

Printing and Packaging

Industry in LATVIA



Latvia in Facts

| | |
|--|---|
| International memberships: | EU and NATO since 2004, WTO since 1998 |
| Capital: | Riga |
| Other major cities: | Daugavpils, Liepāja, Jelgava, Jūrmala, Ventspils |
| Population (as of 1st January, 2012): | 2.0 million |
| Area: | 64 559 km ² |
| Language: | Latvian (official); Russian, English and German are also widely spoken |
| Currency: | 1 'Lats' (LVL) = 100 'santims' |
| Exchange rate: | 1 LVL = 1.42 EUR (fixed rate as of January 1, 2005) 1 LVL = 1.98 USD (average in 2011) |
| GDP growth (2011): | 5.5% |
| GDP in current prices (2011): | EUR 20.312 billion |
| GDP per capita (2011): | EUR 9,873 |
| FDI stock (2011): | EUR 9.360 billion |
| FDI stock per capita (2011): | EUR 4,585 |
| Source: | Central Statistical Bureau of Latvia Bank of Latvia |

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The printing and packaging sector is one of the manufacturing industries that is working closely and successfully with other sectors in the national economy. Therefore the industry is very sensitive to market fluctuations and reacts instantly to changes in other sectors.

Development in the sector has been variable in recent years, with rapid growth in manufacturing value in 2010 and a small step back in 2011. Development stabilized and even increased in 2012. The contribution of working with export markets in the last four or five years has brought results to Latvian printing and packaging manufacturers.

The sector is currently one of the most competitive Latvian manufacturing sectors in foreign markets, raising production volumes by 20% during the last two years. Today, 50-60% of production values are export goods; in some subsectors, such as book and label printing and wood packaging export, the volume is even higher.

The government of Latvia has a clear vision of the sector's future development and is aware of the challenges that must be overcome to ensure sustainable further growth. In order to offer a wide range of services to help companies expand their business, the main activities provided by the Investment and Development Agency of Latvia (LIAA) include foreign trade promotion, investment attraction, as well as administration of state support programs in the form of EU Structural Funds.

Introducing the new Printing and Packaging Industry in Latvia catalogue, I would like to thank the enthusiasts, academics, investors, and business people who help to develop this sector, as well as to wish them success in continuing their business and research. On behalf of LIAA, I would like to confirm that we will do our utmost to facilitate the growth and development of the printing and packaging sector in Latvia.

A handwritten signature in black ink, appearing to read 'A. Ozols'.

Andris Ozols
Director

Investment and Development Agency of Latvia

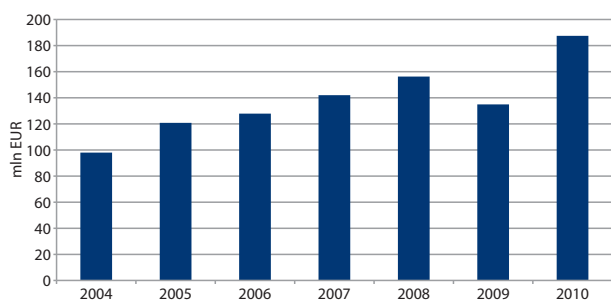
Printing and Packaging Sector in Latvia

PRINTING SECTOR

After the regaining of Latvian independence in 1991, the field of printing started to develop very quickly. Several printing houses from the Soviet times were privatized and lots of new printing houses were established. During the last few years, graphic companies have prepared for the increasing level of competition in the media market.

Today there are approximately 120 printing companies in Latvia. The total output of the sector in 2010 reached EUR 187 million, which is four percent of the total output of the Latvian manufacturing industry.

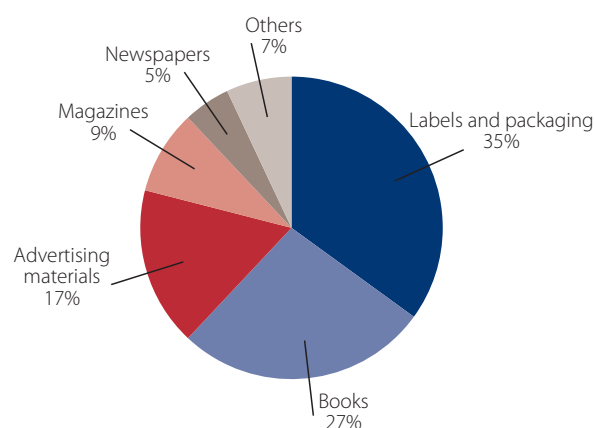
Production Volumes, million EUR



Source: Association of Latvian Printing Companies

The fastest growing segments are packaging materials and label printing, as well as books and products in soft-cover binding.

Turnover Related to Product Groups in 2011



Source: Association of Latvian Printing Companies

The long-term increase of production volumes in the printing sector has provided the sector's export potential and showed that the sector's development is based on export volumes. Future development is mainly based on the economic situation in global export markets, while the domestic market is developing rather slowly.

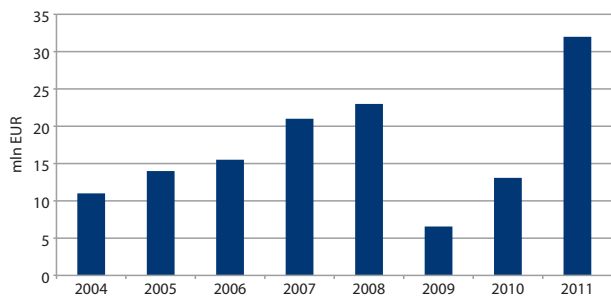
Latvia's joining the EU in May 2004 has encouraged and simplified foreign trade and communication. Exports from the Latvian printing industry have increased, and this trend is still continuing. After the global economic crisis, the pre-crisis export level was reached and even exceeded by 2010, bringing positive signals to the sector. In 2011 export volumes reached 57% of the total output for the sector. Currently, continuous growth in the export share has been observed. The key aspects of the sector's competitiveness in foreign markets are high levels of quality and short delivery times, as well as cost effectiveness.

Today, the largest markets are Norway, Denmark, Sweden, Iceland, Germany, the Netherlands, United Kingdom, Russia, Finland, and Poland. The main export products, such as books and magazines, go to Western Europe and Scandinavia, while labels and packaging are sent to the Eastern markets. Latvian printing and packaging companies are strong competitors in Russia, Ukraine, and Belarus, with high-quality packaging and labels. Prestige and printed materials with added value include art books, illustrated magazines, guidebooks, and packaging for food, perfumery, and medicine. Latvia ranks second in Europe in the export of books, with an export value of 80%.

Despite a significant decrease in investment in 2009, more than EUR 125 million investments have been made in the sector from 2005 to 2011.

In recent years, new production units have been built and completely new equipment ensured by companies like Preses Nams Baltic Ltd., Jelgavas Tipogrāfija Ltd., JSC Liepājas papīrs, Poligrāfijas grupa Mūkusalā Ltd., Livonia Print Ltd. Some companies in the sector, like Livonia Print Ltd., UnitedPress Tipogrāfija Ltd., Preses Nams Baltic Ltd., export almost all of their production volumes. One of the sector leaders, JSC Liepājas Papīrs, has expanded its business in the Eastern market and has built a manufacturing unit in Belarus.

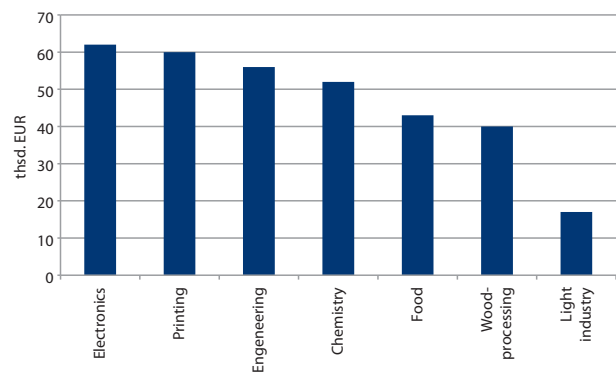
Investments in Printing Sector, million EUR



Source: Association of Latvian Printing Companies

Continuous technology development and modernization has built a high level of knowledge for employees involved in the industry, which reflects a relatively high production rate per sector employee.

Output per Worker in Manufacturing Sectors in 2011, thousand EUR



Source: Central Statistical Bureau of Latvia

Association of Latvian Printing Companies

was established in 1997. LPUA is an independent, non-profit organization. LPUA currently has 45 members – printing houses, graphic art suppliers, paper merchants, and graphic art schools. Since 2012 the association has been a member of the International Confederation for Printing and Allied Industries (Intergraf).

The association has its own magazine, *iespiedgrafika*, which has been published since 1998. In four annual issues, the magazine covers art and industry, people and machines, events and technologies.

The association's main goals are as follows: to represent members' interests at all levels; promote growth strategies within the printing industry; develop public opinion about the industry; facilitate the development of graphic arts education in Latvia; consolidate industry players to mutual benefit; and to work closely with state institutions in all areas related to the printing industry – legislation, standardization, education, and others.

LPUA is currently implementing the project "Latvian Printing and Packaging Industry Workforce Development," within the framework of the European Social Fund's (ESF) activity "Human Resources and Employment," where project printing and packaging industry companies have increased staff qualifications in various fields.

PACKAGING SECTOR

The packaging industry in Latvia has witnessed a rapid development over the last 20 years. Latvian companies manufacture various types of packaging – jars, vessels, blister packages, labels, board boxes, laminated bags and sacks, egg crates, paper bags, PET bottles, polymer boxes, and tubes.

Great attention is paid to the packaging of ecological materials, and there is a growing demand for exclusive, personalized entertainment packages. Latvian companies can provide a wide range of technological facilities, handiwork, and unique design works.

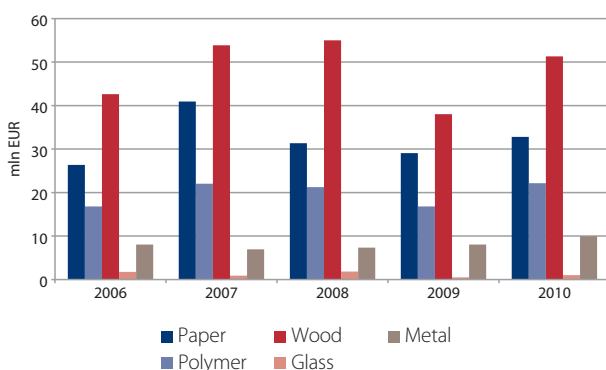
The packaging industry's growing production volumes show that the general economic situation has improved in previous years.

The leading companies in the packaging sector are JSC VG Kvadra Pak, Stora Enso Packaging Ltd., Gamma-A Ltd., Polipaks Ltd., and Gammplast Ltd. Some of the sector's leaders have increased turnover and export by up to 30%.

The most commonly used type of packaging in Latvia is packaging from glass, followed by polymers, paper, and cardboard. From recycled packaging, the most recycled materials in Latvia are metal, glass, paper, and cardboard, while energy recovery mainly uses such materials as paper, cardboard, and wood.

Starting from 2010, export volumes have been growing continuously, and in 2011 some companies of the sub-sector have already reached and even exceeded the levels of 2008. The prevalent packaging materials in export are products from wood, with manufacturing volumes of EUR 51 million or 44% from all packaging export amounts. More than 70 companies deal with wood packaging production.

Export of Packaging Materials, million EUR



Source: Latvian Packaging Association

The second most important product group, with export volumes of EUR 32 million, is packaging from paper, forming almost one-third of the total export volumes. Most of the paper products are exported to Estonia and Lithuania. 80 companies manufacture products from paper and cardboard. 19% of all exported packaging comprise packaging from polymers.

The main export countries for the packaging sector are Germany, France, United Kingdom, and Russia.

Packaging waste management in Latvia is regulated by the Packaging Act (in force since July 1, 2002). The main purpose of this document, as well as other regulations issued by the government and the Ministry of Environmental Protection and Regional Development, refers to packaging producers and processors, affecting liabilities and environmental protection, requirements for the management of packaging waste, packaging recycling, re-use of packaging, etc.

Latvian Packaging Association is a non-governmental organization that consolidates producers, traders, users of packaging materials, machinery, and consultants of packaging in Latvia. The association was founded in 1995 and now has 24 members. The association has been a full-fledged member of the World Packaging Organization (WPO) since 1995, and provides extensive possibilities for obtaining and exchanging information about packaging issues.

The activities of the association are aimed at developing an advanced packaging industry in Latvia. The association provides consultations in the packaging field, maintains a database of producers and users of packaging materials in Latvia, and provides educational and informational literature about packaging. In addition, the association implements training, education, and research projects, publishing activities, legislative initiatives, and standardization of packaging materials, organizes participation in joint international exhibitions, elaborates concepts for trends in packaging development in Latvia, and organizes the annual national competition "The Best Packaging in Latvia". The purpose of this contest is to promote packaging manufacture and design according to the norms of the European Union market, to support a flow of high-quality packing, and also to promote environmentally friendly packaging in Latvia. A jury of experts and customers nominates the winner, who has a chance to participate in a competition organized by the WPO – the prestigious international contest Worldstar.

Major Product Lines

| No. | Company | | | | | | | | | | | | | | | | Packaging | | | | | | | | | | |
|-----|-------------------------------|------------|--------|---------------------|---------------------|-----------|-------|--------------|---------------------|---------------|-------------|----------------------|---------------|---------------|--------------|-----------------|------------|-----------|-------------|-----------|-------|-------|-----------|---------|---------|-------|-------|
| | | Newspapers | Labels | Books - hard binded | Books - soft binded | Magazines | Forms | Design works | Advertisement works | Digital print | Flexography | Large-sized printing | Offset: sheet | Offset: rolls | Pad printing | Screen printing | Lamination | Embossing | Die-cutting | Engraving | Other | Paper | Cardboard | Plastic | Polymer | Metal | Other |
| 1 | AB PRINT | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 2 | ADI KARTES | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 3 | ADVERTS | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 4 | ALEX PRINTING OFFICE | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 5 | APGĀDS IMANTA | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 6 | APGĀDS KONTINENTS | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 7 | APGĀDS MANTOJUMS | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 8 | APGĀDS ZINĀTNE | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 9 | APV POLIMĒRS | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 10 | ARDAGH METAL PACKAGING LATVIA | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 11 | ARTA BALTIJĀ | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 12 | AUSTRA PAK | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 17 | BALT WARRANT | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 13 | BALTHAUS POLIGRĀFIJA | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 14 | BALTIC POLYMERS | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 15 | BALTIJAS BANKNOTE | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 16 | BALTKARTON | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 18 | BUNGALA | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 19 | CARTONPACK | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 20 | DARDEDZE HOLOGRĀFIJA | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 21 | DIVES REKLĀMA | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 22 | DIZAINA PĀPĪRLIETAS | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 23 | ERANTE | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 24 | ESM GROUP | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 25 | EVEKO | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 26 | FLEXO SOL | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 27 | GAMMAPLASTS | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 28 | GANDRS POLIGRĀFIJA | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 29 | GEKA | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 30 | HOĻDA | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 32 | JELGAVAS TIPOGRĀFIJA | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 33 | KRAUKLĪTIS | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 31 | LANGA | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 34 | LATGALES DRUKA | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 35 | LGV | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 36 | LIEPĀJAS PĀPĪRS | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 37 | LIVONIA PRINT | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 38 | MADONAS POLIGRĀFISTS | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 39 | MAGNUM NT | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 40 | MCĀBOLS POLIGRĀFIJA | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 41 | MICRODOT | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 42 | NIPON | | | | | | | | | | | | | | | | | | | | | | | | | | |

| No. | Company | Printing and Packaging Services | | | | | | | | | | | | | | | | | | | | | | | | | |
|-----|---------------------------------|---------------------------------|--------|---------------------|---------------------|-----------|-------|--------------|---------------------|---------------|-------------|----------------------|---------------|---------------|--------------|-----------------|------------|-----------|-------------|-----------|-------|-------|-----------|---------|---------|-------|-------|
| | | Newspapers | Labels | Books - hard binded | Books - soft binded | Magazines | Forms | Design works | Advertisement works | Digital print | Flexography | Large-sized printing | Offset: sheet | Offset: rolls | Pad printing | Screen printing | Lamination | Embossing | Die-cutting | Engraving | Other | Paper | Cardboard | Plastic | Polymer | Metal | Other |
| 43 | OLDERI | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 44 | OLFA PRESS | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 45 | PAPĪRFABRIKA LĪGATNE | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 46 | PARĪT BŪS | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 47 | PEPI RER | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 48 | POLIGRĀFIJAS GRUPA MŪKUSALA | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 49 | POLIGRĀFISTS | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 50 | POLIGRĀFSERVISS | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 51 | POLIPAKS | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 52 | PRESES NAMS BALTIC | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 53 | PRINTSTILS | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 54 | PUSE PLUS | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 55 | RĪGAS ZĪMOGU FABRIKA | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 56 | SISE PRINT | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 57 | SMURFIT KAPPA BALTIC | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 58 | STORA ENSO PACKAGING | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 59 | ŠĶĪBE-CHG | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 60 | TABULA RASA | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 61 | TALSU TIPOGRĀFIJA | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 62 | TEHNOINFORM | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 63 | TIPOGRĀFIJA UNIVERSUMS A | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 64 | TRYPET | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 65 | ULMA | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 66 | UNITEDPRESS TIPOGRĀFIJA | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 67 | VALĒRIJA LUKSS | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 68 | VALSTS PAPĪRU SPIESTUVE | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 69 | VEITERS KORPORĀCIJA | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 70 | VELPLEV | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 71 | VG KVADRA PAK | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 72 | VIETA POLIGRĀFISKIE PAKALPOJUMI | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 73 | V.L.T. | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 74 | ZELTA RUDENS | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 75 | ZEMGUS LB | | | | | | | | | | | | | | | | | | | | | | | | | | |

Company Profiles



AB PRINT

Legal form: Ltd
Address: Piedrujas iela 3, Rīga, LV-1073, Latvia
Phone: +371 66066124, +371 29948883, +371 29667938
Fax: +371 66066000
E-mail: info@ulmapress.com
Website: www.ulmapress.com

Member of the Board: Mr Aleksandrs Koļeda
Contact: Mr Aleksandrs Koļeda
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, German, Swedish, Norwegian, Russian
Number of employees: 8
Founded in: 2009

Turnover in 2011: EUR 254 532
Turnover in 2010: EUR 232 597
Main markets: Europe

Business profile: Ulma Press is a printing house. We support our clients with the following product types: full-color and monochrome printing. Product groups: hardcover and softcover books, magazines, labels, promotional materials (booklets, brochures), carton boxes, maps, etc.

Seeking cooperation in: Interested in cooperating with publishing houses and advertising agencies all around the world. The regions we are most interested in are the Scandinavian and western European countries.



ADI KARTES

Legal form: Ltd
Address: K. Barona iela 7/9 - 20, Rīga, LV-1050, Latvia
Phone: +371 67295420
Fax: +371 67295421
E-mail: kartes@adikartes.lv
Website: www.adikartes.eu

Chairman of the Board: Mr Atis Strenga
Contact: Mr Atis Strenga
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 20
Founded in: 1999

Turnover in 2011: EUR 553 227
Turnover in 2010: EUR 550 351
Export volume 2011: EUR 83 327
Export volume 2010: EUR 56 975
Main markets: Latvia, Lithuania, Estonia, Finland, Belarus

Business profile: The company operates as an agent for printing services. We support our clients with the following product types: full-color and monochrome printing. Product groups: books (hardback and soft cover), magazines, labels, promotional materials (booklets, brochures), etc.

Seeking cooperation in: Materials (white, transparent, and designed PVC sheets, RFID inlets, magnetic-stripe sheets).



ADVERTS

Legal form: Ltd
Address: Brīvības iela 155/7, Rīga, LV-1012, Latvia
Phone: +371 67370090
Fax: +371 67370012
E-mail: adverts@adverts.lv
Website: www.adverts.lv

Chairman of the Board: Mr Igors Svans
Contact: Mr Igors Svans
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 26
Founded in: 1993

Turnover in 2011: EUR 3 470 000
Turnover in 2010: EUR 2 680 000
Export volume 2011: EUR 1 430 000
Export volume 2010: EUR 917 000
Main markets: Latvia, other EU countries, Norway

Business profile: Adverts has 19 years of experience in the printing industry. With our top-of-the-line equipment and team of professionals, we can offer production of your project within the shortest terms and door-to-door delivery.

Our main products are magazines, catalogues; hardcover and softcover books; children's activity and coloring books; in-store materials (paper bags, wobblers, shelf talkers, posters, product displays, etc.). A happy customer is our greatest priority.

Seeking cooperation in: Every open-minded company that wants to see its product at its best.

Certificates in use: FSC

ALEX PRINTING OFFICE

Legal form: Ltd
Address: Ziemeļu iela 16, Lidosta Rīga, Mārupes nov., LV-1053, Latvia
Phone: +371 26671718
Fax: +371 67930200
E-mail: info@alexprinting.lv
Website: www.alexprinting.lv

Director: Mr Aleksandrs Šackis
Contact: Ms Inese Uljanova
Position of the contact person: Project Manager
Languages spoken: Latvian, English, Russian
Number of employees: 3
Founded in: 2004

Turnover in 2011: EUR 39 691
Main markets: Latvia

Business profile: Alex Printing Office Ltd. was established in 2004. Our company's profile is high-standard offset printing. We specialize in full-color printing production. The company offers a full set of print services: pre-press preparations, layout and design, offset printing, post-processing. We make presentation materials, promotional materials and souvenirs, books, and other products. Our equipment and skilled staff will produce business cards, letterheads, envelopes, brochures, flyers, forms, notebooks, stickers, brochures, catalogues, postcards, calendars, posters, flyers, invitations, tickets, and other various products.

Seeking cooperation in: See Business profile.

APGĀDS IMANTA

Legal form: Ltd
Address: E. Melngaiļa iela 2A, Rīga, LV-1010, Latvia
Phone: +371 67283377
Fax: +371 67283379
E-mail: imanta@imanta.lv
Website: www.imanta.lv, www.imantaprint.com

Director: Mr Imants Briedis
Contact: Mr Aleksejs Kušpelo
Position of the contact person: Senior Project Manager
Languages spoken: Latvian, English, Russian
Number of employees: 18
Founded in: 1992

Turnover in 2011: EUR 518 044
Turnover in 2010: EUR 523 419
Main markets: Latvia

Business profile: The printing house Imanta offers the complete cycle of printing services. Our competence and 20 years of experience help us to understand our clients' requirements in line with contemporary market trends and the latest technologies. The keys to our success are: the best possible quality; fast printing deadlines; the latest technologies; professional, highly motivated employees; and long-term cooperation with our clients. Products: magazines, books, brochures, booklets, prospectuses, catalogues, handouts, posters, notebooks, vouchers, postcards, invitations, calendars, forms, envelopes, business cards, and others.

Seeking cooperation in: The printing house Imanta offers you cooperation with our project coordinators, who will help you to discover the best implementation process for your project and ensure your satisfaction.

APGĀDS KONTINENTS

Legal form: Ltd
Address: Elijas iela 17, Rīga, LV-1050, Latvia
Phone: +371 67204130
Fax: +371 67204129
E-mail: kontinent@ml.lv
Website: www.kontinents.lv

Chairman of the Board: Mr Oļegs Mihaļevičs
Contact: Ms Eva Drozdova
Position of the contact person: Director of Advertising Department
Languages spoken: Latvian, English, Russian
Number of employees: 17
Founded in: 1991

Turnover in 2011: EUR 423 754
Turnover in 2010: EUR 475 976
Export volume 2011: EUR 45 000
Main markets: Latvia, Estonia

Business profile: Publishing house: Fiction books, contemporary and historical novels, women's novels, thrillers. Nonfiction books: politics, economics, health (self-help).

Seeking cooperation in: Selling and buying author's rights.



APGĀDS MANTOJUMS

Legal form: Ltd
Address: Krāmu iela 3, Rīga, LV-1050, Latvia
Phone: +371 67214271
Fax: +371 67214271
E-mail: man_to@inbox.lv

Director: Mr Māris Deģis
Contact: Mr Māris Deģis
Position of the contact person: Director
Languages spoken: Latvian, English, German, Russian
Number of employees: 8
Founded in: 1998

Turnover in 2011: EUR 239 876
Turnover in 2010: EUR 257 645
Export volume 2011: EUR 24 000
Export volume 2010: EUR 17 540
Main markets: Latvia, Lithuania, Estonia

Business profile: Our products range from brochures, advertising materials, postcards, invitations, and note pads to fine prints and books. Our goal is to astound customers by giving them the highest quality for the best price. Over the years, our customers in Latvia, Russia, the Netherlands, and Germany have come to trust us because of our excellent performance, outstanding quality, and reasonable prices.

Seeking cooperation in: A publishing house and printing company with long-term and high-quality performance in the publishing business, Mantojums is looking for new customers, as we have free production capacity.



APGĀDS ZINĀTNE

Legal form: Ltd
Address: Akadēmijas laukums 1, Rīga, LV-1050, Latvia
Phone: +371 67212797, +371 67225767
Fax: +371 67227825
E-mail: zinatne@zinatne.com.lv
Website: www.zinatnesgramatas.lv

Member of the Board: Ms Ingrīda Segliņa
Contact: Ms Ingrīda Segliņa
Position of the contact person: Member of the Board
Languages spoken: Latvian, German, Russian
Number of employees: 3
Founded in: 2002

Turnover in 2011: EUR 103 485
Turnover in 2010: EUR 57 272
Main markets: Latvia

Business profile: The publishing house Zinātne publishes dictionaries, monographs, and essays about Latvian history, culture, ethnography, folklore, Latvian literature, language, and economics, as well as works of ancient philosophy.

Seeking cooperation in: See Business profile.

APV POLIMĒRS

Legal form: Ltd
Address: Kalngales komplekss, Jaunmārupe,
Mārupes nov., LV-2166, Latvia
Phone: +371 67602154
Fax: +371 67602553
E-mail: info@polimers.lv
Website: www.polimers.lv

Chairman of the Board: Mr Igors Petrovs
Contact: Mr Maris Eizenbergs
Position of the contact person: Export Manager
Languages spoken: Latvian, English, Russian
Number of employees: 10
Founded in: 2000

Turnover in 2011: EUR 498 672
Turnover in 2010: EUR 533 813
Export volume 2011: EUR 297 299
Export volume 2010: EUR 182 061
Main markets: Latvia, Lithuania, Estonia, Finland, Russia

Business profile: Plastic boxes for bread, meat, milk, fruit and vegetables, berries and mushrooms, fish, and other food and non-food products. Plastic pallets, large-volume containers, metal trolleys.

Seeking cooperation in: Looking for customers and distributors.

Certificates in use: Latvian hygiene certificate

ARDAGH METAL PACKAGING LATVIA

Legal form: Ltd
Address: Ostas iela 1, Salacgrīva, Salacgrīvas nov., LV-4033,
Latvia
Phone: +371 64071333
Fax: +371 64071323
E-mail: ugis.jegers@ardaghgroup.com
Website: www.ardaghgroup.com

Chairman of the Board: Mr Uģis Jēgers
Contact: Mr Uģis Jēgers
Position of the contact person: Plant Manager
Languages spoken: Latvian, English, German, Russian
Number of employees: 46
Founded in: 1994

Turnover in 2011: EUR 14 000 000
Turnover in 2010: EUR 10 000 000
Export volume 2011: EUR 7 530 000
Export volume 2010: EUR 4 260 000
Main markets: Latvia, Lithuania, Estonia, Russia

Business profile: Production of seafood and aerosol cans.

Seeking cooperation in: See Business profile.

Certificates in use: ISO 9001



ARTA BALTIJĀ

Legal form: Ltd
Address: Tērbatas iela 20-2, Rīga, LV-1011, Latvia
Phone: +371 67288859, +371 67281676
Fax: +371 67281676
E-mail: info@artabaltija.lv
Website: www.artabaltija.lv

Member of the Board: Mr Igors Bijinkins
Contact: Mr Igors Bijinkins
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 4
Founded in: 1998

Turnover in 2011: EUR 85 740
Turnover in 2010: EUR 68 497
Main markets: Latvia

Business profile: The company Arta Baltijā manufactures various printing products meeting all required quality standards. We also carry out all kinds of pre- and post-press works. Main lines of activity:

- Qualitative large-format digital printing (mild solvent).
- Manufacture of printing products (offset, silkscreen printing, digital press).
- Manufacture of seals and stamps.
- Logotypes and company corporate style.
- Working out of advertisement layout sheets for newspapers and magazines.
- Customer's layout sheet pre-printing.
- Manufacture of outdoor advertisements.

Seeking cooperation in: See Business profile.



AUSTRAPAK

Legal form: Ltd
Address: Mālu iela 28, Rīga, LV-1058, Latvia
Phone: +371 67624500
Fax: +371 67624104
E-mail: austrapak@austrapak.lv
Website: www.austrapak.lv

Director: Ms Alla Morozova
Contact: Ms Ilga Nikolajeva
Position of the contact person: Sales Manager
Languages spoken: Latvian, English, Russian
Number of employees: 59
Founded in: 1994

Turnover in 2011: EUR 1 878 996
Turnover in 2010: EUR 1 706 050
Export volume 2011: EUR 425 000
Export volume 2010: EUR 340 000
Main markets: Latvia, Lithuania, Estonia, Scandinavia

Business profile: Manufacture of cardboard floor and table displays, commercial products, presentation packaging, transportation boxes.

Seeking cooperation in: Our company's customers are international companies, working in cosmetics, household goods, medical goods, and confectionery. Our high-quality displays help them increase sales in shopping centers. Most of our market is in the Baltic, but we have also started collaborating with international companies in Scandinavia. We are interested in increasing exports to these countries, and to find new cooperation partners in cosmetics and confectionery in Scandinavia.



BALT WARRANT

Legal form: Ltd
Address: Slokas iela 52, Rīga, LV-1007, Latvia
Phone: +371 67456373, +371 29511108
Fax: +371 67456373
E-mail: info@paper-bags.lv
Website: www.paper-bags.lv

Members of the Board: Mr Andrejus Petrovas, Ms Alla Karpuņina
Contact: Mr Andrejus Petrovas
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, German, Russian
Number of employees: 14
Founded in: 1995

Turnover in 2011: EUR 746 932
Turnover in 2010: EUR 510 308
Main markets: Latvia

Business profile: The company manufactures paper bags, paper packaging, and boxes. It offers dozens of variants of paper packaging design – more than 200 standard forms – and produces paper packaging of individual sizes with any production volume, including small ones from 100 pieces. The company offers design, development, delivery, storage, and batch distribution of large production volumes of paper packages. The high quality of produced goods, short terms in their production, and wide creative potential have allowed the company to secure a great number of regular customers in a short time, and to reserve a stable position in the Latvian packaging market.

Seeking cooperation in: See Business profile.



BALTHAUS POLIGRĀFIJA

Legal form: Ltd
Address: Lauvas iela 9, Rīga, LV-1003, Latvia
Phone: +371 67283839
Fax: +371 67288775
E-mail: sales@bhprint.lv
Website: www.bhprint.lv

Member of the Board: Mr Rihards Bušēvics
Contact: Mr Rihards Bušēvics
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, Swedish, Norwegian, Russian
Number of employees: 40
Founded in: 2004

Turnover in 2011: EUR 948 429
Turnover in 2010: EUR 787 474
Export volume 2011: EUR 728 080
Export volume 2010: EUR 577 153
Main markets: Latvia, other EU countries, Norway

Business profile: Balthaus Poligrāfija was established in 1995. The company started out simple and has now developed into a remarkable printing house with up-to-date technologies and a high level of customer communication. The production and administration is located in self-owned premises in the center of Riga. We print everything from small leaflets, books, posters, and gift packages, to large outdoor banners, shop displays, and boxes. We design, develop, and produce all kinds of high-quality printed materials, meeting your requests and expectations. We keep our production times down and deliver ready production within a few days to Scandinavia and the rest of Europe.

Seeking cooperation in: See Business profile.

Certificates in use: FSC CoC



BALTIC BANKNOTE
HIGH SECURITY PRINTING

BALTIC POLYMERS

Legal form: Ltd
Address: Ulbrokas iela 23, Rīga, LV-1021, Latvia
Phone: +371 67514641
Fax: +371 67566291
E-mail: eriks@merkant.lv
Website: www.merkant.lv

Managing Director: Mr Ēriks Kiops
Contact: Mr Ēriks Kiops
Position of the contact person: Managing Director
Languages spoken: Latvian, English, Russian
Number of employees: 28
Founded in: 2003

Turnover in 2011: EUR 1 117 507
Turnover in 2010: EUR 967 242
Main markets: Latvia

Business profile: General packaging films; multi-layer films with barrier properties for food packaging; multi-layer collation-shrink films for food and non-food product group packaging; stretch-hood sleeve for unitizing pallet loads; laminated films; film printing - up to 8 color flexographic printing.

Seeking cooperation in: Food processing and packaging companies; spirit, beer, soft drink and water refilling companies; polygraphy.

BALTIJAS BANKNOTE

Legal form: Ltd
Address: Britania, Daugmales pag., Ķekavas nov., LV-2124, Latvia
Phone: +371 67228088
Fax: +371 67820358
E-mail: info@balticbanknote.lv
Website: www.balticbanknote.lv

Member of the Board: Mr Gatis Gundars
Contact: Mr Ainārs Milašs
Position of the contact person: Project Manager
Languages spoken: Latvian, English, Russian
Number of employees: 23
Founded in: 1991

Turnover in 2011: EUR 1 116 568
Turnover in 2010: EUR 1 095 589
Export volume 2011: EUR 293 298
Export volume 2010: EUR 175 836
Main markets: Latvia, Europe, Middle East, Asia, Africa

Business profile: Revenue stamps and labels. Postal stamps, transportation registration cards and certificates. Transport ticket. Birth/death certificates. Election ballot papers. Holograms and other secured printed matter.

Seeking cooperation in: See business profile.

Certificates in use: ISO 9001, ISO 14001, CWA14641, ISO/IEC 27001



BALTKARTON

Legal form: Ltd
Address: Bukaišu iela 3, Rīga, LV-1004, Latvia
Phone: +371 67625375
Fax: +371 67808385
E-mail: proksi@latnet.lv, baltkarton@baltkarton.lv
Website: www.baltkarton.lv

Member of the Board: Mr Senajs Kacs
Contact: Mr Senajs Kacs
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, Russian
Founded in: 1997

Turnover in 2010: EUR 510 915
Main markets: Latvia

Business profile: Production of cardboard packaging for food and non-food products, top-level cardboard POS items, production of transport packaging from corrugated cardboard, design development, sample production, post-press services.

Seeking cooperation in: We are interested in cooperation with production companies that use packaging from any type of cardboard.



BUNGALA

Legal form: Ltd
Address: Andrejostas iela 4A, Rīga, LV-1045, Latvia
Phone: +371 26407703
E-mail: info@bungala.lv
Website: www.bungala.lv

Chairman of the Board: Ms Sabīne Koklačova
Contact: Ms Sabīne Koklačova
Position of the contact person: Director
Languages spoken: Latvian, English, Russian
Number of employees: 2
Founded in: 2010

Turnover in 2011: EUR 10 000
Main markets: Latvia

Business profile: Our main product groups are:

- Unique eco-friendly handmade design paper and cardboard from grass, straw, hay, and linen; recycled design paper with various components, e.g., tea, coffee, blossoms, leaves, glitter, and custom-made textures or colors.
- Custom-made design packaging – envelopes, paper bags, boxes, or cornets.
- Custom-made paper design products – notebooks, folders, covers, invitation cards, labels, and other paper products.
- Paper personification with logotype, photography, or text using appropriate printing technique, relief, and foil embossing or laser engraving.

Seeking cooperation in: Advertising agencies, promotional gift agencies, printing houses, paper-design studios, designers, wholesalers, paper-product retailers, manufacturers of eco-friendly products, tea, coffee, or fashion products, and environmentally responsible companies.



CARTONPACK

Legal form: Ltd
Address: Vidus iela 28, Daugavpils, LV-5403, Latvia
Phone: +371 65425201, +371 26430941
Fax: +371 65425206
E-mail: cartonpack@apollo.lv

Chairman of the Board: Ms Inna Ivanova
Contact: Ms Inna Ivanova
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, Russian
Number of employees: 9
Founded in: 1998

Turnover in 2011: EUR 150 901
Turnover in 2010: EUR 193 226
Main markets: Latvia

Business profile: Production of corrugated board packaging for food.

Seeking cooperation in: See Business profile.



DARDEDZE HOLOGRĀFIJA

Legal form: Ltd
Address: Ķengaraga iela 10A, Rīga, LV-1063, Latvia
Phone: +371 67076700, +371 67076701
Fax: +371 67076702
E-mail: dh@dardedze.lv
Website: www.dardedze.lv

Director: Mr Guntis Vucens
Contact: Ms Irina Stepanova
Position of the contact person: Project Manager
Languages spoken: Latvian, English, Russian
Number of employees: 117
Founded in: 1995

Turnover in 2011: EUR 5 009 017
Turnover in 2010: EUR 4 540 539
Export volume 2011: EUR 1 010 748
Export volume 2010: EUR 976 665
Main markets: Latvia, other EU countries

Business profile: Dardedze Holography develops and works on two major product lines: holographic security solutions and offset printing. We can make stationery and corporate materials such as business cards, "with compliments" slips, envelopes, forms, and letterheads. We also make booklets, brochures, and folders, and offer full- and spot-color printing processes onto an assortment of different stocks and in various sizes. The company also prints product catalogues, annual reports, magazines (bright colorful magazines with complex designs and high quality), books (soft cover and hardback), and holograms – from design and creation to finished product.

Seeking cooperation in: We are interested in cooperation with publishers, magazines (business and noncommercial), small and large organizations, and advertising agencies. We are interested in the Danish, Swedish, Finnish, Norwegian, and German markets.

Certificates in use: FSC



DIVES REKLĀMA

Legal form: Ltd
Address: Granīta iela 26, Rīga, LV-1057, Latvia
Phone: +371 29283310
Fax: +371 67266941
E-mail: dives@dives.lv
Website: www.dives.lv

Member of the Board: Mr Oļegs Černodons
Contact: Mr Oļegs Černodons
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 16
Founded in: 1999

Turnover in 2011: EUR 354 260
Turnover in 2010: EUR 342 250
Main markets: Latvia, Sweden

Business profile: DIVES Reklāma's print shop manufactures various printed products: booklets, brochures, magazines, catalogues, books, packaging, labels, stickers, printed business products, printed advertising products, calendars, greeting cards, and CD/DVD booklets. We offer the complete cycle and a wide range of printing services: design and print, logistics, and export possibilities. For more information, please contact our office.

Seeking cooperation in: We are looking for export contacts: manufacturers (we print different packaging products and labels), advertising agencies (we print advertising materials) and publishers (books, brochures, CD/DVD booklets).



PURPURS

DIZAINA PAPĪRLIETAS

Legal form: Ltd
Address: Mūrnīeku iela 5-6, Rīga, LV-1009, Latvia
Phone: +371 67845243
E-mail: purpurs@purpurs.com
Website: www.purpurs.com

Creative Director: Ms Ginta Šmite
Contact: Ms Luīze Ārgale
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 9
Founded in: 2010

Turnover in 2011: EUR 167 989
Turnover in 2010: EUR 142 160
Export volume 2011: EUR 23 170
Export volume 2010: EUR 17 722
Main markets: Latvia, Lithuania, Estonia

Business profile: Dizaina papīrlietas PURPURS are high-quality items made of paper. They feature artist-crafted design and carefully selected materials, harmoniously combining beauty and usefulness.

Seeking cooperation in: We would like to cooperate with stationery and designer shops, and are looking for agent for our products.





ERANTE

Legal form: Ltd
Address: Saieta laukums 2, Madona, Madonas nov.,
LV-4801, Latvia
Phone: +371 64860983
Fax: +371 64860983
E-mail: erante@apollo.lv
Website: www.erante.lv

Director: Mr Jānis Eriņš
Contact: Mr Jānis Eriņš
Position of the contact person: Director
Languages spoken: Latvian, English, Russian
Number of employees: 12
Founded in: 1993

Turnover in 2011: EUR 185 000
Turnover in 2010: EUR 198 634
Main markets: Latvia

Business profile: Printing services include preparing product designs, offset printing, and finishing. We own sheet-printing equipment as well as after-treatment equipment for binding hardback books and manufacturing stapled brochures. We have experience in printing calendars.

Seeking cooperation in: The company is interested in cooperating in the manufacture and binding of small and medium editions of hardback books, as well as the manufacture of stapled brochures.



ESM GROUP

Legal form: Ltd
Address: Ropažu iela 140, Rīga, LV-1006, Latvia
Phone: +371 67541932
E-mail: birojs@esmgroupp.eu
Website: www.esmgroupp.eu

Chairman of the Board: Mr Jānis Siliņš
Contact: Mr Ingus Ķīrsis
Position of the contact person: Project Manager
Languages spoken: Latvian, English, Russian
Number of employees: 15
Founded in: 1999

Turnover in 2011: EUR 263 833
Turnover in 2010: EUR 219 151
Export volume 2011: EUR 42 181
Export volume 2010: EUR 20 606
Main markets: Latvia, Lithuania, Estonia, USA

Business profile: Advertisement and design works, production of metal plates, graphic overlays, membrane switches, labels, 3D logo prints.

Seeking cooperation in: Advertisement and design works, technical marking, digital printing, screen printing.

Certificates in use: ISO 9001



EVEKO

Legal form: Ltd
Address: Slokas iela 55, Rīga, LV-1007, Latvia
Phone: +371 67456717
Fax: +371 67456717
E-mail: egils@eveko.lv
Website: www.eveko.lv

Chairman of the Board: Mr Egīls Vētra
Contact: Mr Egīls Vētra
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 32
Founded in: 2001

Turnover in 2011: EUR 1 366 709
Turnover in 2010: EUR 1 027 324
Export volume 2011: EUR 128 744
Export volume 2010: EUR 42 676
Main markets: Latvia, Denmark, Sweden, Norway

Business profile: The printing house EVEKO is a well-equipped production site for sheet-fed and heat-set Web offset printing and post processing. Our facilities consist of several departments – a prepress office, two production lines, post-processing, and logistics.

Seeking cooperation in: Print reselling, promoting our services, expanding our sales team with freelance agents.

Certificates in use: FSC

FLEXO SOL

Legal form: Ltd
Address: Ūnijas iela 4, Rīga, LV-1039, Latvia
Phone: +371 28667968
E-mail: holo@flexosol.lv
Website: www.flexosol.lv

Member of the Board: Mr Ģirts Liepiņš
Contact: Mr Ģirts Liepiņš
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 2
Founded in: 2006

Turnover in 2011: EUR 71 269
Turnover in 2010: EUR 88 924
Export volume 2011: EUR 23 369
Export volume 2010: EUR 54 893
Main markets: Latvia, other EU countries

Business profile: Holographic labels, product labels, flexographic printing.

Seeking cooperation in: We are looking for partners in the EU zone to supply medium quantity (up to 500K) runs of holographic labels.



GAMMAPLASTS

Legal form: Ltd
Address: Kandavas iela 14B, Rīga, LV-1083, Latvia
Phone: +371 67460330, +371 67460331
Fax: +371 67467580
E-mail: office@gammaplast.lv
Website: www.gammaplast.lv

Director: Mr Aleksandrs Usiļonoks
Contact: Mr Andrejs Artjomovs
Position of the contact person: Business Manager
Languages spoken: Latvian, English, Russian
Number of employees: 50
Founded in: 1999

Turnover in 2011: EUR 4 720 481
Turnover in 2010: EUR 4 256 841
Export volume 2011: EUR 350 000
Export volume 2010: EUR 250 000
Main markets: Latvia, Lithuania, Estonia

Business profile: Gammaplasts manufactures packaging for perishable, liquid, food, and non-food products – bottles, tanks, and crates.

Seeking cooperation in: New material suppliers (PE-HD), customers.



GANDRS POLIGRĀFIJA

Legal form: Ltd
Address: Kapseļu iela 11, Rīga, LV-1046, Latvia
Phone: +371 67610009
Fax: +371 67614927
E-mail: poligrafija@gandrs.lv
Website: www.gandrs.lv

Chairman of the Board: Ms Gunita Biržaka-Šauriņa
Contact: Mr Gatis Ikers
Position of the contact person: Sales Manager
Languages spoken: Latvian, English, German, Russian
Number of employees: 28
Founded in: 1992

Turnover in 2011: EUR 630 000
Turnover in 2010: EUR 510 000
Export volume 2011: EUR 104 000
Export volume 2010: EUR 64 000
Main markets: Latvia, Scandinavia, other EU countries

Business profile: We design, develop, and produce all kinds of high-quality printed materials, meeting your requests and expectations. Over the last 20 years, millions of papers have gone through our hands, but we begin each new project with a white sheet that turns into a unique printed material. Our great experience in printing, modern equipment, and professional staff allow us to provide operative and highly qualitative services. By choosing the printing house Gandrs Poligrafija, you will get not only qualitative services and competitive prices, but also a reliable business partner!

Seeking cooperation in: See Business profile.



GEKA

Legal form: Ltd
Address: Kalnciema iela 87, Rīga, LV-1046, Latvia
Phone: +371 67454505
Fax: +371 67454506
E-mail: geka@geka.lv
Website: www.geka.lv

Member of the Board: Mr Edgars Bulle
Contact: Ms Ineta Kupča
Position of the contact person: Head of Sales Department
Languages spoken: Latvian, English, Russian
Number of employees: 20
Founded in: 1991

Turnover in 2011: EUR 680 697
Turnover in 2010: EUR 632 122
Export volume 2011: EUR 15 626
Export volume 2010: EUR 16 889
Main markets: Latvia

Business profile: Awards, engraving, printing, stamps, representation materials.

Seeking cooperation in: See Business profile.



HOLDA

Legal form: Ltd
Address: Ganību dambis 29, Rīga, LV-1005, Latvia
Phone: +371 67382339, +371 67353180, +371 67353179
Fax: +371 67382043
E-mail: info@holda.lv
Website: www.holda.lv

Chairman of the Board: Mr Reinats Šorins
Contact: Mr Reinats Šorins
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, Estonian, Russian, Ukrainian
Number of employees: 37
Founded in: 1994

Turnover in 2011: EUR 864 177
Turnover in 2010: EUR 939 151
Main markets: Latvia, Lithuania, Estonia

Business profile: The entire manufacturing cycle from idea and design creation to the end product. We specialize in compound products using new technologies for packaging and advertising, packaging for medicine (boxes, instructions, manuals, labels, stickers, etc) and textile and sewing industry (photo, design, catalogues, tags, labels, etc).

Seeking cooperation in: We are seeking for new clients, especially in the textile and sewing industry, as well as partners (distributors) of promotional products – T-shirts, sports uniform, badges and accessories.



JELGAVAS TIPOGRĀFIJA

Legal form: Ltd
Address: Langervaldes iela 1A, Jelgava, LV-3002, Latvia
Phone: +371 63024501
Fax: +371 63022927
E-mail: jt@jt.lv
Website: www.jt.lv

Chairman of the Board: Mr Juris Silis
Contact: Mr Ģirts Karlsons
Position of the contact person: Head of Sales Department
Languages spoken: Latvian, English, Russian
Number of employees: 105
Founded in: 1996

Turnover in 2011: EUR 5 808 100
Turnover in 2010: EUR 5 394 005
Export volume 2011: EUR 2 798 796
Export volume 2010: EUR 1 965 761
Main markets: Latvia, Finland, Sweden, Germany, Benelux, France, Norway, Russia

Business profile: High-quality hardback and soft-cover books, stitched brochures, diaries, calendars, and advertising materials. In addition to standard hardback and soft-cover books, we also offer paperback books with flaps; books with rounded corners; book covers made from two materials; laminated, UV-lacquered, foil-stamped covers; etc.

Seeking cooperation in: We are looking for publishing houses and print brokers that would be interested in placing their production orders in Latvia.

Certificates in use: FSC



KRAUKLĪTIS

Legal form: Ltd
Address: Rūpniecības iela 3, Aizkraukle, Aizkraukles nov., LV-5101, Latvia
Phone: +371 65133815
Fax: +371 65121171
E-mail: info@krauklitis.lv, aiva.gobina@krauklitis.lv
Website: www.krauklitis.lv

Member of the Board: Mr Eduards Locans
Contact: Ms Aiva Gobina
Position of the contact person: Sales Manager
Languages spoken: Latvian, English, German, Russian
Number of employees: 50
Founded in: 1991

Turnover in 2011: EUR 1 398 384
Turnover in 2010: EUR 1 648 237
Export volume 2011: EUR 1 188 626
Export volume 2010: EUR 1 401 001
Main markets: Latvia, Lithuania, Estonia, Germany, Scandinavia

Business profile: Krauklitis Ltd. supplies school and office paper stationery to manufacturers and wholesalers. The company currently has more than 5,000 different kinds of products. Most of them are exercise books, notepads, accounting forms, user manuals, and packaging. The company also provides designer services and custom product finishing, according to the customer's requirements.

Seeking cooperation in: We are looking for customers to whom we could be a potential supplier for: exercise books, drawing pads, coloring books, writing paper, diaries, forms, notepads, wire-o pads, user manuals, or any other custom designed product.

Certificates in use: ISO 9001



LANGA

Legal form: IRF Ltd
Address: Vienības gatve 200, Rīga, LV-1058, Latvia
Phone: +371 67068400
Fax: +371 67068499
E-mail: office@langa.lv
Website: www.langa.lv

Chairman of the Board: Mr Aleksejs Jaluņins
Contact: Mr Nikolajs Jaluņins
Position of the contact person: Chief Executive
Languages spoken: Latvian, English, German, Russian
Number of employees: 91
Founded in: 1991

Turnover in 2011: EUR 2 029 988
Turnover in 2010: EUR 1 050 814
Export volume 2011: EUR 1 743 873
Export volume 2010: EUR 665 756
Main markets: Latvia, Estonia, Slovenia, Germany, Russia

Business profile: The most important products of the company are blister package for small-scale industrial goods, trays, cushion pads, and cardboard boxes for confectionery goods.

Seeking cooperation in: See Business profile.

Certificates in use: ISO 9001



LATGALES DRUKA

Legal form: Ltd
Address: Baznīcas iela 28, Rēzekne, LV-4601, Latvia
Phone: +371 64607276, +371 26649977
Fax: +371 64625938
E-mail: druka@druka.lv
Website: www.druka.lv

Director: Mr Andis Kazaks
Contact: Ms Ilona Kazaka
Position of the contact person: Head of Marketing
Languages spoken: Latvian, English, German, Russian
Number of employees: 50
Founded in: 1994

Turnover in 2011: EUR 1 426 281
Turnover in 2010: EUR 1 359 091
Export volume 2011: EUR 4 996
Export volume 2010: EUR 6 080
Main markets: Latvia, Sweden, Netherlands

Business profile: Books, calendars, advertising materials, magazines, stickers, tickets.

Seeking cooperation in: Soft-cover books with or without flaps.



LGV

Legal form: Ltd
Address: Elizabetes iela 22-3, Rīga, LV-1050, Latvia
Phone: +371 67287540, +371 67285560
Fax: +371 67821456
E-mail: lgv@lgv.lv
Website: www.lgv.lv

Chairman of the Board: Mr Andrejs Lapiņš
Contact: Mr Andrejs Lapiņš
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 18
Founded in: 1991

Turnover in 2011: EUR 573 124
Turnover in 2010: EUR 492 967
Export volume 2011: EUR 70 000
Export volume 2010: EUR 17 000
Main markets: Latvia, Lithuania, Estonia, Russia

Business profile: Stamps, printing works, engraving, visual (outdoor and indoor) advertising, advertising items.

Seeking cooperation in: See Business profile.

LIEPĀJAS PAPIĒRS

Legal form: JSC
Address: Pļavu iela 17, Liepāja, LV-3411, Latvia
Phone: +371 63424605
Fax: +371 67821456
E-mail: lp@liepajaspapirs.lv
Website: www.liepajaspapirs.lv

President: Mr Jānis Vilnītis
Contact: Mr Armands Dejus
Position of the contact person: Vice-president
Languages spoken: Latvian, Lithuanian, English, Russian
Number of employees: 93
Founded in: 1993

Turnover in 2011: EUR 5 868 069
Turnover in 2010: EUR 5 357 938
Export volume 2011: EUR 3 212 471
Export volume 2010: EUR 2 491 000
Main markets: Latvia, Lithuania, Poland, Belarus, Russia

Business profile: Self-adhesive labels, shrink-sleeve film labels.

Seeking cooperation in: New markets and customers.

Certificates in use: ISO 9001, ISO 14001



Livonia^{print}

LIVONIA PRINT

Legal form: Ltd
Address: Ventpils iela 50, Rīga, LV-1002, Latvia
Phone: +371 67442831
Fax: +371 67442832
E-mail: info@livoniaprint.lv
Website: www.livoniaprint.lv

Managing Director: Mr Trond Erik Isaksen
Contact: Ms Janīna Blūma
Position of the contact person: Sales Director
Languages spoken: Latvian, Finnish, Swedish, Danish,
German, English, Norwegian, Russian
Number of employees: 243
Founded in: 2006

Turnover in 2011: EUR 25 055 282
Turnover in 2010: EUR 20 883 833
Export volume 2011: EUR 24 553 361
Export volume 2010: EUR 20 528 990
Main markets: Finland, Sweden, Denmark, Germany,
Norway

Business profile: Livonia Print is a printing plant and bindery in Riga, Latvia, specializing in full-color and black-and-white book production. The plant has been designed to have the shortest and fastest production cycle to produce high-quality books. At Livonia Print, we offer a combination of technical proficiency, many years of experience in book production, and exceptional standards of customer service. Our team is ready to provide professional advice and help from the moment you decide to publish a book to its completion.

Seeking cooperation in: We offer publishers to place their book production orders at Livonia Print.

Certificates in use: FSC, PEFC, Nordic Swan label

MADONAS poligrāfists

MADONAS POLIGRĀFISTS

Legal form: Ltd
Address: Zemitānu iela 2B-110A, Rīga, LV-1012, Latvia
Phone: +371 67310274
Fax: +371 67310274
E-mail: madpolriga@madpol.lv
Website: www.madpol.lv

Director: Ms Ilze Zvirgzdiņa
Contact: Ms Dina Sakse
Position of the contact person: Managing Director
Languages spoken: Latvian, English, Russian
Number of employees: 35
Founded in: 2004

Turnover in 2011: EUR 799 932
Turnover in 2010: EUR 886 423
Export volume 2011: EUR 121 286
Export volume 2010: EUR 128 213
Main markets: Latvia, Lithuania, Estonia, Scandinavia,
other EU countries

Business profile: The company was established in 1994 as a full-service printing house able to produce a wide range of printed materials. We have three main product groups: advertising materials (posters, flyers, brochures); hard cover and soft-cover books and catalogues with PUR binding; and forms. Our machinery, together with our highly qualified staff, allows us to produce small and medium runs of standard and custom-made products.

Seeking cooperation in: We are looking for partners in Scandinavia and Russia who are interested in ordering printed materials (publishing houses, advertising agencies, etc.).

Certificates in use: ISO 9001



MAGNUM NT

Legal form: Ltd
Address: A. Briāna iela 9-1, Rīga, LV-1001, Latvia
Phone: +371 67285758
Fax: +371 67280150
E-mail: janis@magnumnt.lv
Website: www.magnumnt.lv

Chairman of the Board: Mr Raivo Armuliks
Contact: Mr Jānis Heinsbergs
Position of the contact person: Managing Director
Languages spoken: Latvian, English, Russian
Number of employees: 15
Founded in: 1996

Turnover in 2011: EUR 755 440
Turnover in 2010: EUR 702 254
Export volume 2011: EUR 25 000
Export volume 2010: EUR 22 000
Main markets: Latvia, Lithuania, Estonia

Business profile: Large-format digital printing. Various products for visual communication printed on roll-to-roll, rigid, and polyester materials. Four main print technologies are presented: UV print, solvent print, water-based ink print, and sublimation. The company provides clients with full-service project management, from design to montage of print products.

Seeking cooperation in: Print agencies and in-house marketing department clients are welcome for long-run cooperation, based on mutual trust in pricing and quality.



MCĀBOLS POLIGRĀFIJA

Legal form: Ltd
Address: Uriekstes iela 2A-22, Rīga, LV-1005, Latvia
Phone: +371 67566248
Fax: +371 67566251
E-mail: print@mcabols.lv
Website: www.mcabols.lv

Director: Mr Vilnis Vikmanis
Contact: Mr Vilnis Vikmanis
Position of the contact person: Director
Languages spoken: Latvian, English, Russian
Number of employees: 46
Founded in: 1991

Turnover in 2011: EUR 1 542 042
Turnover in 2010: EUR 1 359 091
Export volume 2011: EUR 76 681
Export volume 2010: EUR 149 329
Main markets: Latvia, Lithuania, Estonia, Sweden, Denmark, UK, Norway

Business profile: McĀbols was founded in 1991 and has long-term experience in the printing industry. The main goal of our company is to deliver high-quality service in full-color and multi-color printing. The main types of products we work with are: corporate press (newsletters and magazines); full-color books and albums; annual reports; exclusive publications, brochures, and booklets (mono- or full-color, saddle-stitched or perfect-bound, folded, die-cut, with or without images, varnished or not, large and small formats); colorful calendars (various shapes, vivid design, creative solutions, O-wire binding); and a variety of advertising materials (posters, presentation folders and flyers, advertising wobblers, and shelf-stoppers). We are very strong in post-production.

Seeking cooperation in: We fulfill all the printing desires of our clients.

Certificates in use: FSC



MICRODOT

Legal form: Ltd
Address: Jūrkalnes iela 15/25, Rīga, LV-1046, Latvia
Phone: +371 26565303
Fax: +371 67370074
E-mail: maris@microdot.lv

Member of the Board: Mr Mārtiņš Znotēns
Contact: Mr Māris Bulats
Position of the contact person: Sales Manager
Languages spoken: Latvian, English, Russian
Number of employees: 30
Founded in: 2004

Turnover in 2011: EUR 1 373 004
Turnover in 2010: EUR 1 491 383
Export volume 2011: EUR 147 998
Export volume 2010: EUR 117 209
Main markets: Latvia

Business profile: Print-jobs we handle: advertising specialties, brochures and magazines, books (perfect/case bound), catalogues, direct-mailing materials, newsletters and folders, labels.

Seeking cooperation in: Seeking partners to expand business in the international printing market.

Certificates in use: FSC-STD-40-004 for Chain of Custody Certification

NIPON

NIPON

Legal form: Ltd
Address: Rūpniecības iela 4, Olaine, Olaines nov., LV-2114, Latvia
Phone: +371 29363186
E-mail: nipon.s@inbox.lv
Website: www.nipon.lv

Chairman of the Board: Mr Leons Sokolovs
Contact: Ms Agnese Sokolova
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 6
Founded in: 1997

Turnover in 2011: EUR 181 636
Turnover in 2010: EUR 155 336
Main markets: Latvia

Business profile: Existing model. There may be different color, size, and shape variations according to the required use and functions. Nipon specializes in the construction of non-standard equipment and the production of non-standard plastic goods. Packaging from bioplastic is available.

Seeking cooperation in: Nipon is looking for business partners who need the services that our company offers.



OLDERI

Legal form: Ltd
Address: Druvas iela 18A, Rīga, LV-1002, Latvia
Phone: +371 67613129
Fax: +371 67409600
E-mail: olderi@olderi.lv
Website: www.olderi.lv

Chairman of the Board: Mr Jānis Ločmelis
Contact: Ms Ilze Dērupa
Position of the contact person: Head of Export Department
Languages spoken: Latvian, German, English, Russian
Number of employees: 32
Founded in: 1994

Turnover in 2011: EUR 1 492 834
Turnover in 2010: EUR 1 255 145
Export volume 2011: EUR 301 579
Export volume 2010: EUR 202 112
Main markets: Latvia, Lithuania, Estonia, Germany, Scandinavia

Business profile: The printing house OLDERI is a printing company with a wide range. We print in offset and flexo technologies. We are very proud of our waterless offset printing machine Codimag VIVA 340, which is the most powerful printing machine in Northern Europe. We offer almost a full range of printing services – from business cards, calendars and flyers, to self-adhesive labels and labels for industrial producers. The printing house OLDERI was established in 1994, and over the years we have grown from a small home business with just a few people to an extensive printing company with more than 30 employees working in three shifts.

Seeking cooperation in: See Business profile.



OLFA PRESS

Legal form: Ltd
Address: Rūpnīcu iela 5, Olaine, Olaines nov., LV-2114, Latvia
Phone: +371 67013824
Fax: +371 67013917
E-mail: olfap@olainfarm.lv
Website: www.olfapress.lv

Member of the Board: Mr Nikolajs Pospelovs
Contact: Mr Andrejs Cvetkovs
Position of the contact person: Manager
Languages spoken: Latvian, English, Russian
Number of employees: 17
Founded in: 2001

Turnover in 2011: EUR 742 548
Turnover in 2010: EUR 686 962
Main markets: Latvia

Business profile: Graphic design, offset printing (boxes, brochures, posters, business cards, calendars), cutting, tooled wood, Braille, creasing, perforation, staple, gluing. Flexo printing (width to: 330mm).

Seeking cooperation in: Pharmaceutical packaging (boxes, instructions, foil on blisters).

Certificates in use: ISO 9001



PAPĪRFABRIKA LĪGATNE (PAPER MILL LĪGATNE)

Legal form: Ltd
Address: Pilsoņu iela 1, Līgatne, Līgatnes nov., LV-4110, Latvia
Phone: +371 64153337
Fax: +371 64153330
E-mail: sales@pf-ligatne.lv
Website: www.pf-ligatne.lv

Chairman of the Board: Mr Sandijs Āboliņš-Ābols
Contact: Ms Līga Treiliņa
Position of the contact person: Sales Manager
Languages spoken: Latvian, English, Danish, Russian
Number of employees: 157
Founded in: 2000

Turnover in 2011: EUR 5 131 166
Turnover in 2010: EUR 4 946 510
Export volume 2011: EUR 4 041 307
Export volume 2010: EUR 4 107 305
Main markets: Latvia, Lithuania, Estonia, Scandinavia, Slovakia, Belgium, UK, Ukraine

Business profile: Papīrfabrika LĪGATNE Ltd. is a paper manufacturing enterprise. The company specializes in production of art papers for schools and young artists: drawing, watercolor, black paper; core board and paper cores; and special purpose technical and packaging papers. Max paper width is 1940 mm; grammage range of 70 to 300 gsm. The paper mill manufactures paper using only waste paper as raw materials, and once-used paper is recycled into new paper, thus the paper plant contributes to environmental protection. To our customers we offer individual attention from our staff during the product development stage and regular orders. The small scale and flexible production is able to serve even the most demanding customers.

Seeking cooperation in: We are interested in cooperating with different companies and distributors.

Certificates in use: ISO 9001, ISO 14001, FSC



PARĪT BŪS

Legal form: Ltd
Address: Rāmuļu iela 1, Rīga, LV-1005, Latvia
Phone: +371 29277102, +371 26598321
Fax: +371 67454052
E-mail: kalendari@valtersunrapa.lv
Website: www.valtersunrapa.lv, www.kalendari.lv

Chairman of the Board: Ms Daina Lipiniece
Contact: Mr Andrejs Lipinieks
Position of the contact person: Project Manager
Languages spoken: Latvian, English, Russian
Founded in: 2002

Main markets: Latvia

Business profile: Brochures, annual reports, posters, leaflets, folders, paper bags, books, catalogues, brochures, newspapers, magazines, forms, envelopes, tickets, calendars, and other sheet-fed offset printing.

Seeking cooperation in: Sheet offset printing.



PEPI RER

Legal form: Ltd
Address: Parka iela 25, Valka, Valkas nov., LV-4701, Latvia
Phone: +371 64707024
Fax: +371 64707025
E-mail: info@pepিরer.lv
Website: www.pepিরer.lv

Chairman of the Board: Mr Imants Šteins
Contact: Mr Viesturs Lucans
Position of the contact person: Marketing Manager
Languages spoken: Latvian, English, Russian
Number of employees: 63
Founded in: 2002

Turnover in 2011: EUR 4 511 875
Turnover in 2010: EUR 3 552 707
Export volume 2011: EUR 3 381 475
Export volume 2010: EUR 2 728 240
Main markets: Latvia, Lithuania, Estonia, Finland, Sweden

Business profile: Polyethylene foam packaging materials (standard foam, antistatic foam, foam laminated with a high-density polyethylene film or kraft paper, foam planks of high thickness, packaging profiles), air bubble film materials (2-layer or 3-layer air bubble film, antistatic air bubble film, air bubble film laminated with kraft paper, AL foil or high density polyethylene film), and bio-based packaging materials.

Seeking cooperation in: Cooperation with wholesalers of packaging materials. We offer a complete set of different packaging materials and provide individual solutions to the packaging problems of our customers

Certificates in use: ISO 9001



Mūkusalā

POLIGRĀFIJAS GRUPA MŪKUSALĀ

Legal form: Ltd
Address: Mūkusalas iela 15A, Rīga, LV-1004, Latvia
Phone: +371 67063187, +371 67063266
Fax: +371 67063275
E-mail: pgm@pgm.lv
Website: www.pgm.lv

Director: Mr Visvaldis Trokša
Contact: Mr Andrejs Siliņš
Position of the contact person: Project Manager
Languages spoken: Latvian, English, Russian
Number of employees: 93
Founded in: 1993

Turnover in 2011: EUR 14 423 267
Turnover in 2010: EUR 13 328 633
Export volume 2011: EUR 3 750 049
Export volume 2010: EUR 3 290 606
Main markets: Latvia, Sweden, Germany, Netherlands, Norway

Business profile: Poligrāfijas grupa Mūkusalā is a modern printing-oriented company that prints newspapers, magazines, catalogues, promotional materials, and other printing materials.

The company's development is based on meeting market requirements, setting the goal of offering our customers an increasing range of services, and ensuring the most favorable conditions for fulfillment of orders.

We offer high-quality printing services and provide fully professional service.

Seeking cooperation in: Poligrāfijas grupa Mūkusalā prints magazines, advertising materials, and catalogs at friendly prices and with special care for each customer. We would like to cooperate with publishing and advertising companies and offer our printing services.

Certificates in use: ISO 9001, ISO 14001, FSC, Nordic Ecolabel



AKCIJU SABIEDRĪBA
POLIGRĀFISTS

POLIGRĀFISTS

Legal form: JSC
Address: Biķernieku iela 19C, Rīga, LV-1039, Latvia
Phone: +371 67818188
Fax: +371 67818188
E-mail: info@zvaigzne.lv, ilmaloka@inbox.lv
Website: www.zvaigzne.lv

Chairman of the Board: Mr Oskars Slisis
Contact: Ms Ilma Lokmane
Position of the contact person: Administrator, Head of Personnel
Languages spoken: Latvian, Russian
Number of employees: 50
Founded in: 1991

Turnover in 2011: EUR 699 784
Turnover in 2010: EUR 701 554
Main markets: Latvia

Business profile: Production of books, brochures, exercise books.

Seeking cooperation in: See Business profile.



POLIGRĀFSERVISS

Legal form: Ltd
Address: Viļakas iela 4, Rēzekne, LV-4604, Latvia
Phone: +371 64622748
Fax: +371 64622748
E-mail: poligrafserviss@inbox.lv
Website: www.poligrafserviss.lv

Member of the Board: Mr Genādijs Černecovs
Contact: Mr Genādijs Černecovs
Position of the contact person: Member of the Board
Languages spoken: Latvian, Russian
Number of employees: 6
Founded in: 2003

Turnover in 2011: EUR 94 634
Turnover in 2010: EUR 134 415
Main markets: Latvia

Business profile: Offset printing, visual advertising, packaging, silk screening, bookbinding, gifts.

Seeking cooperation in: See Business profile.



POLIPAKS

Legal form: Ltd
Address: Ganību dambis 24A-52, Rīga, LV-1005, Latvia
Phone: +371 67517651
Fax: +371 67517650
E-mail: office@polipaks.com
Website: www.polipaks.com

Chairman of the Board: Mr Andrejs Kologrejevs
Contact: Mr Viktors Korņenkovs
Position of the contact person: Head of Sales Department
Languages spoken: Latvian, English, Russian
Number of employees: 179
Founded in: 1996

Turnover in 2011: EUR 21 059 257
Turnover in 2010: EUR 17 241 719
Export volume 2011: EUR 9 693 203
Export volume 2010: EUR 8 387 423
Main markets: Latvia, other EU countries, Norway, Russia, USA

Business profile: Flexible packaging with flexo-printing of up to 10 colors. Laminates, bread bags, chicken bags, shopping bags, glued patch handle bags, and other special types of bags.

Seeking cooperation in: Looking for long-term clients for bread bags, chicken bags, shopping bags, glued patch handle bags, and special type bags in Sweden, Finland, Norway, Denmark, the Netherlands, UK, and France.

Certificates in use: ISO 9001:2008



PRESES NAMS BALTIC

Legal form: Ltd
Address: Jāņsili, Silakrogs, Ropažu nov., LV-2133, Latvia
Phone: +371 67043375
Fax: +371 67043380
E-mail: info@pnbaltic.eu
Website: www.pnbaltic.eu

Member of the Board: Mr Aleksandrs Smogļukovs
Contact: Mr Yuri Savin
Position of the contact person: Director of Customer Service Department
Languages spoken: Latvian, English, Russian
Number of employees: 156
Founded in: 2009

Turnover in 2011: EUR 12 775 900
Turnover in 2010: EUR 9 681 126
Export volume 2011: EUR 11 370 551
Export volume 2010: EUR 8 616 202
Main markets: Finland, Sweden, Denmark, Netherlands, Norway, Russia

Business profile: Based on advanced technical and technological solutions, and using equipment from leading manufacturers, our modern and powerful printing house allows us to effectively implement the most unique and sophisticated printing projects, enabling our customers to gain a leading position in the market.

Seeking cooperation in: Within the sphere of our expertise – printing and book binding, with all the most modern machinery and processes in-house – we can meet all of a publisher's demands, starting from the very basic to the most sophisticated.

Certificates in use: ISO 9001, FSC, Powered by Green



PRINTSTILS

Legal form: Ltd
Address: Alauksta iela 7, Rīga, LV-1009, Latvia
Phone: +371 67845131
E-mail: printstils@printstils.com
Website: www.printstils.com

Members of the Board: Ms Natalja Bogdanova, Mr Dmitrijs Štefans

Contact: Ms Santa Škarstāne
Position of the contact person: Project Manager
Languages spoken: Latvian, English, Russian
Number of employees: 10
Founded in: 1995

Main markets: Europe

Business profile: The printing house PRINTSTILS specializes in making high-quality books, scientific and special editions, and yearbooks in hard or soft cover. At our printing house, you can order books with a print run starting from 30 copies.

Seeking cooperation in: We are interested in cooperation with publishers and authors all around the world.



PUSE PLUS

Legal form: Ltd
Address: Kalnciema iela 88A, Rīga, LV-1046, Latvia
Phone: +371 67451354, +371 67451355, +371 67451346
Fax: +371 67451343
E-mail: birojs@puseplus.lv
Website: www.puseplus.lv

Chairman of the Board: Mr Roberts Freidensons

Contact: Mr Roberts Freidensons
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 24
Founded in: 1997

Turnover in 2011: EUR 1 109 000

Turnover in 2010: EUR 985 918

Export volume 2011: EUR 88 720

Export volume 2010: EUR 49 296

Main markets: Latvia, Lithuania, Estonia, Netherlands

Business profile: GREETING CARD PRODUCTION and wholesale, commercial printing, design for all ranges of greeting cards.

Seeking cooperation in: Realization of products.



**Rigas
Zimogu
fabrika**

RĪGAS ZĪMOGU FABRIKA

Legal form: JSC
Address: Merķeļa iela 11, Rīga, LV-1050, Latvia
Phone: +371 67073535, +371 67211211
Fax: +371 67073536
E-mail: info@rzf.lv
Website: www.rzf.lv

Director: Mr Jānis Brečs
Contact: Ms Ilze Kraukle
Position of the contact person: Sales Manager
Languages spoken: Latvian, English, Russian
Number of employees: 23
Founded in: 1992

Turnover in 2011: EUR 683 553
Turnover in 2010: EUR 653 995
Export volume 2011: EUR 9 810
Export volume 2010: EUR 18240
Main markets: Latvia, Lithuania, Estonia

Business profile: Our wide range of modern technologies, as well as experienced specialists, lets us offer our customers:

- Printed work. Technologies: offset printing, digital printing, bookbinding. Products: leaflets, poster, folders, books, catalogues, brochures, letterheads, envelopes, paper bags, tickets, and calendars.
- Stamps and metal-work. Technologies: laser engraving, etching, embossing, hot-printing, foil-printing. Products: stamps, seals, signs, plaques, and magnesium clichés for hot-print and embossing.
- Advertising and promotional products. Technologies: pad printing, silk-screen printing on textile and paper, sand blasting, transfer, decal. Products: T-shirts, umbrellas, pens, mugs, bags, etc.

Seeking cooperation in: See Business profile.



SISE PRINT

Legal form: Ltd
Address: Brīvības iela 85-21, Rīga, LV-1001, Latvia
Phone: +371 29442600
E-mail: info@sise.lv

Member of the Board: Mr Andris Borovkovs
Contact: Mr Andris Borovkovs
Position of the contact person: Chief Executive Officer
Languages spoken: Latvian, English, Russian
Founded in: 1998

Turnover in 2011: EUR 170 132
Turnover in 2010: EUR 186 605
Main markets: Latvia, Lithuania, Estonia, Scandinavia

Business profile: Full service screen printing and pad printing company.

Seeking cooperation in: Advertising agencies, promotional gift agencies, agents for printing services, printing houses, and design studios.



SMURFIT KAPPA BALTIC

Legal form: Ltd
Address: Aviācijas iela 18, Jelgava, LV-3002, Latvia
Phone: +371 63094208
Fax: +371 63094211
E-mail: info.latvia@smurfitkappa.lv
Website: www.smurfitkappa.lv

Plant Manager: Mr Jānis Vilmanis
Contact: Ms Inese Bērziņa
Position of the contact person: Sales Assistant
Languages spoken: Latvian, English, Russian
Number of employees: 25
Founded in: 2006

Turnover in 2011: EUR 2 180 000
Turnover in 2010: EUR 1 759 530
Main markets: Latvia, Estonia

Business profile: Corrugated board packaging, containerboards, transport packaging, shelf ready packaging, bag in box, other paper packaging.

Seeking cooperation in: See Business profile.

STORA ENSO PACKAGING

Legal form: Ltd
Address: Tiraines iela 5, Rīga, LV-1058, Latvia
Phone: +371 67670077
Fax: +371 67675815
E-mail: info.seplv@storaenso.com
Website: www.storaenso.com

Member of the Board: Mr Ojārs Skangals
Contact: Ms Maija Liepa
Position of the contact person: Sales and Marketing Manager
Languages spoken: Latvian, English, Russian
Number of employees: 129
Founded in: 1994

Turnover in 2011: EUR 35 769 256
Turnover in 2010: EUR 29 119 671
Main markets: Latvia, Lithuania, Estonia

Business profile: Corrugated board sheets and boxes.

Seeking cooperation in: Supply of corrugated board packaging.

Certificates in use: ISO 9001, ISO 22000

ŠKIBE-CHG

Legal form: Ltd
Address: Pulkveža Brieža iela 35, Rīga, LV-1045, Latvia
Phone: +371 67220425
Fax: +371 67220426
E-mail: skibe2@inbox.lv, maisufabrika@inbox.lv

Chairman of the Board: Mr Ruslans Baranovs
Contact: Ms Larisa Baranova
Position of the contact person: Sales Manager
Languages spoken: Latvian, English, Russian
Number of employees: 7
Founded in: 1996

Turnover in 2011: EUR 280 415
Turnover in 2010: EUR 199 490
Main markets: Latvia, other EU countries

Business profile: Specializes in manufacturing of industrial packaging – plastic bags, vacuum bags, cardboard boxes, and other packaging for the food, wood (pellets, briquettes, firewood), textile, chemical, and agriculture industries. Printed work. Design. Synergy and optimal solution.

Seeking cooperation in: Export in industrial packaging. Producers of raw materials. Manufacturers of other types of packaging for joint cooperation. Producers of equipment manufacturers.

TABULA RASA

Legal form: Ltd
Address: Piedrujas iela 7, Rīga, LV-1073, Latvia
Phone: +371 67815140
Fax: +371 67627206
E-mail: tabula@tabularasa.lv
Website: www.tabularasa.lv

Chairman of the Board: Mr Aleksandrs Timošenko
Contact: Mr Aleksandrs Timošenko
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 10
Founded in: 1992

Turnover in 2011: EUR 266 685
Turnover in 2010: EUR 204 367
Main markets: Latvia

Business profile: The company Tabula Rasa was established in 1992 and specializes in office and advertising printing. Our company provides a full range of services – from business cards to color catalogues printing.

Seeking cooperation in: See Business profile.



TALSU TIPOGRĀFIJA

Legal form: Ltd
Address: Jaunā iela 17, Talsi, Talsu nov., LV-3201, Latvia
Phone: +371 29484490
Fax: +371 63291601
E-mail: taltip@dizainstt.lv
Website: www.taltip.lv

Chairman of the Board: Ms Inga Poļevska
Contact: Mr Valdis Poļevskis
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, Russian
Number of employees: 67
Founded in: 1996

Turnover in 2011: EUR 1 396 692
Turnover in 2010: EUR 1 447 025
Export volume 2011: EUR 186 037
Export volume 2010: EUR 183 769
Main markets: Latvia

Business profile: Full range of pre-print, print, and post-print services.

Seeking cooperation in: Business partners.

Certificates in use: FSC



TEHNOINFORM

Legal form: JSC
Address: Jūrkalnes iela 4, Jūrmala, LV-2011, Latvia
Phone: +371 67732435, +371 67732758
Fax: +371 67732559
E-mail: info@tehnoinform.lv
Website: www.tehnoinform.eu

Chairman of the Board: Mr Oleksandr Perekalin
Contact: Ms Tatjana Tretjakova
Position of the contact person: Sales Manager
Languages spoken: Latvian, English, Russian
Number of employees: 75
Founded in: 1992

Turnover in 2011: EUR 7 955 542
Turnover in 2010: EUR 8 734 071
Export volume 2011: EUR 6 364 434
Export volume 2010: EUR 6 987 257
Main markets: Latvia, Lithuania, Estonia, Scandinavia, Belarus, Russia, Ukraine

Business profile: Self-adhesive labels, cash register rolls, and business-form production. We offer 5-color UV offset printing with/without special safety system – micro text, UV-invisible color, thermo sensitive color, etc.

Seeking cooperation in: See Business profile.

TIPOGRĀFIJA UNIVERSUMS A

Legal form: Ltd
Address: Pils iela 11A, Tukums, Tukuma nov., LV-3101, Latvia
Phone: +371 63181084, +371 63181089
Fax: +371 63181265
E-mail: universuma@apollo.lv
Website: www.universumsa.lv

Chairman of the Board: Mr Andrejs Cinovskis
Contact: Mr Didzis Cinovskis
Position of the contact person: Member of the Board
Languages spoken: Latvian, English, German, Russian
Number of employees: 8
Founded in: 1994

Turnover in 2011: EUR 149 017
Turnover in 2010: EUR 149 189
Main markets: Latvia, Denmark

Business profile: Hardcover and soft-cover book production with short runs, color advertising materials, forms, labels.

Seeking cooperation in: See Business profile.

TRYPET

Legal form: Ltd
Address: Rūpnīcu iela 4, Olaine, Olaines nov., LV-2114, Latvia
Phone: +371 67069863
Fax: +371 67069813
E-mail: info@trypet.lv
Website: www.trypet.lv

Member of the Board: Mr Vadims Fedjanjins
Contact: Ms Kristina Kosmoviča
Position of the contact person: Project Manager
Languages spoken: Latvian, Polish, English, Italian, Russian
Number of employees: 20
Founded in: 2004

Turnover in 2011: EUR 929 040
Turnover in 2010: EUR 431 471
Main markets: Latvia, Lithuania, Estonia, Finland, Sweden, Poland, Czech Republic, Hungary, Slovakia, Netherlands, UK

Business profile: Two main technologies are used for the production of PET containers: 2-stage reheat injection stretch blow molding, and 1-stage stretch blow molding. We have both of them. Our blow-molding division operates speedy automatic equipment but also has small semi-automatic machines. We produce our own closures and do lining upon request.

What we do not make by ourselves, we source. Since the start of the business in 2004 we have developed hundreds of jars and a number of unique pre-forms, as well as closures.

Seeking cooperation in: We are open to offering packaging to companies with the following specializations: coffee, tea, instant drinks; fish and seafood; PET for bathrooms; table salt and sugar; chocolate spreads; nuts, mushrooms, berries, and other foods; cosmetics; mayonnaise and sauces; groceries and cereals; herbs and spices; pastries and candies; honey and jams; dairy products; PET for house and garden; animal food and products; dietary and parapharma; other non-food products.

Certificates in use: Food-approval certificate



ULMA

Legal form: Ltd
Address: Bruņinieku iela 36 k-3, Rīga, LV-1011, Latvia
Phone: +371 67846689
Fax: +371 67846686
E-mail: ulma@ulma.lv
Website: www.ulma.lv

Member of the Board: Mr Māris Upmacis
Contact: Ms Natalja Gindina, Ms Linda Majauške
Position of the contact person: Project Managers
Languages spoken: Latvian, English, German
Number of employees: 24
Founded in: 1994

Turnover in 2011: EUR 906 829
Turnover in 2010: EUR 804 290
Export volume 2011: EUR 42 442
Export volume 2010: EUR 38 803
Main markets: Latvia, Lithuania, Estonia, Sweden,
Germany, Denmark, Greece, Norway, Belarus, Russia,
China, Hong Kong

Business profile: ULMA is a design studio and printing house that specializes in the production of packaging and publicity materials. We also make periodical publications, newspapers, and magazines. In addition, we also do shape cuts, foil stampings, press reliefs, raised impressions, complicated gluing, etc.

Seeking cooperation in: We want to collaborate with companies that need brochures, booklets, catalogues, greeting cards, calendars, and packaging.



UNITEDPRESS TIPOGRĀFIJA

Legal form: Ltd
Address: Vestienas iela 6, Rīga, LV-1035, Latvia
Phone: +371 67648050
Fax: +371 67289266
E-mail: arturs@unitedpress.lv
Website: www.unitedpress.lv

Chairman of the Board: Mr Artūrs Broks
Contact: Mr Artūrs Broks
Position of the contact person: Chairman of the Board
Languages spoken: Latvian, Swedish, German, English,
Norwegian
Number of employees: 50
Founded in: 1992

Turnover in 2011: EUR 4 285 714
Turnover in 2010: EUR 3 250 433
Export volume 2011: EUR 4 000 000
Main markets: Norway, Sweden

Business profile: Sheet-feed printing (format up to 72x102) and web-heat-set printing, all finishing in-house – stitching, perfect binding, wire-o binding, laminating, die cutting, and hardback binding. We currently print around 50 Norwegian periodical magazines in runs of 1000 to 80 000 and can provide many well-known references.

Seeking cooperation in: Scandinavian publishers (books, magazines, calendars), advertising agencies, charity organizations, tourism offices, hobby groups, printers/brokers who want to save on print production.

Certificates in use: ISO 9001, ISO 14001, FSC, PEFC





VALĒRIJA LUKSS

Legal form: Ltd
Address: Ūnijas iela 6, Rīga, LV-1084, Latvia
Phone: +371 67840093
Fax: +371 67840092
E-mail: info@valeria-lux.com
Website: www.valeria-lux.com

Member of the Board: Mr Oļegs Semjonovs
Contact: Mr Vladimirs Požarnikovs
Position of the contact person: Manager
Languages spoken: Latvian, English, Russian
Number of employees: 45
Founded in: 1997

Turnover in 2011: EUR 778 025
Turnover in 2010: EUR 751 518
Export volume 2011: EUR 336 787
Export volume 2010: EUR 248 320
Main markets: Latvia, Lithuania, Estonia, Russia

Business profile: Production of hard polymer PET, PVH, PS polyethylene: correx boxes and crimp cups for confectionery products, shell-type packing for small-dimension industrial products, disposable packing for food-stuffs, plastic boxes.

The company also develops and manufactures dies and stereotype blocks for packaging production.

Seeking cooperation in: Producers of manufactured goods (hunting devices, appliances, hardware, fittings), producers of food-stuffs and confectionery.

Certificates in use: Hygiene certificate for PET production

VALSTS PAPIĀRU SPIESTUVE (STATE PRINTING HOUSE)

Legal form: JSC
Address: Atlasa iela 8, Rīga, LV-1026, Latvia
Phone: +371 67709740
Fax: +371 67709739
E-mail: info@spiestuve.lv
Website: www.spiestuve.lv

Member of the Board: Ms Dace Kvalberga
Contact: Ms Baiba Sprūde
Position of the contact person: Sales Manager
Languages spoken: Latvian, English, German, Russian
Number of employees: 18
Founded in: 1996

Turnover in 2011: EUR 373 087
Turnover in 2010: EUR 439 387
Main markets: Latvia, Lithuania, Estonia

Business profile: Offset printing, digital printing, screen printing, bookbinding. Products: leaflets, posters, folders, hardcover books, softcover books, catalogues, brochures, letterheads, envelopes, paper bags, tickets, and calendars.

Seeking cooperation in: See Business profile.



VEITERS KORPORĀCIJA

Legal form: Ltd
Address: Brīvības gatve 437, Rīga, LV-1024, Latvia
Phone: +371 67994419
Fax: +371 67545174
E-mail: veiters@veiters.lv
Website: www.veiters.lv

Member of the Board: Ms Irina Novikova
Contact: Ms Diana Nesterova
Position of the contact person: Director of Commerce
Languages spoken: Latvian, German, English, Russian
Number of employees: 84
Founded in: 2004

Turnover in 2011: EUR 5 177 891
Turnover in 2010: EUR 4 337 356
Export volume 2011: EUR 2 874 700
Export volume 2010: EUR 1 865 160
Main markets: Latvia, Estonia, Scandinavia, Germany, France, Belgium, Netherlands

Business profile: Our company provides pre-press, press, and post-press. In addition to personalization services, we also provide as special addressing and delivery door-to-door.

Our main products are:

- Soft-cover books, children's coloring and activity books, magazines and newspapers.
- Presentation materials (business cards, brochures, folders, notebooks, envelopes, and forms).
- Promotional materials (flyers, booklets, prospectuses, catalogues, stickers, and posters).
- Souvenirs (calendars and postcards).
- Packaging (paper bags, stickers, labels, and different product packages).
- Other products (tickets, invitations, posters, and menus).

Seeking cooperation in: Our target audiences are:

- Publishing houses that publish children's/adult books, magazines, and newspapers.
- Advertising agencies that generate and implement ideas.
- Designers that develop printing products.
- Producers of the FMCG sector which use printed paper materials in packaging (boxes, labels, instructions, etc.)
- Active trade and production companies (factories, banks, retail chains, etc) that produce advertising materials, etc.

Certificates in use: FSC, Latvian Green Point

VELPLEV

Legal form: Ltd
Address: Jelgavas iela 68/72, Rīga, LV-1004, Latvia
Phone: +371 67614566
Fax: +371 67614566
E-mail: velplev@velplev.lv
Website: www.velplev.lv

Director: Ms Valentīna Puļste
Contact: Ms Aļona Maslova
Position of the contact person: Project Manager
Languages spoken: Latvian, German, English, Russian
Number of employees: 12
Founded in: 1998

Turnover in 2011: EUR 602 803
Turnover in 2010: EUR 601 821
Export volume 2011: EUR 108 690
Export volume 2010: EUR 74 079
Main markets: Latvia, Lithuania, Estonia, other European countries, Russia

Business profile: VELPLEV is a polypropylene and polyethylene packaging manufacturing company, which has been active in the packaging field since 1995. We use certified raw materials and modern technologies to provide our customers with high quality and competitive packaging. VELPLEV produces goods used in the following industries: food industry (bags for bread and bakery products, frozen products, bags for packing vegetables and fruit, etc.); light industry (bags for clothes, textiles, etc.); retail (printed bags for supermarkets and other shops); and advertising (bags for presentations and advertising).

Seeking cooperation in: See Business profile.

Certificates in use: Hygienic assessment of product



VG KVADRA PAK AS

a Van Genechten Packaging company

VG KVADRA PAK

Legal form: JSC

Address: Vienības gatve 11, Rīga, LV-1004, Latvia

Phone: +371 67605064, +371 67611055

Fax: +371 67830457

E-mail: kvadrapak@kvadrapak.lv

Website: www.kvadrapak.lv, www.vangenechten.com

Chairman of the Board: Mr Christian Adams

Contact: Mr Roberts Vasiļevskis

Position of the contact person: Member of the Board

Languages spoken: Latvian, Lithuanian, German, English, Russian

Number of employees: 130

Founded in: 1993

Turnover in 2011: EUR 9 144 412

Turnover in 2010: EUR 7 045 182

Export volume 2011: EUR 6 165 388

Export volume 2010: EUR 4 252 391

Main markets: Latvia, Lithuania, Estonia, Finland, Sweden, Denmark, Poland, Hungary, UK, Norway, Belarus, Russia, Ukraine, Azerbaijan, Kazakhstan

Business profile: As part of Van Genechten Packaging group VG Kvadra Pak is one of the leading folding cardboard packaging producers in the Baltic countries, offering innovative, tailor-made, and cost-effective primary cardboard packaging and multipack solutions for food and non-food businesses in Europe. The company uses offset printing technology and can print using up to six colors and two types of varnish in one print run. Our technological possibilities include: embossing, hot foiling, hologram stamping, window punching (also windows with perforations – one or two scores), gluing 1-6 points cold & hot melt, application of handles, inserts, promotional materials, code reader, and lamination. The company has its own Cad-Cam design centre, where designers create innovative solutions for all kinds of products. Many of the boxes developed and produced by VG Kvadra Pak have received local and international recognition; including multiple World Star Awards.

Seeking cooperation in: Particular interest in cooperation with producers of convenience and frozen foods, beer and spirits, ice cream and dairy products, confectionery, manufactured goods, pharmaceuticals, and cosmetics.

Certificates in use: ISO 9001, BRC, FSC, PEFC



POLIGRĀFIJAS PĒCAPSTRĀDE

VIETA POLIGRĀFISKIE PAKALPOJUMI

Legal form: Ltd

Address: Ūnijas iela 16B, Rīga, LV-1084, Latvia

Phone: +371 67818198, +371 20370151

Fax: +371 67818199

E-mail: info@vieta.lv

Website: www.vieta.lv

Members of the Board: Mr Roberts Muhametšins,

Mr Damirs Mukhametšins

Contact: Mr Roberts Muhametšins

Position of the contact person: Member of the Board

Languages spoken: Latvian, English, Russian

Number of employees: 15

Founded in: 1997

Turnover in 2011: EUR 706 650

Main markets: Latvia

Business profile: Print-finishing services – lamination, screen printing, UV varnishing, glitter varnishing, scratch ink, hot foiling, embossing, die-cutting, creasing, engraving, and other print-finishing services.

Seeking cooperation in: Post-print services, packaging production. Interested in the European, Scandinavian and Russian markets.



V.L.T.

Legal form: Ltd
Address: Mūrmuižas iela 11A, Valmiera, LV-4201, Latvia
Phone: +371 64222145
Fax: +371 64222871
E-mail: normunds.allens@eggbox.lv
Website: www.eggbox.lv

Chairman of the Board: Mr Mārtiņš Egle
Contact: Mr Normunds Allens
Position of the contact person: Head of Sales
Languages spoken: Latvian, English, Russian
Number of employees: 78
Founded in: 1992

Turnover in 2011: EUR 3 370 000
Turnover in 2010: EUR 3 187 341
Export volume 2011: EUR 3 360 000
Export volume 2010: EUR 3 180 000
Main markets: Estonia, Lithuania, Poland

Business profile: Molded-fiber egg packaging from recycled waste paper.

Seeking cooperation in: New technologies for recyclable materials; export markets.

Certificates in use: ISO 9001, ISO 14001



ZELTA RUDENS

Legal form: Ltd
Address: Kandavas iela 39, Rīga, LV-1083, Latvia
Phone: +371 67624955
Fax: +371 67805542
E-mail: ofiss@zr.lv
Website: www.zr.lv

Director: Mr Igors Sčastnijs
Contact: Ms Maruta Millersone - Jurova
Position of the contact person: Manager
Languages spoken: Latvian, English, Russian
Number of employees: 22
Founded in: 1994

Turnover in 2011: EUR 494 880
Turnover in 2010: EUR 406 848
Export volume 2011: EUR 12 757
Export volume 2010: EUR 3 175
Main markets: Latvia, Germany

Business profile: Books (hard binded and soft binded), lamination (gloss, matte), diplomas, organizers with company logos on pages and covers, brochures, leaflets, posters, postcards, menus, all kinds of calendars, folders, business cards, stickers, notebooks, magazines, newspapers, self-copying forms, numeration, CD/DVD covers and labels, price lists, labels, relief stamping including gold and silver, forms, cardboard products, die-cutting.

Seeking cooperation in: Publishers, industrial companies, advertising agencies, travel companies, transport companies, printing houses, food companies, trading companies, entertainment companies, churches, etc.

Certificates in use: ISO 9001



ZEMGUS LB

Legal form: Ltd

Address: Jelgavas iela 68, Rīga, LV-1001, Latvia

Phone: +371 67808608

Fax: +371 67808620

E-mail: zemgus@zemgus.lv

Website: www.zemgus.lv

Member of the Board: Mr Ervīns Lasmanis

Contact: Mr Ervīns Lasmanis

Position of the contact person: Member of the Board

Languages spoken: Latvian, English, Russian

Number of employees: 30

Founded in: 2000

Turnover in 2011: EUR 712 902

Turnover in 2010: EUR 637 413

Export volume 2011: EUR 38 835

Export volume 2010: EUR 1 327

Main markets: Latvia, Lithuania, Estonia

Business profile: Blanks, envelopes, invitation cards; advertising strips, booklets, posters; catalogues, brochures (pasted or stitched-up, with laminate or lacquer); magazines (pasted or stitched-up, with laminate or lacquered); newspapers (black and white, two-color, or full color); self-copy blanks with numeration; labels, packing, stickers; stamping, hot-pressing, lamination, numeration, relief printing, perforation, folding, etc.

Seeking cooperation in: See Business profile.

Useful Addresses

LATVIJAS ĢEOTELPISKĀS INFORMĀCIJAS AĢENTŪRA

(Latvian Geospatial Information Agency)
Address: O. Vācieša iela 43, Rīga, LV-1004, Latvia
Phone: +371 67064201, +371 67064227
Fax: +371 67064209
E-mail: info@lgia.gov.lv
Website: www.lgia.gov.lv

LATVIJAS IEPAKOJUMA SERTIFIKĀCIJAS CENTRS

(Latvian Packaging Certification Centre)
Address: Dunties iela 23A-204, Rīga, LV-1005, Latvia
Phone: +371 67290001
Fax: +371 67813930
E-mail: info@lisc.lv
Website: www.lisc.lv

LATVIJAS POLIGRĀFIJAS UZŅĒMUMU ASOCIĀCIJA

(Association of Latvian Printing Companies)
Address: Pērses iela 14-8, Rīga, LV-1011, Latvia
Phone: +371 67282447
Fax: +371 67282447
E-mail: ieva@lpua.lv
Website: www.printing.lv

LATVIJAS IEPAKOJUMA ASOCIĀCIJA

(Latvian Packaging Association)
Address: Vienības gatve 11, Rīga, LV-1004, Latvia
Phone: +371 67326597
Fax: +371 67508307
E-mail: packaging@packaging.lv
Website: www.packaging.lv

PROFESIONĀLĀS IZGLĪTĪBAS KOMPETENCES CENTRS „RĪGAS VALSTS TEHNIKUMS”

(Rīgas Valsts tehnikums, Professional Education Competence Centre)
Address: K. Valdemāra iela 1C, Rīga, LV-1817, Latvia
Phone: +371 67324146
Fax: +371 67322944
E-mail: kanceleja@rvt.lv
Website: www.rvt.lv

Promotion of Entrepreneurship, Investment and Foreign Trade



Investment and Development Agency of Latvia

Address: Pērses iela 2, Rīga, LV-1442, Latvia

Phone: +371 67039499

Fax: +371 67039401

E-mail: liao@liao.gov.lv

www.liao.gov.lv

www.exim.lv

www.polarisprocess.com

The mission of the Investment and Development Agency of Latvia (LIAA) is to promote growth of the economy of Latvia. Accordingly, the objective of LIAA is to promote business development by facilitating increased foreign investment, while elevating the competitiveness of Latvian entrepreneurs in both domestic and foreign markets.

With almost 20 years of experience in attracting of foreign direct investment to Latvia and promoting foreign trade, the Agency has worked continually to improve the business environment and provide services appropriate to the needs of business.

Following Latvia's accession to the EU in 2004, the Agency needed to adopt new methods and tools, including the effective utilisation of resources from EU Structural funds. Today, LIAA offers an integrated solution – it supports companies in Latvia trading internationally as well as overseas businesses seeking partners or locations in Latvia and administers state support programmes for entrepreneurs co-financed from EU Structural funds.

To ensure high quality communications with customers the Agency has representative offices in Minsk (Belarus), Beijing (China), Copenhagen (Denmark), Paris (France), Berlin (Germany), Tokyo (Japan), Vilnius (Lithuania), The Hague (the Netherlands), Oslo (Norway), Warsaw (Poland), Moscow (Russia), Stockholm (Sweden), London (UK) and Kiev (Ukraine).

An ability to anticipate the rapidly changing needs of businesses and markets by offering new services characterises the Agency's own competitiveness, built on the knowledge and competencies of our experienced specialists. LIAA pays close attention to the quality of its own performance, comparing it with world best practices, and subsequently introducing new services and solutions for our customers.

In recognition of LIAA's competitive and high quality services, the Agency was recently named one of the top 10 performing national Investment Promotion Intermediaries (IPIs) in the world, according to the Global Investment Promotion Benchmarking published by the World Bank. LIAA finished 7th in a fierce competition of 213 investment promotion agencies.

We look forward to helping your company succeed in Latvia!

Representative Offices of Investment and Development Agency of Latvia

Representative Office in Belarus
Embassy of the Republic of Latvia
ул. Доросевича 6а, Minsk 220013,
Belarus
Phone: +375 17 211 3033
Fax: +375 17 284 7494
E-mail: by@liaa.gov.lv

Representative Office in China
Embassy of the Republic of Latvia
Unit 71, Green Land Garden No 1A
Green Land Road,
Chaoyang District, Beijing 100016,
China
Phone: +86 10 64333863
Fax: +86 10 64333810
E-mail: cn@liaa.gov.lv

Representative Office in Denmark
Embassy of the Republic of Latvia
Rosbæksvej 17, DK-2100,
Copenhagen Ø, Denmark
Phone: +45 3927 6009
Fax: +45 3927 6173
E-mail: dk@liaa.gov.lv

Representative Office in France
Ambassade de Lettonie
6, villa Saïd 75116 Paris, France
Phone: +33 1 53 64 58 15
Fax: +33 1 53 64 5819
E-mail: fr@liaa.gov.lv

Foreign Economic Representative
Office in Germany
Botschaft der Republik Lettland
Reinerzstr. 40-41, D-14193 Berlin,
Germany
Phone: +49 (0) 30 609 29 421
Fax: +49 (0) 30 609 29 420
E-mail: de@liaa.gov.lv

Representative Office in Japan
Embassy of the Republic of Latvia
37-11 Kamiyama-cho, Shibuya-ku,
Tokyo, 150-0047, Japan
Phone: +81 33467 6888
Fax: +81 33467 6897
E-mail: jp@liaa.gov.lv

Representative Office in Lithuania
Embassy of the Republic of Latvia
M.K.Čiurlionio gatvė 76, LT-03100,
Vilnius, Lithuania
Phone: +370 52131140
Fax: +370 52131130
E-mail: lt@liaa.gov.lv

Representative Office in the
Netherlands
Embassy of the Republic of Latvia
Balistraat 88, 2585 XX 's-Gravenhage,
The Netherlands
Phone: +31 (0)70 306 5007
Fax: +31 (0)70 306 5008
E-mail: nl@liaa.gov.lv

Representative Office in Norway
Bygdøy Allé 76, Post Box 3163
Elisenberg, 0208 Oslo, Norway
Phone: +47 22 542 286
Fax: +47 22 546 426
E-mail: no@liaa.gov.lv

Representative Office in Poland
Embassy of Republic of Latvia
Ul. Krolowej Aldony 19,
03-928 Warszawa, Poland
Phone: +48 22 617 1105
Fax: +48 22 617 1106
E-mail: pl@liaa.gov.lv

Representative Office in the Russian
Federation
Embassy of the Republic of Latvia
Ул. Чаплыгина, 105062, Moscow,
Russian Federation
Phone/Fax: +7 495 7301834
E-mail: ru@liaa.gov.lv

Representative Office in Sweden
Embassy of the Republic of Latvia
Odengatan 5, Box 19167,
10432 Stockholm, Sweden
Phone: +46 8 7006311
Fax: +46 8 140 151
E-mail: se@liaa.gov.lv

Representative Office in the United
Kingdom
72 Queensborough Terrace,
London, W2 3SH, United Kingdom
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Fax: +44 (0)20 7727 7397
E-mail: uk@liaa.gov.lv

Representative Office in Ukraine
Embassy of the Republic of Latvia
вул. Івана Мазепи 6 Б, 01901, Kiev,
Ukraine
Phone: +38 044 4960203
Fax: +38 044 4960204
E-mail: ua@liaa.gov.lv



Exim

Latvian Export Import Directory

www.exim.lv

The Latvian Export Import Directory

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- Proposals – business advertisements and commercial ideas;
- Events – a list of events in Latvia and abroad;
- Market Info – information about the Latvian economy, industry and commerce.

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 **LIAA**
Latvijas Investīciju un attīstības aģentūra
Investment and Development Agency of Latvia

Pērses iela 2, Rīga, LV-1442, Latvia; phone: +371 67039459, fax: +371 67039401, e-mail: exim@liaa.gov.lv, www.liaa.gov.lv

