: cots, cribs, wardrobes, changing units, high chairs, and baby textile products: mattresses and bedding.

Seeking cooperation in: Interested in cooperation with baby-product retail chains (from 20 outlets) all over the world.

Certificates in use: FSC, EN 716-1&2, EN 12221-1&2, EN 1130-1&2



TURBO AK

Legal form: Ltd
Address: Grantiņi, Bērzaunes pag., Madonas nov., LV-4853, Latvia
Phone: +371 64821175
Fax: +371 64822246
E-mail: info@kokapstradesgrupa.lv
Website: www.kokapstradesgrupa.lv

Member of the Board: Ms Agita Kalniņa
Contact: Ms Linda Grīnberga
Position of the contact person: Project Manager
Languages spoken: Latvian, English, German, Russian
Number of employees: 21
Founded in: 2004

Turnover in 2011: EUR 2 954 534
Turnover in 2010: EUR 2 044 488
Export volume 2011: EUR 2 147 859
Export volume 2010: EUR 1 468 617
Main markets: Estonia, Germany, France, Hungary

Business profile: We mainly produce wood pellets and briquettes. In addition, we sell window beams.

Seeking cooperation in: We are looking for buyers interested in our fuel materials and all other kinds of wood products.

VARIS TOYS

Legal form: Ltd
Address: Saimes, Rencēnu pag., Burtnieku nov., LV-4232, Latvia
Phone: +371 26354330
Fax: +371 67280627
E-mail: info@varis.lv
Website: www.varistoys.lv

Member of the Board: Mr Māris Peičs
Contact: Ms Evija Tīrele
Position of the contact person: Sales Director
Languages spoken: Latvian, English, German, Russian
Number of employees: 9
Founded in: 1988

Turnover in 2011: EUR 205 703
Turnover in 2010: EUR 199 188
Export volume 2011: EUR 170 000
Export volume 2010: EUR 180 000
Main markets: Latvia, Lithuania, Estonia, Sweden, Germany, Austria, Italy, Slovenia, Croatia, Norway, Israel, Japan, USA

Business profile: Quality wooden toys from FSC certified materials for children aged one to fifteen. Our building blocks and construction sets have won many local and international awards.

Seeking cooperation in: Retailers, distributors, and wholesalers. Currently, VARIS operates in 22 export markets, but we are always looking for new agents, retailers, wholesalers, and distributors in other countries. Since 2006, our retail orders have been sent from our warehouse in Trier, Germany. Wholesale orders are processed from a factory in Renceni.

Certificates in use: FSC



VĀRPA

Legal form: Ltd
Address: Indras iela 15, Krāslava, Krāslavas nov.,
LV-5601, Latvia
Phone: +371 65626653
Fax: +371 65681302
E-mail: info@varpa.eu
Website: www.varpa.eu

Chairman of the Board: Mr Edvards Baranovskis
Contact: Mr Bernards Baranovskis
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, German, Russian
Number of employees: 130
Founded in: 1993

Turnover in 2011: EUR 5 100 000
Turnover in 2010: EUR 4 300 000
Export volume 2011: EUR 4 500 000
Export volume 2010: EUR 3 800 000
Main markets: Latvia, Sweden, Denmark, Belgium, France,
UK

Business profile: Sawmill, 50,000 m³ per year.
Manufacture of garden joinery, 15,000 m³ per year –
fences, garden buildings, children's playground
equipment, tables, benches, pergolas, gazebos, doors,
door frames, panels, floorboards and moldings, furniture
components, etc. Production of wooden pellets,
100,000 t per year.

Seeking cooperation in: Looking for agents, wholesalers,
distributors, and retail chains for sales of garden joinery
products and sawn softwood. Interested in contacts with
heating centers and power plants for supply by wooden
pellets.

Certificates in use: FSC, PEFC, NTR



VELTE MĀJAI

Legal form: Ltd
Address: Rīgas iela 10, Olaine, Olaines nov., LV-2114, Latvia
Phone: +371 29429953
Fax: +371 67966560
E-mail: info@velte.lv
Website: www.velte.lv

Member of the Board: Mr Bronislavs Verševskis
Contact: Mr Andris Millers
Position of the contact person: Director
Languages spoken: Latvian, English, Russian
Number of employees: 28
Founded in: 1992

Turnover in 2011: EUR 634 645
Turnover in 2010: EUR 593 248
Export volume 2011: EUR 557 011
Export volume 2010: EUR 562 635
Main markets: Latvia, Lithuania, Estonia, Germany

Business profile: Manufacture of high-quality furniture
from solid wood (beech, birch, black cherry, walnut, and
oak).

Seeking cooperation in: Finding partners for successful
cooperation with us as producers and for partners as
traders.



VEREMS

Legal form: Ltd of Rēzekne SEZ
Address: Lejas Ančupāni, Verēmu pag., Rēzeknes nov.,
LV-4604, Latvia
Phone: +371 64632536
Fax: +371 64639003
E-mail: verems@finieris.lv
Website: www.finieris.lv

Chairman of the Board: Mr Jānis Staris
Contact: Mr Jānis Staris
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 307
Founded in: 1996

Turnover in 2011: EUR 15 901 000
Turnover in 2010: EUR 12 554 000
Main markets: Latvia

Business profile: Production of standard and film-faced large-size (2,150 x 3,850 mm) birch plywood. Our mill's capacity is 30,000 m³ of plywood per annum.

Seeking cooperation in: New customers.

Certificates in use: ISO 9001, FSC



VĒVERS

Legal form: Ltd
Address: Jaunmuižarāji, Padures pag., Kuldīgas nov.,
LV-3313, Latvia
Phone: +371 63343177
Fax: +371 63343176
E-mail: vevers@vevers.lv
Website: www.vevers.eu

Chairman of the Board: Mr Nauris Vēvers
Contact: Mr Jānis Gulbis
Position of the contact person: Sales Manager
Languages spoken: Latvian, English, Russian
Number of employees: 118
Founded in: 2001

Turnover in 2011: EUR 4 000 000
Turnover in 2010: EUR 3 100 000
Export volume 2011: EUR 3 800 000
Export volume 2010: EUR 2 950 000
Main markets: Latvia, Germany, Denmark, Hungary, Italy, Norway

Business profile: Producer of standardized glue-laminated scantlings for window and door production; edge-glued panels for door, stair, and furniture production; theater laths; wood briquettes.

Seeking cooperation in: We are looking for long-term customers, resellers, distributors, sales agents, and market representatives.

Certificates in use: FSC



VIDRIŽU ATVARI

Legal form: Ltd
Address: Atvari, Vidrižu pag., Limbažu nov., LV-4013, Latvia
Phone: +371 64070274
Fax: +371 64070974
E-mail: info@balticparquet.com
Website: www.balticparquet.com

Member of the Board: Ms Vija Meļķe
Contact: Ms Anita Linmeijere
Position of the contact person: Sales Manager
Languages spoken: Latvian, English, Russian
Number of employees: 20
Founded in: 1994

Turnover in 2011: EUR 167 211
Turnover in 2010: EUR 161 542
Export volume 2011: EUR 55 501
Export volume 2010: EUR 56 706
Main markets: Latvia, Scandinavia, Germany, UK

Business profile: Parquet boards from Latvian oak and ash.

Seeking cooperation in: New customers and markets for our products.

Certificates in use: LVS EN 13226:2009



VIKAWOOD

Legal form: Ltd
Address: Pūnti, Laucienes pag., Talsu nov., LV-3285, Latvia
Phone: +371 63232066, +371 63291800, +371 29497131
Fax: +371 63291801
E-mail: andris.enins@vikawood.lv
Website: www.vikawood.lv

Member of the Board: Mr Andris Krecers
Contact: Mr Andris Enins
Position of the contact person: Sales Manager
Languages spoken: Latvian, English, Swedish, Russian
Number of employees: 175
Founded in: 1995

Turnover in 2011: EUR 58 800 00
Turnover in 2010: EUR 62 200 00
Export volume 2011: EUR 53 000 00
Export volume 2010: EUR 56 000 00
Main markets: Germany, Netherlands, France, North Africa, Japan

Business profile: Softwood sawn materials.

Seeking cooperation in: See Business profile.

Certificates in use: FSC, HT, CE, PEFC



VILSA

Legal form: Ltd
Address: Saules iela 10, Ragana, Krimuldas pag.,
Krimuldas nov., LV-2144, Latvia
Phone: +371 67972900, +371 29119123
Fax: +371 67972933
E-mail: vilsa@vilsa.lv
Website: www.vilsa.lv

Chairman of the Board: Mr Vilnis Saulājs
Contact: Mr Vilnis Saulājs
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 9
Founded in: 2001

Turnover in 2011: EUR 3 525 536
Turnover in 2010: EUR 2 242 677
Export volume 2011: EUR 2 918 804
Export volume 2010: EUR 1 815 630
Main markets: Latvia, Belgium, UK, Ireland

Business profile: We specialize in the supply of fencing products such as machine-rounded and peeled posts, sawn posts, rails, decking boards, etc. Pressure-treatment services. Creosote-treated fencing products.

Seeking cooperation in: Export to any EU country.
Treatment services and storage with distribution from our plant.

Certificates in use: FSC



VITINI LATVIA

Legal form: Ltd
Address: Rūpniecības iela 59, Jelgava, LV-3008, Latvia
Phone: +371 26743271, +371 63026459
Fax: +371 63026459
E-mail: info@vitwine.com, a-vitins@inbox.lv
Website: www.vitini.lv, www.vitwine.com

Chairman of the Board: Mr Andris Vītiņš
Contact: Mr Andris Vītiņš
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 9
Founded in: 2011

Turnover in 2011: EUR 6 170
Main markets: Sweden, Germany, UK, Switzerland

Business profile: Wine storage furniture: wine cabinets, wine barrels, wine racks; furniture from oak wood: dining tables, kitchen furniture, furniture for bars, restaurants. Wine racks for bars, restaurants, cellars according to individual orders. Wine crates, used wine barrels.

Seeking cooperation in: The company is looking for trade partners and cooperation partners.



WARSS+

Legal form: Ltd
Address: Roznēnu Ezerkrasti, Vecpiebalgas pag.,
Vecpiebalgas nov., LV-4122, Latvia
Phone: +371 29272185
Fax: +371 64127279
E-mail: warss@apollo.lv
Website: www.warss.lv

Member of the Board: Mr Matīss Markovskis
Contact: Mr Matīss Markovskis
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 20
Founded in: 2009

Turnover in 2011: EUR 521 554
Turnover in 2010: EUR 276 435
Main markets: Latvia

Business profile: Manufacture of wood, wood and cork products; manufacture of woven articles from straw and other materials.

Seeking cooperation in: Looking for new markets for sales of hand-crafted wood products.



WENDEN FURNITURE

Legal form: Ltd
Address: Rūpniecības iela 1, Jaunpiebalga,
Jaunpiebalgas nov., LV-4125, Latvia
Phone: +371 64107740
Fax: +371 64107740
E-mail: info@wenden.lv, ansis.skrabulis@wenden.lv
Website: www.wenden.lv

Member of the Board: Mr Normunds Brēmers
Contact: Mr Ansis Skrabulis
Position of the contact person: Sales Director
Languages spoken: Latvian, English, German, Russian
Number of employees: 70
Founded in: 2005

Turnover in 2011: EUR 2 031 000
Turnover in 2010: EUR 1 657 740
Export volume 2011: EUR 1 910 000
Export volume 2010: EUR 1 560 000
Main markets: Scandinavia, Germany, Austria

Business profile: Wenden Furniture is a solid-wood furniture manufacturer. We mainly use birch, oak, and beech. Products manufactured are chairs, tables, and cabinet furniture.

Seeking cooperation in: We are looking for wholesalers and retail chains interested in buying solid-wood furniture in good quality and with short delivery times.



WESSET TIMBER

Legal form: Ltd
Address: Viršu iela 3, Daugavmala, Ikšķiles pag.,
Ikšķiles nov., LV-5052, Latvia
Phone: +371 28319954
Fax: +371 65030241
E-mail: guntis@wessettimber.lv
Website: www.wessettimber.lv

Chairman of the Board: Mr Guntis Frolovs
Contact: Mr Guntis Frolovs
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 1
Founded in: 2008

Turnover in 2011: EUR 265 000
Turnover in 2010: EUR 250 000
Export volume 2011: EUR 106 000
Export volume 2010: EUR 100 000
Main markets: Latvia, Germany, UK

Business profile: Timber product trading company, sawn material, packaging timber, impregnated sawn timber, posts.

Seeking cooperation in: Wholesalers of specific wood products.



WOOD PRODUCT SERVICES

Legal form: Ltd
Address: Skolas iela 38-5, Rīga, LV-1010, Latvia
Phone: +371 29253201
Fax: +371 67718484
E-mail: info@wps.lv
Website: www.wps.lv

Chairman of the Board: Mr Guntars Grunte
Contact: Mr Guntars Grunte
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 1
Founded in: 2006

Turnover in 2011: EUR 133 081
Turnover in 2010: EUR 8 615
Export volume 2011: 119 773
Export volume 2010: 7 753
Main markets: Latvia, UK, Norway, France, Cyprus, Finland

Business profile: Manufacture of decking, construction wood, CLS, wood shavings, fencing boards.

Seeking cooperation in: Buyers, agents, stores, markets.

Certificates in use: FSC, EN 14081, BS 4978, C16/C24



WWL HOUSES

Legal form: Ltd
Address: Baltā iela 3/9, Rīga, LV-1055, Latvia
Phone: +371 29233161
Fax: +371 67472332
E-mail: ivars@wwl.lv
Website: www.wwl.lv

Member of the Board: Mr Ivars Reinhards
Contact: Mr Edgars Briedis
Position of the contact person: Project Manager
Languages spoken: Latvian, English, Russian
Number of employees: 33
Founded in: 2005

Turnover in 2011: EUR 1 469 869
Turnover in 2010: EUR 257 005
Export volume 2011: EUR 1 130 000
Export volume 2010: EUR 215 000
Main markets: Sweden, UK, Norway

Business profile: Timber frame houses and wooden windows.

Seeking cooperation in: The company is looking for new customers for its products by cooperating with:

- dealers (offering a dealership contract, providing the possibility to become an exclusive dealer within a particular area);
- agency performing marketing activities to promote product sales, building dealer network;
- construction companies, real estate development companies, architects;
- end-users of the production.

Certificates in use: REM 01/2009



ZEMGALES TEHNOLOĢISKAIS CENTRS

Legal form: Ltd
Address: Akadēmijas iela 19, Jelgava, LV-3001, Latvia
Phone: +371 63007544, +371 63080968
Fax: +371 63023855
E-mail: home@ztc.lv
Website: www.ztc.lv

Member of the Board: Mr Māris Avotiņš
Contact: Mr Māris Avotiņš
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 30
Founded in: 1991

Turnover in 2011: EUR 2 172 243
Turnover in 2010: EUR 816 848
Export volume 2011: EUR 2 121 313
Export volume 2010: EUR 813 625
Main markets: Sweden, Netherlands, France, Spain, Switzerland, Norway

Business profile: Design, production, and construction of prefabricated wood-panel houses, saunas, cottages, camping cabins, summer houses.

Seeking cooperation in: Looking for cooperation partners such as agents, real estate development companies, and construction companies to sell houses produced by Zemgales Tehnoloģiskais centrs.

Certificates in use: Certificate of Conformity No.1515

Useful Addresses

ASSOCIATIONS

Latvijas Kokrūpniecības federācija
Latvian Forest Industry Federation
President: Mr Juris Biķis
Executive Director: Mr Kristaps Klauss
Address: Skaistkalnes iela 1, Rīga, LV-1004, Latvia
Phone: +371 67067371
Fax: +371 67860268
E-mail: kristaps.klauss@latvianwood.lv
Website: www.latvianwood.lv

Asociācija „Latvijas Koks”
Association Latvijas Koks
President: Mr Valdis Aunītis
Executive Director: Mr Andris Plezers
Address: Skaistkalnes iela 1, Rīga, LV-1004, Latvia
Phone: +371 67228374
Fax: +371 67860268
E-mail: latvijaskoks@latvianwood.lv
Website: www.latvianwood.lv

Asociācija „Latvijas Mēbeles”
Association Latvijas Mēbeles
President: Mr Aivars Einauss
Executive Director: Mr Andris Plezers
Address: Skaistkalnes iela 1, Rīga, LV-1004, Latvia
Phone: +371 67228374
Fax: +371 67860268
E-mail: latvijaskoks@latvianwood.lv
Website: www.latvianwood.lv

Latvijas Kokapstrādes uzņēmēju un eksportētāju asociācija (LKUEA)
Latvian Association of Wood Processing Companies and Exporters
President: Mr Andrejs Domkins
Executive Director: Mr Jānis Mārciņš
Address: Skaistkalnes iela 1, Rīga, LV-1004, Latvia
Phone: +371 67067370
Fax: +371 67860268
E-mail: janis.marcins@latvianwood.lv
Website: www.latvianwood.lv

Latvijas Kokmateriālu ražotāju un tirgotāju asociācija
Latvian Timber Producers' & Traders' Association
President: Mr Jānis Apsītis
Executive Director: Mr Kristaps Klauss
Address: Skaistkalnes iela 1, Rīga, LV-1004, Latvia
Phone: +371 67067369
Fax: +371 67860268
E-mail: kristaps.klauss@latvianwood.lv
Website: www.latviantimber.lv

Latvijas Neatkarīgo mežizstrādātāju asociācija
Latvian Association of Independent Timber Harvesting Companies
Chairman of the Board: Mr Gints Priekulis
Address: Skaistkalnes iela 1, Rīga, LV-1004, Latvia
Phone: +371 29215703
Website: www.latviantimber.lv

Latvijas Mežizstrādātāju savienība
Latvian Union of Timber Harvesting Companies
President: Mr Andrejs Cunsķis
Address: Skaistkalnes iela 1, Rīga, LV-1004, Latvia
Phone: +371 67065951
Fax: +371 67860268
E-mail: andrejs.cunskis@latvianwood.lv
Website: www.latviantimber.lv

Latvijas Amatniecības kamera
Latvian Chamber of Crafts
President: Mr Vilnis Kazāks
Address: Amatu iela 5, Rīga, LV-1050, Latvia
Phone: +371 67213007, +371 29387388
Fax: +371 67358570
E-mail: lak@lak.lv
Website: www.lak.lv

Latvijas Logu un durvju ražotāju asociācija
Association of Latvian Window and Door Manufacturers
Address: K. Barona iela 99-1A, Rīga, LV-1012, Latvia
Phone: +371 67316991
Fax: +371 67316991
E-mail: lldra@lldra.lv
Website: www.lldra.lv

Latvijas Biomasas asociācija LATbio
Latvian Biomass Association LATbio
Address: Jaunbūmaņi, Dreiliņi, Stopiņu nov., LV-2130,
Latvia
Phone: +371 67522399, +371 29929922
Fax: +371 67522399
E-mail: didzis.palejs@latbio.lv
Website: www.latbionrg.lv

Latvijas Koka būvniecības klasteris
Latvian Wood Construction Cluster
Address: K. Barona iela 130-k. 10, Rīga, LV-1012, Latvia
Phone: +371 26611663
Fax: +371 67552231
E-mail: gatis@woodhouses.lv
Website: <http://woodhouses.lv/en>

EDUCATIONAL ESTABLISHMENTS AND RESEARCH INSTITUTIONS

Latvijas Lauksaimniecības universitātes Meža fakultāte
Forest Faculty, Latvian University of Agriculture
Dean: Mr Dagnis Dubrovskis
Address: Akadēmijas iela 11, Jelgava, LV-3001, Latvia
Phone: +371 63021619
Fax: +371 63021619
E-mail: mfdek@llu.lv
Website: www.mf.llu.lv

Ogres Valsts tehnikums
Ogre State Technical College
Principal: Ms Ilze Brante
Address: Ogres meža tehnikums, Aizupes, Ikšķiles nov.,
Tinūžu pag., LV-5001, Latvia
Phone: +371 65024254
Fax: +371 65055201
E-mail: ovt@ovt.lv
Website: www.ovt.lv

Ērgļu Arodvidusskola
Ērgļi Vocational Secondary School
Principal: Mr Andris Spaile
Address: Oškalna iela 10, Ērgļi, Ērgļu pag., Ērgļu nov.,
LV-4840, Latvia
Phone: +371 64871235
Fax: +371 64871235
E-mail: sekretare@ergliarods.lv
Website: www.ergliarods.lv

Latvijas Valsts Koksnes ķīmijas institūts
Latvian State Institute of Wood Chemistry
Director: Dr Uģis Cābulis
Address: Dzērbenes iela 27, Rīga, LV-1006, Latvia
Phone: +371 67553063
Fax: +371 67550635
E-mail: koks@edi.lv
Website: www.kki.lv

Promotion of Entrepreneurship, Investment and Foreign Trade



Investment and Development Agency of Latvia
Address: Pērses iela 2, Rīga, LV-1442, Latvia
Phone: +371 67039499
Fax: +371 67039401
E-mail: liao@liao.gov.lv
www.liao.gov.lv
www.exim.lv
www.polarisprocess.com

The mission of the Investment and Development Agency of Latvia (LIAA) is to promote growth of the economy of Latvia. Accordingly, the objective of LIAA is to promote business development by facilitating increased foreign investment, while elevating the competitiveness of Latvian entrepreneurs in both domestic and foreign markets.

With almost 20 years of experience in attracting of foreign direct investment to Latvia and promoting foreign trade, the Agency has worked continually to improve the business environment and provide services appropriate to the needs of business.

Following Latvia's accession to the EU in 2004, the Agency needed to adopt new methods and tools, including the effective utilisation of resources from EU Structural funds. Today, LIAA offers an integrated solution – it supports companies in Latvia trading internationally as well as overseas businesses seeking partners or locations in Latvia and administers state support programmes for entrepreneurs co-financed from EU Structural funds.

To ensure high quality communications with customers the Agency has representative offices in Minsk (Belarus), Beijing (China), Copenhagen (Denmark), Paris (France), Berlin (Germany), Tokyo (Japan), Vilnius (Lithuania), The Hague (the Netherlands), Oslo (Norway), Warsaw (Poland), Moscow (Russia), Stockholm (Sweden), London (UK) and Kiev (Ukraine).

An ability to anticipate the rapidly changing needs of businesses and markets by offering new services characterises the Agency's own competitiveness, built on the knowledge and competencies of our experienced specialists. LIAA pays close attention to the quality of its own performance, comparing it with world best practices, and subsequently introducing new services and solutions for our customers.

In recognition of LIAA's competitive and high quality services, the Agency was recently named one of the top 10 performing national Investment Promotion Intermediaries (IPIs) in the world, according to the Global Investment Promotion Benchmarking published by the World Bank. LIAA finished 7th in a fierce competition of 213 investment promotion agencies.

We look forward to helping your company succeed in Latvia!

Representative Offices of Investment and Development Agency of Latvia

Representative Office in Belarus
Embassy of the Republic of Latvia
ул. Доросевича 6а, Minsk 220013,
Belarus
Phone: +375 17 211 3033
Fax: +375 17 284 7494
E-mail: by@liaa.gov.lv

Representative Office in China
Embassy of the Republic of Latvia
Unit 71, Green Land Garden No 1A
Green Land Road,
Chaoyang District, Beijing 100016,
China
Phone: +86 10 64333863
Fax: +86 10 64333810
E-mail: cn@liaa.gov.lv

Representative Office in Denmark
Embassy of the Republic of Latvia
Rosbæksvej 17, DK-2100,
Copenhagen Ø, Denmark
Phone: +45 3927 6009
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Representative Office in France
Ambassade de Lettonie
6, villa Saïd 75116 Paris, France
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Fax: +33 1 53 64 5819
E-mail: fr@liaa.gov.lv

Foreign Economic Representative
Office in Germany
Botschaft der Republik Lettland
Reinerzstr. 40-41, D-14193 Berlin,
Germany
Phone: +49 (0) 30 609 29 421
Fax: +49 (0) 30 609 29 420
E-mail: de@liaa.gov.lv

Representative Office in Japan
Embassy of the Republic of Latvia
37-11 Kamiyama-cho, Shibuya-ku,
Tokyo, 150-0047, Japan
Phone: +81 33467 6888
Fax: +81 33467 6897
E-mail: jp@liaa.gov.lv

Representative Office in Lithuania
Embassy of the Republic of Latvia
M.K.Čiurlionio gatvė 76, LT-03100,
Vilnius, Lithuania
Phone: +370 52131140
Fax: +370 52131130
E-mail: lt@liaa.gov.lv

Representative Office in the
Netherlands
Embassy of the Republic of Latvia
Balistraat 88, 2585 XX 's-Gravenhage,
The Netherlands
Phone: +31 (0)70 306 5007
Fax: +31 (0)70 306 5008
E-mail: nl@liaa.gov.lv

Representative Office in Norway
Bygdøy Allé 76, Post Box 3163
Elisenberg, 0208 Oslo, Norway
Phone: +47 22 542 286
Fax: +47 22 546 426
E-mail: no@liaa.gov.lv

Representative Office in Poland
ul. Waliców 11, 5th floor,
00-851 Warszawa, Poland
Phone: +48 607 190 488
Fax: +48 22 617 11 06
E-mail: pl@liaa.gov.lv

Representative Office in the Russian
Federation
Embassy of the Republic of Latvia
Ул. Чаплыгина, 105062, Moscow,
Russian Federation
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E-mail: ru@liaa.gov.lv

Representative Office in Sweden
Embassy of the Republic of Latvia
Odengatan 5, Box 19167,
10432 Stockholm, Sweden
Phone: +46 8 7006311
Fax: +46 8 140 151
E-mail: se@liaa.gov.lv

Representative Office in the United
Kingdom
72 Queensborough Terrace,
London, W2 3SH, United Kingdom
Phone: +44 (0)20 7229 8173
Fax: +44 (0)20 7727 7397
E-mail: uk@liaa.gov.lv

Representative Office in Ukraine
Embassy of the Republic of Latvia
вул. Івана Мазепи 6 Б, 01901, Kiev,
Ukraine
Phone: +38 044 4960203
Fax: +38 044 4960204
E-mail: ua@liaa.gov.lv



Exim

Latvian Export Import Directory
www.exim.lv

The Latvian Export Import Directory

- The online database that will jumpstart your business in Latvia.

With online company promotion, search features and details freely available, **EXIM** helps companies to connect.

With **EXIM** you can:

- Promote your products or find new ones on Latvia's B2B trade website;
- Create an online business proposal and advertise your products;
- Find new business partners and find out about actual events in Latvia;
- Access all the business news from Latvia.

The main sections of the portal:

- Companies – a database of Latvian companies;
- Proposals – business advertisements and commercial ideas;
- Events – a list of events in Latvia and abroad;
- Market Info – information about the Latvian economy, industry and commerce.

We make it easy for international businesses to find the right contacts in Latvia!

 **LIAA**
Latvijas Investīciju un attīstības aģentūra
Investment and Development Agency of Latvia

Pērses iela 2, Rīga, LV-1442, Latvia; phone: +371 67039459, fax: +371 67039401, e-mail: exim@liaa.gov.lv, www.liaa.gov.lv

LATLAFT

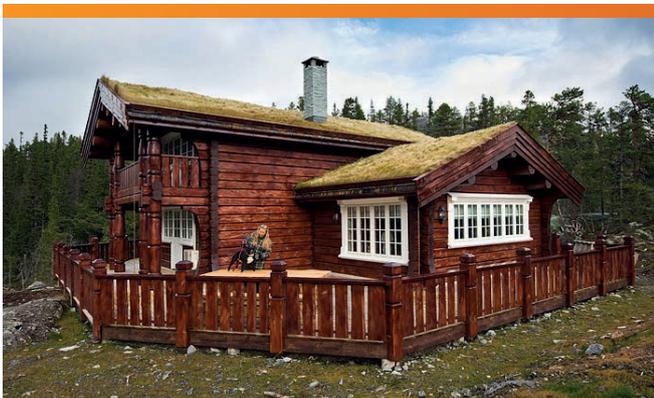
— HANDMADE LOG BUILDINGS —



Log building company Latlaft has grown into one of the market leaders recognized for the top quality and outstanding reputation.

This is proven by almost 200 log cabins delivered and customers, who are willing to share with their delight and provide positive references.

Company operates mostly in Norwegian market by offering handcrafted log cabins and holds a healthy market share due to the competitive advantage. It is reached by offering full spectrum of service at the highest value.



MISSION Delivery of maximized value for the log house buyers by offering superior product at affordable price.

VISION To be regarded as a market leader in terms of volumes sold, value creation, and customer satisfaction.



VALUES Customer satisfaction • High quality standards • Operational excellence • Continuous development and improvements • Environmentally friendly production and products



