### Selected offices of ITD Hungary's foreign network

Austria - Vienna Tel: +43-1-53780/471 aussenwirtshaft@kum.hu

Azerbaiian - Baku Tel: + 99412-492-86-26 zoltan.koczka@itd.hu

Belarus- Minsk Tel: +37-517-2339168 fberenyi@itd.hu

Bosnia-Herzegovina- Sarajevo Tel: +387-33/205-302 EDudas@kum.hu

**Bulgaria- Sofia** Tel: +359-2/963-1135.36 sofia@itd.hu

Croatia - Zagreb Tel: +385-1/4822-055 zagreb@itd.hu

**Czech Republic - Prague** Tel: +420/220-317-215 prague@itd.hu

Denmark - Copenhagen Tel: +45-39-63-16-88 huntrade@teliamail.dk

Estonia - Tallinn Tel: +372/605-1880, +372/605-1886 janos.rekasi@itd.hu

France - Paris Tel: +33 1 53 70 67 00 paris@itd.hu Lvon Tel: +33-637-587-864 lvon@itd.hu

Germany - Berlin Tel: +49-30/24-72-97-82 berlin@itd.hu Düsseldorf Tel: +49-211/160-9661 dusseldorf@itd.hu Munich Tel: +49-89-1202/2845; 2846 munich@itd.hu Stuttgart Tel: +49-711/2599-691 stuttgart@itd.hu

Greece - Athens Tel: +30-2107256-834 hutrade.ath@kum.hu

Italy - Milan Tel: +39-02/498-4731 milan@itd.hu

Rome Tel: +39-06/440-2032/220 erik.csernovitz@itd.hu Trieste Tel: +39-040-0643015 klara.furedi@itd.hu

Kazakhstan - Almati Tel: + 7-7272/551308 almaty@itd.hu

Montenegro - Podgorica Tel: +382-20/602-912 tradeoffice@cg.yu

Poland - Warsaw Tel: +48-22/841-3551 warsaw@itd.hu

Romania - Bucharest Tel: +40-21/231-2128 office@itdh.ro

Russian Federation - Ekaterinburg Tel: +7-343-355-9258 ekaterinburg@hungary.hu Moscow Tel: +7-495-363-3902 moscow@itd.hu Rostov na Donu Tel: +7 863 268 9360 andras.kadar@itd.hu St. Petersburg Tel: +7-812-5714-706 stpetersburg@itd.hu

Serbia - Belgrade Tel: +381-11/344-7046 beograd@itd.hu

Slovakia - Bratislava Tel: +421-2/5441-8801 bratislava@itd.hu

Slovenia - Ljubljana Tel: +386-1-512/1886 ljubljana@itd.hu

Spain - Barcelona Tel: +34-93/205-89-93 barcelona@itd.hu Madrid Tel: +34-91/700-0049 gabriella.hajas@itd.hu

Turkey - Istanbul Tel: +90-212/275-3445-47 istanbul@itd.hu

Ukraine - Kiev Tel: +38-044-545-80-16; 545-80-17 kiev@itd.hu

United Kingdom - London Tel: +44-207-235-8767 london@itd.hu







#### **ITD Hungary - A One-Stop Shop for Business**

The government's investment and trade development agency was established

in 1993 to promote inward investments and bilateral trade. With representative offices in eight regional centres of Hungary and a foreign network operating under Hungary's diplomatic services and by special assignments in 60 countries, ITD Hungary is a **single point of contact** to support decision-makers looking for new business opportunities in Hungary.

#### **Investment Promotion**

- In the decision-making process:
- Tailor-made, comprehensive information packages on the macro environment
- Information on R&D-specific issues
- Identification of possible research partners
- Organisation of partner meetings

During implementation:

- Advice on project partners and project financing
- Accelerated permitting procedures
- Assistance in applications for incentives

In the operational phase:

- Special follow-up services / After Care
- Advice and assistance to companies seeking to expand
- Advocacy to improve the business climate

#### **Trade Promotion**

Through a diverse set of marketing tools and support programmes ITD Hungary offers substantial logistical, financial and professional assistance to both start-up and established Hungarian exporters.

#### **Enterprise Europe Network**

ITD Hungary co-ordinates the Hungarian activities of the European Union's Enterprise Europe Network. The network offers support and advice to businesses across Europe and helps them make the most of the opportunities in the European Union.

#### Communication

ITD Hungary develops and distributes business literature, arranges business programmes for individual visitors and delegations, and organizes various business events. Its website is available in English, German, Italian and Hungarian.

#### Contact:

ITD Hungary Zrt. H-1061 Andrássy út 12., Budapest, Hungary Phone: +36 1 472 8100 Csaba Kilián, CEO & Executive Investment Director András Wittek, Business Development Consultant

### HUNGARY INVESTMENT AND TRADE

DEVELOPMENT AGENCY



WWW.ITDH.COM







# Farm machinery and equipment from **Hungary**



WWW.ITDH.COM

# The **Hungarian** agricultural machinery industry

Agrikon Solt Gépgyártó Zrt.
Agro Legato Kft.
Agrogép Kft.
ALEX Alföldi Exportfővállalkozási Kft.
Bagodi Mezőgép Kft.
DGA Kft.
Debreceni Mechanikai Művek Kft.
Farmgép Kft.
Ferro-Flex Kft.
Fevill Electric Kft.
Fliegl-Abda Gépgyártó Kft.
Forrás Gépek Kft.
Güttler Kft.
Heves Kft.
Hidromechanika Kft.
Huniper Kft.
IKR Zrt.
Komáromigép
Konkáv Kft.
Kühne Zrt.
Linamar Zrt., Oros Division
MAG Kft.
Metalwolf Kft.
Metripond M-93 Kft.
Metripond Plus Kft.

Metron Kft. GT-2000 Bt. Mikrotherm Kft. Omikorn Kft. Optigép Kft. Rekard Produkt Kft. Robix Hungary Kft. Seed-Imex Ltd. Sokoró Kft. Szevafém Co-operative T & T Technik Kft. Tegavill Kft. Tornádó International Kft. Vertikum Kft.

VGM Magép Kft.

Vogel & Noot Mezőgépgyár Kft.





Background

The foundations of the farm machinery and equipment industry were laid in 1848 by a simple blacksmith named János Lábassy, whose factory, unlike many other Hungarian-owned businesses, survived the economic crisis of 1870. The plant predominantly manufactured hand- or horse-drawn ploughs, but also produced household tools.

The other major Hungarian-founded agricultural machinery plant is inextricably linked to the name of Ede Kühne, who acquired the Pabst-Krauss factory in Moson in 1857. The company's illustrated brochure of 1865 already featured three-row sowing machines, a four-row drum seeder, various row seeders and a propriety spoon seeder system. Kühne Mezőgazdasági Gépgyár Zrt. continues to be one of the leading players on the Hungarian agricultural machinery market.

#### The present

There are currently 168 companies operating in the Hungarian farm machinery sector, 80% of which are small enterprises. Mid-sized companies make up 13% of the market, while manufacturers with turnover exceeding EUR 15 million represent 4%. The registered capital and capital stock of these companies is 40% in Hungarian hands and 60% in foreign ownership. The largest companies have a higher proportion of international stakeholders. As a result of ongoing development, the products offered by Hungarian-based manufacturers meet the latest standards almost without exception, although the majority of this equipment will not be familiar to most export markets.

In the period between 2000 and 2008, the Hungarian agricultural manufacturing sector showed impressive growth, even despite ongoing economic instability, with production increasing by an annual average of around 10%. The second half of this period showed outstanding performance with output increasing by 16% yearly over the four years.

This dramatic growth was driven by yearly 19% increases in exports, while the 6% annual expansion of the domestic market is nothing to be ashamed of. Exports currently account for around 66% to 70% of the market, a total of EUR 360 million, roughly equivalent to the volume of machinery sales in Hungary.

The high levels of innovation in Hungarian factories is seen primarily in machinery exported abroad and manufactured by Hungarian subsidiaries of international companies, but also in products designed and manufactured independently in Hungary.



#### Innovative, cost-effective solutions

In terms of performance, quality and efficiency, the various harvesting adapters manufactured in Hungary match those of major Western European manufacturers. In the market for spraying machines, we have also seen new solutions introduced for targeted dispersal of pesticides, as well as fully automated equipment. A number of fully variable Hungarian-made soil cultivation products are ideally suited to local needs and offer superior value for money. Machines for vegetable-growing and fertilisation have also been developed with local needs in mind.

The development of the Hungarian agricultural machinery industry is strongest in the up-and-coming field of bioenergy: manufacturers of state-of-the-art combustion furnaces, presses and shredders have been joined by a variety of developers of specialist products in the field. These include various biomass harvesters, as well as planting and cloning systems. It is also in this field that research and development of automated systems in harmony with the principles of plant breeding and agronomy has seen rapid progress. Hungarian developers were also involved in a successful project to design a grain dryer connected to a biomass firing system.

Key products and technologies include: **universal seeders** suitable for various tillage practices; **tilling machines**; custom-engineered **forestry machinery** developed for specialist tasks; **harvesting machines** with Hungarian-developed and manufactured maize and sunflower adapters; new **spraying solutions** for targetted dispersal of pesticides; **biomass collection** machines, planting and cloning systems; **animal husbandry** technologies, i.e. HungaroLact milking technology.

2010



### Agrikon Solt Gépgyártó Zrt.

6320 Solt, Bartók Béla utca 2 Telephone: +36 78 486 016 E-mail: info@agrikonsolt.hu www.agrikonsolt.hu

#### Profile:

Hungarian-owned agricultural machinery producer with a 62-year pedigree.

Languages of communication: English, German

#### Main products and services:

• Organic manure spreader

- Interchangeable agricultural superstructures
- Tillage machines: Offset disc harrow, combinators, seed-bed forming machines, deep tillers, harrows, at-tachments
- Disc harrows and trailers for forestry applications



Main export markets: Slovakia











### Agro Legato Kft.

1134 Budapest, Lőportár utca 16 Telephone: +36 1 412 5084 E-mail: info.hu@agrolegato.com www.agrolegato.com

#### Profile:

Agro Legato Kft. is a Budapest-based and Hungarianowned company established in 1996. The factory offers a full range of carefully constructed, flexible and integrated solutions to the dairy industry. It is a leading supplier to the Romanian market and is active in Bulgaria and other emerging markets. The company is expanding into the livestock farming, dairy processing and food security and hygiene sectors.

#### Languages of communication

English, Bulgarian, Romanian

#### Main products and services

- Supply of HungaroLact milking technology, cooling technology, parts and components
- Supply of end-to-end farm technology for cows, and sheep and goats
- Animal-breeding performance analysis (approved milk metres, technological livestock weighing systems, etc.)
- Animal health, udder health, mastitis control
- Tools and devices for breeding, reproduction and embryo transfer
- Farm-level laboratory devices, tools and tests
- Quality assurance, food safety, food hygiene
- Professional advisory service, consultancy, case studies

#### export markets

Bulgaria, Romania, Slovakia, Slovenia, Serb Republic, Macedonia, Albania







2010

#### The Hungarian agricultural machinery industry



### Agrogép Kft.

4461 Nyírtelek, Kastély utca 3 Telephone: +36 42 525 111 Email: agrogep@agrogep.hu www.agrogep.hu

#### Profile:

Agrogép and its legal predecessors have been involved in agricultural machine and vehicle manufacturing for the past 40 years. The company has decades of experience in the engineering and manufacturing of specialised vehicles for waste removal, as well as trailers and tankers. The company has grown into one of the most successful in the sector in Hungary.

Languages of communication English, German

#### Main products and services

- Injection and watering tankers
- Transhipping trailers
- Agricultural trailers and tankers
- Municipal machines



**Main export markets** Germany, Romania, Slovakia











### ALEX Alföldi Exportfővállalkozási Kft.

5000 Szolnok, Meder utca 38 Telephone: 36 56 423 500 E-mail: alexKft@t-online.hu www.alexKft.hu

#### Profile:

ALEX Kft. is a privately-owned small enterprise founded in 1991 in Szolnok. The company has gained a reputation in Hungary and in neighbouring regions as a manufacturer and distributor of materials transport equipment for grain storage. Our main scope of business is the manufacture of conveyor belts and bucket elevators.

As a small company with 20 employees, we are able to flexibly meet the diverse challenges of materials transport in the industry. In recent years, we have intensified our focuse on product development in order to keep up with global standards and maintain our existing customer base.



### Languages of communication

Hungarian, German, English, Romanian and Russian

#### Main products and services

- Mobile conveyor belts
- Portable hoppers
- Wagon loading equipment



Overhead conveyor belts loading belts for silo/granary ceilings motor-driven discharge trolleys reversing conveyor belts crossbelts Conveyor belts with lightweight aluminium frames

Main export markets Germany, Romania





2010

#### The **Hungarian** agricultural machinery industry

# Bagodi Mezőgép Kft.

8992 Bagod, Gépállomás utca 9 Telephone: +36 92 460 002 E-mail: bagodimezogep@t-online.hu www.bagodimezogep.hu

#### Profile:

Bagodi Mezőgép specialises in development and manufacturing machines for farming, forestry, fruit-growing and viticulture. Our products are suitable for preparing soil for agricultural, forestry and gardening purposes, as well as the planting and cultivation of plants in small and mid-sized farms.



Languages of communication English, German





### Main products and services

Forestry equipment

- Planting and forest management machinery for the purpose of energy forest cultivation
- Nursery and garden machines for soil preparation, sowing, care and harvesting
- Soil preparation, targeted sowing and planting (cutted or rooted) machines
- Soil preparation machines are suitable also for a complete soil preparation or to implement the tasks of the striped soil preparation.
- Planting machines for the establishment of new plantations, re-planting of cleared forests and planting stock.

#### Main export markets

Slovakia, Romania, Austria





### DGA Kft.

8460 Devecser, Vasút utca 35 Telephone: +36 88 513 342 E-mail: dga@dga.hu www.dga.hu

#### Profile:

DGA Kft. is a machinery factory with 50 years of tradition specialising in welded constructions, big-bag applications, automation and food industry machines. Development of agricultural machines is one of several new fields of activity.

Languages of communication English, German

Main products and services

Chemical manure castors

Main export markets Germany, Serbia





The **Hungarian** agricultural machinery industry



### Debreceni Mechanikai Művek Kft.

4030 Debrecen, Híd utca 4-6 Telephone +36 52 526 460 E-mail: info@dmm.hu www.dmm.hu

#### Profile:

Debreceni Mechanikai Művek Kft. was founded in 1996. The company's predecessor began production of agricultural machines and parts in the 1950s. Its production processes have been continuously improved in line with the development of agricultural and manufacturing technology. The scope of this production ranges from simple, low-end machines to high-end, technologically sophisticated equipment for various applications in agriculture, harvesting and pest control. DMM recently expanded into other fields of industry. Since 1996, the company has also manufactured handbrakes for trucks and aluminium components for high-voltage electrical equipment.

#### Languages of communication English, Russian

#### Main products and services

- Pumpkin seed harvester
- Medium depth subsoil loosener
- Rotary cutterw

Main export markets Holland, France, Germany, Slovenia, Serbia









# Farmgép Kft.

4031 Debrecen, Szoboszlói út 50 Telephone: +36 52 458 754 E-mail: info@farmgep.hu www.farmgep.hu

#### Profile:

2010

Hungarian-owned producer specialising in orchard and field fertiliser sprayers.

Languages of communication English, German

#### Main products and services

- Hitched, mounted and self-propelled fertiliser sprayers
- Seed treating technology

Main export markets Great Britain, Ukraine







The



### Ferro-Flex Kft.

8693 Lengyeltóti, Rákóczi utca 30 Telephone: +36 85 330 022 E-mail: laszlo.benke@ferroflex.hu www.ferroflex.hu

#### Profile:

Ferro-Flex Kft., based in the town of Lengyeltoti (population 4,000) around 15 km from Lake Balaton, specialises in the production of agricultural equipment and welded steel assemblies. Until late 1990, Ferro-Flex Kft. was a single manufacturing unit of Kaposgép (a state-owned company located in Kaposvár). It became a private company in 1991 and has been owned by Managing Director Csaba Horváth since 1993.

The company is run by a small team of highly skilled and dedicated professionals. Their goal is to maintain the highest standards of production and sales. Ferro-Flex products are durable, reliable and suitable for any task. Building on Ferro-flex's reputation for quality craftsmanship, we hope to expand our export markets and partnerships throughout Europe and beyond.











Languages of communication English, French, German

Main products and services Manufacturing and distribution of front loaders and implements

Main export markets Serbia, Croatia, Slovenia, Slovakia



### Fevill Electric Kft.

4900 Fehérgyarmat, Szatmári út 18 Telephone: +36 44 510 560 E-mail: info@fevill.hu www.fevill.hu

#### Profile:

2010

Fevill Electric is one of the biggest lawnmower producers in Europe, but the company is also known as a manufacturer of electric motors and finished products for other companies in the gardening sector. A unique feature of Fevill's production processes is that all stages are performed inside the plant. Monthly lawnmower production exceeds 100,000 units.

Languages of communication English, German

#### Main products and services

- Tillers
- Lawnmowers
- Fertiliser sprayers

#### Main export markets

Serbia, Great Britain, Ukraine, Slovenia, Slovakia







Flieg

# Fliegl-Abda Gépgyártó Kft.

9151 Abda, Pilliengerpuszta Telephone: +36 96 553 303 E-mail: sales@fliegl.hu www.fliegl.com

#### Profile:

The Abda plant of the Fliegl Group has manufactured trailers for road and agricultural transport since 1993, as well as other machinery, components and adapters. The site is also the regional centre for Eastern European distribution.



Since its foundation, the business has grown dynamically under the stewardship of Josef Fliegl Jr. Production now takes place on a total floor space of 35,000 m<sup>2</sup>. The production process incorporates all the tools capable of delivering the efficiency and quality desired by our customers (laser technology, welding robots, finishing, etc.). The company is also equipped to handle the demands of the future thanks to a series of investments to expand capacity and improve quality. This was made possible by the government's Széchenyi funding programme.

As a result of a series of successful product and manufacturing innovations, Fliegl-Abda Kft. has developed into a large and respected vehicle manufacturer and Fliegl products are increasingly common on the roads of Europe. In 2008, Fliegl-Abda Kft. employed 234 people and generated turnover of EUR 41 million.

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#### Languages of communication English, German, Russian

#### Main products and services

- Agricultural trailers and semi-trailers: push-off trailers, tankers, three-way dump trailers, dump trailers, opengrain trailers, platform trailers, dollies
- Liquid manure technology
- Biogas dosing systems
- ASW Stone push-off trailers for bulk materials
- Front-end loaders and accessories
- Adapters, shovels, grapples, agitator-mixers, concrete mixers





Main export markets Slovakia, Romania, Serbia, Croatia, Slovenia, Ukraine, Bulgaria, Turkey

### Forrás Gépek Kft.

6793 Forráskút, hrsz: 047/73 Telephone: +36 62 287 248 E-mail: forrasgepek@t-online.hu www.forrasgepek.hu

#### Profile:

2010

The company was established in 1992 with 100% Hungarian ownership. We manufacture more than 100 types of agricultural spraying and sprinkling machines to meet the toughest demands of our partners.

#### Languages of communication

English, German

#### Main products and services

#### • Fertiliser spreaders

• Sprinkler systems

Main export markets Slovakia, Romania, Serbia











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#### The **Hungarian** agricultural machinery industry



### Güttler Kft.

6800 Hódmezővásárhely, Makói úti Ipari Park Telephone: +36 62 533 690 E-mail: info@guttler.hu www.guttler.hu

#### Profile:

A producer of agricultural machinery with German interests. The company is strong in tillage machine production and owns the Güttler roller patent.



Languages of communication English, German

#### Main products and services

- Güttler DX56 front press
- Güttler front bed tillers
- Güttler Garopact cultivator
- Güttler LK and SK Landmaster
- Güttler rollers

Main export markets Germany, Romania













3360 Heves, Munkácsy út 4 Telephone: +36 36 346 622 E-mail: hevesgep2@hevesgep.hu www.hevesgep.hu

#### Profile:

Hevesgép Kft. is a privately owned factory with several decades of experience in the manufacture of agricultural machinery (HEVEX-X type driers) in Heves County. The company employs nearly 100 people.

Hevesgép's core activities include the drying, treatment and storage of cereals, the manufacture and import of related machinery and the planning and implementation of complex plant incorporating these technologies. The company is also experienced in the manufacture and installation of machinery related to cereal storage through the application of flat-bottom technology. Its products also include traditional agricultural machines.



#### Languages of communication Russian, English

#### Main products and services

- Pick-up adapters
- Flat bottom silos
- Grain drying equipment (Mecmar, Heves-x)
- Silo presses
- Fertiliser sprayers
- Lawnmowers
- Fodder mixing equipment
- Row-spacing and stock-spacing machines for use in orchards

Main export markets France





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#### The Hungarian agricultural machinery industry



### Hidromechanika Kft.

3630 Putnok, Bajcsy-Zsilinszky út 50 Telephone: +36 48 430 049 E-mail: hidromechanika@hidrom.t-online.hu

#### Profile:

Hidromechanika Kft. was founded in 1991 in Putnok for the manufacture of agricultural spare parts, quickly gaining a foothold in the market. Growth was boosted further following investments in technology to improve quality and extend capacity in 2001.

In 2003, the company joined the automotive industry by manufacturing various parts for railway carriages. Based on the quality of Hidromechanika's production processes, the company now supplies MÁV Tiszavas and MÁV Debrecen, both subsidiaries of the Hungarian State Railways. The broad range of expertise held by its employees allows Hidromechanika to fulfil a wide variety of highly specialised orders.

Languages of communication German

#### Main products and services

- Agricultural spare parts: plough bodies, shares, mouldboards, shin pieces, landsides, sweeps, knives, cultivator parts, etc.
- Tractor hitches
- Custom parts

Main export markets

Slovakia





### Huniper Kft.

2053 Herceghalom, P.O. Box 11 Telephone: +36 23 319 183 E-mail: major@huniper.hu www.huniper.hu

#### Profile:

The Huniper name has existed since 1976, when spraying machine production began in Herceghalom. Huniper Kft. was founded in 1992 and now employs 13 people, generating turnover of HUF 200 million.

Languages of communication English, Italian

#### Main products and services

- Spraying machines
- Artificial fertilizer spraying machines
- Self-propelled spraying machines
- Tree injectors

Main export markets Slovakia, Russia











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The **Hungarian** agricultural machinery industry



2942 Nagyigmánd, Gépállomás utca 1 Telephone: +36 34 557 140 Email: ballaj@ikr.hu www.ikr.hu

#### Profile:

With more than 30 years of history, IKR Zrt. is one of the largest Hungarian companies in the fields of agricultural production and trade, agricultural equipment development, production and trade. It is also a provider of related technical services.



Languages of communication English, German, Italian

#### Main products and services

- Crop dryers
- Crop dryer adapters for the modernisation of older dryer types
- Muck-spreader trailers
- Fuel carriers
- Vertical and horizontal bailers
- Rape scythes
- Universal adapter-carriers

#### Main export markets

Russia, Uzbekistan, Ukraine, Romania, Slovakia, Serbia









### Komáromigép

2740 Abony, Kodály Zoltán utca 39 Telephone: +36 53 361 120 E-mail: komaromigep@pr.hu

#### Profile:

Komáromigép is a family-run private enterprise with 30 years of experience in the production of a small number of machines, some of them market leaders in Hungary.

Languages of communication English

#### Main products and services

- Stalk cutter
- Inter-row cultivator
- Fertilizer and micro-granulate spreader

Main export markets Slovakia, Romania









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The **Hungarian** agricultural machinery industry

### Konkáv Kft.

2870 Kisbér, Wenckheim utca 82 Telephone: +36 34 552 029 E-mail: vevoszolgalat@konkav.hu www.konkav.hu

#### Profile:

Konkáv Kft. was founded in 1991 and is 100% Hungarian-owned and in private hands. The plant in the town of Kisbér manufacturers machinery on a total space of 1,700 m<sup>2</sup>. Konkáv's core activity is the production of farming equipment and parts, including hay rakes, plough and disc harrow parts, as well as several hundred CLAAS combine and maize harvester adapter components.

Languages of communication English

#### Main products and services

- Agricultural machinery spare parts
- Heavy-duty cultivators
- Oil presses
- Gyro rakes

#### Main export markets

Serbia









## Kühne Zrt.

9200 Mosonmagyaróvár, Kühne Ede tér 2 Telephone: +36 96 575 500 E-mail: kuhne@kuhne.hu www.kuhne.hu

#### Profile:

The only large-scale manufacturer of sowing machines in Hungary, Kühne Zrt. was established in 1856 by Wilhelm Henrik Pabst and Frigyes Krauss. The small-scale workshop was converted by Ede Kühne to the best known factory in the industry. Today, the company's scope of activity covers the production and sale of agricultural equipment and spare parts. Kühne continues to be 100% Hungarian-owned and employs 211 people, generating turnover of HUF 2.5 billion, of which exports contribute HUF 1.67 billion.





Languages of communication English, German

#### Main products and services

- Middle-deep and deep subsoil chisels
- Bed ploughs and reversible ploughs
- Heavy-duty cultivators
- Light and heavy disc harrows
- Compactors
- Precision corn planters and grain drills.

Main export markets









2010





### Linamar Zrt., Oros Division

5900 Orosháza, Csorvási út 27 Telephone: +36 68 514 600 E-mail: oros@linamar.com www.oros.linamar.hu

#### Profile:

Linamar Hungary is a Linamar owned company. Its machinery production division is the Oros Division in Orosháza. Agricultural machinery production has a 50year history in Orosháza. Among the company's most significant products is its corn harvester adapter, which has been in production since 1972. The Orosháza operation's range of products has broadened to include several other machine types. The plant has ISO 9001 and ISO 14001 certification.

#### Languages of communication

English, German, Russian, Romanian

#### Main products and services

- Corn harvesting adapters
- Sunflower harvesting adapters
- Skyjack elevating platforms

#### Main export markets

Germany, Poland, Belarus, Canada, Belgium, USA, Croatia, Russia







### MAG Kft.

1047 Budapest, Baross utca 99 Telephone: +36 1 231 0868 E-mail: magKft.@t-online.hu www.magmilling.hu

#### Profile:

MAG Kft. was founded in 1989 and has developed modern, competitive machinery employing state-of-the-art technical solutions, including vibration technology. The company is engaged in the manufacture of milling and feed-mixing equipment and the installation of complex facilities, such as wheat and maize milling plants and feed-mixing plants.

Languages of communication English

#### Main products and services

- Grain cleaning machinery
- Grain milling machinery
- Conveying machines
- Mixing machines
- Dust filters
- Hammer mills
- Auxiliary equipment
- Feed milling equipment
- Moist maize crushers
- Corn grinders

#### Main export markets











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#### The **Hungarian** agricultural machinery industry

### metalwolf

Fémipari és Kereskedelmi Kft.

### Metalwolf Kft.

6334 Géderlak, Tavasz utca 12 Telephone.: +36 78 517 070 E-mail: info@metalwolf.hu

#### Profile:

100% Hungarian-owned producer of agricultural machinery established in 1991.

Languages of communication English

#### Main products and services

- Trailed and mounted disc harrow, V-system disc rollers
- Medium-depth subsoil loosener
- Trailed and mounted combinators for seedbed preparation
- Inter-row cultivators
- Hydraulic folding ring rolls
- Cultivators













6800 Hódmezővásárhely, Bajcsy-Zsilinszky út 70 Telephone: +36 62 246 450 E-mail: merleg@metripond-m93.hu www.metripond-m93.hu

#### Profile:

Metripond-M93 Kft. was founded in 1993 by a collection of highly experienced private individuals involved in the development, production and trade of scales. The company acquired ISO 9001-2000 certification in 2004 and its scales have been assigned EC approval number T8311/3/2004 based on CE standards.

Languages of communication English

#### Main products and services

- Pitless and pit-mounted electronic truck scales
- Electronic warehouse platform scales
- Disintegrator for applications in forestry
- Wood chipper/shredder

Main export markets Romania, Slovakia







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### **Metripond Plus Kft.**

6800 Hódmezővásárhely, Bajcsy-Zsilinszky út 70 Telephone: +36 62 530 870 E-mail: info@metripondplus.hu www.merlegek.hu

#### Profile:

Metripond Plus Kft. was established in 1989 using the experience and expertise gained from the Metripond Weighing Company in the preceding decades. Today, Metripond Plus is among the top suppliers of scales to the Hungarian market with annual turnover of EUR 1.8 billion from the sale of products and services to approximately 2,000 customers.

#### Languages of communication

English, German, Romanian

#### Main products and services

- Truck scales
- Bagging and big-bag scales

Main export markets Romania, Bulgaria, Serbia







### Metron Kft.

1024 Budapest, Keleti Károly utca 22 Telephone: +36 1 31 8167 office.hu@metrongroup.eu www.metrongroup.eu

#### Profile:

Metron Kft. was established in 1991 in Hungary and specialises in the calibration, service and sale of quality-control instruments, balances/scales and other laboratory instruments.

Languages of communication

English, Serbian/Croatian, Romanian

#### Main products and services

- Moisture metres
- NIR/NIT analysers
- Texture analysers
- Flame photometres
- Spectrophotometres
- Balances/scales
- Falling time systems
- Gluten washer systems

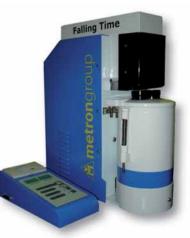
#### Main export markets

Serbia, Croatia, Bosnia Herzegovina, Montenegro, Romania, Albania, Bulgaria, Ukraine, Turkey









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### MGT-2000 Bt.

2074 Perbál, Egyetértés ltp. 5/B Telephone: +36 26 370 080 E-mail: mgt2000@t-online.hu www.hidraulika-diagnosztika.hu

#### Profile:

MGT-2000 Bt. was established in 1999 and offers the following:

- Drive technology expertise
- Design of mobile hydraulic drive systems
- Development and production of mobile hydraulic and diagnostic systems
- Delivery of hydraulic components on the basis of drive technology competence

Languages of communication English

Main products and services Hydraulic testing equipment

Main export markets Slovakia







### Mikrotherm Kft.

1174 Budapest, Ferihegyi út 292 Telephone.: +36 1 258 1563 E-mail: info@mikrotherm.hu www.mikrotherm.hu

#### Profile:

Mikrotherm Kft. is a traditional Hungarian-owned grain technology machinery company with many years of experience. The company also supplies various supplementary equipment for the establishment of drying and storage technology with throughput of up to 100 tons per hour.

Languages of communication English, German

#### Main products and services

- Grain driers
- Fruit driers
- Cleaning machines: Airflow, flat sieve, drum sieve
- Materials moving equipment: bucket elevators, chain, belt and worm conveyors

Main export markets Romania







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### **Omikron Kft.**

6044 Kecskemét – Hetényegyháza, Hetényvezér utca 7-9 Telephone: +36 76 509 150 E-mail: info@omikronKft.hu www.omikronKft.hu

#### Profile:

Omikron Kft. is a family-run company established in 1991 and specialised in the engineering and production of highly efficient cultivation machinery. Today, the plant manufactures the widest range of tilling machines produced in Hungary. Omikron Kft. is striving to develop a reputation in cooperation with foreign partners based on the core principles of quality, reliability and value.

#### Languages of communication English

#### Main products and services

- Digging harrows
- Annular rolls with hydraulic folding mechanisms
- Combinator for seedbeds
- Multi-blade, medium-depth tiller
- In-row cultivators with fertiliser distributors and granulate feeders
- Drag heavy discs
- Spring deep tillers
- Drag medium weight discs
- Seedbed former with Cambridge roller and stripper
- Heavy Grubber
- Reversible ploughs

Main export markets Romania, Croatia











### Optigép Kft.

5630 Békés, 1/1 Vésztői út Telephone: +36 66 411 833 E-mail: optigep@mail.datanet.hu www.optigep.hu

#### Profile:

Optigép Kft. deals with the manufacture and sale of agricultural machines. The company was formed in 1993 and is fully owned by a group of Hungarian individuals.

The company took on agricultural machine production operations, including all machine tools and products, of the state-owned enterprises that had been working in the plant since 1967. Opitgép currently has a workforce of 106 and has closed every year since its formation with a profit.



Based on the excellent quality and cost-effectiveness of its sunflower adapters, Optigép's market share for this product in Hungary is 98%. The company also boasts considerable sales in surrounding countries, as well as the US, Russia and Ukraine.







Optigép employs five development engineers and invests 8% to 10% of annual turnover on improving its existing products and developing new products to keep abreast with customer demand and stay competitive in the market. Optigép Kft. has ISO 9001: 2008 certification for its quality assurance system.

Languages of communication

Russian, English, German

#### Main products and services

- Sunflower harvesting attachments (OptiSun)
- Corn harvester adapters (OptiCorn)
- Energy wood and hemp harvesting machines
- Ridge formers
- Foil-laying machines
- Bailers
- Grain pick-ups and loaders

#### Main export markets

Slovakia, Czech Republic, USA, Russia, Ukraine, Bulgaria

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#### The **Hungarian** agricultural machinery industry



### **Rekard Produkt Kft.**

9027 Győr, Kandó Kálmán utca 5 Telephone +36 96 511 882 E-mail info@rekardprodukt.hu www.rekardprodukt.hu

#### Profile:

Rekard Produkt Kft. is a Hungarian company operating in the machine industry that has more than 60 years of history through its predecessor companies. The wideranging technological capabilities of the company enable it to manufacture several types of gearboxes with many variations to meet unique needs.

#### Languages of communication

English, German

#### Main products and services

- Agricultural gearboxes
- Industrial and vehicle drive shafts
- Drive parts

#### Main export markets

Germany, France, USA, Austria, Czech Republic









### **Robix Hungary Kft.**

8200 Veszprém, Viola utca 12 Telephone: +36 88 577 900 E-mail: robix@robix.hu www.robix.hu

#### Profile:

Robic Hungary is a 100% Hungarian-owned producer of garden machinery established in 1997. The company has two production facilities in Hungary and employs 200 people.

Languages of communication English, German

#### Main products and services

- Engined tillers in 3-6 HP performance categories, with working tools
- Engined scythes and lawn cultivator machines
- Grape and fruit processing tools for enthusiasts
- Snap machines for animal husbandry, fodder technology
- Brewery equipment for barley snapping

#### Main export markets

Romania, Slovakia, Poland, Russia, Ukraine, UK, Germany, Denmark





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### Seed-Imex Ltd.

2870 Kisbér, Komáromi utca 89 Telephone: +36 34 354 094 E-mail: info@seedimex.com www.seedimex.com

#### Profile:

Seed-Imex Kft. of Kisbér, Hungary is a company trading in agricultural machinery, produce and seeds, as well as a developer of agricultural technologies. Seed-Imex was founded in 1996 to provide farmers with innovative and efficient technologies to enhance their competitiveness. Seed-Imex Kft.'s activities include the following:

- Sales and development of environmentally friendly tillage systems and implements
- Design and implementation of vegetable oil crushing and processing technologies for the renewable energy business
- Agricultural machinery, grain dryers and handling systems

In addition to tillage tools, Seed-Imex also offers optimised crop production systems with a focus on moisture conservation and environmentally friendly practices.



The company's head office and 40,000 square-foot indoor warehouse has full materials handling infrastructure. It is located in the north west of Hungary, some 20 km south of the M1 motorway.

#### Languages of communication English

Main products and services

- SXH MulchMaster universal mulch cultivator
- SX Disc Ripper
- SX Series pneumatic mulch seeder
- HEVES-X grain dryers
- Agricultural shelter systems
- Grain storage systems and silos, optionally with computer-controlled monitoring and grain management systems
- Vegetable oil technologies from small-capacity single units to industrial- size, fully computer controlled solutions

#### Main export markets

North America, Western Europe, Russia







### Sokoró Kft.

9100 Tét, Fő utca 8-10 Telephone.: +36 96 461 011 E-mail: sokoro@sokoro.co.hu www.sokoro.co.hu

#### Profile:

A machining company with strong agricultural profile. Sokoró Kft. was established in 1992 but has 60 years of agricultural manufacturing experience.

#### Languages of communication

English, German, Russian

#### Main products and services

- Municipal machines (emulsion spreaders, face loaders, front-suspension drives, broomers, etc.)
- Cultivators
- Manure-spreader trailer
- Deep fertiliser
- Windrowing harvester
- Poppy seed harvester adapter
- Cambridge cylinder

Main export markets Germany









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#### The **Hungarian** agricultural machinery industry



### Szevafém Co-operative

6724 Szeged , Kátai utca 23 Telephone: +36 62 425 909 E-mail: szevafem@invitel.hu www.szevafem.hu

#### Profile:

Szevafém Co-operative was established in 1948 as Szeged's state-run iron and steel industry. The company is specialised in the development and production of gardening equipment with exports exceeding 50% of its production.

#### Languages of communication

English, German

#### Main products and services

- Rotary cultivators
- Lawnmowers
- Scrub mowers
- Seed crackers and grinders
- Plant debris disintegrating mills
- Water pumps
- Driving gears

#### Main export markets

Germany







# T & T Technik Kft.

6600 Szentes Nagynyomás 16 Telephone: +36-63 311 144 E-mail: toroczkay@tandttechnik.hu www.tandttechnik.hu

#### Profile:

T & T Tecknik has been operating since 1995 at what was previously the Hódgép site in Szentes. Its activity includes production of agricultural trailers, harrows and agricultural machinery, particularly pelleting technology.

Languages of communication English, German

#### Main products and services

- Trailers
- Harrows
- Pelleting machinery
- Mixed-fired boilers
- Automatic pellet feeders

Main export markets Germany









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# Tegavill Kft.

7300 Komló, Altáró út 18 Telephone: +36 72 582 020 E-mail: info@tegavill.hu www.tegavill.hu

#### Profile:

TeGaVill Kft. provides design, manufacturing, repair and development to agriculture, and the farm machinery sector in particular. The company was formed almost two decades ago and continues to be family run and owned. TeGaVill Kft. now has a permanent workforce of 100, rising to 300 in peak seasons. Our activities include cleaning, drying, storage, cooling, seed processing, mixing, milling and barge-loading technologies, from planning to implementation, from harvesting to processing.









Languages of communication English, German

#### Main products and services

- Crop dryers
- Dust separators
- Cleaners
- BioDryer grain drying systems

Main export markets Romania

### Tornádó International Kft.

6791 Szeged, Széksósi út 58-60 Telephone: +36 62 461 266 E-mail: info@tornado-international.hu www.tornado-international.hu

#### Profile:

Tornádó International initially made special components for international clients. Today, the company has evolved into one of the largest truck body manufacturers in Hungary.

Tornádó International's main products include:

- Fixed and tipping platforms
- Box structures
- Special vehicle structures
- Service machines and structures
- Agricultural machinery



Our core philosophy is a focus on quality, professionalism and complete flexibility to meet individual customer needs.

#### Languages of communication English, German

#### Linglish, German

#### Main products and services

- Towed or suspended fertiliser sprayers and accessories:
- Fixed and tipping trucks, box structures
- Municipal service vehicles and machines

#### Main export markets

Serbia, Romania, Germany, Austria, Switzerland

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### Vertikum Kft.

2750 Nagykőrös, Zsíros dűlő 4 Telephone: +36 53 351 255 E-mail: viktor.miharev@vertikum.hu www.vertikum.hu

#### Profile:

Vertikum Kft. has more than 35 years of experience in agricultural machinery production. Today, we are among the top agricultural tilling machine producers in Hungary thanks to our soil-saving technology and the continuous modernisation of our equipment.

Vertikum-branded spade harrows, seedbed makers with rolling elements, heavy cultivators, combinators and compactors are popular in Hungary and several European markets.









Languages of communication Russian, English

#### Main products and services

- Disc harrows
- Seedbed maker product range
- Compactors, combinators for ploughed land
- Cultivators for ploughed land
- Machines for subsoil loosening
- Row crop cultivators
- Plantation machines
- Clod-breaking rolls
- Sapling planters

Main export markets Slovakia, Italy

# VGM Magép Kft.

6900 Makó, Bárányos sor 22 Telephone.: 36 62 213 610 E-mail: vgmmagep@deltav.hu www.vgmmagep.com

#### Profile:

VGM Magép is a Hungarian-owned manufacturer of agricultural machinery and welded structures in its 16,000 m2 plant. Production involves towed and automated pea and onion harvesters for German and Dutch customers.

Languages of communication English, German

Main products and services • Agricultural trailers

Main export markets Holland, Germany













The Hungarian agricultural machinery industry



### Vogel & Noot Mezőgépgyár Kft.

H - 9200 Mosonmagyaróvár, Úttörö utca 43 Telephone: +36 20 469 6360 E-mail: info.hu@vogel-noot.net www.vogel-noot.info

#### **Profile:**

Vogel-Noot was established in 1872 and has been producing ploughs since 1922. It is currently the largest plough manufacturer in the EU. Production of some 4,000 ploughs a year takes place in Mosonmagyaróvár, western Hungary.

#### Languages of communication

English, German

#### Main products and services

- Reversible ploughs
- Cultivators
- Disc harrows
- Drills
- Subsoilers
- Sprayers
- Mulchers
- Power harrows

#### Main export markets

Austria, Germany, France, Poland, Romania

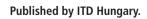












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Company	Soil prepara- tion	Sowing and ground prepara- tion	Harvesters (incl. adapt- ers, bailers)	Plant protection (sprayers)	Manure spreading machines	Fruit- growing	Materials transport	Forestry and logging	Municipal	Gardening	Grain processing	Other (e.g. oil presses, scales, measuring)	Parts, compo- nents and accessories	Animal husbandry
Agrokon Solt Zrt.	•				•		•							
Agro Legato Kft.														•
Agrogép Kft.					•		•		•					
ALEX Alföldi Exportfővállalkozási Kft.							•				•			
Bagodi Mezőgép Kft.	•					•		•						
DGA Kft.					•									
Debreceni Mechanikai Művek Kft.	•		•											
Farmgép Kft.				•		•					•			
Ferro-Flex Kft.													•	
Fevill Electric Kft.										•				
Fliegl-Abda Gépgyártó Kft.	•				•		•	•	•			•	•	•
Forrás Gépek Kft.					•									
Güttler Kft.	•												•	
Heves Kft.	•		•	•		•			•		•			
Hidromechanika Kft.													•	
Huniper Kft.				•	•			•						
IKR Zrt.							•	•	•		•		•	•
Komáromigép	•				•									
Konkáv Kft.	•		•									•	•	
KÜHNE Zrt.	•	•											•	
Linamar Zrt., Oros Division			•				•		•				•	
Milling Machinery Manufacturing Kft.											•			
Metalwolf Kft.	•				•									
Metripond M-93 Kft.								•				•		
Metripond Plus Kft.											•	•		
Metron Kft.												•		
MGT-2000 Bt.												•		
Mikrotherm Kft.											•			
Omikron Kft.	•	•												
Optigép Kft.			•					•						
Rekard Produkt Kft.													•	
Robix Kft.						•			•	•		•	•	
Seed-Imex Kft.	•	•									•			
Sokoró Kft.	•		•	•					•				•	
Szevafém Co-operative								•		•				
T & T Technik Kft.	•						•	•						
Tegavill Kft.											•			
Tornádó International Kft.				•			•		•					
Vertikum Kft.	•	•												
VGM Magép Kft.							•							

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